



SMALL BUSINESS

EXCHANGE

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Voice of Small, Emerging Diversity Owned Businesses Since 1984

• NEWS • INFO • BIDS

'Selma' vs. History



Tom Wilkinson as President Johnson and David Oyelowo as Martin Luther King in Selma, 2014

By Elizabeth Drew
NEW YORK REVIEW OF BOOKS

By distorting an essential truth about the relationship between Lyndon Johnson and Dr. Martin Luther King over the Voting Rights Act of 1965, Selma has opened a very large and overdue debate over whether and how much truth the movie industry owes to the public. The film suggests that there was a struggle between King and Johnson over whether such a bill should be pushed following the passage of the 1964 Civil Rights Act, signed into law in July of that year. The clear implication is that Johnson was opposed to a voting rights bill, period, and that he had to be persuaded by King. This story has now been propagated to millions of viewers, to the point where young people in movie houses boo Johnson's name.

But there was no struggle. This is pure fiction. The remarkable story of the relationship

between Johnson and King was that two such different men, from such different backgrounds, with such different constituencies, and responsibilities, formed a partnership to get the voting rights bill through. This is not to say that the two became pals: they were understandably wary of each other but managed to overcome that as well as other possible sources of tensions to get the job done. Ultimately, they had fallings out over King's efforts to carry his civil rights campaign into the north, in particular Chicago, and his open opposition to the Vietnam War. But so far as the scope of the movie goes, Martin Luther King's glorious role in the civil rights movement could have been kept intact without having to make Lyndon Johnson the heavy—a pure fabrication.

The faux tension has obviously been inserted into the movie in order to make it more "dramatic" and add "buzz," but in doing so, the

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Office of Small and Disadvantaged Business Utilization (OSDBU) Has You Covered



From left to right, Veranda Dickson (Chairman of the Board) and Darrell Jackson (President and Chief Executive Director) at Seaway Bank and Trust company media relations day.

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Seaway Bank Provides National STLP Lending Coverage

The U.S. Department of Transportation (DOT), Office of Small and Disadvantaged Business Utilization (OSDBU), is proud to recognize Seaway Bank and Trust Company for providing National Coverage of the Short Term Lending Program (STLP). The program provides small businesses access to financing they need to participate in transportation-related contracts.

Seaway Bank first joined our STLP as a participating lender back in 1999 and has since risen to be one of our strongest lenders. In 2014, Seaway Bank agreed to provide nationwide coverage for the STLP. Based out of Chicago, and holding the Disadvantaged Business Enterprise (DBE) certification in the state of Illinois, they completed approximately \$4.4 million in loans since 2003. We are honored to work with them and to have their continued support.

Veranda L. Dickens, Chair of the Board at Seaway Bank, and newly-appointed President and CEO Darrell Jackson, are pleased with the growing progress of the DOT program and are making exciting plans to celebrate the bank's 50th Anni-

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TODAY THE FILLMORE WENT DARK!



Dear Supervisor,

One year ago, the San Francisco African American Chamber of Commerce threatened to establish a national tourism boycott of San Francisco for activities that represented an insidious exclusion of African Americans in the economy of this City. One obvious result of this gentrification, discrimination in jobs and contracts and a general lack of resources allotted to the Black community has been the decrease of the Black population from 18% to less than 6%. This forced out-migration lasted from the early 70's when the City Redevelopment Agency mowed down and destroyed the Fillmore District to today. Over 150 thriving Black businesses were annihilated and 50,000 African Americans were pushed out of the Fillmore District.

Continued on page 2

Community Outreach

Introducing Capacity Building Division

For decades, NMAC has worked within communities of color, targeting community-based organizations, to build healthier communities. Community-based organizations represent the backbone of the public health sector and play a vital role in eradicating HIV/AIDS. Today, community-based organizations (CBOs) are facing a rapidly changing health care landscape in which they must be able to adapt and change in order to be sustainable and viable. Now more than ever before, the principle of survival of the fittest is paramount.

The public health and health care systems are undergoing a paradigm shift fueled by the implementation of the Affordable Care Act, advancement of the National HIV/AIDS Strategy, medicalization of HIV services and biomedical advances. In this rapidly changing landscape, only healthy organizations will survive. Healthy organizations have "the capacity to learn and keep changing over time. They have the ability to align, execute, and renew themselves faster than their competitors can, that is, adapting to the present and shaping the future faster and better than the competition." In order to improve the viability, sustainability and relevancy of CBOs in this dynamic environment, NMAC will provide capacity building assistance that works to build healthy organizations.

Healthy organizations have the following characteristics:

- Organization alignment

- Capacity for execution
- Strategic partnerships
- Capacity for change and renewal
- Market-focused
- Invest in people
- High quality leadership teams

To that end, NMAC's capacity building assistance will work with CBOs to:

Align the infrastructure and culture within their organizations

Coordinate strategic collaborations and partnerships

Execute High Impact Prevention interventions and client-centered services

Equip CBOs to effectively navigate and lead change

Aligning organization infrastructure and culture

Building on its landmark Organizational Effectiveness Series (OES), a 15 volume set of organizational development manuals, NMAC will develop four new manuals focusing on Strategic Management, Organizational Change Management, Financial planning, and Resource Development and Marketing. Each manual will be in workbook format with web-based interactive components designed to enhance learning.

Creating strategic collaborations and partnerships

Given the changes buffeting the worlds of healthcare and CBOs, we are seeing more serious discussions of partnerships between CBOs and the healthcare sector than ever before. We're not referring here to short-term arrangements between a clinical provider and a social service nonprofit to collaboratively offer a program in response to a specially funded initiative, but rather to healthcare providers formally integrating networks of CBOs into their care delivery systems, and payers viewing CBOs as reimbursable providers of services that were previously the sole purview of clinicians. For partnerships between CBOs and healthcare providers or payers to be successful over the long term, both parties must be clear about their own interests, their assessment of what the other party brings to the table, and why working together is better than going it alone.

NMAC will host a series of consultations for CBOs and healthcare providers to discuss collaboration and partnership options and strategies. While the initial impetus for many of these discussions may be the big environmental shifts noted earlier, the best of the partnerships that ultimately form will be much less about a path to survival for the partnering organizations and more about a way for them to better serve their target beneficiaries. For healthcare providers, these partnerships offer an opportunity to actually improve the

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TODAY THE FILLMORE WENT DARK!

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The City of San Francisco has not denied this decimation of the Black Fillmore community.

TODAY THE FILLMORE WENT DARK! THE ADDITION, formerly Yoshi's, closed its doors. 77 people lost their jobs and many will wind up on unemployment. The 16 Investors, mostly Black, who put up over \$1.5 million and who tried to save the venue after Yoshi's San Francisco went into Chapter 13 bankruptcy, will lose their investments. The entire Fillmore community will grieve.

Gussie's, the Black Soul Food Restaurant diagonally across the street, left a couple of months ago. Rassellas Jazz Club up the street on Fillmore is gone. Now, what will happen to 1300 Restaurant next door to The Addition? What will happen to Sheba's Ethiopian Restau-

rant and Jazz Club across the street? Will the Fillmore, once rivaled only by Harlem with its 31 restaurants and jazz clubs die? The City did this! The question is: Did the City do enough to rectify its mistakes?

Now, what about the predatory gentrification of Bay View/Hunters Point. What ever happened to the Black conclave of OMI? Other than two Black Supervisors, who cares? THE SAN FRANCISCO BOARD OF SUPERVISORS HAVE AGGRESSIVELY DEALT WITH ALL TYPES OF ISSUES AND RESOLUTIONS, BUT HAVE DEVOTED LITTLE TO NO ATTENTION TO SAVE AND SUPPORT THE BLACK COMMUNITY.

Members of the Board of Supervisors, benign neglect of Black people in a time of great prosperity for everybody else, is a form of racism!

During 2014 over 60 leaders of City government, private industry and the community came together to meet the 13 demands of the San Francisco African American Chamber to call off the boycott. The only issue that has not been responded to has been the funding request of 1.5% of the Hotel Tax to implement actions and activities to reverse this out-migration of African Americans from San Francisco. The Chamber is asking that you take every action immediately to provide the meager funding of 1.5% of the bountiful Hotel Tax to begin assistance and programs for the survival of the Black community in San Francisco. The Black community in this City is loosing ground every day. Time is of the essence.

Sincerely yours,
Frederick Jordan, President and Chairman
San Francisco African American
Chamber of Commerce

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AWARDS

• CITY OF LOS ANGELES

Black Business Association,
Outstanding Entrepreneur
Mayor's Advisory Board,
Outstanding Achievement as a Vendor/Supplier

• COUNTY OF LOS ANGELES

Black Business Association,
Outstanding Entrepreneur

• BAY AREA CONTRACT COMPLIANCE

OFFICERS ASSOCIATION
Champion of Diversity

• NAMCSC

Minority Advocate

• 2014 Black History Month Award for Commitment and Service to the African American Community

Minority Advocate

CALIFORNIA CERTIFICATIONS



MEMBERSHIP



• CPUC Clearing House

• San Francisco Human Rights Commission

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L.A. Mayor's Quake Retrofit Plan Draws Cautious Early Support

By Rosanna Xia and Rong-Gong Lin II

Over the last two decades, Los Angeles City Hall showed little interest in proposals that would force property owners to strengthen the thousands of buildings in the city vulnerable to collapse in a major earthquake.

But Mayor Eric Garcetti's new seismic safety push is shaping up to be different, at least in the early stages of the campaign.

This time around, there is much wider support for retrofitting on the City Council. And even prominent property owners and business groups have changed their tone.

