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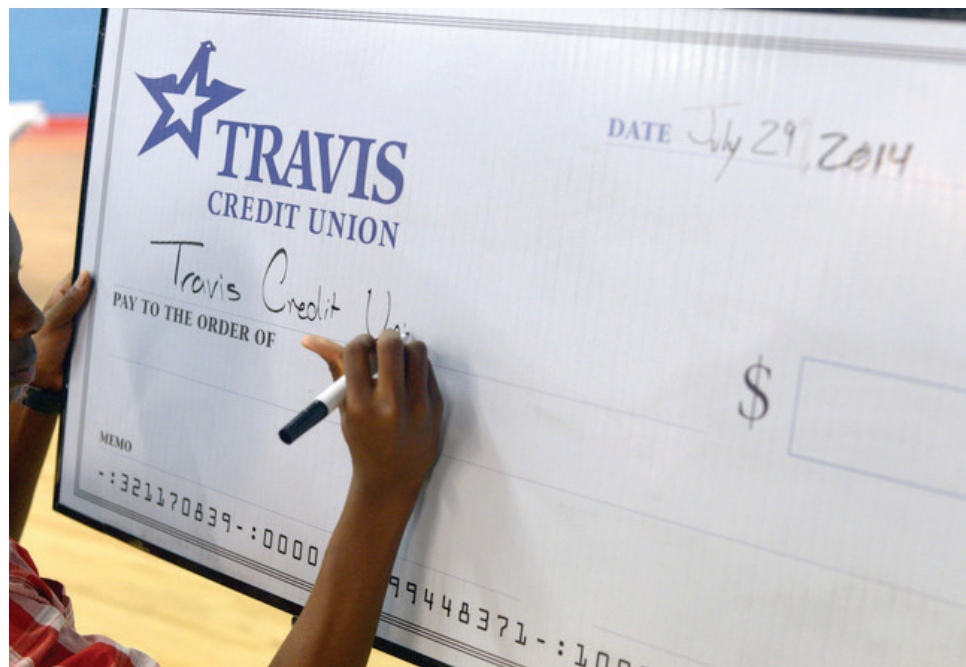
EXCHANGE

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Voice of Small, Emerging Diversity Owned Businesses Since 1984

• NEWS • INFO • BIDS

Strong Bay Area economy powers surge for local credit unions



A student volunteer fills in a check during a Mad City Money program put on by Travis Credit Union at Paradise Skate Roller Rink in Antioch on July 29, 2014. (Susan Tripp Pollard/Bay Area News Group)

By George Avalos

Credit unions in the Bay Area outperformed their counterparts statewide during 2014, a trend that underscores the strength of this region's economy, according to information released Friday by the California Credit Union League.

Measured by virtually every key benchmark -- deposits, new loans, membership growth and employee hiring -- credit unions in the Bay Area have outpaced similar financial institutions in California.

"The Bay Area is a boomtown," said Dwight Johnson, chief economist with the credit union league, which is based in the San Bernardino County city of Ontario. "By far, the economy in the Bay Area is much better than the rest of the state."

And those strong economic conditions translate into what is needed as a foundation for robust activity at financial institutions.

"The strong job market and particularly the strong income growth in the Bay Area allow our residents to buy more cars, purchase more homes,

remodel more residences," said Stephen Levy, director of the Palo Alto-based Center for Continuing Study of the California Economy. What's more, the Bay Area appears to be enjoying a wealth effect, Levy said.

"The gains in the stock market, added to the jobs and wage growth in the Bay Area, allow us to refinance homes and engage in more borrowing and spending activity," Levy said.

During the fourth quarter of 2014, covering the October-December period, credit unions in the Bay Area originated \$24.8 billion in new loans, up 16.4 percent compared with the fourth quarter of 2013. For all of California, credit unions originated \$80.6 billion in new loans in the fourth quarter of 2014, up 14.3 percent from the similar three-month period in 2013.

For new- and used-auto loans, first mortgages, home equity lines of credit, business loans and credit card lending, credit unions in the Bay Area produced stronger growth than California overall.

"Home prices are up so much in the Bay Area that people were able tap into their home equity to some degree," Johnson said.

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Government 2020: Imagining the Future

By William D. Eggers

As the saying goes, hindsight is 20/20. But how could the world of government be different if we could not only envision the future -- how things might be in, say, the year 2020 -- but also prepare for it?

Most senior public officials are so busy putting out fires and running their operations from day to day that it's hard for them to get a chance to think about technological and other trend lines and how

they might impact the way governments operate and citizens are served. So let's step back and take a quick tour through government's possible not-so-distant future:

Cross-government: Governments begin to embrace a new approach to service delivery. Many adopt the role of a solution enabler, creating environments in which innovators thrive and technology-equipped citizens can serve themselves. Open data, crowdsourcing and co-creation of services herald the shift to distributed governance. Predictive analytics, behavioral psychology and outcome-

based regulation translate into smarter decision-making and better governance.

Government's talent model also undergoes a radical transformation, producing a more open, mobile and dynamic workforce. And evolving societal attitudes on how we define success and well-being lead to the emergence of alternative measures of prosperity and progress that reach beyond simple gains in GDP.

Education: Step into the classroom of 2020 and see powerful forces at play. A global shortage of skilled talent propels career-focused learning. Virtual learning, digitization and augmented reality have made our old definitions of a classroom obsolete. Students become teachers, learning from one another through project-based learning and self-organized learning environments. Education funding shifts to approaches proven to work via real-world trials.

Energy and environment: Conversations on energy and the environment center on the three Cs: connect, collaborate and coexist. Smarter devices result in smarter energy choices, while networks of sensors, drones, citizen regulators and environmentally conscious consumers work together to monitor and protect our natural world. Rapid urbanization



fuels innovation and the quest for sustainable and resilient cities. Government regulation is less blunt and is heavily influenced by sensor-produced data.

Health care: The dominant health care trend in 2020 is, quite simply, pervasiveness. Mobile health

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Community Outreach

SF State student success program gets \$3 million demonstration award

By Beth Tagawa

The State of California has awarded \$3 million in support to the Metro College Success Program, which helps underrepresented students at San Francisco State University and City College of San Francisco (CCSF) navigate their first two years of college. The funding, announced today, is part of \$50 million allocated to state colleges and universities for innovative programs with a track record of boosting student success.

Founded in 2007 as a partnership between SF State and CCSF, the Metro program redesigns the first two years of the college experience, serving first-generation, low-income students by grouping them into "academies" of up to 140 peers who take classes together. By creating a supportive academic home, Metro helps students confront the challenges typically faced by college newcomers, such as juggling deadlines, managing an unstructured schedule and keeping up in tough courses. The Metro curriculum focuses on establishing a strong baseline of math, writing and critical-thinking skills and fostering a passion for learning.

"We have a lot of capable young people who, with a small additional investment, can successfully graduate from our public education system and go on to do great things for society," said Mary Beth Love, Metro co-director and chair of SF State's Department of Health Education. "At Metro, our mission is to increase equity in higher education and make sure that young people have the skills they need during college and after they graduate."

Studies show that nearly 40 percent of underrepresented students in the California State University system drop out before their junior year, and more than 60 percent of underrepresented students drop out of California community colleges before they graduate or transfer. "Metro is working to remedy a major problem with retention," said Vicki Legion, Metro's co-director at CCSF. "Our state's higher education system is clearly not supporting all our young people."

The Metro program has proven an effective aid to student success. A 2013 study found that, compared with students who did not participate, Metro students had higher GPAs, graduated faster



Image credit: metro.sfsu.edu

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The Company Working To Fix Higher Education's Diversity Problem

By Gwen Moran

Completing the enormous amount of work it takes to earn a Ph.D. is a remarkable accomplishment. But when Mariana Lebron completed her advanced degree in strategic management, she was just the 39th latina to graduate with an advanced business degree in the U.S. and the first to do so at Syracuse University.

"I was extremely shocked [to learn I was the first]," she says. "When you're the first to go through something, you don't think you're the first. You're thinking, I only have one life to live, and this is my dream. I don't want to waste it."

Lebron, now an assistant professor of management at Towson University in Towson, Maryland, says being part of the PhD Project helped her reach her goal. The organization is dedicated to increasing the number of people of color in business leadership positions, especially at colleges and universities, through mentoring, connecting with other candidates and faculty, conferences, and other forms of support and information.

Business Diversity Starts With Education Diversity

The PhD Project was founded as an initiative of accounting giant KPMG's foundation. The firm's leadership believed that the way to cultivate more diversity among their business candidates was to

work on diversity among college and university faculty, says Bernard J. Milano, president of the PhD Project and the KPMG Foundation.

In 2005, the PhD Project was established as a nonprofit organization. When the initiative was first created in 1994, there were just 294 black, latino, and Native American business school professors in the U.S., including those at historically black colleges and universities and Hispanic-serving institutions. Today, there are 1,176 faculty members, Milano says, most of whom were involved in one way or another with the PhD Project.

"When we talk to people about why they did not take the step toward becoming a professor en-

tering a doctoral program on their own, they say they don't know how to even start the process. Secondly, having never seen an African-American professor unless they went to a black college, they never dreamed that this was something that was available to them," Milano says.

