



Profit with Honor: MWDBE Good Faith Efforts

By Leslie McMillan

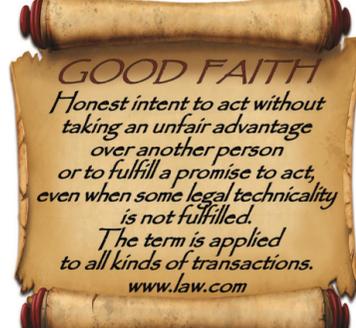
To borrow a phrase from eminent scholar Daniel Yankelovich, who himself adapted it from the most eminent source—profit with honor is essential to healthy enterprise. The author of *Profit with Honor: The New Stage of Market Capitalism* (Yale University Press, 2006) urges businesses to aspire to higher ethical ground in their values and practices, to their own benefit and that of society generally.

Mr. Yankelovich writes, “In this book, I use the term *stewardship ethics* to convey the commitment to care for one’s institution and those it serves in a manner that responds to a higher level of expectations. In the chapters that follow, I elaborate how the ethical commitments of corporate cultures are directly related to the social, political, and economic structures of the larger society. If our corporations can upgrade their ethical norms to the level of stewardship ethics, this achievement will also strengthen the ethical values of our society.”

Although Mr. Yankelovich’s book does not directly address the realm of diversity contracting and procurement, its principles can reward all of the partners—small businesses, large contractors and suppliers, agencies, and the public.

Agencies do have valid moral, social, and economic reasons to establish goals for greater government contract participation by small businesses owned by minorities, women, or disadvantaged entrepreneurs. Putting the ideals into practice requires honest commitment and perseverance in the hearts, minds, and actions of everyone involved in the process.

As Mr. Yankelovich observes regarding the wider subject of ethical business pursuits, “Laws and regulations by themselves do not ensure compliance. One of the most prominent features of the scandals is gaming the system—finding clever ways of circumventing the rules and regulations. . . . The key to successful reform is to combine regulations and norms in such a way that they mutually support each other in encouraging companies (and gatekeepers) to do the right things, not the wrong ones. . . . Norms are



social values—the unwritten rules that dictate what sorts of behavior are acceptable or unacceptable.”

During more than thirty years of MWDBE enactments throughout all levels and structures of government in America, the term *good faith effort*

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Sub-Bid Requests

Railroad Construction Company, Inc.
Railroad Construction Engineers

NYCT Furnishing and Installing Flood Protection Devices
 Contract A-37612
 at Various NYCT Facilities in the Borough of Manhattan

Railroad Construction Company, Inc. is preparing a bid proposal for NYCT to furnish and install various flood resistant doors, conduits and duct seals at critical rooms and manholes, stop logs/removable flood barriers and deployable flood protection devices at eight locations in the borough of Manhattan.

Bid Date: February 10, 2016 DBE Participation Goal: 17%

Railroad Construction Company, Inc. is seeking vendors, suppliers and subcontractors in the following categories:

- Aluminum Work
- Concrete & Concrete Reinforcement
- CPM Scheduling
- Drain and Vent Covers
- Electrical
- Filters, Gaskets, Sealants and Caulking
- Fire Stopping
- Flood Related Specialty Items
- Glass and Glazing
- Grouts
- Hand Rails
- Hardware
- Hazardous Material Removals
- Maintenance and Protection of Traffic
- Masonry
- Material Testing
- Misc. Metals
- Office Supplies
- Painting
- Progress Photos
- Rodent Control
- Security/Communications
- Tile - Ceramic, Granite, Mosaic
- Tile Cleaning
- Trucking
- Watertight Doors
- Watertight Marine Doors

For more information please contact
 Rebecca Walka-Perry at 973-413-1879 or mwdbec@rcmail.net

SKANSKA
 SKANSKA KOCH INC.