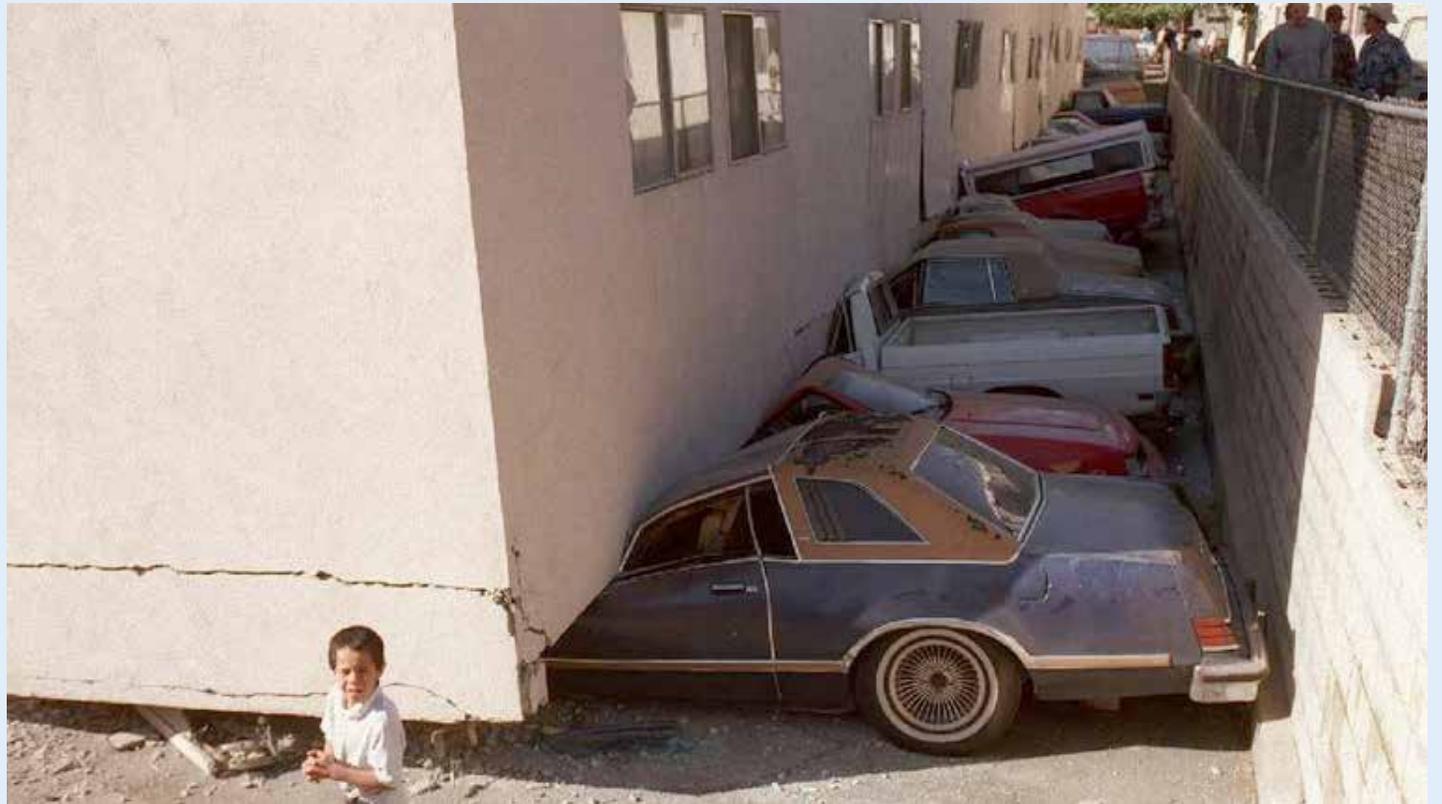
"We're generally very encouraged," said Carol Schatz, president of the Central City Assn., which represents downtown business interests.

Ten years ago, she warned that a retrofit requirement could put property owners out of business. She now says the mayor's proposal for a 30-year deadline to retrofit old concrete buildings seems more reasonable, "because it gives property owners sufficient time to comply."

It's too early to say whether the mayor's proposals will be adopted without a fight. His plans would require owners to pay for costly retrofits, which could be as much as \$130,000 for wooden apartments and millions for taller concrete buildings. Key details are still being worked out, including whether owners would get any financial support.

But in a city that has long pushed back on mandatory retrofitting as too expensive, the shift in tone is notable.

Some credit the aggressive outreach to businesses and property owner groups by U.S. Geological Survey seismologist Lucy Jones, who the mayor brought on last year as his earthquake advisor. She has held more than 150 meetings and offered blunt forecasts about how devastated L.A. would be after a major quake.



A Canoga Park apartment building collapsed onto its carport in the 1994 Northridge quake.

Rolando Otero, Los Angeles Times

One talk was titled "Imagine America Without Los Angeles."

The Times reported in 2013 that as many as 50 of the more than 1,000 concrete buildings across the city would collapse in a big earthquake. University researchers last January gave city officials a preliminary list of old concrete buildings.

So-called "soft-story" wooden apartment buildings have gotten more attention as cities such as San Francisco began requiring owners to retrofit

them. L.A. building officials are completing an inventory of the thousands of wooden buildings that might need strengthening.

Jim Clarke of the Apartment Assn. of Greater Los Angeles initially preferred a voluntary retrofitting law. But after a few meetings, he said he had a change of heart.

"I think we learned that it probably needed to be mandated," he said. "We knew deep down that it needed to be done."

The Hollywood Property Owners Alliance has started explaining to its members why the city is making retrofitting a big priority.

But Executive Director Kerry Morrison said she worries about the price tag and that owners would lose tenants during disruptive retrofits.

"Trying to finance something like this on your own could be very daunting, and certainly we don't want to see people put out of business try-

Continued on page 10

Southern California Sub-Bid Request Ads

TAFT ELECTRIC COMPANY
1694 EASTMAN AVENUE, VENTURA, CA 93003
Contact: Derrick Means

Phone: (805) 642-0121 • Fax: (805) 650-9015
Invites sub-bids from qualified union DBE businesses for the following project:

GML-5952 (172) - Port of Hueneme Shore Power Substation 'SP3' Addition Project
Location: Oxnard
BID DATE/TIME: 2/2/2015

SEEKING: Medium Voltage Cable, Medium Voltage Splicing Terminations, Neta Testing, We are an Equal Opportunity Employer and intend to seriously negotiate with qualified Disadvantaged Business Enterprise subcontractors and suppliers for project participation.

Payment and performance bonds may be required. Please contact us at the above listed number for further information regarding bidding on this project. To the best of our abilities we will help with bonds/insurance/credit. Plans are available for viewing at our office.

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TAFT ELECTRIC COMPANY
1694 EASTMAN AVENUE, VENTURA, CA 93003
Contact: Dave Norwine

Phone: (805) 642-0121 • Fax: (805) 650-9015
Invites sub-bids from qualified union DBE businesses for the following project:

07A3661
Electrical System Restoration to As-Built Condition with Multiple Providers, TAS
Location: Ventura County
BID DATE/TIME: 1/22/2015

SEEKING: Traffic Control, Tamper Resistant Pull Box Covers, Stranded Wire, Conduit

We are an Equal Opportunity Employer and intend to seriously negotiate with qualified Disadvantaged Business Enterprise subcontractors and suppliers for project participation.

Payment and performance bonds may be required. Please contact us at the above listed number for further information regarding bidding on this project. To the best of our abilities we will help with bonds/insurance/credit. Plans are available for viewing at our office.

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Seeking MBE, DVBE, DBE, WBE, Underutilized/Disadvantaged Business Enterprise (U/DBE) subcontractors and suppliers for

SR 15 Mid-City Bus Rapid Transit (BRT) Project
IFB No. 5007000 (CIP No. 1201507)
Project Owner: San Diego Association of Governments (SANDAG)
Project Location: San Diego, CA
Bid Date: January 28, 2015

Trades: SWPPP, Traffic Control, Striping, Fence, Signage, Landscaping, AC Paving, CIDH, Rebar, Coatings, Glass/Glazing, Jack & Bore, Misc. Metal/Structural Steel, Barrier, Electrical, Elevator, Street Sweeping, Erosion Control, Clear & Grub, Pavement Markings, Irrigation, Architectural Treatment, Staining, Jointed Plain Concrete Pavement, Asphalt Paving, Concrete Barrier, Minor Concrete, Demo, Pavement Grinding, Saw Cutting, Joint Seal, HVAC, Signal/Lighting, Pipe Supply, Aggregate Supply.

Plans are available to download on planetbids.com

Pulice Construction, Inc.
591 Camino de la Reina, Suite 1250 • San Diego, CA 92108
Phone: (619) 814-3705 • Fax: (619) 814-3770
Contact: Arinda Cale, acale@pulice.com; Kimberly Bell, kbell@pulice.com

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Northern California Sub-Bid Request Ads

CDM Smith, an environmental, engineering, and consulting firm is seeking qualified White Men, White Women and Ethnic Minority owned firms for consideration to join our proposed team for the East Bay Municipal Utility District Sobrante & Upper San Leandro Water Treatment Plants Ozone System Improvements Project.

Services potentially needed include:

- Electrical power quality and harmonics testing
- Constructability review
- Drafting
- Acoustical modeling, analysis, and design
- Corrosion protection testing and design
- Architecture
- Landscaping and irrigation
- HVAC (Heating, Ventilation, and Air Conditioning)
- Fire protection
- Geotechnical field investigation and laboratory testing
- Surveying

Interested firms should review the RFP, which can be downloaded here: <https://www.ebmud.com/business/professional-and-general-services/design-services-for-ozone-system-improvements>

Interested firms should also send written verification of your interest via email to Sandy Isaacson at isaacsonsm@cdmsmith.com. Please submit your qualifications on or before **January 15, 2015** in order for your firm to be considered for the project. Your submission should include:

- Key staff resume, one page maximum, including:
 - o Years of employment with firm
 - o Total years of experience
 - o Project role
 - o Availability on this project (%)
 - o Phone, fax and email contact information
 - o Education
 - o Relevant experience
 - o Certifications and/or merits
 - Documentation of local, small and/or micro business status
 - Description of services to be provided (from the list of potential requested services)
 - Description of experience providing these services at water or wastewater treatment plants, in particular for plants with ozonation facilities, and/or for EBMUD.
 - Exceptions to the sample contract provided in the RFP
 - Copy of DBE/MBE/WBE/DVBE/OBE certifications
 - Your firm must be registered or eligible for registration as an EBMUD Vendor
- If you are not interested in joining our team, please send an email stating such by January 14, 2015.
- For further information about the EBMUD Request for Proposal, please contact Sandy Isaacson by email at isaacsonsm@cdmsmith.com or by phone at 760-710-4678.



Requests sub-bids from qualified Subcontractor and/or Supplier seeking to participate in the Sacramento Regional County Sanitation District (SRCSD) Flow Equalization (FEQ) Project in Elk Grove, CA.

<http://www.epa.gov> / <http://www.sba.gov> / www.californiaucp.org

Subcontractors and Suppliers for the following project:

Flow Equalization Project –Contract No. 4205
Owner: Sacramento Regional County Sanitation District

Bid Date: February 5, 2015 @ 2:00 P.M.

Disadvantaged Business Enterprises (DBEs)

Disabled Veteran Business Enterprise (DVBE) Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Businesses wanted for the following scopes, including, but not limited to:

Asphalt Paving, Aggregates, Minor Concrete, Concrete Pumping, Concrete Readymix, Concrete Reinforcement Supply & Install, Concrete Forms, Clear & Grub, Grouting, Dewatering, Access Doors & Frames, Grading, Heating, Ventilating, & Air Conditioning (HVAC), Metals, Maintenance of Traffic (MOT), Paintings & Coatings, Precast Concrete, Signage, Street Sweeping, SWPPP, Support of Excavation, Temporary Power, Thermal & Moisture Protection, Trucking & Hauling, Water Truck, Quality Control & Demolition.