Mark Dawkins, PhD, an associate professor of accounting at the University of Georgia, has been involved with the organization from its formation in 1994. At the time, he was in the last year of his doctoral program and was asked to be a student representative from Florida State University. He recalls enthusiastic corporate sponsors trying to figure out the best resources to support their target audience. He says, at first there was pushback from

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Minority Advocate

• 2014 Black History Month Award for Commitment and Service to the African American Community

Minority Advocate

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Southern California Sub-Bid Request Ads



Is requesting quotes from qualified DBE Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

Traffic Control, SWPPP, Hazardous Waste Haul/Trucking, Fencing, Paving, Potholing, Pipeline Testing, Shoring, PVC & CMLC Pipe, Ready Mix Concrete & Aggregates, Striping, Pipe Jacking

**Chino Desalter Phase 3 Expansion
Chino Creek Well Fields 1 and II
Raw Water Intertie Pipeline Project**

Located in Eastvale and Ontario, CA

Chino Basin Desalter Authority
Specification No. CDAEXP3-12-06

BID DATE April 22, 2015 @ 2:00 p.m.
Sub & Vendor Bids Due Prior

Sukut Construction, LLC
4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: **Robbie Zwick**

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/specs are available for viewing at our office by appointment, or may be obtained from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut Construction will assist Qualified Subcontractors in obtaining bonds, insurance, and/or lines of credit. Please contact Sukut Construction for assistance in responding to this solicitation. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC
An Equal Opportunity Employer

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SBE Newspaper boasts a weekly readership of **75,000**
SBE Delivers competent, competitive, and certified
subcontractors, vendors, and suppliers

McCarthy Makes News with Two Southern California Hospital Projects

By Greg Aragon

McCarthy Building Companies, Inc has had a healthy month with hospital construction. In March, the company completed the \$456 million Prebys Cardiovascular Institute in La Jolla; and also won two Alliant Build America awards for its work on the St. Jude Medical Center Northwest Tower in Fullerton.

The St. Jude project received Alliant awards in the categories of Partnering Excellence and Design-Build Merit from the Associated General Contractors (AGC) of America. The company picked up their awards during the Alliant Build America Awards Luncheon on March 19, at AGC's Annual Convention in San Juan, Puerto Rico.

The \$228 million (construction cost) healthcare facility was built by the project team of St. Jude Medical Center, Petra-ICS, McCarthy and Taylor Design. The project opened in November 2014 and was completed five months early and more than 10% under the original construction budget.

Located on the St. Jude Medical Center campus, the new tower replaces an existing tower. Construction highlights included the erection of a four-story, 200,000-sq-ft hospital connected to an existing tower; a 20,000-sq-ft central utility plant; a 215-car parking structure expansion and

re-routing of major site utilities on an active medical campus.

Jim Bostic, V.P., Construction for Petra ICS said in a recent press release that they chose a design-build project delivery method "in an effort to lower the overall design and construction cost as well as to bring a heightened level of accountability to the design phase of the project. It is a known fact, that as an owner representative, our best opportunity to control the cost of a project is during the design phase."

The project also overcame major design changes while under construction, such as an unanticipated build-out of 50,000 sq-ft of space that was originally planned as shell space, and a shift on the operating room floor to include new technology that had received funding.

The Alliant Build America Awards highlight the nation's most significant construction projects and are considered by many to be the most prestigious recognition of construction accomplishments in the United States.

Another recent hospital project of note for McCarthy is the new 383,000-sq-ft Prebys Cardiovascular Institute on the Scripps Memorial Hospital La Jolla campus. This project, which completed early this month, was led by McCarthy as the design-assist general contractor retained by Scripps



Scripps Memorial Hospital La Jolla (Photo by Stephen Whalen Photography)

Continued on page 12

Northern/Central/Southern CA. Sub-Bid Request Ads



BROSAMER & WALL, INC.

An Equal Opportunity Employer
is requesting quotations from all qualified
DBE

Professional services, sub-contractors and/or material suppliers for the following project:

Contra Costa County
ORWOOD ROAD BRIDGE REPLACEMENT
County # **0662-6R4076 / Federal Project # BRLO 5928(045)**
Bid Closing Date: April 7, 2015 @ 2:00 PM

Brosamer & Wall Inc.

1777 Oakland Blvd, Suite 110 • Walnut Creek, California 94596

PH: 925-932-7900 • FAX: 925-279-2269

Contact: **Robert Rosas**

PROJECT SCOPE:

The work includes but is not limited to the removal of the existing Orwood Road Bridge and construction of a 42 foot wide replacement bridge in two stages to accommodate existing traffic. The new structure will be approximately 210 foot long, three-span precast, pre-stressed voided slab superstructure supported by 6-foot diameter CIDH piles. The approach roadways will be reconstructed and will include concrete retaining walls adjacent to the EBMUD aqueduct right of way. A temporary traffic signal will be used for the single lane traffic control during the staged construction project. 360 working days and other miscellaneous work.

Note: This project includes a Buy America Clause and a Project Labor Agreement.

Please contact Robert Rosas @ rrosas@brosamerwall.com to view plans and specifications.

Subcontractors and Suppliers being solicited include but not limited to:

Office Trailers Rental, Construction Staking, Progress Schedule (CPM), Contractor Quality Control, Temporary Portable Light Towers, Temporary Access Road, Temporary Turnaround, Temporary Alternative Crash Cushion (Narrow), Traffic Control System, Type III Barricade, Temporary Pavement Marking (Paint), Temporary Traffic Stripe (Paint), Channelizer (Surface Mounted), Temporary Signal and Lighting System, P.C.M.S., Temporary Railing (Type K), Temporary Crash Cushion Module, Construction Site Mgmt., Prepare SWPPP, Rain Event Action Plan, Storm Water Sampling and Analysis Day, Storm Water Annual Report, Temporary Hydraulic Mulch, Temporary Hydro-seed, Temporary Drainage Inlet Protection, Temporary Fiber Roll, Temporary Construction Entrance, Street Sweeping, Temporary Concrete Washout, Asbestos Compliance Plan, Temporary Fence (Type ESA), Treated Wood Waste, Remove Wood Fence, Remove Abandoned Vault, Remove Potable Water Facility, Remove Electrical Facility, Remove Wood Bollards, Remove Wall, Abandon Utility Conduit, Remove Chain Link Fence, Remove Chain Link Gate, Remove Metal Beam Guard Railing, Remove Irrigation Facility, Remove Roadside Sign, Remove Curb, Remove Retaining Wall (Wood), Salvage Roadside Sign, Reset Mailbox, Relocate Roadside Sign-One Post, Adjust Valve Box Frame and Cover to Grade, Adjust Utility Cover to Grade, Cold Plane Asphalt Concrete Pavement, Clearing and Grubbing, Develop Water Supply, Roadway Excavation, Imported Borrow, Weed Control Mat (Fiber), Maintain Existing Planted Areas, Hydro-mulch, Fiber Rolls, Hydro-seed, Temporary Aggregate Base (Class 2), Class 2 Aggregate Base, Temporary Hot Mix Asphalt (Type A), Hot Mix Asphalt (Type A), Place Hot Mix Asphalt Dike (Type E and Type F), Temporary Mechanically Stabilized Embankment, Minor Concrete, Furnish Single Sheet Aluminum Sign, Roadside Sign-One Post, Reinforced Concrete Pipe, Drainage Inlet Marker, Rock Slope Protection, Minor Concrete, Manhole Frame and Cover, Inlet Frame and Grate, Temporary Fence, EBMUD Wood Fence, EBMUD Type 2 Gate, Temporary Fence, Survey Monument, Guard Railing Delineator, Object Marker, T-Intersection MBGR System, Alternative Crash Cushion, M.B.G.R., Concrete Barrier (Low Profile), Alternative In-Line Terminal System, Transition Railing (Type WB), Alternative Flared Terminal System, End Cap, End Anchor Assembly, Concrete Barrier (Type 732B), Thermoplastic Traffic Stripe, Type D Two-Way Pavement Marker (Retro-reflective), Structure Excavation, Structure Backfill, Pervious Backfill Material, CIDH Concrete Piling, Structural Concrete, Retaining Wall, Architectural Treatment, Rebar, Prepare and Stain Concrete, Metal Bicycle Railing, Cable Railing, Concrete Barrier (Type 732A), Vibration Monitoring, Aqueduct Condition Survey and Reporting, Temporary Construction Trestle, Hydro-acoustic Sound Level Control, Bridge Removal, Structure Excavation, Structure Backfill, CIDH Concrete Piling, Structural Concrete, Furnish Precast Pre-stressed Concrete Slab, Erect Precast Concrete Girder, Joint Seal, Rebar (Bridge), Geo-composite Drain, Welded Steel Pipe Casing, Metal Bicycle Railing, Cable Railing, Plastic Pipe, Trucking, Portable Toilets, Concrete Supply and Placement.

Requirements: Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE Participation. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage and worker's compensation for the entire length of the contract.

All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining insurance, bonding, equipment, materials and/or supplies please call (925) 932-7900.

Plans and specifications can be at our office located at 1777 Oakland Blvd Suite 110, Walnut Creek, Ca. 94596 or at the Public Works Department Contra Costa. Rich Building at 255 Glacier Drive, Martinez, CA. We will try to make plans electronically. Brosamer & Wall, intends to work cooperatively with all qualified firms seeking work on this project. We are an equal opportunity employer and will work with any interested subcontractor to identify opportunities to break items into economically feasible packages. AN EQUAL OPPORTUNITY EMPLOYER.