IS SOLICITING BIDS FROM MWBE SUBCONTRACTORS AND SUPPLIERS CERTIFIED WITH NEW YORK STATE
I-278 (Gowan Expressway) Steel Repair Contract #2,
48th Street to Hugh Carey Tunnel
 NYSDOT Contract No: D263007
 Bid Date: March 2, 2016

Subcontracting opportunities include but are not limited to Hazmat: Written Program, Lead Containment, Disposal and Handling, Sawcutting/Concrete Demo, Concrete Placement, Safety Netting and Shields, Painting, Blast and Paint, Steel Fabrication and Repairs, Inspection: Magnetic Particles and Ultrasonic, Drainage, Engineering, Strain Gauge Monitoring, MPT, Rodent Control, and Vibration Monitoring. Please see contract documents for further opportunities.

Interested firms please contact John Papagiannakis at Skanska Koch Inc.,
 john.papagiannakis@skanska.com

M/WBE BIDDING OPPORTUNITY

M/WBE firms must be certified as follows: To constitute a MBE or WBE for the purpose of meeting the agency thresholds, an enterprise must be formally certified as such by at least one of the following entities: The Connecticut Department of Administrative Services, The Connecticut Department of Transportation, The Federal Environmental Protection Agency, The Federal Small Business Administration OR other states as evidenced by the appropriate state certificate which specifies the applicable WBE or MBE designation. In the event the certificate from a state other than Connecticut does not contain the applicable designation, the certificate should be presented to the Owner (The Metropolitan District) for review and consideration.

Shea-Skanska Joint Venture invites qualified contractors, specifically M/WBEs certified by the agencies and requirements listed above, to contact Shea-Skanska JV (Prime Bidder/Contractor listed below) regarding subcontracting services and material supply opportunities in connection with the upcoming tunnel and shaft project.

The Work under this contract is located in South Hartford, Connecticut. The participation rates are 3% for MBEs and 5% for WBEs of the total contract price. Additionally, the goals are 6% MBE and 5% WBE. The Work consists of the construction of a deep rock tunnel, drop shafts, and an odor control facility along with support equipment and accessories as shown and specified.

Owner: The Metropolitan District
South Hartford Conveyance and Storage Tunnel: Tunnel and Shaft Construction
 Contract No. 2 (2015B-27)
 BID DATE: February 25, 2016 AT 2:00 PM

Opportunities to participate exist in the following specific areas of soil and rock excavation, hauling, excavation support systems, mechanical rock excavation, structural steel, engineering, survey, instrumentation and monitoring services, materials testing, demolition and site preparation, environmental investigation, utility relocation, paving, fencing and gates, geotechnical and structural instrumentation, slurry wall, cast-in-place concrete structures, reinforcing steel, ground stabilization, rock-bolts, steel dowels, steel shotcrete, concrete finishing, waterproofing, service utilities, grouting, mechanical equipment – hydraulic, sluice & weir gates, electrical services, landscaping, dewater pump station, pest control, IT services, waste disposal, cleaning services, and security services.

Any business seeking to participate as a M/WBE must submit current valid certification documents with proposal. We have set up an FTP site where you can view all plans and specifications for your convenience. Please contact Brett Campbell at (909) 594-0982 (brett.campbell@jfshea.com) to receive instructions on accessing the FTP Site.

Shea-Skanska Joint Venture
 (J.F. Shea Construction, Inc. – Skanska USA Civil Northeast Inc.)
 667 Brea Canyon Road, Suite 22, Walnut, CA 91789
 909-595-4397, 909-869-0827 (fax)

Railroad Construction Company, Inc.
Railroad Construction Engineers

LIRR - PN - TU - Jamaica Capacity Improvements Phase I

This Long Island Railroad project consists of various improvements to the Jamaica Station. Work will include a full platform replacement and substructure rehabilitation, construction of platform level waiting rooms, translucent canopy roof system and drainage, installation of lighted signage and upgraded electrical service.

Bid Date: March 21, 2016 DBE Participation Goal: 17%

We invite all DBE's to contact us at 973-413-1879.