Bonding, insurance, and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested CUCP, DVBE, MBE, SBE, SBRA, LSAF or HUB Certified DBE business suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

Subcontractor and Supplier Quotes are due NO LATER THAN February 3, 2015 at 5 PM.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company to be able to receive bidding information.

Kiewit Infrastructure West Co.,
4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina victor.molina@kiewit.com

You can view the plans in our office during regular business hours by appointment.

100% Performance Bond and Payment Bonds are required for this project.

An Equal Opportunity Employer
CA Lic. #433176



Requests sub-bids from qualified Subcontractor and/or Supplier seeking to participate in the Sacramento Regional County Sanitation District (SRCSD) Site Preparation (SP) Project in Elk Grove, CA.

<http://www.epa.gov> / <http://www.sba.gov> / www.californiaucp.org

Subcontractors and Suppliers for the following project:

Site Preparation Project
Owner: Sacramento Regional County Sanitation District

Bid Date: February 3, 2015 @ 2:00 P.M.

Disadvantaged Business Enterprises (DBEs)

Disabled Veteran Business Enterprise (DVBE) Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Businesses wanted for the following scopes, including, but not limited to:

Reinforcement Supply & Install, Concrete Forms, Clear & Grub, Grouting, Dewatering, Access Doors & Frames, Grading, Heating, Ventilating, & Air Conditioning (HVAC), Metals, Maintenance of Traffic (MOT), Paintings & Coatings, Precast Concrete, Signage, Street Sweeping, SWPPP, Support of Excavation, Temporary Power, Thermal & Moisture Protection, Trucking & Hauling, Water Truck, Quality Control, Demolition, Masonry, Electrical, Communication Towers, Chain Link Fencing, Elevated Water Tanks and Welded Steel Pressure Tanks

Bonding, insurance, and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested CUCP, DVBE, MBE, SBE, SBRA, LSAF or HUB Certified DBE business suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

Subcontractor and Supplier Quotes are due NO LATER THAN January 30, 2015 at 5 PM.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company to be able to receive bidding information.

Kiewit Infrastructure West Co.,
4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina victor.molina@kiewit.com

You can view the plans in our office during regular business hours by appointment.

100% Performance Bond and Payment Bonds are required for this project.

An Equal Opportunity Employer
CA Lic. #433176

REQUESTING SUB-QUOTES FROM QUALIFIED LBE/SLBE/VSLBE SUBCONTRACTORS/SUPPLIERS FOR:

Latham Square Streetscape Improvements

City Project No: C464560

Owner: City of Oakland

Engineers' Estimate: \$3,150,000.

BID DATE: January 22, 2015 @ 2:00 PM

Items of work include but are not limited to: **Trucking, Traffic Control, Asphalt Milling, Clearing & Grubbing, Class I and II Material Disposal, Concrete Pavement, Stone Paving, Water Proofing, Concrete Pavers, Brick Paving, Minor Concrete, Drainage Structures, Underground Utility Work, Landscaping, Irrigation Systems, Electrical, Lighting, Traffic Signals, Street Furnishings, Roadside Signs, Remove Striping, Install New Striping, Remove Trees, Remove Concrete and Adjust Utilities to Grade.**

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project. Granite Rock Company is an equal opportunity employer.

Granite Rock Company

7700 Edgewater Drive, Building B, Suite 300
Oakland, CA 94621

Phone (408) 574-1400 Fax (408) 365-9548

Contact: Bob Williams

Email: estimating@graniterock.com

We Are An Equal Opportunity Employer



Construction hiring is surging

By Paul Davidson, USA TODAY



Photo: Clark/McCarthy

Iron workers erecting the structural steel on the New Stanford Hospital in California.

The construction industry, hit hard by the housing crash and recession, is ramping up hiring in an encouraging sign for job and wage growth this year.

Contractors added 48,000 jobs in December, the most since last January, and 290,000 in 2014, a nine-year high. That helped push overall payroll growth to 252,000 last month as the unemployment rate fell to 5.6% from 5.8%, the Labor Department said Friday.

The construction industry is key to a healthy labor market because it provides the kind of middle-wage jobs that have dwindled in recent years and the prospect of stronger pay increases. Average U.S. wages fell last month and are up just 1.7% over the past year.

"They're well-paying jobs that don't require an enormous amount of schooling," says economist Diane Swonk of Mesirow Financial.

The industry has recovered just 30% of the 2.2 million jobs it lost during the sub-prime mortgage crisis from 2006 to 2010. In 2014, however, it gained jobs at more than twice the rate of the overall labor market.

Single-family home construction is rose modestly, but multifamily building soared. Meanwhile, factories, warehouses, hotels, rail lines, power plants, and oil and gas pipelines sprouted along with an improving economy and, until recently, an oil-drilling boom.

Construction spending was up 5.7% the first 11 months of 2014 vs. a year ago, following increases of 9% and 6% in 2012 and 2013, respectively, government figures show. Contractors hired sparingly in those early years of the real estate recovery, often opting to give existing workers more hours, says Ken Simonson, chief economist of trade group Associated General Contractors.

But, he says, they can't squeeze much more from employees and so are likely to continue to boost hiring this year. Simonson is forecasting another 250,000 to 350,000 job gains in 2015.

Mike Bolen, CEO of McCarthy Building Companies with 2,850 employees, added 350 in 2014, up from 150 the previous year, as projects such as airport additions and wastewater treatment plants surged in the second half of the year. He plans to add nearly 400 workers this year.

"We're getting more comfortable this isn't a false start and have every confidence the recovery is now in front of us," he says.

Also lifting hiring: Oil workers losing jobs amid the plunge in crude prices are applying for openings, partly easing a nationwide shortage of construction workers, Bolen says.

Source: <http://www.usatoday.com>

Northern & Southern California Sub-Bid Request Ads

REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

**Rt. 70 Flag Canyon Creek Bridge near Oroville Project
Butte County, Caltrans Project No.03-0F6904, Bid Date: January 21, 2015 at 2:00 pm**

We hereby encourage responsible participation of local Disadvantaged Business Enterprises (17% Goal), and solicit their subcontractor or material quotation for the following types of work. This is a highway project with the typical items of work associated, but not limited to: Lead Compliance Plan, Construction Area Signs, Traffic Control, Striping and Markers, Type III Barricade, Portable Changeable Message Sign, K-Rail, Temporary Traffic Screen, SWPPP, Temporary Erosion Control, Street Sweeping, Temporary Concrete Washout, Asbestos Compliance Plan, Temporary Fence, Treated Wood Waste, Biologist, Natural Resource Protection Plan, Remove Fence, Remove Guardrail, Relay Reinforced Concrete Pipe, Relay Concrete Flared End Section, Cold Plane Asphalt Concrete Pavement, Bridge Removal, Clear & Grub, Roadway Excavation, Structure Excavation, Structure Backfill, Erosion Control, Hydroseed Compost, Class 2 Aggregate Base, Slurry Seal, Hot Mix Asphalt, Minor Hot Mix Asphalt, Asphalt Dike, Tack Coat, Temporary Bridge, Furnish Steel Piling, Drive Steel Pile, Structural Concrete, Furnish Precast Prestressed Concrete Girder, Rebar, Roadside Sign, Reinforced Concrete Pipe, Concrete Flared End Section, Rock Slope Protection, Fence, Temp Fence, Highway Post Marker, Object Marker, Midwest Guardrail System, Vegetation Control, Transition Railing, End Cap, End Anchor Assembly, Alternative Flared Terminal System, Concrete Barrier, Thermoplastic Traffic Stripe, Construction Equipment and Rentals, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from the Caltrans website at http://www.dot.ca.gov/hq/esc/oe/contractor_info/.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



C.C. Myers, Inc.

3286 Fitzgerald Rd. • Rancho Cordova, CA 95742 • 916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. C.C. Myers, Inc., is a Union Contractor.

AN EQUAL OPPORTUNITY EMPLOYER

REQUESTING BIDS FROM QUALIFIED DVBE/SBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

**Rt. 50 Rehab Bridge Decks Various Locations Project
Sacramento and Yolo County, Caltrans Project No. 03-4M7204, Bid Date: January 22, 2015 at 2:00 pm**

We hereby encourage responsible participation of local Disabled Veteran Business Enterprises (3% Goal), and solicit their subcontractor or material quotation for the following types of work. This is a highway project with the typical items of work associated, but not limited to: Lead Compliance Plan, Construction Area Signs, Traffic Control, Portable Changeable Message Signs, Job Site Management, Prepare Water Pollution Control Program, Temporary Drainage Inlet Protection, Temporary Concrete Washout, Striping and Marking, Public Safety Plan, Rapid Setting Concrete, Cold Plane Asphalt Concrete Pavement, Remove Unsound Concrete, Prep Concrete Bridge Deck Surface, Furnish Poly Concrete Overlay, Treat Bridge Deck, Furnish Bridge Deck Treatment Material, Bridge Removal, Minor Hot Mix Asphalt, Grind Existing Bridge Deck, Structural Concrete, Clean Expansion Joint, Joint Seal, Rebar, Construction Equipment and Rentals, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DVBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from the Caltrans website at http://www.dot.ca.gov/hq/esc/oe/contractor_info/.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



C.C. Myers, Inc.

3286 Fitzgerald Rd. • Rancho Cordova, CA 95742 • 916-635-9370 • Fax 916-635-1527

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Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. C.C. Myers, Inc., is a Union Contractor.

AN EQUAL OPPORTUNITY EMPLOYER

REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

**Rt. 29 Troutdale Creek Bridge near Calistoga Project
Napa County, Caltrans Project No.04-4A0904, Bid Date: January 21, 2015 at 2:00 pm**

We hereby encourage responsible participation of local Disadvantaged Business Enterprises (11% Goal), and solicit their subcontractor or material quotation for the following types of work. This is a highway project with the typical items of work associated, but not limited to: Lead Compliance Plan, Construction Area Signs, Traffic Control, Striping and Markers, Channelizers, Portable Changeable Message Signs, K-Rail, Temporary Crash Cushion, Temporary Traffic Screen, SWPPP, Temporary Erosion Control, Street Sweeping, Temp Concrete Washout, Temp Active Treatment System, Temp Creek Diversion System, Water Quality Monitoring, Temp Wildlife Exclusion Fence, Remove Traffic Stripe, Work Area Monitoring, Remove Fence, Remove Guardrail, Remove Painted Traffic Stripe, Remove Pavement Marking, Remove Pavement Markers, Remove Roadside Sign, Remove Culvert, Remove Headwall, Remove Asphalt Concrete Surfacing, Remove Base and Surfacing, Reset Gate, Relocate Gate, Bridge Removal, Clear & Grub, Develop Water Supply, Dust Palliative, Roadway Excavation, Structure Excavation, Structure Backfill, Concrete Backfill, Lean Concrete Backfill, Imported Borrow, Soil Amendment, Landscaping, Erosion Control, Rolled Erosion Control Product, Hydromulch, Fiber Rolls, Hydroseed, Compost, Hot Mix Asphalt, Tack Coat, Steel Solider Pile, Structural Concrete, Minor Concrete, Ashlar Stone Texture, Precast Prestressed Concrete Girder, Joint Seal, Rebar, Furnish Single Sheet Aluminum Sign, Roadside Sign, Timber Lagging, Clean and Paint Steel Solider Piling, Prep and Stain Concrete, Stain Galvanized Surfaces, Anti-Graffiti Coating, Alternative Pipe Culvert, Plastic Pipe, Corrugated Steel Pipe, Permeable Material, Corrugated Steel Pipe Inlet, Welded Steel Pipe, Alternative Flared End Section, Rock Slope Protection, Misc. Iron and Steel, Misc. Metal, Fence, Temp Fence, Temp Gate, Delineator, Object Marker, Special Marker, Midwest Guardrail System, Tubular Bicycle Railing, End Cap, Concrete Barrier, Stripe and Markers, Construction Equipment and Rentals, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from the Caltrans website at http://www.dot.ca.gov/hq/esc/oe/contractor_info/.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



C.C. Myers, Inc.