Sub Bids Requested From Qualified MBE, WBE, DBE Subcontractors & Suppliers for
Alameda County Flood Control & Water Conservation District
Floodwall Improvements Along Line D, Phase II, Between Huntwood Avenue and Bart
Project No. FC 3A-121
Location: Hayward, CA
Bid Date: April 14, 2015 @ 2:00 PM

McGuire and Hester is seeking qualified subcontractors in the following trades: reinforcing steel; SWPPP; traffic control; clearing & grubbing; CIDH piles; masonry blocks; metal beam guard rail; fencing (chain link vinyl clad); anti-graffiti coating; and hydroseed.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603

Phone: (510) 632-7676 • Fax: (510) 562-5209

Contact: **Keith Ones**

An Equal Opportunity Employer

RGW Construction Inc. is seeking all qualified Minority Owned Business and Women Owned Business Enterprises (MBE/WBE's) for the following project bidding to Alameda County:

**Floodwall Improvements Along Line D, Phase II,
Between Huntwood Avenue and BART, In Hayward**
Alameda County Flood Control and Water Conservation District

Goals: MBE 15% / WBE 5%

150 calendar days

Bid Date: 4/14/15 @ 2:00pm

Requesting Sub-quotes for (including but not limited to): Construction Area Signs, Traffic Control, Demolition/Bridge Removal, Clear & Grub, Structure Excavation/backfill, Landscaping, Hydroseeding, Erosion Control, CIDH Piles, Structural Concrete, Concrete Block & Masonry Retaining Wall, Reinforcing Steel, Signs Roadside, Fencing, MBGR, Metal Railing, Painted Traffic Stripe & Marking, Water Truck, Sweeper, Trucker & Painting Structures.

Scope of Work: Preparing and implementing water pollution control plan, constructing reinforced concrete cast in drilled hole piles & pile caps, reinforced concrete spread footings, furnish & construct masonry block floodwalls, anti-graffiti coating, constructing concrete pipe outfall structures, automated drainage gates, furnish & place Class 2 AB & AC, guard rails, fencing & gates & planting.

RGW is willing to breakout any portion of work to encourage MBE/WBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or online at www.ipdservices.com/clients/eastbay?ALCO or contact Central Blue Print 510-276-3375. Contact Andy Eldridge 925-606-2400 for any questions, including bonding, lines of credit, insurance, equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation.

RGW Construction, Inc.

Contractors License A/B 591940

550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925

An Equal Opportunity Employer

RGW Construction Inc. is seeking all qualified DBE (Disadvantaged Business Enterprises) for the following project:

Alhambra Valley Road Safety Improvements-East of Bear Creek Road

Contra Costa County Project No. 0662-6R4101

Federal Aid Project No. HRRRL 5928(098), HSIPL 5928(098)

Engineer Estimate: \$1,340,000 - 75 Working Days

Goal: DBE 20.68%

Bids: April 14, 2015 @ 2:00pm

RGW is requesting quotes for (including but not limited to): Fabric & Oils, Traffic Control, Cold Plane, Roadway Excavation, Hydroseeding, Erosion Control, Aggregate Base, Asphalt Paving, Rebar-6"x6"x10 WWM, Signs Roadside, Rock Slope Protection, Fencing, MBGR, Thermoplastic Traffic Stripe & Marking, Pavement Marking, SWPPP Planning, Water Truck, Sweeper, Storm Drain & Trucker.

Scope of Work: Shoulder widening along Alhambra Valley Road, including curve realignment, slope buttressing, cut & fill, roadside sign modifications, culvert replacement, concrete driveway conforms and ditches, traffic striping and tree planting.

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or the Contra Costa Public Works Online Planroom at www.cccounty.us/pwprojects. Contact Andy Eldridge andrew.eldridge@rgwconstruction.com, 925-606-2400 for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

RGW Construction, Inc.

Contractors License A/B 591940

550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925

An Equal Opportunity Employer

Pioneer Contractors, Inc. is seeking quotes from qualified DVBE business and invites your bid or quotes on the following project:

Sherman Elementary School
Project No: 11682

Location: San Francisco, CA

Bid Date: April 15th, 2015 @ 2:00 PM

Approx. Value: \$160,000.00

Trades included but not limited to:
Demolition Subcontractors and Suppliers.

Plans, specifications and requirements for the project are available to be picked up from your local plan room or viewed at our office.

Please note that performance bond and payment bond may be required. For assistance and any questions, please contact Art at (415) 671-1070 x 110, Fax: (415) 671-0448.

Pioneer Contractors, Inc.

1485 Armstrong Avenue • San Francisco, CA 94124

CA Lic# 777064

An Equal Employment Opportunity Employer

AECOM is seeking qualified LBE Subcontractors/Suppliers firms for:

Contract No. 10511.41:
Program Management Support for
Airport Security Infrastructure Program
Location: San Francisco International Airport
Bid Date: April 16, 2015

Trades seeking:

- PS058 Estimator
- PS058 Scheduler
- PS058 Document control
- PS058 Office engineer
- PS058 Code compliance/Safety
- AE006 Electrical engineer (low voltage)
- AE006 Electrical engineer (communications)
- PS019 Admin support staff

AECOM

2325 E. Camelback Rd., Suite 200,
Phoenix, AZ 85016

Phone: 602-522-9727 • Fax: 602-337-2620

Email: christer.wilkinson@aecom.com

Contact: **Christer Wilkinson**

AECOM is an Equal Opportunity Employer

Northern/Central/Southern CA. Sub-Bid Request Ads

DeSilva Gates Construction, L.P. is soliciting for DBEs for the following project:
CALTRANS ROUTE 16 – CONSTRUCTION ON STATE HIGHWAY IN YOLO COUNTY AT VARIOUS LOCATIONS FROM ROUTE 16/505 SEPARATION TO COUNTY ROAD 98, Contract No. 03-0G1604, Federal Aid Project ACSTP-P016(037)
OWNER: STATE OF CALIFORNIA DEPARTMENT OF TRANSPORTATION
 1727 30th Street, Bidders' Exchange, MS 26, Sacramento, CA 95816
BID DATE: APRIL 8, 2015 @ 2:00 P.M.

We hereby encourage responsible participation of local Disadvantaged Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

AC DIKE, CONSTRUCTION AREA SIGN, ELECTRICAL, FABRIC, GUARDRAIL, MINOR CONCRETE STRUCTURE, STRIP-ING, SWPPP PLAN, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by DeSilva Gates Construction. DeSilva Gates Construction will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting DeSilva Gates Construction's requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

DeSilva Gates Construction

11555 Dublin Boulevard
 P.O. Box 2909
 Dublin, CA 94568-2909
 (925) 829-9220 / FAX (925) 803-4263
 Estimator: STEVE LIPPIS
 Website: www.desilvagates.com
 An Equal Opportunity Employer

Request for Qualified DVBE
 Subcontractors/Vendors

**Mission High and Leonard Flynn
 Elementary School Boiler Replacements
 San Francisco Unified School District
 Project #11736 and 11742
 Bid Date: 4/7/2015**

Trades: Demo & Insulation
 Bonding may be required

Cornely Company

1127 Mission Street • San Francisco, CA 94103
 Phone: 415-252-1800 • Fax: 415-252-1813
 Contact: Kevin Gray
 An Equal Opportunity Employer

Request for Qualified DVBE
 Subcontractors/Vendors

**Balboa High School Boiler Replacement
 San Francisco Unified School District
 Project #11744
 Bid Date: 4/7/2015**

Trades: Demo & Insulation
 Bonding may be required

Cornely Company

1127 Mission Street • San Francisco, CA 94103
 Phone: 415-252-1800 • Fax: 415-252-1813
 Contact: Kevin Gray
 An Equal Opportunity Employer

Bid Requests from Certified SBE
 Subcontractors and Suppliers
 for the following ALL TRADES EXCEPT:
 Mass Excavation, Shoring, Infrastructure
Hunters View

Phase 2 Block 10 (Vertical Construction)

This is a OCII project with construction workforce and prevailing wage requirements.

**Hunters View - Phase 2 Block 10
 146 West Point Road
 San Francisco, CA 94124
 Bid Date: 4/14/15 @ 2 PM**

Voluntary Pre-bid Meeting & Job Walk on
 3/31/15 at 10:00 AM at jobsite trailer
 (on east side of Middle Point Road).

CAHILL/NIBBI (CNJV)
 Contact: Julie Park at estimating@cahill-sf.com,
 (415) 986-0600.

Bid Requests from Certified SBE
 Subcontractors and Suppliers for the
 following Design-Build Trades:
**Mechanical, Electrical, Plumbing,
 Fire Sprinkler, Solar Hot Water System,
 and Exterior Building Maintenance
 Systems.**

TRANSBAY BLOCK 7 (DESIGN-BUILD TRADES)

This is a OCII project with construction workforce and prevailing wage requirements.

**Transbay Block 7
 255 Fremont Street
 San Francisco, CA 94105
 Bid Date: 4/10/15 @ 2 PM**

Voluntary Pre-bid Meeting on 3/24/15 at
 11:00 AM at Cahill Contractors, 425 California
 Street, Suite 2200, San Francisco, CA 94104.

There will not be a job walk.