Railroad Construction Company, Inc. is seeking subcontractors in the following categories:

- Acoustical Insulation
- Abatement
- Aggregates
- Architectural Finishes
- CCV System
- Construction Materials
- Construction Photography
- Contaminated Waste Disposal
- Demolition
- Doors & Hardware
- Electrical
- Engineering
- Environmental Consulting
- Escalator / Elevator
- Fencing
- Fire Suppression / Extinguishers
- Glass / Glazing / Stovefront
- HVAC
- Infrastructure
- Janitorial Services
- Lath & Plaster
- Lowvoltage
- Masonry
- Materials Testing & Inspection
- Metal Wall Panels
- Office Facilities & Supplies
- Painting & Coating
- Pest Control
- Precast Concrete
- Railings
- Restoration
- Roofing
- Sealants / Waterproofing
- Shotcrete
- Site Security
- Structural Concrete & Reinforcement
- Structural Steel & Misc. Metals
- Survey
- Tile / Terrazzo
- Toolbox Accessories
- Track
- Traffic Control
- Trucking
- Utilities
- Welding

For more information please contact
 Dale Errico at 973-413-1832 or DaleE@rcmail.net
 Catherine Best at 973-413-1911 or CatherineB@rcmail.net

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 www.silverite.com

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 Babylon, New York
 www.diamondsecurityservices.com

NJ&C Associates
 Carmel, New York
 www.njcassociates.com

Skanska Koch
 Carteret, New Jersey
 www.usa.skanska.com

Lammy & Giorgio, PA
 Haddon Township, New Jersey
 www.lgarch.com

GCCOM Construction Company
 College Point, New York
 www.gccom.us

Railroad Construction Company
 Paterson, New Jersey
 www.railroadconstruction.com

Admiral Staffing
 New York, New York
 www.admiralstaffinginc.com

SKANSKA
 SKANSKA KOCH INC.

IS SOLICITING BIDS FROM MWBE SUBCONTRACTORS AND SUPPLIERS CERTIFIED WITH THE PORT AUTHORITY OF NEW YORK AND NEW JERSEY
Replacement of PIP Helix and Rehabilitation of Upper Level Spans over New Jersey Anchorage and Hudson Terrace
 PANYNJ Contract No: GWB-244.150
 Bid Date: February 9, 2016

Subcontracting opportunities include but are not limited to Asbestos Removal, Asphalt Milling and Paving, Borings, Concrete, Demolition, Electrical, Engineering, Fence and Guardrails, Fire Protection, Fireproofing, Hazardous Materials Haul and Dispose, Inspection and Testing, Landscaping, Miscellaneous Metals, Pavement Striping, Pile Driving, Plumbing, Rigging, Sawcutting, Scaffolding, Sign Erection, Structural Steel Erection and Fabrication, Trucking, and Welding. Please see contract documents for further opportunities.

Interested firms please contact John Papagiannakis at Skanska Koch Inc.,
 john.papagiannakis@skanska.com

Kiewit – Weeks – Massman
KWM
 Goethals Bridge Replacement

Goethals Bridge Replacement Project
 Port Authority of New York and New Jersey
CONSTRUCTION DBE OPPORTUNITIES

The Goethals Bridge Replacement Project is a design-build project for the Port Authority of New York & New Jersey (the Authority). The project will replace the existing Goethals Bridge which spans the Arthur Kill River on I-278 connecting Elizabeth, New Jersey, and Staten Island, New York. The existing bridge, built in the 1920s, will be replaced with a dual span and the original bridge demolished. It is anticipated that the bridge will carry approximately 14 million vehicles eastbound annually.

Kiewit-Weeks-Massman, AJV (KWM) has been selected by the Authority to design and build the new Goethals Bridge. KWM is committed to providing a world class project for the people of New York and New Jersey. As part of their mission, KWM is also committed to providing meaningful employment opportunities for hundreds of construction individuals in the region, with particular outreach to the DBE community, and desires to meet or exceed federal requirements for diversity on this important construction project. If your DBE firm would like to apply to participate in this project, please use our website as a resource, www.goethals-kwm.com.

KWM VENDOR SOLICITATION LOG

All companies that fill out a Contractors Questionnaire will be added to our Vendor Solicitation Log which KWM uses for upcoming subcontract opportunities. If you would like to fill out a Contractors Questionnaire, please go to our website and visit the “Partnering” tab.

PARTNERING OPPORTUNITIES

- Shear Stud Installation
- Miscellaneous Metals Fabrication/ Supplier
- Concrete, Curb, and Gutter Flatwork
- Carpenter Form Fabrication
- Air Monitoring
- Anti-Climb Fence on New Bridge Shared Use Path
- Lumber/Crane Mat Suppliers
- Furnish/Install Guiderail
- Abatement (PCB, Lead Based Paint, Asbestos)
- Deck Grooving

Check our website for periodic updates on partnering opportunities!