3286 Fitzgerald Rd. • Rancho Cordova, CA 95742 • 916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. C.C. Myers, Inc., is a Union Contractor.

AN EQUAL OPPORTUNITY EMPLOYER

**ATKINSON/CLARK a Joint Venture
Requests**

Sub-bids from All Qualified & Certified DBE Subcontractors/Suppliers for:

SANDAG

(San Diego Association of Governments IFB 5007000)

SR 15 Mid-City Bus Rapid Transit (BRT) Project

in Mid-City San Diego along SR 15 at El Cajon Blvd & University Ave

Bids Wednesday, January 28, 2015

Description of Work: Aggregate Supply, Anti-Graffiti Coating, Architectural Surfacing, Asphalt Paving, Bridge/Road Joint Seals, Canopies, Cast-in-Drill Holes, Clear and Grub, Concrete Barrier, Concrete Supply, Construction Area Signs, Demolition, Dowels, Earthwork, Electrical (Roadway & Building), Elevator Work, Erosion Control, Fencing, Handrailing, HVAC, Landscaping, Metal Beam Guard Rail, Minor Concrete, Misc. Iron and Steel, Pavement Grinding, Pavement Markings, Ornamental Fencing, Potholing, Rebar, Roofing, Sawcutting, Signs, Sign Structures, Soundwalls, Station Platform Improvements, Storm Drain System, Striping, SWPPP, Tie Bars, Traffic Control, Trucking, Wet Utilities, Windows.

Atkinson/Clark a Joint Venture

27422 Portola Parkway, Suite 250, Foothill Ranch, CA 92610

Phone: 949-855-9755 / 949-382-7145 • Fax: 949-855-9923

Contact: Curt Waggoner (curt.waggoner@atkn.com)

An Equal Opportunity Employer

Atkinson/Clark JV will assist in obtaining necessary equipment, supplies, materials or related services. We will split items of work (refer to project specs for full list of bid items) and provide assistance for bonding, LOC and insurance where needed.

100% Performance & Payment Bonds from approved sureties will be required for subcontractors greater than \$100,000. Atkinson/Clark JV will pay the cost of bonds up to 1.5%.

An Equal Opportunity Employer

TO DOWNLOAD BID DOCUMENTS AND PLANS: Please go to the SanDAG Contracts web site: <http://www.sandag.org/contracts>. Register in SanDAG's online database to download plans and specs.

(OSDBU) Has You Covered

Continued from page 1

versary in 2015. Seaway Bank is a full-service commercial bank that emphasizes quality service and community commitment. Established in 1965 as Seaway National Bank of Chicago, the bank was originally created to counter discriminatory lending practices on Chicago's South Side. By the end of its first year, Seaway's assets had climbed to over \$5,000,000, and the bank has grown steadily over the years. Today, Seaway has more than \$480 million in total assets and 250 employees. Seaway

believes in providing quality banking products/services and building relationships that enhance lives and financial futures in the communities they serve.

For information on Seaway Bank and Trust Company, please visit: www.seawaybank.us.

For more information about the STLP, please visit <http://www.dot.gov/osdbu/financial-assistance/short-term-lending-program>.

Source: U.S. Department of Transportation

NOTICE TO BIDDERS

OLIVER & CO INC

an equal opportunity employer, requesting quotations from all qualified subcontractors, especially Pleasanton small businesses, Tri-Valley businesses, MBE, WBE and DBE contractors to submit bids for the "Axis Hacienda Clinic"

located at 5925 W. Las Positas Blvd Suite 100. Pleasanton, Ca 94588.

Plans and specifications for the above project will be available on our FTP site

<ftp://axis:9851051322@oandco.ftppstream.com>.

Bids are due on 1/22/2015 @ 5PM.

Non mandatory pre-bid walkthrough onsite on 1/9/2015 @ 2pm-4pm. Bids may be hand delivered, mailed or sent by courier to 1300 South 51st Street in Richmond, CA 94804, faxed to 510-412-9095 or emailed to robert@oliverandco.net or mary@oliverandco.net

Northern California Sub-Bid Request Ads

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Hwy 29 Overlay and Widen, St. Helena
Caltrans #04-259404

BID DATE: January 28, 2015 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis, Sweeping, Temporary Fencing, Health & Safety Plan, Treated Wood Waste, Noise Monitoring, Abandon Culvert, Adjust Utilities, Cold Plane AC, Cleaning, Inspecting & Preparing Culvert, Sand Backfill, Clearing & Grubbing, Develop Water Supply, Roadway Excavation (Type Z-2 Aerially Deposited Lead), Sand Bedding, Imported Borrow, Erosion Control, Hydromulch, Hydroseed, Compost, Crack Treatment, Prime Coat, Data Core, AC Dike, Tack Coat, Jointed Plain Concrete, Structural Concrete, Minor Concrete (Minor Structure), Bar Reinforcing Steel, Roadside Signs, Underground, Drainage Inlet Marker, Inlet Depression, Rock Slope Protection, Detectable Warning Surface, Minor Concrete, Pre/Post Construction Survey, Misc. Iron & Steel, Object Marker, Midwest Guardrail System, End Anchor Assembly, Alt. Flared Terminal System, Striping & Marking, Electrical, Geomembrane Liner and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Jean Sicard

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Hwy 101 Petaluma – Realign & Bridge
Caltrans #04-264094

BID DATE: February 11, 2015 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Type III Barricade, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis, Water Quality Sampling & Analysis, Temporary Fence, Health & Safety Plan, ADL Burial Location Report, Treated Wood Waste, Abandon Culvert, Destroy Well, Adjust Utilities, Cold Plane AC, Cap Inlet, Culvert Slurry-Cement Backfill, Bridge Removal, Clearing & Grubbing, Develop Water Supply, Dust Palliative, Roadway Excavation (Type Y-1 Aerially Deposited Lead), Settlement and Monitoring, Shoulder Backing, Structure Excavation, Structure Backfill, Pervious Backfill Material, Rammed Aggregate Columns, Imported Biofiltration Soil, Underground, Erosion Control, Hydromulch, Hydroseed, Compost, Lean Concrete Base, Crack Treatment, Prime Coat, AC Dike, Data Core, Tack Coat, Steel Casing, CIDH Concrete Piling, Prestressing CIP Concrete, Structural Concrete, Minor Concrete, Steel Sheet Piling, Architectural Treatment, Joint Seal Assembly, Bar Reinforcing Steel, Sign Structure, Roadside Signs, Bat Habitat, Prepare & Paint Concrete, Temp. Access Pad, Rock Slope Protection, Detectable Warning Surface, Misc. Iron & Steel, Rigid Rail Fall Protection System, Isolation Casing, Bridge Deck Drainage System, Fencing, Delineator, Object Marker, Midwest Guardrail System, Double Thrie Beam Barrier, Cable Railing, End Anchor Assembly, Type SCI 100GM Crash Cushion, Concrete Barrier, Striping & Marking, Traffic Operations System and Construction Materials

O.C. Jones & Sons, Inc.

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REQUEST FOR LBE & SLBE SUBCONTRACTORS AND SUPPLIERS FOR:

I-880/SR-92 Reliever Route – Phase 1
City of Hayward

City Project No. 5197, Alameda CTC Project No. 615

BID DATE: January 20, 2015 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Construction Staking, Storm Water Pollution Prevention, Storm Drain Inlet Protection, Traffic Control System, Construction Area Signs, Portable Changeable Message Sign, Adjust Utilities, Cold Plane AC, Survey Monuments, Temporary Fencing, Clearing & Grubbing, Tree Removal, Tree Root Pruning (Arborist Directed), Health & Safety Plan, Subgrade Enhancement Geotextile, Lime-Treated Subgrade, Erosion Control (Hydroseed), Underground, Sanitary Sewer, Industrial Waste Monitoring Well, Minor Concrete, Detectable Warning Surface, Sound Wall (Masonry Block), Bollard, Pedestrian Barricade, Fencing & Gates, Wrought Iron Fence, Brick, Joint Trench, Remove Building, Striping & Marking, Roadside Signs, Bioretention Area, Water Main, Fire Hydrant Assembly, Electrical, Landscape and Irrigation, Misc. Iron & Steel, Guard Railing Delineator, Object Marker, Midwest Guardrail System, Vegetation Control (Minor Concrete), End Anchor Assembly, Alternative Inline Terminal System, and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Jean Sicard

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage LBE & SLBE Participation. Plans & Specs are available for viewing at our office.

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Hwy 29 Bridge Replacement, Calistoga
Caltrans #04-4A0904

BID DATE: January 21, 2015 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Flashing Beacon (Portable), Portable Changeable Message Sign, Temp. Crash Cushion Module, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis, Storm Water Annual Report, Sweeping, Water Quality Sampling & Analysis, Water Quality Monitoring Report, Temp. Wildlife Exclusion Fence, Work Area Monitoring (Bridge), Bridge Removal, Clearing & Grubbing, Develop Water Supply, Dust Palliative, Structure Excavation, Structure Backfill, Concrete Backfill, Lean Concrete Backfill, Imported Borrow, Soil Amendment, Commercial Fertilizer, Planting & Irrigation, Imported Biofiltration Soil, Hydromulch, Hydroseed, Compost, AC Dike, Tack Coat, Steel Soldier Pile, Structural Concrete, Minor Concrete, Ashlar Stone Texture, Precast Prestressed Concrete Girder, Joint Seal, Bar Reinforcing Steel, Roadside Signs, Timber Lagging, Clean and Paint Solider Piling, Prepare & Stain Concrete, Stain Galvanized Surfaces, Anti-Graffiti Coating, Underground, Rock Slope Protection, Minor Concrete, Misc. Iron, Steel & Metal, Fencing, Delineator, Object Marker, Special Marker, Midwest Guardrail System, Tubular Bicycle Railing, Transition Railing, End Cap, Concrete Barrier, Striping & Marking and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Jean Sicard

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.