CAHILL CONTRACTORS, INC.
 Contact: Julie Park
estimating@cahill-sf.com, (415) 986-0600

Bid Requests from Certified SBE
 Subcontractors and Suppliers for the
 following the following trades:
**EARTHWORK/SITECLEARING/DEMO,
 SITE UTILITIES, STRUCTURAL
 CONCRETE, STRUCTURAL
 STEEL/MISC. METALS/& METAL
 STAIRS (up to podium), WATERPROOFING
 (below grade), ELEVATORS, AUTO LIFTS**
**Hunter's Point Block 52 - Building 5
 (Early Trades)**

This is a OCII project with construction workforce and prevailing wage requirements.

**Hunter's Point Shipyard
 11 Jerrold Avenue
 San Francisco, CA 94124
 Bid Date: 5/1/15 @ 2 PM**

Voluntary Pre-bid Meeting & Job Walk on
 4/16/15 at 10:00 AM at HP Shipyard Auditorium – Bldg 101, 101 Horne Ave. (Take Innes St south to end, left on Donahue, right on Galvez. Pass the guard station and bear left along Robinson. Bdg 101 will be to your right along on Horne Ave).

CAHILL CONTRACTORS, INC.
 Contact: Julie Park
estimating@cahill-sf.com, (415) 986-0600

C.C. MYERS, INC. IS REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

**Orwood Road Bridge Replacement Project
 Contra Costa County, Department of Public Works, Project No. 0662-6R4076,
 Engineer Est. \$7,256,000 No. of Working Days: 360
 Bid Date: April 7, 2015 at 2:00 pm**

We hereby encourage responsible participation of local Disadvantaged Business Enterprises (14% Goal), and solicit their subcontractor or material quotation for the following types of work. This is a highway project with the typical items of work associated, but not limited to: Construction Staking, Progress Schedule, Contractor Quality Control Plan, Temporary Portable Light Towers, Temporary Access Road and Turnaround, Traffic Control System, Type III Barricade, Stripe and Marking, Channelizer, Temporary Signal and Lighting System, Portable Changeable Message Sign, K-Rail, Temporary Crash Cushion, SWPPP, Temporary Hydraulic Mulch, Temporary Hydrosseed, Temporary Drainage Inlet Protection, Temporary Fiber Roll, Temporary Construction Entrance, Street Sweeping, Temporary Concrete Washout, Asbestos Compliance Plan, Temporary Fence, Treated Wood Waste, Remove Wood Fence, Remove Abandoned Vault, Remove Potable Water Facility, Remove Electrical Facility, Remove Wood Bollards, Remove Wall, Abandon Utility Conduit, Remove Fence, Gate and MBGR, Remove Irrigation Facility, Remove Roadside Sign, Remove Curb, Remove Retaining Wall, Salvage Roadside Sign, Adjust Valve Box Frame and Cover to Grade, Adjust Utility Cover to Grade, Cold Plane Asphalt, Clear and Grub, Develop Water Supply, Roadway Excavation, Imported Borrow, Weed Control, Maintain Existing Planted Areas, Aggregate Base, Hot Mix Asphalt, AC Dike, Minor Concrete, Furnish Single Sheet Aluminum Sign, Roadside Sign, Concrete Pipe, Drainage Inlet Marker, Rock Slope Protection, Manhole Frame and Cover, Inlet Frame and Grate, EBMUD Wood Fence, Object Marker, MBGR, Metal Railing End Cape, Concrete Barrier, Structure Excavation, Structure Backfill, CIDH, Structural Concrete, Architectural Treatment, Rebar, Prep and Stain Concrete, Metal Bicycle Railing, Cable Railing, Vibration Monitoring, Aqueduct Condition Survey and Reporting, Temp Construction Trestle, Hydroacoustic Sound Level Control, Bridge Removal, Furnish Precast Prestressed Concrete Slab, Erect Precast Concrete Girder, Joint Seal, Geocomposite Drain, Welded Steel Pipe Casing, Plastic Pipe, Construction Equipment and Rentals and Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans, Specs, and Requirements for the project are available for review at our office in Rancho Cordova or at the Contra Costa County Public Works Dept. 255 Glacier Drive, Martinez, CA, 94553 and are available for purchase online at www.cccounty.us/pwprojects. Plans and Specifications are also available on C.C. Myers, Inc.'s Sharepoint site, please contact us for log in information.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



C.C. Myers, Inc.

3286 Fitzgerald Rd. • Rancho Cordova, CA 95742 • 916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. C.C. Myers, Inc., is a Union Contractor.
 AN EQUAL OPPORTUNITY EMPLOYER

DeSilva Gates Construction, L.P. is soliciting for LBEs for the following project:
**CANDLESTICK POINT REDEVELOPMENT PROJECT,
 Project No. CP-02-03-04**

**OWNER: CP Dev Co c/o Lennar Urban 1 Sansome
 Street, Suite 3200 San Francisco, CA 94104
 BID DATE: April 9, 2015 @ 2:00 P.M.**

We hereby encourage responsible participation of Local Small Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to: **Clearing and Grubbing, Survey/Staking, Trucking, Water Trucks, Street Sweeping, Equipment Rental, Wick Drains.**

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by DeSilva Gates Construction. DeSilva Gates Construction will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting DeSilva Gates Construction's requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office..

DeSilva Gates Construction

11555 Dublin Boulevard
 P.O. Box 2909
 Dublin, CA 94568-2909
 (925) 829-9220 / FAX (925) 803-4263
 Estimator: Garry Day
 Website: www.desilvagates.com
 An Equal Opportunity Employer

REQUESTING SUB-QUOTES FROM
 QUALIFIED DVBE / LBE / SLBE / SLRBE
 SUBCONTRACTORS/SUPPLIERS FOR:
**Skyline High School Turf Field Replacement
 Project No: 13197
 Owner: Oakland Unified School District
 Engineers' Estimate: \$1,525,000.
 BID DATE: April 8, 2015 @ 2:00 PM**

Items of work include but are not limited to:
Erosion Control, Fencing, Synthetic Turf, Demolition, Trucking, Minor Concrete and All-Weather Track Surfacing.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project. Granite Rock Company is an equal opportunity employer.

Granite Rock Company

7700 Edgewater Drive, Building B, Suite 300
 Oakland, CA 94621
 Phone (408) 574-1400 • Fax (408) 365-9548
 Contact: Vicki Narciso
 Email: estimating@graniterock.com
 We Are An Equal Opportunity Employer



Northern/Central/Southern CA. Sub-Bid Request Ads

REQUEST FOR LBE, SLBE & DVBE SUBCONTRACTORS AND SUPPLIERS FOR:

Oakland International High School Turf Field Replacement

4521 Webster Street, Oakland

Project No. 13154

Oakland Unified School District

BID DATE: April 8, 2015 @ 2:30 PM

We are soliciting quotes for (including but not limited to): Trucking, Staking, Concrete, Fencing, Demolition, Abatement, Striping, Synthetic Turf, Electrical and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Mike Crowley

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage LBE/SLBE/DVBE Participation. Plans & Specs are available for viewing at our office.

REQUEST FOR LBE, SLBE & DVBE SUBCONTRACTORS AND SUPPLIERS FOR:

Skyline High School Turf Replacement

12250 Skyline Blvd., Oakland

Project No. 13197

Oakland Unified School District

BID DATE: April 8, 2015 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Staking, Concrete, Fencing, Demolition, Abatement, Striping, Synthetic Turf, Electrical and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Mike Crowley

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage LBE/SLBE/DVBE Participation. Plans & Specs are available for viewing at our office.

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Hwy 16 Overlay - Woodland

Caltrans #03-0G1604

BID DATE: April 8, 2015 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, Water Pollution Control Program, Cold Plane AC, Shoulder Backing, AC Dike, Asphalt Binder (Geosynthetic Pavement Interlayer), Tack Coat, Minor Concrete (Minor Structure), Object Marker, Midwest Guardrail System, Transition Railing, Alt. Flared Terminal System, Striping & Marking, Pavement Marker, Traffic Monitoring Station, Electrical and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Jean Sicard

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Richmond Transit Village Phase 2

Nevin Avenue Improvements, BART – 19th Street

City of Richmond

BID DATE: April 16, 2015 @ 3:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Construction Staking, Traffic Control, Temp. Pedestrian Access and Signs, Stormwater Pollution Control, Clearing & Grubbing, Concrete, Tree Removal, Electrical, Geotextile Fabric, Retaining Wall, Elevator, Elevators Tower Structure & Enclosure, Fire Alarm, HVAC, Fire Protection System, CCTV Systems, Shelter Structure, Signs, Traffic Control Signs, Underground, Minor Concrete, Detectable Warning Surface, Striping & Marking, Handrail, Guardrail, Planting & Irrigation, Bike Rack, Trash Receptacle, Pedestrian Pavers, Fencing, Site Security, and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Donat Galicz

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office.