MWDBE BONDING, LINES OF CREDIT, AND INSURANCE ASSISTANCE

For assistance in obtaining bonds, lines of credit, and/or insurance for this project, please visit our website or contact Anne at KWMdivcontracting@kwmjv.com for more information.

Project Office: 137 Bayway Avenue • Elizabeth, NJ 07202 • KWMdivcontracting@kwmjv.com
 Kiewit-Weeks-Massman, AJV is an Equal Opportunity Employer

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IS SOLICITING COST PROPOSALS FROM NEW YORK STATE CERTIFIED DBE SUBCONTRACTORS/VENDORS
Jamaica Capacity Improvements Phase 1, Platform “F”
 MTA LIRR Contract No: 6185
 Bid Date: March 21, 2016

Description of project:
 Construction of the new Platform “F” at the existing Jamaica Station for the LIRR. This includes the construction of a temporary access road; excavation and grading for new track alignments; construction of new tracks 11 and 12. The access to the new platform will be from the westerly bridge structure as well as the existing AirTrain mezzanine. This contract will extend the westerly bridge structure from Platform “E” to Platform “F”. In addition, this contract will tie into the existing AirTrain mezzanine which will include the installation of an elevator (one) and an escalator (one). The new Platform “F” includes minipiles, concrete, precast concrete slabs, structural steel canopy, miscellaneous metals, architectural elements, mechanical, fire protection, plumbing, and electrical.

Subcontracting opportunities include but are not limited to:
 Demolition and Inspection Sub, MPT Materials, Asbestos Abatement Sub, Fill Material, Selective Demolition Sub, Track Materials, Trackwork Sub, Micropile Sub, Drilled Shaft Sub, Geotech Vibration and Monitoring Sub, Concrete Materials, Reinforcing Furnish and Installation Sub, Precast Concrete Material, Masonry Sub, Granite/Stone Sub, Miscellaneous Metals Materials, Structural Steel Material, Platform Edge Rubbing Board, Waterproofing Sub, Roofing Sub, Intumescent Fireproofing Sub, Door Materials (including SS), Curtain Wall Sub, Translucent Panel Sub, Louver Materials, Drywall Sub, Metal Panel Sub/Materials, Painting Sub, Glass and Glazing Sub, Bird Control Sub, Sign Sub, Pre-Engineered Structures, Elevator Sub, Escalator Sub, Mechanical Sub, Fire Protection Sub, Plumbing Sub, Electrical Sub.

If you are interested in bidding on this project, please contact Skanska’s Outreach Coordinator: Julia.Omanoff@skanska.com

TAPPAN ZEE CONSTRUCTORS, LLC
 An Equal Opportunity Employer / Contractor

Is seeking DBE firms for Subcontract Opportunities
 on the
NEW NY BRIDGE PROJECT
 OWNER: NEW YORK STATE THRUWAY AUTHORITY
 Located in Westchester & Rockland Counties, New York

TZC Vendor Database
 All registered vendors will be added to the TZC Vendor Database, which TZC uses to seek DBE firms for every Subcontract Opportunity.

Technical Review Meetings
 Will be held by TZC with DBE firms as needed on key scopes of work where TZC will be seeking pricing from the subcontractor community. Technical Review Meetings are designed to help DBEs prepare for upcoming contract opportunities by providing summary level information on scope requirements and to address any questions. All DBEs are encouraged to register with TZC at www.TappanZeeConstructors.com to receive information on how to participate in future Technical Review Meetings.

Bonding, Lines of Credit, Insurance Support Services
 TZC is willing to assist all DBE subcontractors and suppliers in obtaining access to bonds, lines of credit, and insurance. Please email your request for assistance to DBETeam@TZC-LLC.com

Subcontract opportunities are primarily available for construction firms, however several support service opportunities also exist.

All interested firms, including DBEs, must register with TZC through the following website to be considered:

www.TappanZeeConstructors.com

Main Project Office: **555 White Plains Road, Suite 400 • Tarrytown, NY 10591**