DeSilva Gates Construction, L.P.

is soliciting for DBEs

**SACRAMENTO REGIONAL WASTEWATER
TREATMENT PLANT ECHOWATER
PROJECT SITE PREPARATION (SP)**

Contract No. 4206

OWNER: COUNTY OF SACRAMENTO

9660 Ecology Lane, Sacramento, CA 95827

BID DATE: FEBRUARY 10, 2015 @ 2:00 P.M.

We hereby encourage responsible participation of local Disadvantaged Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

**BUILDING, CLEARING AND GRUBBING/
DEMOLITION, COLD PLANE, DESIGN & EN-
GINEERING, DEWATERING, ELECTRICAL,
FENCING, K-RAIL SUPPLIER, LIME TREAT-
MENT, PAVING FABRIC, ROADSIDE SIGNS,
ROCK SLOPE PROTECTION SUPPLIER,
SAWCUTTING, STRIPING, SURVEY/STAK-
ING, TRAFFIC CONTROL MATERIAL SUP-
PLIER, UNDERGROUND, WELL DRILLING
& SEALING, TRUCKING, WATER TRUCKS,
STREET SWEEPING.**

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by DeSilva Gates Construction. DeSilva Gates Construction will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting DeSilva Gates Construction's requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

DeSilva Gates Construction

11555 Dublin Boulevard

P.O. Box 2909

Dublin, CA 94568-2909

(925) 829-9220 / FAX (925) 803-4263

Estimator: DAVE BAST

Website: www.desilvagates.com

An Equal Opportunity Employer

Shimmick Construction Company, Inc.

DBE Subcontractor/Supplier Bids Requested For:

Sacramento Regional County Sanitation District

Site Preparation Project

Contract No. 4205

Bid Date: February 10, 2015 at 2:00 PM

Fax all quotes to 510-777-5099

Requesting qualified DBE certified Subcontractor and Supplier Quotes on: **Petroleum, Oil & Lubricants, Asphalt, Fencing, Pavement Markers, Construction Staking, Signs, Traffic Control, Clearing & Grubbing, Erosion Control & Highway Planting, Finishing Roadway, Lime Treatment, Aggregate Subbase & Base, Cement Treated Base, Asphalt Concrete, Subsurface Drain, Edge Drain, Plastic Pipe, Corrugated Steel Pipe Inlet & Riser, Reinforced Concrete Sewer Pipe, Clay Sewer Pipe, Traffic Stripes & Pavement Marking, Signal & Lighting, Survey, Flatbed Trucking**

Bid Plans and Specifications may be purchased from the County of Sacramento, Site Improvement and Permits Section 827 7th Street, Room 105 Sacramento, CA 95814, (916) 874-6544.

Subcontractors and Suppliers interested in this project may contact Cu Mai by phone at (510) 777-5005 or cmaj@shimmick.com.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with **bonding, insurance or lines of credit** contact Scott Fairgrieve at (510) 777-5000.

Shimmick Construction Company Inc.

8201 Edgewater Drive, Suite 202 • Oakland,

CA 94621

Phone (510) 777-5000 • Fax (510) 777-5099

An Equal Opportunity Employer

With SBE you can:

FIND
Subcontractors, Vendors,
and Suppliers

REACH
Diverse Audiences of Various
Ethnicity, Race, & Gender

ADVERTISE
Sub-Bid Request Ad

Northern & Southern California Sub-Bid Request and Public Legal Ads

REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

Indio Blvd. Overhead Seismic Retrofit Project

City of Indio, Department of Public Works, Contract No. BR0302, Bid Date: January 29, 2015 at 3:00 pm

We hereby encourage responsible participation of local Disadvantaged Business Enterprises (2% Goal), and solicit their subcontractor or material quotation for the following types of work. This is a highway project with the typical items of work associated, but not limited to: Lead Compliance Plan, Construction Area Signs, Railroad Flagging, Job Site Management, SWPPP, Core and Pressure Grout Dowel, Structure Excavation, Structure Backfill, Steel Casings, CIDH, Prestressing, Structural Concrete, Drill and Bond Dowel, Rebar, Structural Steel, Clean and Paint Structural Steel, Spot Blast Clean and Paint Undercoat, Minor Concrete, Misc. Metal, Rental Construction Equipment, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from C.C. Myers, Inc.'s Sharepoint site, please contact us for log in information.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



C.C. Myers, Inc.

3286 Fitzgerald Rd. • Rancho Cordova, CA 95742 • 916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. C.C. Myers, Inc., is a Union Contractor.

AN EQUAL OPPORTUNITY EMPLOYER

CITY OF ONTARIO

**CITY OF ONTARIO
NOTICE INVITING BIDS
Project No. P150-1415-02**

The City of Ontario ("City") will receive bids for the City of Ontario, HOUSING AND MUNICIPAL SERVICES, QUIET HOME PROGRAM Project in the City of Ontario, California by electronic submission only no later than **February 12, 2015, at 5:00 P.M.** The Project, which involves modifying ninety-nine (99) units (including single and multi-family properties) will insulate dwellings against aircraft noise and must be completed within one hundred twenty (120) calendar days, as provided in the Bid and Contract Documents. Typically, sound insulation work includes installation of acoustic doors and windows, new central heating and ventilation air conditioning systems, with split (up flow or horizontal) equipment, attic insulation, vent baffles and other noise reducing improvements. Existing doors and windows are replaced with acoustically rated ones. Primary acoustical doors shall have a minimum Sound Transmission Coefficient (STC) of 32, and acoustical window products shall have a minimum STC of 40.

ARCHITECT PROBABLE CONSTRUCTION COST: \$3,255,188.31

Bids must be submitted electronically through the City's Planet Bids system. Bid Forms are available to registered vendors at www.ci.ontario.ca.us under Bids and Proposals on the home page. There is no charge to download the contract documents. The electronic bid management system will not accept late bids. A mandatory Pre-Bid Conference will be held on January 22, 2015 at 10:00 a.m. at 208 W. Emporia Street, Ontario, CA 91762 (Quiet Home Display Room, 1st floor). All bidders must attend. Anyone arriving late will not be allowed entry. (Optional Site Visit will follow conference)

Bids shall be valid for 60 days after the bid opening date. Bids must be accompanied by cash, a certified

or cashier's check, or a Bid Bond, in favor of the City in an amount not less than ten percent (10%) of the submitted Total Bid Price. Prior to award of the Contract, the successful bidder will be required to furnish a Performance Bond and a Payment Bond, each in the amount of one hundred percent (100%) of the Total Bid Price, on the forms provided and in the manner described in the Bid Documents, Contractor shall comply with PCC '4108 with respect to subcontractor bond requirements.

Pursuant to B&P Code '7028.15 and PCC '3300, Contractors shall possess the following California Contractor's license(s) in order to perform the Work: General Building "B" and Subcontractors must possess the appropriate licenses for each specialty subcontracted. Bidders are advised that this Contract is a public work for purposes of the California Labor Code, which requires payment of prevailing wages. City has obtained from the Director of the Department of Industrial Relations the general prevailing rates, and will place them on file at the City's office and make them available to any interested party upon request.

Since this Project involves federal funds, the successful contractor and its subcontractors must comply with federal DBE requirements, as specified in the Bid Documents. At this time City will meet the DBE goal on federally assisted projects through race neutral measures. City supports the use of race neutral measures to facilitate participation by DBEs and other small businesses, and encourages prime contractors to subcontract portions of their work that they might otherwise be performed with their own forces to DBEs.

Pursuant to PCC '22300, the successful Contractor may substitute securities equivalent to monies withheld by the Owner.

The City reserves the right to reject any or all Bids, to waive any informality or irregularity in any Bid received, and to be the sole judge of the merits of the respective Bids received.

CITY OF ONTARIO, CALIFORNIA

RGW Construction Inc. is seeking all qualified LBE's (Local Business Enterprises, Small and Micro-LBE's) for the following project:
CERTIFICATION BY SAN FRANCISCO CONTRACT MONITORING DIVISION REQUIRED
Site Remediation at 520 John Muir Drive - City of San Francisco - Contract No. WD-2750
Engineer Estimate: \$14,300,000 - 260 Working Days
Goal: LBE 17%
Bids: January 29th, 2015 @ 2:00 PM

Requesting Sub-quotes for (including but not limited to): Construction Area Signs, Demolition, Clear & Grub, Landscaping, Hydroseeding, Erosion Control, Irrigation, Aggregate Base, Asphalt Paving, Grinding, Fencing, Surveyor, SWPPP Planning, Water Truck, Sweeper, Hazardous Substance Removal, Trucker, Pre and Post construction Surveys, Air Quality Testing, Tire Wash, Demolition of Existing Underground Facilities, and Removal of Existing Structures.

Scope of Work: Grubbing, Excavation, dirt import, grading, fence installation, wetland restoration and Hydroseeding.

RGW is willing to breakout any portion of work to encourage LBE/SLBE/MLBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or from SFPUC, 525 Golden Gate Ave., 1st Fl., San Francisco, CA 94102 415-551-4603. Contact at RGW: Dan Schultz 925-606-2400 dan.schultz@rgwconstruction.com for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

RGW Construction, Inc.

Contractors License A/B 591940

550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925

An Equal Opportunity Employer



Engineering/Remediation Resources Group, Inc. (ERRG) is seeking proposals from City & County of San Francisco HRC-Certified SF (Local) Small & Micro LBE Firms for the following project:

SITE REMEDIATION AT 520 JOHN MUIR DRIVE - PACIFIC ROD AND GUN CLUB
City and County of San Francisco, Public Utilities Commission, Water Enterprises Division
Contract No. WD-2750
Location: San Francisco, CA

Requested services include: construction traffic control services, fencing contractor, hazardous material trucking, hazardous materials contractors, landscape contractor, tree service, trucking and hauling, environmental advisory services, habitat environmental services, hazardous waste and remediation services, solid waste management services, and construction management.

Plans and specifications may be viewed at our office, or contact us for more information on obtaining a copy. For more project information, please visit: <http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=8991>

Proposals must be submitted by Friday, January 23, 2014 at 5:00 PM (PST)

Please contact ERRG for additional information and to submit proposals. We can provide information on the City's bonding and financial assistance programs.

Engineering/Remediation Resources Group, Inc.