REQUEST FOR DBE

SUBCONTRACTORS AND SUPPLIERS FOR:

Contra Costa County Public Works Dept. • 255 Glacier Drive, Martinez, CA

Project: Orwood Road Bridge Replacement

Project No.: 0662-6R4076

Working Days: 360

Engineer's Est.: \$7,256,000

BID DATE: April 7, 2015 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Furnish Field Office, Construction Staking, Quality Control Plan, Traffic Control System, Type III Barricade, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling, Analysis & Annual Report, Sweeping, Asbestos Compliance Plan, Treated Wood Waste, Abandon Utility Conduit, Adjust Utilities, Cold Plane AC, Clearing & Grubbing, Develop Water Supply, Roadway Excavation (Naturally Occurring Asbestos, Imported Borrow, Weed Control Mat, Hydromulch, Hydroseed, AC Dike, Minor Concrete, Roadside Signs, Rock Slope Protection, Manhole Frame & Cover, EBMUD Wood Fence, EBMUD Gate, Temp. Fencing, Survey Monument, Guard Railing Delineator, Object Marker, T-Intersection MBGR System, Crash Cushion, MBGR, Metal Railing, Concrete Barrier, Alt In-Line Terminal System, Transition Railing, Alt. Flared Terminal System, End Cap, Striping & Marking, Structure Excavation, Pervious Backfill Material, CIDH Piling, Structural Concrete, Architectural Treatment, Bar Reinforcing Steel, Prepare & Stain Concrete, Metal Bicycle Railing, Cable Railing, Vibration Monitoring, Aqueduct Condition Survey & Reporting, Temp. Construction Trestle, Hydroacoustic Sound Level Control, Bridge Removal, Structure Excavation, Structure Backfill, Precast Prestressed Concrete Slab, Joint Seal, Geocomposite Drain, Underground, Electrical and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Donat Galicz

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE participation. Plans & Specs are available for viewing at our office or at the Contra Costa County Public Works Dept. 255 Glacier Dr., Martinez, CA (925) 313-2000, and are available online at www.cccounty.us/pwprojects.

SKANSKA

Sub-Bids Requested From Qualified D/S/LBE Subcontractors & Suppliers

Transbay Transit Center – Tenant Improvements

Transbay Joint Powers Authority/ Webcor Obayashi Joint Venture

Contract No.: Bid Build – 08-04-CMGC-000, pkg. no. TG16.0

DBE/SBE/LBE Goal: 19%

Subcontractor Quote Due Date: April 15, 2015 - 12:00PM

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified D/L/SBE companies for this project. All interested subcontractors, please indicate all lower tier D/L/SBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Quotes requested for contractors, suppliers and service providers include, but are not limited to:

Subcontracting: Concrete masonry units, metal framing, drywall, building insulation, penetration fire-stopping, toilet accessories, miscellaneous metals for own work, bird deterrent, ballistic resistant panels, acoustic ceiling tiles, acoustic wall treatments, tile, tile carpeting, resilient base, painting, site paints, high performance coatings, doors, frames, hardware, low voltage wiring for own scope of work, interior architectural woodwork, countertops, prefabricated buildings, photo-luminescent exit accessories (PLEA), and final cleaning on complex projects.

Instructions for bidders: For information on plans and specs and/or receive an Invitation to Bid, please submit your information to lindsay.corotis@skanska.com. Plans and Specs are also available at several locations throughout California. For project documents, visit <http://transbaycenter.org/rfp/interiorsfinishes>. For any questions, contact Skanska at (510) 285-1885 or email to lindsay.corotis@skanska.com

Subcontracting Requirements:

Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing.

There is a PLA agreement for this job. It can be found at:

<http://transbaycenter.org/tjpa/doing-business-with-the-tjpa/project-labor-agreement>. Skanska is signatory to the Laborers and Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

Skanska is an Equal Opportunity Employer

Skanska Ph: (510) 285-1885; Fax: (510) 285-1801

Email: lindsay.corotis@skanska.com

Success Stories

Alternative Named a Top Minority-Owned Company



At Alternative Technology Solutions, we believe in partnering with customers to create and build solutions that make their systems, processes, and people work better together. With deep technical, software, and industry expertise, our consulting teams are driven to take manufacturers to the cloud through technology that's smarter, lighter, and easier to use.

Alternative Technology Solutions, the leading ERP and CRM solution and service provider that brings the best of the cloud to manufacturers, today announced that it has been named a top minority-owned business in Orange County by the Orange County Business Journal.

"Orange County is home to so many businesses that are growing and thriving—it's an honor to be named among the top performers in the area," said Vivian Keena, Alternative CEO. This marks Alternative's second appearance on the list of largest minority-owned businesses in Orange County. The 2015 list is comprised of 68 minority-owned Orange County businesses with revenues totaling over \$14 billion.

With an 18% increase in Orange County-based employees over the past year, Alternative has continued to grow its presence both locally and nationally. "The talent pool in the greater Orange County area is incredibly deep and we've worked hard to attract and retain the best in our industry," said Keena. "We're looking forward to growing our Orange County team over the years to come as we continue to build and deliver cloud solutions and services that help our customers get more value from their technology investments."

The recent award adds to Alternative's impressive accomplishments as an Orange County standout, including past awards as a Best Place to Work and Top Women-Owned Business. Key to Alternative's success is its focus on engaging its team with a fun, fast-paced, collaborative culture.

"As the economy improves, the competition grows among employers looking for the best talent available," says Keena. "Recruiting and retaining a great team, for us, means providing opportunities

for ongoing training and skill-building as well as showing each employee how she or he contributes to our long-term vision to keep growing and providing the best solutions and services to our customers."

Since its founding in 2009, Alternative has evolved from its original model as a pure services company into focusing on bringing the best cloud to the market with partners including Net-Suite and Salesforce. "Through this change, we've worked hard to hold onto our services roots which is driven by our passion to work with customers to collaboratively find and build solutions to meet their business needs," explains Keena. "Our team of experts is what enables this and we look forward to growing the team significantly in 2015."

For more information about Alternative Technology Solutions, visit <http://alttechsolutions.com>. For information about open job postings and the benefits of working with Alternative, visit <http://alttechsolutions.com/jobs/>.

About Alternative Technology Solutions Alternative Technology Solutions, Inc. brings the best of the cloud to manufacturers and distributors through solutions and services that help companies work smarter and faster. Headquartered in Aliso Viejo, CA, the company also has offices in Boston, Chicago, Indianapolis, and Monterrey, Mexico. Alternative is a two-time Inc. fastest-growing company, was highlighted on CIO Review's annual list of Most Promising Manufacturing Tech Solution Providers, and was named to SPI Research's 2015 Best of the Best benchmark list.

For more information, visit <http://alttechsolutions.com>.

A Sweeping Success



Latasha Crenshaw, founded AC Sweepers and Maintenance, Inc.

The U.S. Department of Transportation's (USDOT) Office of Small and Disadvantaged Business Utilization (OSDBU) is proud to conclude Women's History Month by highlighting the success of a women-owned DBE.

Latasha Crenshaw, founded AC Sweepers and Maintenance, Inc. in April 2000, to provide superior sweeping services and maintenance to Commercial Retail properties. She started working with OSDBU's Mid-South Atlantic Small Business Transportation Resource Center (MSA SBTRC) in 2012.



Exterior and Interior Power Sweeping & Facility Maintenance for Private Facilities & Municipalities

ACSM utilizes top-of-the-line equipment to provide detailed, reliable service within or customer's budgets

Most recently, AC Sweepers enrolled in our Atlanta, Georgia Bonding Education Program and graduates on April 2, 2015. In addition to graduating, AC Sweepers received their third contract from Kiewit Corporation. To complement these achievements, the company is receiving an award for outstanding growth as a DBE entrepreneur at the Legacy Awards Luncheon in Atlanta, GA next month hosted by OSDBU's MSA SBTRC.

About AC Sweepers and Maintenance, Inc.

AC Sweepers and Maintenance, Inc. was started in April 2000 to provide superior commercial

sweeping services and maintenance to Commercial Retail properties including Shopping Centers, Parking Lots and government agencies.

A woman-owned and operated business, AC Sweepers and Maintenance prides itself in providing detail-oriented street sweeping and maintenance services Nationwide. With a strong team, and unparalleled leadership, delivering top quality service is our top priority. We invest in the most cutting-edge equipment to make sure that we can deliver a superior job for our clients and ensure that our team has the best equipment to get the job done right the first time.

AC Sweepers is a full-service sweeping provider:

- ◆ Airport Sweeping
- ◆ Roadway Sweeping
- ◆ Municipal Sweeping
- ◆ Parking Lot Sweeping
- ◆ Construction Sweeping
- ◆ Parking Garage Sweeping

Source: <http://acsweepers.com>

Policy Development

Tech Industry Leaders Make Unprecedented & Historic Joint Statement to Legislators: Add LGBT Non-Discrimination Protections to Civil Rights Laws



Chad Griffin is the president of the Human Rights Campaign, the nation's largest lesbian, gay, bisexual and transgender (LGBT) civil rights organization.

In response to a host of anti-LGBT bills pending or signed in to law in states around the country, tech industry leaders signed an unprecedented joint statement supporting the addition of non-discrimination protections for LGBT people to civil rights laws. Other leaders are also expected to sign on later today.

"This unprecedented and historic effort by the giants of the tech industry should be a clarion call to policymakers that discriminating against LGBT people is not acceptable in today's marketplace of ideas," said HRC President Chad Griffin. "These leaders have made it clear: if states want high tech jobs, they must put fully inclusive nondiscrimination protections in place immediately."

"If anything can be learned from the battle for fairness and equality in Indiana, Arkansas, and

other states, it's that LGBT people deserve to be protected from unjust discrimination," said Max Levchin, CEO of Affirm, and the organizer of the joint statement. "We are proud to stand on the side of liberty and justice and call on all legislatures to add sexual orientation and gender identity as protected classes in non-discrimination protections. This will ensure that no one faces discrimination while everyone preserves their right to live out their faith."

Joint Statement from Tech Industry Leaders

The values of diversity, fairness and equality are central to our industry. These values fuel creativity and inspiration, and those in turn make the U.S. technology sector the most admired in the world today.

We believe it is critically important to speak out about proposed bills and existing laws that would put the rights of minorities at risk. The transparent and open economy of the future depends on it, and the values of this great nation are at stake.

Religious freedom, inclusion, and diversity can co-exist and everyone including LGBT people and people of faith should be protected under their states' civil rights laws. No person should have to fear losing their job or be denied service or housing because of who they are or whom they love.

However, right now those values are being called into question in states across the country. In more than twenty states, legislatures are considering legislation that could empower individuals or businesses to discriminate against LGBT people by denying them service if it they felt it violated their religious beliefs.

To ensure no one faces discrimination and ensure everyone preserves their right to live out their faith, we call on all legislatures to add sexual orientation and gender identity as protected classes to their civil rights laws and to explicitly forbid discrimination or denial of services to anyone.

Anything less will only serve to place barriers between people, create hurdles to creativity and inclusion, and smother the kind of open and trans-

parent society that is necessary to create the jobs of the future. Discrimination is bad for business and that's why we've taken the time to join this joint statement.

Sincerely,

Max Levchin, CEO, Affirm

Mark Pincus, Chairman, Zynga

Jeremy Stoppelman, CEO, Yelp

Marc Benioff, CEO, Salesforce

Jack Dorsey, CEO, Square

Dick Costolo, CEO, Twitter

Logan Green, CEO, Lyft

Brian Chesky, CEO, Airbnb

Joe Gebbia, CPO, Airbnb

Nathan Blecharczyk, CTO, Airbnb

Ron Conway, Founder, SV Angel

John Donahoe, CEO, Ebay

Paul Graham, CoFounder, YCombinator

Rich Barton, Chairman, Zillow Group

Chad Hurley, CEO, Mixbit

Adora Cheung, CEO, Homejoy

Phil Libin, CEO, Evernote

Trevor Traina, CEO, IfOnly

Nirav Tolia, CEO, Nextdoor

Dion Lim, CEO, NextLesson

Bret Taylor, CEO, Quip

Joe Lonsdale, Managing Partner, Formation 8

Thomas Layton, Chairman, Elance-odesk

Fabio Rosati, CEO, Elance-odesk

Dave Morin, CEO, Path

Mark Goldstein, Chairman, BackOps

Kevin Rose, CEO, North Technologies

Yves Behar, CCO, Jawbone

Padmasree Warrior, CTSO, Cisco Systems

Tony Conrad, CEO, about.me

Sunil Paul, CEO, Sidecar

Michael Moritz, Chairman, Sequoia Capital

Dan Schulman, President, PayPal

Devin Wenig, President, eBay Marketplaces

Robert Hohman, CEO, Glassdoor

Laurene Powell Jobs, Founder and Chair, Emerson Collective

Mohan Warrior, CEO, Alphalight

David Spector, CEO, ThirdLove

Shervin Pishevar, CoFounder, Sherpa Ventures

David Karp, CEO, Tumblr

Reid Hoffman, Chairman, LinkedIn

Kevin Ryan, Chairman, Gilt

Michael Birch, CoFounder, Bebo

Hosain Rahman, CEO, Jawbone

John Zimmer, President, Lyft

Bill Ready, CEO, Braintree

Jon Oringer, CEO, Shutterstock Images

Drew Houston, CEO, Dropbox

Bijan Sabet, General Partner, Spark Capital

Douglas Merrill, CEO, ZestFinance

Tom Sheahan, CEO, RedOxygen

Brian Samelson, CEO, eMaint.com

Jeff Weiner, CEO, LinkedIn

The Human Rights Campaign is America's largest civil rights organization working to achieve lesbian, gay, bisexual and transgender equality. HRC envisions a world where LGBT people are embraced as full members of society at home, at work and in every community.

Source: The Human Rights Campaign

Business Toolkit

Five Experts, Five Tips For Business Success in 2015

By Nicole Leinbach Reyhle

Five tips from five industry leading experts on how to make 2015 your best year yet.

1. Treat customers like guests in your home.

While there will always be customers who have decreased attention, are in a hurry, or appear to be frazzled, you want to still aim to deliver strong customer care despite customer scenarios. One way to do this is to treat customers as if they are guests in your home."

Kirt Manecke, customer service expert and author of the book "Smile: Sell More with Amazing Customer Service"

2. Belong to at least three professional organizations.

I always suggest to business owners that they belong to at least three professional associations. First, you should belong to your local Chamber of Commerce or downtown business association. That is where your business is and where your employees often live. Moreover, you should belong to your specific industry trade association. And last, you should belong to a statewide association because most legislation happens at state level, and you need eyes and ears looking out for you business. In most cases, a retail association will fill that role."

Curtis Picard, Executive Director of the Retail Association of Maine

3. Participate in e-commerce.

The future of e-commerce belongs to small businesses. This is the biggest opportunity for re-

tailers since farmer's markets began hundreds of years ago. People often believe setting up an online store is expensive and difficult, but this is not the case."

Harley Finkelstein, Chief Platform Officer at Shopify.com

4. Introduce commerce and charity.

Research shows that 83 percent of customers want to buy products that benefit a cause. Combining your business with a charity of your choice is a great way to gain consumer attention while increasing sales."

Dan McCabe, Director of SixDegrees.org

5. Embrace the cloud.

The cloud is here to stay and Windows is dead. Over the next three to five years, the cloud will really come of age for small businesses, and Win-

dows-based POS (point of sale) and other operations will disappear. Retailers and small businesses must think about upgrading their technology – with cloud being the obvious choice."

Jason Richelson, founder and CEO of ShopKeep POS

With countless opportunities to improve current weaknesses, strengthen proven success strategies and increase overall business vitality, you may be wondering where to start as a new year unfolds. Keep in mind that while there will always be a long list of things to do as a business owner or even as a professional in general, staying abreast of what makes the most sense for your unique business is key. Constantly evaluating these details are also vital – which leads me to my number one suggestion to help your business in 2015.

Source: <http://www.forbes.com>

Public Legal Notices



CITY & COUNTY OF SAN FRANCISCO
DEPARTMENT OF PUBLIC WORKS

Contract No. 7743A
(ID No. FCA15038)

MISSION CULTURAL CENTER FOR LATINO ARTS ADA BARRIER REMOVAL

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30 p.m. on April 22, 2015**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Department of Public Works (DPW) Electronic Bid Documents Download site at www.sfdpw.org/biddocs, or purchased on a CD format from 1155 Market Street, 4th Floor, San Francisco, California 94103, telephone 415-554-6229, for a non-refundable \$15.00 fee paid by cash or check to "Department of Public Works". Please visit the DPW's Contracts, Bid Opportunities and Payments webpage at www.sfdpw.org for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work to be done under this contract is located at 2868 Mission Street, San Francisco, CA 94110 Mission Cultural Center For Latino Arts and consists of ADA barrier removal, selective demolition, hazardous material abatement, electrical and plumbing, HVAC system and all appurtenant work in accordance with drawings and specifications. The time allowed for completion is 240 consecutive calendar days. The Engineer's estimate is approximately \$850,000. For more information, contact the Project Manager, Marilyn Thompson at 415-557-4681.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

Effective March 1, 2015, no contractor or subcontractor may be listed in a bid for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

Effective April 1, 2015, no contractor or subcontractor may be awarded a contract for public work on a public works project unless registered with the DIR pursuant to Labor Code section 1725.5.

This Project shall incorporate the required partnering elements for **Partnering Level 1**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code (SFAC) Section 6.25, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible responsive bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the

potential detriment of the City.

Bid discounts may be applied as per SFAC Chapter 14B. Subcontracting goal is **25% LBE**. Call James Soncuya at 415-558-4080 for details. In accordance with SFAC Chapter 14B requirements, all bidders, except those who meet the exception noted below, shall submit documented good faith efforts with their bids and must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference. Refer to CMD Form 2B for more details. Exception: Bidders who demonstrate that their total LBE participation exceeds the above subcontracting goal by 35% will not be required to meet the good faith efforts requirements.

A pre-bid conference will be held on April 7, 2015 at 1:00 p.m. at the Mission Cultural Center For Latino Arts at 2868 Mission St, San Francisco, CA 94110

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. SFAC Sec. 6.22(A) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "B" license required to bid.

In accordance with San Francisco Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$400,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with SFAC Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Section 6.22(G) of the SFAC. Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Human Rights Commission as being in compliance with the Equal Benefits Provisions of Chapter 12B of the City's Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, Department of Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

4/2/15
CNS-2733586#
SMALL BUSINESS EXCHANGE

City and County of San Francisco Outreach Advertising April 2015 Board of Supervisors

The Office of the Clerk of the Board seeks responses from firms that are qualified to provide all of the labor, equipment, and technical expertise needed to provide weekly, pre-scheduled, live, uninterrupted, radio broadcasts of the San Francisco Board of Supervisors meetings, in their entirety, on Tuesdays at 2:00 p.m. Please visit www.sfbos.org to view the Request for Qualifications or email Ami.BohannonJones@sfgov.org for more information.
Mayor's Office of Housing and Community Development (MOHCD)

REVISED Notice of Public Hearing and Availability of Draft 2015-2016 Action Plan, Including Preliminary Funding Recommendations

The Draft 2015-2016 Action Plan, which includes preliminary funding recommendations for the CDBG, ESG, HOME and HOPWA programs, will be available for public review and comment from **March 26, 2015 through April 24, 2015**. A public hearing to receive comments on the Draft 2015-2016 Action Plan is scheduled for **Tuesday, March 31, 2015 at 6:00 PM** at 1 South Van Ness Avenue, 2nd Floor Atrium Conference Room. For more information, please visit www.sfmohcd.org or call 415-701-5500.