115 Sansome Street, Suite 200 • San Francisco, CA 94104

Contact Person: Christine Wang • Email: christine.wang@errg.com

Phone: (415) 848-7116

Request for Sub Bids From Qualified DVBE Subcontractors/Suppliers

SCHOOL FURNISHINGS

Project Number: P-16 14/15

Location: GLENDALE, CA

Bid Date: JANUARY 22, 2015

VIRCO Inc.

2027 Harpers Way

Torrance, CA 90501

800-448-4726 • Fax 800-258-7367

Contact: **Debbie Stottler**

AEOE



We are requesting quotations from all San Francisco HRC LBE qualified subcontractors, suppliers & truckers for the following project:

TITLE: JOB ORDER CONTRACT NO. J27
GENERAL ENGINEERING SERVICES

LOCATION: In locations within San Francisco/ San Mateo/Alameda/San Joaquin/Stanislaus/ Tuolumne Counties

BIDS DUE: January 28, 2015

SUB BIDS ARE DUE NO LATER THAN MONDAY, JANUARY 26, 2015, AT 4 PM.

TRADES: Concrete & Reinforcing Steel; Excavation/Earthwork/AC Paving; Landscape; Pipeline/Wet Utilities - Sewer, Water & Plumbing; Trucking and Hauling; Underground/Site Electrical

Bid documents can be downloaded at www.sfdpw.org/biddocs, or obtained on a CD format from 1155 Market Street, 4th Floor, San Francisco, CA 94103, PH: 415-554-6229, at no cost.

Southwest Construction

1213 San Mateo Avenue • San Bruno, CA 94066

Phone: 650-877-0717 • Fax: 650-877-0747

Contact: **Oscar Torres**

We Are An Equal Opportunity Employer

Advertise with the Small Business Exchange

Utilize SBE's TARGET DISTRIBUTION to reach the DBEs, SBEs, DVBEs, MBEs, and OBEs that match the trades and goods you need.
www.sbeinc.com



A Salute to Martin Luther King, Jr. Birthday

'Selma' vs. History

■ Continued from page 1

makers of Selma have taken prohibitive liberties with the truth. So much of Selma is fine and true and important—especially when it comes to the famous marches in 1965—that there need not have been gratuitous exploitation of a major set of events in our history, or deliberately misleading the public. The actual history is a highly dramatic story, with rich characters at its center. Both King and Johnson were complex and wily, and the interactions between them that led to the Voting Rights Act of 1965 would make for an important and engrossing movie.

In fact, there was never any question that there would be a voting rights bill. A section on voting rights had been part of the original civil rights legislation sent to Congress in 1963 by John F. Kennedy and taken up by Johnson as his top legislative priority after the Kennedy assassination. But the voting rights section fell by the wayside both because the highest civil rights priority at the time was access for blacks to public accommodations—the focus of the sit-ins and violence against blacks by southern officials—and because the sponsors of the bill were concerned about loading it up too much to make it viable in Congress. So voting rights legislation was postponed. The only question was when it would be brought up again. In the fall of 1964, Johnson felt that it should be reintroduced in stronger form when the bill and the public were ready.

The big problem with Selma arises from the portrayal of a meeting between Johnson and King in December 1964. In the film, we watch King press an ostensibly resistant Johnson to proceed immediately with a voting rights bill. There are several reasons to doubt this rendering of the encounter. For one thing, earlier that fall, Johnson had already instructed the Justice Department to start looking at what should go in an effective voting rights bill. And Andrew Young, King's deputy, who was in the room at the time of the meeting, recently told *The Washington Post* that there was no contention between the two men. "It was not very tense at

all," Young recalled. "He and Martin never had that kind of confrontation." Even if Young was attempting to smooth things over, from listening to the film's dialogue between the two men, the implication of the scene is that Johnson simply doesn't want to move on voting rights. (LBJ: "You've got one thing and I've got 101 things"—and it stops there.) But their only real difference was over timing, and even on that they weren't as far apart as the scene suggests.

The movie omits a far more important conversation not much later, a recorded telephone call between Johnson and King on January 15 in which Johnson urges King to supply backing for his Great Society legislation before a coalition formed against it and tells King how each bill would help blacks—adding urgently that he wanted King to get public attention to the voting rights issue. "That will answer 70 percent of your problems," Johnson said, and King agreed, "That's right." Johnson knew that he needed more public support aroused for voting rights legislation in order to get it through Congress, and King was ready to supply it. (If King, as some of his allies say, was already thinking along those same lines, that doesn't mean that Johnson wasn't.)

In the January 15 conversation, Johnson also told King, in some detail, about the discussions he'd been having with the attorney general on what the voting rights bill might look like. This call is the one that's most revealing about King's and Johnson's relationship on voting rights. In fact, King's main aim in the phone conversation was to persuade Johnson to appoint a black to the cabinet. (Johnson being Johnson, he told King that he needed blacks to support his legislative proposal to establish a department of housing, and then he'd appoint a black secretary; he named a couple of people he had in mind, including Robert Weaver. King agreed and Johnson got his department and King his black secretary.)

But Johnson's biggest priority that day was to urge King to help pave the way for legislation



Yoichi Okamoto/LBJ Library

President Lyndon B. Johnson and Martin Luther King Jr. at the Capitol after the signing of the Voting Rights Act, August 6, 1965

to abolish the practice of confronting blacks in the south who wanted to vote with poll taxes and daunting literacy tests and other impediments. He suggested to King that he find a place where denial of voting rights was particularly egregious, and to make this known to the world, so that, in Johnson's words, "pretty soon the fellow that didn't do anything but drive a tractor says, Well, that's not right, that's not fair. And then that will help us on what we're going to shove through in the end." King responded, "You're exactly right about that." King, working with other civil rights organizations, may have already been considering Selma, but that doesn't belie what Johnson said. Each man, of course, told the other only what he thought necessary.

In fact, neither King nor Johnson mentioned demonstrations in that conversation. Neither one wanted violence: King was loath to have his followers beat up and Johnson not only agreed but also didn't want such a scene blighting his country. However the president was unwilling to send in federal troops before there was a provocation—so he couldn't offer King's forces the necessary protection. In this respect, King was more in agreement with Johnson than with the leaders of more radical civil rights groups who favored what was called the Alabama Plan: the intentional stirring up of violence by staging demonstrations in an area where the local sheriff was dumb and bigoted enough to overreact with firehoses and billy clubs and dogs. In the end, the more radical forces prevailed, and King gave way, and the Selma marches began on March 7, which has gone down in history as "Bloody Sunday." (King absented himself; he was needed for other efforts.) In that phone conversation Johnson told King that if they got a voting rights bill, "Not even excepting this '64 Act, it will be the greatest achievement of my administration." These are not the words of a reluctant warrior.

Johnson seized the opportunity of the bloody riots in Selma to make a dramatic speech to Congress to push voting rights—ending with the electrifying phrase "We shall overcome." Here the movie fails miserably, deliberately playing down the drama of the occasion. This was perhaps Johnson's greatest speech, certainly one

of his most significant and passionate ones, yet it's drained of its force. It actually was given in the joint session in the House Chamber, where State of the Union speeches are made, a setting with stateliness and an aura of excitement, with people crowding into the chamber and milling about; in the film, it takes place as if in the Senate, a far duller setting, with a bunch of politicians sitting dutifully at their desks. Finally and worst of all, the usually excellent Tom Wilkinson as Johnson delivers the speech in humdrum fashion, losing all the passion that Johnson showed and felt about enacting a voting rights law.

Oddly, though Johnson was an extraordinarily dramatic figure in real life, dramatists don't seem to be able to settle for that. In fact, Selma is a reverse twist on the portrait of LBJ in last year's Broadway hit *All the Way*, in which Johnson's role in winning passage of the 1964 Civil Rights Act, while crucial, was way overblown. Had the director of Selma, Ava DuVernay, wanted to show an actual presidential obstacle to King—one that King literally overcame—she could have selected Kennedy, whose reluctance to push civil rights legislation in Congress led to the monumental March on Washington in 1963. This was a march that Kennedy was in no way eager to see happen. But Kennedy wouldn't make for a heavy. The March on Washington was probably King's greatest achievement.

Look, it's fine—even a contribution—to make a movie or a play about a famous event or figure in order to illuminate, educate, expand understanding—and also to entertain. These goals need not be in conflict. One can also take liberties required by the medium—particularly compression, or sanding down the edges of a figure to make him bearable for two and a half hours. No one is asking for a documentary.

Some embellishments are harmless, especially when there's no history to contradict. It doesn't matter if a movie about Elizabeth I has her sharing her bedchamber with a courtier—no one knows for sure and it's not terribly impor-



Photo Credit: Steve Schapiro/Corbis

Selma-Montgomery March: Martin Luther King leading march from Selma to Montgomery to protest lack of voting rights for African Americans. Beside King is John Lewis, Reverend Jesse Douglas, James Forman and Ralph Abernathy. March 1965.

■ Continued on page 11

Public Legal Notices



**CITY & COUNTY OF SAN FRANCISCO
DEPARTMENT OF PUBLIC WORKS**

**Contract No. 3211V
(ID No. FCA15068)**

GILMAN PLAYGROUND RENOVATION

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until 2:30 p.m. on 2/11/2015, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Department of Public Works (DPW) Electronic Bid Documents Download site at www.sfdpw.org/biddocs, or purchased on a CD format from 1155 Market St., 4th Floor, San Francisco, CA 94103, tel: 415-554-6229, for a non-refundable \$15.00 fee paid by cash or check to "San Francisco Public Works". Please visit the DPW's Contracts, Bid Opportunities and Payments webpage at www.sfdpw.org for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The work to be done under this contract is located at 993 Gilman Ave., San Francisco, 94124, known as Gilman Playground, and consists of site demolition; hazardous material abatement; new children's play equipment, rubber surfacing and site furnishings; minor grading; drainage; lighting; irrigation; planting; paving; restroom renovation; and all appurtenant work in accordance with specifications and drawings. The time allowed for completion is 150 consecutive calendar days. The Architect's estimate is approximately \$1,000,000. For more information, contact the Project Manager, Marvin Yee at 415-581-2541.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

Effective March 1, 2015, no contractor or subcontractor may be listed in a bid for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

Effective April 1, 2015, no contractor or subcontractor may be awarded a contract for public work on a public works project unless registered with the DIR pursuant to Labor Code section 1725.5.

This Project shall incorporate the required partnering elements for Partnering Level 1. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code (SFAC) Section 6.25, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible responsive bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per SFAC Chapter 14B. Subcontracting goal is **14% LBE**. Call Finbarr Jewell at 415-554-8360 for details. In accordance with SFAC Chapter 14B requirements, all bidders, except those who meet the exception noted below, shall submit documented good faith efforts with their bids and must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference. Refer to CMD Form 2B for more details. Exception: Bidders who demonstrate that their total LBE participation exceeds the above subcontracting goal by 35% will not be required to meet the good faith efforts requirements.