San Francisco Arts Commission

Arts Commission Street Artists Program: Refund of Fees for Honorably Discharged Veterans.

If you are an honorably discharged Veteran and a resident of California who participated in the Street Artists Program between January 1, 2009 and July 1, 2014, you may be entitled to a refund of your street artist fees paid to the Arts Commission during that time period. Refund claims must be submitted in person or postmarked by July 1, 2015. Please visit startscommission.org/street_artists_program for more information about eligibility and instructions on how to file a refund claim.

Stay Connected To The City through SF311

The SF311 Customer Service Center is the single stop for residents to get information on government services and report problems to the City and County of San Francisco. And now, we have even more ways for you to stay connected to the City with our SF311 App and SF311 Explorer website.

The SF311 App lets you get information on City services and submit service requests on-the-go right from your smartphone. You can track your service requests through the app or through our new website, SF311 Explorer.

SF311 Explorer not only lets you check the status of your own requests, it enables you to see what issues are being reported throughout all of San Francisco and what the City is doing to resolve them.

Download the SF311 App from your smartphone's app store and visit the SF311 Explorer at explore311.sfgov.org today!
Board of Supervisors Regularly Scheduled Board Meetings

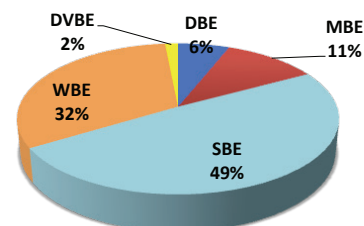
April
Tuesdays, 2:00pm, SF City Hall Chamber, Room 250.

• April 7 • April 21
• April 14 • April 28

The City and County of San Francisco encourage public outreach. Articles are translated into several languages to provide better public access. The newspaper makes every effort to translate the articles of general interest correctly. No liability is assumed by the City and County of San Francisco or the newspapers for errors and omissions.

CNS#2733107

AUDIENCE PROFILE Small Business Exchange, Inc.



Strong Bay Area economy

Continued from page 1

New-auto loans were particularly strong both in the Bay Area and statewide. Bay Area credit unions reported a 40.5 percent increase in new-auto loans and California credit unions generated a 40.1 percent rise in new-auto loans. In Los Angeles County, new-auto loans were up 28.2 percent and in San Diego County, credit unions reported an 81.5 percent increase in new-auto loans.

Deposits at Bay Area credit unions totaled \$38.5 billion at the end of 2014, up 7 percent from 2013, while California credit unions held \$127.2 billion in deposits at the end of 2014, up 5.8 percent from the year before, the organization's survey determined. For this survey, the Bay Area consists of Santa Clara, Alameda, Contra Costa, San Mateo, San Francisco, Marin, Sonoma, Napa, Solano and Santa Cruz counties.

Credit unions in the Bay Area had 2.48 million members at the end of 2014, up 4.2 percent from

Candlestick Retail Center in San Francisco Opportunity to Perform

CP-02, CP-03, CP-04 – Demolition, Mass Grading, and Surcharge at the Candlestick Retail Center Project in San Francisco.

Lennar Urban is requesting qualified, interested construction firms to respond to a public request for proposals to perform Demolition, Mass Grading, & Surcharge For

Candlestick Retail Center Project

For more information, please visit:

<http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=9237>

The Successor to the San Francisco Redevelopment Agency (SFRA) has established the 50% Small Business Enterprise (SBE) Participation goal for construction firms. Respondents are encouraged to check this website regularly for updates.

Pre-Bid Coordination Meeting and Job Walk:

March 24, 2015 @ 10:00 AM
Building 101
101 Horne Ave.

San Francisco, CA 94104

Proposals must be submitted by
April 9, 2015 @ 2:00 PM (PST).

Candlestick Point in San Francisco Opportunity to Perform

A Design/Build Slope Stabilization Project at Candlestick Point in San Francisco.

Lennar Urban is requesting qualified, interested construction firms to respond to a public request for proposals to perform:

Arelious Walker Slope Stabilization Design/Build Project at Candlestick Point

For more information, please visit:

<http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=9288>

The Successor to the San Francisco Redevelopment Agency (SFRA) has established the 50% Small Business Enterprise (SBE) Participation goal for construction firms. Respondents are encouraged to check this website regularly for updates.

Pre-Bid Coordination Meeting and Job Walk:

April 7, 2015 @ 10:00 AM
Building 101
101 Horne Ave.
San Francisco, Ca 94124

Proposals must be submitted by
April 21, 2015 @ 2:00 PM (PST).

subscribe today

1 year subscription
\$250.00

Call for more information
800-800-8534

- Access up-to-date business news
- Utilize SBE Bid services
- Utilize business resources



Fictitious Business Name

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0363473-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0363027-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0363469-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0363690-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0363698-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0363984-00
<p>Fictitious Business Name(s): Creative IQ Art Studio Address 3423 Balboa Street, San Francisco, CA 94121 Full Name of Registrant #1 Suzanne P. Ferras Address of Registrant #1 2347 31st Avenue, San Francisco, CA 94116</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 3/1/2015</p> <p>Signed: Suzanne P. Ferras</p> <p>This statement was filed with the County Clerk of San Francisco County on 3/5/2015</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Guillermo Sandoval Deputy County Clerk 3/5/2015</p> <p><u>3/12/2015 + 3/19/2015 + 3/26/2015 + 4/2/2015</u></p>	<p>Fictitious Business Name(s): NOISE Address 3423 Balboa Street, San Francisco, CA 94121 Full Name of Registrant #1 Daniel Brown Address of Registrant #1 3405 Anza Street, San Francisco, CA 94121</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 2/7/2015</p> <p>Signed: Daniel Brown</p> <p>This statement was filed with the County Clerk of San Francisco County on 2/11/2015</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Jennifer Wong Deputy County Clerk 2/11/2015</p> <p><u>3/12/2015 + 3/19/2015 + 3/26/2015 + 4/2/2015</u></p>	<p>Fictitious Business Name(s): Promoting Tangible Progress Address 548 Market Street, #45173, San Francisco, CA 94104-5401 Full Name of Registrant #1 Douglas C. Griffin Address of Registrant #1 4133 Penniman Avenue, Oakland, CA 94619</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 3/1/2015</p> <p>Signed: Douglas C. Griffin</p> <p>This statement was filed with the County Clerk of San Francisco County on 3/5/2015</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Guillermo Sandoval Deputy County Clerk 3/5/2015</p> <p><u>3/12/2015 + 3/19/2015 + 3/26/2015 + 4/2/2015</u></p>	<p>Fictitious Business Name(s): Romper Jompers Address 9 Fuente Avenue, San Francisco, CA 94132 Full Name of Registrant #1 Marion Banks Address of Registrant #1 9 Fuente Avenue, San Francisco, CA 94132</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 3/13/2015</p> <p>Signed: Marion Banks</p> <p>This statement was filed with the County Clerk of San Francisco County on 3/13/2015</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Morgan Jaldon Deputy County Clerk 3/13/2015</p> <p><u>3/19/2015 + 3/26/2015 + 4/2/2015 + 4/9/2015</u></p>	<p>Fictitious Business Name(s): The Scent of Love Body Oils & Fragrance Address 77 Van Ness Avenue, Suite 101, San Francisco, CA 94102 Full Name of Registrant #1 Damien Posey Address of Registrant #1 833 Jamestown Avenue, Apt 101 San Francisco, CA 94124</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 3/13/2015</p> <p>Signed: Damien Posey</p> <p>This statement was filed with the County Clerk of San Francisco County on 3/13/2015</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Maribel Jaldon Deputy County Clerk 3/13/2015</p> <p><u>3/19/2015 + 3/26/2015 + 4/2/2015 + 4/9/2015</u></p>	<p>Fictitious Business Name(s): Kandi Love Entertainment Address 1288 Columbus Avenue, Suite 155, San Francisco, CA 94133 Full Name of Registrant #1 John F. Sonnikson II Address of Registrant #1 230 Norman Avenue, Concord, CA 94520</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 3/20/2015</p> <p>Signed: John F. Sonnikson II</p> <p>This statement was filed with the County Clerk of San Francisco County on 3/30/2015</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Susanna Chin Deputy County Clerk 3/30/2015</p> <p><u>4/2/2015 + 4/9/2015 + 4/16/2015 + 4/23/2015</u></p>
<p>FICTITIOUS BUSINESS NAME STATEMENT File No. A-0364040-00</p> <p>Fictitious Business Name(s): Woodbridge Foundation Address 57 Vesta Street, San Francisco, CA 94124 Full Name of Registrant #1 Brendan Cadam Address of Registrant #1 57 Vesta Street, San Francisco, CA 94124</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 4/1/2015</p> <p>Signed: Brendan Cadam</p> <p>This statement was filed with the County Clerk of San Francisco County on 4/1/2015</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Jennifer Wong Deputy County Clerk 4/1/2015</p> <p><u>4/2/2015 + 4/9/2015 + 4/16/2015 + 4/23/2015</u></p>	<p>FICTITIOUS BUSINESS NAME STATEMENT File No. A-0363076-00</p> <p>Fictitious Business Name(s): Bay Area Financial & Education Consultants Address 2035 Judah Street, San Francisco, CA 94122 Full Name of Registrant #1 Stephanie Ho Address of Registrant #1 2035 Judah Street, San Francisco, CA 94122</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 2/13/2015</p> <p>Signed: Stephanie Ho</p> <p>This statement was filed with the County Clerk of San Francisco County on 2/13/2015</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Jennifer Wong Deputy County Clerk 2/13/2015</p> <p><u>3/5/2015 + 3/12/2015 + 3/19/2015 + 3/26/2015</u></p>	<p>FICTITIOUS BUSINESS NAME STATEMENT File No. A-0363402-00</p> <p>Fictitious Business Name(s): Mia Maturen, MFT Address 459 Fulton Street, Suite 103 San Francisco, CA 94102 Full Name of Registrant #1 Mia Maturen Address of Registrant #1 459 Fulton Street, Suite 103 San Francisco, CA 94102</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 2/25/2015</p> <p>Signed: Mia Maturen</p> <p>This statement was filed with the County Clerk of San Francisco County on 3/3/2015</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Maribel Jaldon Deputy County Clerk 2/13/2015</p> <p><u>3/5/2015 + 3/12/2015 + 3/19/2015 + 3/26/2015</u></p>			

SF State student success program

Continued from page 2

and were more engaged in academics. They were twice as likely to have a faculty mentor, received more advising and more frequently formed study groups with peers.

Sophomore James Espinoza III, a political science major, credits Metro for his success at SF State. Espinoza struggled in high school but is now thriving academically and plans to become a lawyer.

"Being the first in my family to go to college, nobody could prepare me for this experience. My parents encourage me, but they can't tell me how to fill out an application, they can't tell me the requirements for a scholarship," Espinoza said. "Metro has shown us that there are people who care about our success. They don't just tell you that you can make it, they help you on that journey."

Espinoza expects the academic foundation he gained through Metro to help him throughout his college career and beyond. "Metro has made me a better student and given me a sense of purpose," Espinoza said. "It's a two-year program, but the knowledge we've gained, the tools we now have -- that's something we can use for the rest of our lives."

The Metro program also lowers costs at its home institutions. A 2013 study found that Metro participation requires an initial investment of \$944 per SF State student and \$1,484 per CCSF student. But, since most Metro students graduate faster than their peers, state costs per graduate are reduced by an average of \$17,879 for an SF State student and \$22,714 for a CCSF student.

Out of 58 applicants for the state funding, 14 programs were selected to receive "Awards for Innovation in Higher Education." The one-time \$50 million allocation supports programs that modify

existing practices and systems to help more students graduate and do so within four years. The funding is contingent on the awardees submitting implementation plans for the approval of the award committee.

"The Metro program has created a more welcoming and equitable environment for many of our students, paving the way for their academic success," said President Les Wong. "SF State's Metro program not only helps students graduate faster, it changes their lives. We are thrilled that the State has recognized the importance of this innovative work."

SF State's Metro program was already slated to expand, ramping up from seven to 10 academies to serve approximately 25 percent of freshmen in the next academic year. With this new funding, the program will expand even further, Love said, with the goal of serving a greater number of low-income students by 2018. The CCSF Metro program, which currently has two academies, is expected to grow to six within the same time frame. In addition, the funding will allow Metro leaders to work with local community colleges and other California State University campuses to help implement programs based on the Metro model.

Espinoza said he is excited that the new funding will allow the program to broaden its reach, thinking both of the success he has achieved and also of what it means to his parents.

"To have a son who is not only going to college but excelling at college makes them really proud," Espinoza said. "This funding means that there will be more opportunities for students to get help, which is great, because all parents should be able to feel that pride."

Source: <http://news.sfsu.edu>

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Access to Capital

SMALL & MINORITY BUSINESS

Capital For San Diego Minority Businesses Matchmaking Event

For Minority Small Businesses:

San Diego Access to Capital
April 8, 2015 (4-6pm)
345 15th St San Diego 921010

Nearest Parking Lot
(14th St & K Street)

FREE EVENT

Key San Diego minority business organizations are collaborating with key banks and business funds to launch the city's largest Access to Capital program in San Diego history to address the lack of access to capital for minority businesses that has contributed to the widening racial wealth gap in San Diego. April 8 (4 to 6 pm) is first Access to Capital event for San Diego minority businesses. States Albert Clark, Chair of the San Diego County Hispanic Chamber of Commerce "the fuel to job creation for small businesses is capital. With minorities in San Diego accounting for over 84% of all poverty (adjusted for undocumented residents) and a rising racial wealth gap, a lack of access to capital has not allowed our businesses to create good paying jobs to battle these trends. But through this collaboration with financial institutions and other minority organizations, this Access to Capital program will address this issue through job creation".

A study released by the Federal Reserve Board showed that between 2010-2013 White Net

San Diego Household Net Worth (2010-2013):

(adjusted from Federal Reserve Board Study for San Diego)

White: \$168,440
Minority: \$16,350

Minorities Account for 84% of all San Diego Poverty
SD Minority Businesses Account For Only 6% of Bank Loans

Worth rose +2% to \$142,000 while Net Worth for minorities for the same period decreased -17% to \$18,000. When adjusted for San Diego (with high home prices keeping 97% of all non home owner minority residents from ever owning a home) that figure jumps to: \$168,440 for White and \$16,350 for Minorities. Federal Reserve Board Chair Janet Yellen publicly stated that after the report was published that this trend is dangerous for

America's economic future. States Chair of the National Latina Business Woman's Association-San Diego Ms. Remy Mimms "Without doubt this data released is far worse for Latinas and all women of color. Income inequality for Latina women is on the rise and needs to be addressed through small business job creation. Latinas are the fastest growing business sector and have done so with marginal access to capital. We look for-

ward to this collaboration to bring accountability in providing access to capital for Latina and minority small businesses".

The Access to Capital Program will target San Diego based minority small businesses and provide direct access to key banks and community development financial institutions through a series of seminars and one on one appointments. The first seminar is scheduled for April 8, 2015 (4 to 6pm) at the office of the San Diego Minority Community Reinvestment Coalition 345 15th Street 92101. The participating minority organizations will work with the key banks to bring accountability for access to capital under the Community Reinvestment Act (CRA) to include publishing semi-annual reports on capital provided through this program and the number of jobs created.

"The construction industry is key to job creation in San Diego but Latino and minority construction companies have been left out due to a serious lack of access to capital to secure contracts. There is no doubt that with this program and collaboration with key financial institutions we can reverse this economic segregation. With adequate access to capital, minority construction companies will be to create good paying jobs for minorities in San Diego low moderate income neighborhoods that will battle rising poverty for our people" states Enrique Velez, Chair of the San Diego Minority Construction Coalition.

Source: San Diego Minority Construction Coalition

ICBA and Community Banks Kick Off Community Banking Month

Community banks build better communities

The Independent Community Bankers of America® (ICBA) and the nation's more than 6,000 community banks will recognize ICBA Community Banking Month in April—a month dedicated to celebrating the longstanding tradition of local hometown community banking. Throughout the month, ICBA will encourage consumers, entrepreneurs, farmers and ranchers to learn more about community banks, their role in building stronger communities and the quality products and services that they provide—all with the relationship banking experience that customers can expect from a local financial institution.

"Community banks are instrumental in building better communities, as they continue to lend to local residents, entrepreneurs and agricultural enterprises—all of which keep America's rural, suburban and urban communities growing and thriving," said ICBA Chairman Jack Hartings, president and CEO of The Peoples Bank Co., Coldwater, Ohio. "Community banks exist to serve the needs of their customers and communities, many have been around for decades, and more than 2,500 have been in business for more than 100 years. This time-honored business of community banks is something to be proud of and celebrate. ICBA commends community banks for their continued support and advocacy of consumers and Main Street America."



Community banks are relationship lenders that flourish when their customers and communities do the same. Taking care of customers and looking out for the best interest of local communities is the community banking business model. Across the nation, community banks operate 52,000 locations, employ 700,000 Americans and hold \$3.6 trillion in assets, \$2.9 trillion in deposits and \$2.4 trillion in loans to consumers, small businesses and the agricultural community.

"Community banks are one-of-a-kind, as are the customers, hometowns and Main Streets they serve on a daily basis. ICBA Community Bank-

ing Month gives us an opportunity to celebrate the unique and critical role they play in our local hometowns," said Hartings.

To highlight the unique and vital role that community banks serve in their communities, ICBA plans to highlight a community bank on its website each weekday in April. Each profile will showcase the unique traits, stories and characteristics inherent to community banks.

To find your local community bank, visit ICBA's Community Bank Locator at www.banklocally.org. To follow the conversation on ICBA

Community Banking Month, follow the hashtag #BankLocally on Twitter.

About ICBA

The Independent Community Bankers of America®, the nation's voice for more than 6,000 community banks of all sizes and charter types, is dedicated exclusively to representing the interests of the community banking industry and its membership through effective advocacy, best-in-class education and high-quality products and services.

Source: <http://www.icba.org>