A pre-bid conference will be held on January 27, 2015 at 9:30 a.m. in the Main Conference Room, 30 Van Ness Ave., 5th Floor, San Francisco.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. SFAC Sec. 6.22(A) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "A" license required to bid.

In accordance with SFAC Chapter 6, no bid is accepted and no contract in excess of \$400,000 is awarded by the City and County of San Francisco until such time as the General Manager of the Recreation and Park Dept. recommends the contract for award, and the Recreation and Park Commission then adopts a resolution awarding the Contract. Pursuant to Charter Sec. 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Dept. of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with SFAC Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Section 6.22(G) of the SFAC. Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Sec. 00 73 30 of the Project Manual for more information.

Right reserved to reject any or all bids and waive any minor irregularities.

1/15/15
**CNS-2706837#
SMALL BUSINESS EXCHANGE**



**CITY & COUNTY OF SAN FRANCISCO
DEPARTMENT OF PUBLIC WORKS**

**Contract No. 2199J (ID No. FCE14031)
ALAMO ELEMENTARY
SAFE ROUTES TO SCHOOL
FEDERAL AID PROJECT NO. SRTSL 6328(040)**

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30 p.m. on February 4, 2015**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Department of Public Works (DPW) Electronic Bid Documents Download site at www.sfdpw.org/biddocs, or purchased on a CD format from 1155 Market Street, 4th Floor, San Francisco, California 94103, telephone 415-554-6229, for a non-refundable \$15.00 fee paid by cash or check to "Department of Public Works". Please visit the DPW's Contracts, Bid Opportunities and Payments webpage at www.sfdpw.org for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work is located on California and Clement Streets between 21st and 24th Avenues and consists of constructing medians with pedestrian refuges, traffic speed humps, curb ramps, bulb-outs, drainage work, traffic routing, and all associated work. The time allowed for completion is 90 consecutive calendar days. The Engineer's estimate is approximately \$320,000. For more information, contact the Project Manager, Amy Lam at 415-437-7048.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

Effective March 1, 2015, no contractor or subcontractor may be listed in a bid for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

Effective April 1, 2015, no contractor or subcontractor may be awarded a contract for public work on a public works project unless registered with the DIR pursuant to Labor Code section 1725.5.

This Project shall incorporate the required partnering elements for **Partnering Level 1**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code (SFAC) Section 6.25, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items With Unit Prices basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible responsive bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bidders are advised that this is a federal-aid project subject to equal employment opportunity provisions and Caltrans Race-Conscious Disadvantaged Business Enterprise (DBE) program. CMD Bid Discount is not applicable to this Contract. The DBE participation goal is 20%. Only Caltrans certifications can be used to calculate the DBE participation. Call Selormey Dzikunu at 415-558-4059 for details.

A pre-bid conference will be held on **January 22, 2015; 9:00 a.m.**, at 1680 Mission Street, 3rd Floor.

Contractor shall perform not less than 30 percent of the original contract work with the Contractor's own organization.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. SFAC Sec. 6.22(A) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "A" license required at time of award.

In accordance with San Francisco Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$400,000 is awarded by the City and County of San Francisco until such time as the Executive Director of Municipal Transportation Agency recommends the contract for award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations and the Federal General Prevailing Wage Determinations of the Secretary of Labor under the Copeland Act. Minimum wage rates other than applicable to General Prevailing Wage must comply with SFAC Chapter 12P, Minimum Compensation Ordinance.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Human Rights Commission as being in compliance with the Equal Benefits Provisions of Chapter 12B of the City's Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, Department of Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

1/15/15
**CNS-2706841#
SMALL BUSINESS EXCHANGE**



**SAN FRANCISCO
PUBLIC UTILITIES COMMISSION**

WD-2750

**Site Remediation at 520 John Muir Drive
Bid due: 1/29/2015 @ 2:00 PM**

Project Description

The objective of the project is to implement and complete a California Regional Water Quality Control Board- issued Site Cleanup Requirements Order No. R2-2013-0023 at 520 John Muir Drive in San Francisco, CA. The work mainly consists of excavating, removing and replacing soil.

Bid discounts may be applied as per San Francisco Administrative Code Chapter 14B. The LBE subcontracting goal is 17% and ONLY San Francisco (Local) Small & Micro-LBEs can be utilized to meet this requirement (Firms certified by SF Contract Monitoring Division). SFPUC-LBEs cannot be utilized to meet the 17% LBE subcontracting goal requirement. Please contact Bayard Fong at 415-554-3103 for HRC related issues.

Hard copy versions of plans, specifications and bidding documents became available on December 26, at 525 Golden Gate Avenue, 1st Floor, Customer Service Desk, SF, CA 94102 for a non-refundable \$210 fee paid by cash or by check payable to "SFPUC." A contractor who is requesting plans and specifications by mail, should send a request with the appropriate payment amount, FedEx number, business card, contractors license number and return shipping information to: Contract Administration Bureau at 525 Golden Gate Avenue, 8th floor, San Francisco, CA 94102.

Request for proposal

ESTIMATED COST \$14.3 Million
DUE DATE 01/29/2015
DUE TIME 2:00 PM
DURATION
LOCATION 525 Golden Gate Ave,
3/F Tuolumne Rm, SF
CONTACT Contract Services
(415)551-4603 QBD@sfgwater.org

Pre-Bid Conference

DATE 01/08/2015
TIME 10:00 AM
ATTENDANCE Not Mandatory
LOCATION 525 Golden Gate Ave,
2/F O'Shaughnessy
Conference Room. SF

ADVERTISEMENT DATE 12/24/2014



UCLA

GENERAL NOTICE

Please refer to the below-listed website for public notices of prequalification and bidding opportunities at UCLA:

<http://www.capitalprograms.ucla.edu/Contracts/ProjectsCurrentlyBidding>

If you would like to register to receive free email notifications of bidding opportunities at UCLA, please refer to the website below:

<http://www.capitalprograms.ucla.edu/About/NotificationSubscription>

Fictitious Business Name

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0362246-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0362131-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0361859-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0362336-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0360280-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0362366-00
<p>Fictitious Business Name(s): Alex Lexson Photography Address 274 Lexington Street, Unit A San Francisco, CA 94110 Full Name of Registrant #1 Alejandra Lexson Address of Registrant #1 274 Lexington Street, Unit A San Francisco, CA 94110</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 12/1/2014</p> <p>Signed: Alejandra Lexson</p> <p>This statement was filed with the County Clerk of San Francisco County on 12/31/2014</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Morgan Jaldon Deputy County Clerk 12/31/2014</p> <p>1/8/2015 + 1/15/2015 + 1/22/2015 + 1/29/2015</p>	<p>Fictitious Business Name(s): Bottle Zup Address Westfield SF Centre 865 Market Street, #9003, San Francisco, CA 94103 Full Name of Registrant #1 Bottles Up (CA) Address of Registrant #1 4540 Cutler Ave., Baldwin Park, CA 91706</p> <p>This business is conducted by A Corporation. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 12/23/2014</p> <p>Signed: YunJian Lu</p> <p>This statement was filed with the County Clerk of San Francisco County on 12/23/2014</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Jeanette Yu Deputy County Clerk 12/23/2014</p> <p>12/24/2014 + 12/31/2014 + 1/8/2015 + 1/15/2015</p>	<p>Fictitious Business Name(s): Construct Art Address 1129 Balboa Street, San Francisco, CA 94118 Full Name of Registrant #1 Khanh Le Tran Address of Registrant #1 1129 Balboa Street, San Francisco, CA 94118</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 12/4/2014</p> <p>Signed: Khanh Le Tran</p> <p>This statement was filed with the County Clerk of San Francisco County on 12/4/2014</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Jeanette Yu Deputy County Clerk 12/4/2014</p> <p>10/31/2014 + 1/8/2015 + 1/15/2015 + 1/22/2015</p>	<p>Fictitious Business Name(s): Grouffit Apparel Address 144A Vicksburg Street, San Francisco, CA 94114 Full Name of Registrant #1 Anne E. Kearns Address of Registrant #1 144A Vicksburg Street, San Francisco, CA 94114</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on Not Applicable</p> <p>Signed: Anne E. Kearns</p> <p>This statement was filed with the County Clerk of San Francisco County on 1/7/2015</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Maribel Jaldon Deputy County Clerk 1/7/2015</p> <p>1/8/2015 + 1/15/2015 + 1/22/2015 + 1/29/2015</p>	<p>Fictitious Business Name(s): Insurance 101 - S.F. Address 5315 Mission Street, San Francisco, CA 94112 Full Name of Registrant #1 Christian Gatica Address of Registrant #1 20 Werner Ave, Apt. A Daly City, CA 94014</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 9/1/2014</p> <p>Signed: Christian Gatica</p> <p>This statement was filed with the County Clerk of San Francisco County on 9/1/2014</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Maribel Jaldon Deputy County Clerk 9/4/2014</p> <p>12/24/2014 + 12/31/2014 + 1/8/2015 + 1/15/2015</p>	<p>Fictitious Business Name(s): Lio Studio, Inc. Address 1661 Tennessee Street 3p San Francisco, CA 94107 Full Name of Registrant #1 Lio Studio, Inc. (CA) Address of Registrant #1 1661 Tennessee Street 3p San Francisco, CA 94107</p> <p>This business is conducted by A Corporation. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 1/7/2015</p> <p>Signed: Flavia Dawson</p> <p>This statement was filed with the County Clerk of San Francisco County on 1/8/2015</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Maribel Jaldon Deputy County Clerk 1/8/2015</p> <p>1/15/2015 + 1/22/2015 + 1/29/2015 + 2/5/2015</p>

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0362049-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0362397-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0362216-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0362041-00
<p>Fictitious Business Name(s): Naples Apartments Address 404 Naples, San Francisco, CA 94112 Full Name of Registrant #1 Jacques Vidrine Address of Registrant #1 2184 Sutter Street #115 San Francisco, CA 94115 Full Name of Registrant #2 Sheila Worland Address of Registrant #2 2184 Sutter Street #115 San Francisco, CA 94115</p> <p>This business is conducted by A Married Couple. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 12/17/2014</p> <p>Signed: Sheila Worland</p> <p>This statement was filed with the County Clerk of San Francisco County on 12/17/2014</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Jennifer Wong Deputy County Clerk 12/17/2014</p> <p>12/24/2014 + 12/31/2014 + 1/8/2015 + 1/15/2015</p>	<p>Fictitious Business Name(s): VistaVida Address 1607 18th Street, San Francisco, CA 94107 Full Name of Registrant #1 Stephen S. Francis Address of Registrant #1 18910 Bellgrove Cir., Saratoga, CA 95070 Full Name of Registrant #2 SSKGS Investments LLC (CA) Address of Registrant #2 1607 18th Street, San Francisco, CA 94107 Full Name of Registrant #3 Leslie H. Francis Address of Registrant #3 18910 Bellgrove Cir., Saratoga, CA 95070</p> <p>This business is conducted by A Limited Liability Company. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 1/9/2015</p> <p>Signed: Gary Stolzoff</p> <p>This statement was filed with the County Clerk of San Francisco County on 1/9/2015</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Susanna Chin Deputy County Clerk 1/9/2015</p> <p>1/15/2015 + 1/22/2015 + 1/29/2015 + 2/5/2015</p>	<p>Fictitious Business Name(s): Walton's Solutions Address 1063 Geneva Avenue, San Francisco, CA 94112 Full Name of Registrant #1 Shamann Walton Address of Registrant #1 1063 Geneva Avenue, San Francisco, CA 94112</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on Not Applicable</p> <p>Signed: Shamann Walton</p> <p>This statement was filed with the County Clerk of San Francisco County on 12/30/2014</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Jennifer Wong Deputy County Clerk 12/30/2014</p> <p>1/8/2015 + 1/15/2015 + 1/22/2015 + 1/29/2015</p>	<p>Fictitious Business Name(s): 1. RNB Entertainment 2. Warren Foster Insurance Services 3. Fos-Glo Music 4. Rite Turn Parking Address 150 Executive Park #4700, San Francisco, CA 94134 Full Name of Registrant #1 Warren E. Foster Address of Registrant #1 150 Executive Park #4700, San Francisco, CA 94134</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 1999-7-1</p> <p>Signed: Warren Foster</p> <p>This statement was filed with the County Clerk of San Francisco County on 12/16/2014</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Jeanette Yu Deputy County Clerk 12/16/2014</p> <p>1/15/2015 + 1/22/2015 + 1/29/2015 + 2/5/2015</p>

L.A. Mayor's Quake Retrofit Plan

Continued from page 3

ing to comply," Morrison said. "We've been working for almost two decades to revitalize an area that had been suffering economically, and we don't want to lose the vitality."

Hollywood has been the center of much debate on quake safety. Some of the area's landmark buildings are on top of the Hollywood earthquake fault zone, according to a Times visualization of a new fault map released by the state.

During her meetings, Jones said she explained that failure to retrofit vulnerable buildings would be catastrophic in the event of a huge quake.

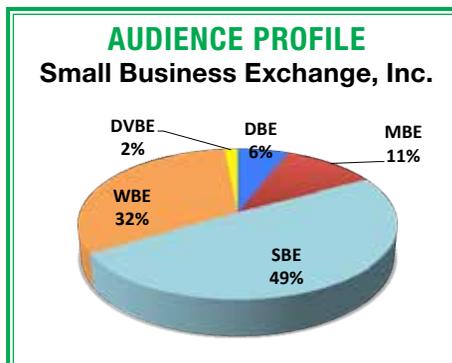
The dangers of concrete buildings have been known since the 1971 Sylmar earthquake, when hospital buildings were destroyed. Wooden buildings with weak first floors are also a well-known risk: this type of structure killed 16 people when the upper floors of the Northridge Meadows apartment complex pancaked onto the ground floor in the 1994 Northridge earthquake. Economically, larger quakes could shut down entire commercial districts if many unretrofitted buildings collapse.

"They've always known about the costs of doing the retrofit. I helped them see the costs of not doing the retrofit," Jones said. "You're not going to earn any money after the earthquake if we don't deal with these solutions."

Jones' barnstorming has not erased all concerns.

Some are worried about the burden on tenants, who under current law could see their rents go up as much as \$75 a month to pay for retrofit costs in an already high-rent city.

A huge rent increase could "undermine the mayor's efforts to bring more shared prosperity in the city," Councilman Gil Cedillo said. "If you raise somebody's wage, and then at the same time you raise their rent, you kind of frustrate the whole point."



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Access to Capital

SMALL & MINORITY BUSINESS

Venture Capital

About Venture Capital

Venture capital is a type of equity financing that addresses the funding needs of entrepreneurial companies that for reasons of size, assets, and stage of development cannot seek capital from more traditional sources, such as public markets and banks. Venture capital investments are generally made as cash in exchange for shares and an active role in the invested company.

Venture capital differs from traditional financing sources in that venture capital typically:

- Focuses on young, high-growth companies
- Invests equity capital, rather than debt
- Takes higher risks in exchange for potential higher returns
- Has a longer investment horizon than traditional financing
- Actively monitors portfolio companies via board participation, strategic marketing, governance, and capital structure

Successful long-term growth for most businesses is dependent upon the availability of equity capital. Lenders generally require some equity cushion or security (collateral) before they will lend to a small business. A lack of equity limits the debt financing available to businesses. Additionally, debt financing requires the ability to service the debt through current interest payments. These funds are then not available to grow the business.

Venture capital provides businesses a financial cushion. However, equity providers have the last call against the company's assets. In view of this lower priority and the usual lack of a current pay requirement, equity providers require a higher rate of return/return on investment (ROI) than lenders receive.

Understanding Venture Capital

Venture capital for new and emerging businesses typically comes from high net worth individuals ("angel investors") and venture capital firms. These investors usually provide capital unsecured by assets to young, private companies with the potential for rapid growth. This type of investing inherently carries a high degree of risk. But venture capital is

long-term or "patient capital" that allows companies the time to mature into profitable organizations.

Venture capital is also an active rather than passive form of financing. These investors seek to add value, in addition to capital, to the companies in which they invest in an effort to help them grow and achieve a greater return on the investment. This requires active involvement; almost all venture capitalists will, at a minimum, want a seat on the board of directors.

Although investors are committed to a company for the long haul, that does not mean indefinitely. The primary objective of equity investors is to achieve a superior rate of return through the eventual and timely disposal of investments. A good investor will be considering potential exit strategies from the time the investment is first presented and investigated.

Angel Investors

Business "angels" are high net worth individual investors who seek high returns through private investments in start-up companies. Private investors generally are a diverse and dispersed population who made their wealth through a variety of sources. But the typical business angels are often former entrepreneurs or executives who cashed out and retired early from ventures that they started and grew into successful businesses.

These self-made investors share many common characteristics:

- They seek companies with high growth potentials, strong management teams, and solid business plans to aid the angels in assessing the company's value. (Many seed or start ups may not have a fully developed management team, but have identified key positions.)
- They typically invest in ventures involved in industries or technologies with which they are personally familiar.
- They often co-invest with trusted friends and business associates. In these situations, there is usually one influential lead investor ("archangel") whose judgment is trusted by the rest of the group of angels.

- Because of their business experience, many angels invest more than their money. They also seek active involvement in the business, such as consulting and mentoring the entrepreneur. They often take bigger risks or accept lower rewards when they are attracted to the non-financial characteristics of an entrepreneur's proposal.

Understanding Equity Capital

Equity capital or financing is money raised by a business in exchange for a share of ownership in the company. Ownership is represented by owning shares of stock outright or having the right to convert other financial instruments into stock of that private company. Two key sources of equity capital for new and emerging businesses are angel investors and venture capital firms.

Typically, angel capital and venture capital investors provide capital unsecured by assets to young, private companies with the potential for rapid growth. Such investing covers most industries and is appropriate for businesses through the range of developmental stages. Investing in new or very early companies inherently carries a high degree of risk. But venture capital is long term or "patient capital" that allows companies the time to mature into profitable organizations.

Angel and venture capital is also an active rather than passive form of financing. These investors seek to add value, in addition to capital, to the companies in which they invest in an effort to help them grow and achieve a greater return on the investment. This requires active involvement and almost all venture capitalists will, at a minimum, want a seat on the board of directors.

Although investors are committed to a company for the long haul, that does not mean indefinitely. The primary objective of equity investors is to achieve a superior rate of return through the eventual and timely disposal of investments. A good investor will be considering potential exit strategies from the time the investment is first presented and investigated.

The Venture Capital Process

A startup or high growth technology companies looking for venture capital typically can expect the following process:

- Submit Business Plan. The venture fund reviews an entrepreneur's business plan, and talks to the business if it meets the fund's investment criteria. Most funds concentrate on an industry, geographic area, and/or stage of development (e.g., Start-up/Seed, Early, Expansion, and Later).
- Due Diligence. If the venture fund is interested in the prospective investment, it performs due diligence on the small business, including looking in great detail at the company's management team, market, products and services, operating history, corporate governance documents, and financial statements. This step can include developing a term sheet describing the terms and conditions under which the fund would make an investment.
- Investment. If at the completion of due diligence the venture fund remains interested, an investment is made in the company in exchange for some of its equity and/or debt. The terms of an investment are usually based on company performance, which help provide benefits to the small business while minimizing risks for the venture fund.
- Execution with VC Support. Once a venture fund has invested, it becomes actively involved in the company. Venture funds normally do not make their entire investment in a company at once, but in "rounds." As the company meets previously-agreed milestones, further rounds of financing are made available, with adjustments in price as the company executes its plan.
- Exit. While venture funds have longer investment horizons than traditional financing sources, they clearly expect to "exit" the company (on average, four to six years after an initial investment), which is generally how they make money. Exits are normally performed via mergers, acquisitions, and IPOs (Initial Public Offerings). In many cases, venture funds will help the company exit through their business networks and experience.

Source: www.sba.gov

'Selma' vs. History

Continued from page 8

tant. In *The Queen*, it doesn't matter that it's most unlikely, and certainly unknowable, that Elizabeth II, who had underestimated the degree of her subjects' grief over the death of Princess Diana, upon seeing a beautiful stag about to be shot by hunters, shed a tear because it put her in mind (a stag?) of the tragic young woman. That's acceptable "artistic license," since it doesn't change the story.

But then there are elaborations that do change the story and mislead in serious ways. Both the play and the movie *Frost/Nixon* base the plot on a historical falsehood: Nixon agonizingly utters a confession he didn't make; in fact it turns what he actually said on its head by leaving out some crucial words. More recently, as Christian Caryl has pointed out, in *The Imitation Game* so many liberties are taken with what the figure Alan Turing was like, and so many historical facts are distorted, as to present a real question of the movie's legitimacy.

Some remarkably specious arguments have been proffered that it doesn't matter if a movie distorts important history. One writer about films suggested on MSNBC that this whole argument is nothing but Oscar competition cooked up by rival film companies. A film critic for *The Washington Post* argued that we should simply get used to the idea that films pretending to represent history are going to contain falsities—and that we can then discuss why the director made these choices. But how are we to know? Is every kid who's misled by *Selma* going to take a seminar on it? Our history belongs to all of us, and major events shouldn't be the playthings of moviemakers to boost their box-office earnings. They are no more entitled to falsify such important history than anyone is to paint the Washington Monument orange.

Source: <http://www.nybooks.com>



Yoichi Okamoto/LBJ Library
Martin Luther King and President Johnson in the Oval Office, December 3, 1963

