

A revealing look at how cities bid for Amazon's new headquarters



A revealing look at how cities bid for Amazon's new headquarters. Birmingham's bid for Amazon included placing large Amazon packages all over town. (Courtesy of IN Birmingham/ via Twitter)

By Edward Gunts

On October 19, Amazon received 238 proposals from cities and regions in 54 states, provinces, districts and territories across North America, all vying to be the home of HQ2, the \$5 billion, 50,000-employee co-headquarters the company wants to build over the next two decades. A decision is expected sometime in 2018.

Bidders were asked not to divulge details of their proposals, but information has leaked out about many of them. Baltimore officials held a news conference at the waterfront site they're touting, saying, "This must be the place." The District of Columbia identified four possible locations and created a hashtag: #ObviouslyDC. Birmingham, Alabama placed giant Amazon packages all over town. New York City lit up the Empire State Building and other landmarks "Amazon orange." While much of the news coverage has focused on some of the more publicity-seeking stunts by cities and locales, it is worth sifting through the news to consider how the urban landscape is being imagined and parceled off for a single corporate giant.

Some bidders don't meet Amazon's criteria for consideration, such as having a metropolitan area of at least one million people or zoning to build up to 8 million square feet of office space. Others are making strong cases for why they should be chosen by combining their forces with other locales. Overall the bids reveal a glimpse of how seriously some cities are taking the chance to host Amazon, and what they believe the strengths of their metropolitan areas are.

Some cities put all their eggs in a single basket, offering up a single site within their city boundaries.

Boston offered Suffolk Downs, a soon-to-close horse racing track in East Boston, and touted its concentration of leading colleges and universities. "Boston sells itself," Mayor Martin Walsh was quoted as saying in The Boston Globe. "We have world class colleges and universities. We're the youngest city per capita in America."

Baltimore offered the 235-acre Port Covington redevelopment area south of downtown.

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California Sub-Bid Request Ads



Kiewit Infrastructure West Co.
4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina • norcal.bids@kiewit.com
Fax: 707-439-7301

Requests sub-bids from qualified California Unified Certification Program (CUCP) certified Disadvantaged Business Enterprise (DBE), Subcontractors, Consultants, and/or Suppliers seeking to participate in the Construction on State Highway in Plumas County near Canyon Dam from 0.2 Mile South to 0.3 Mile North of Lake Almanor Spillway, Bridge Replacement Project in Plumas County, CA.

<http://www.dot.ca.gov/obeo/index.html>

Subcontractors and Suppliers for the following project:

Lake Almanor Bridge Replacement Project
Contract No. 02-0E1804

Owner: Caltrans

Bid Date: November 15, 2017 at 2:00 P.M.

Local Business Enterprises, Small/Micro (LBEs)
Disadvantaged Business Enterprises (DBEs)

wanted for the following scopes, including, but not limited to: AC Milling, AC Paving, Aggregates, Asbestos Abatement, Bridge Bearings, Bird Control, Minor Concrete, CIDH, Concrete Supply, Concrete Reinforcement and Dowels, Structural Concrete, Precast Concrete, Concrete Pumping, Concrete Formwork, Concrete Barriers, Concrete Washouts, Clear & Grub, Core Drilling, Crash Cushion, Cable Railing, Demolition, Earthwork, Erosion Control, Fencing, Guardrail, Hydroseeding, Joint Sealant, K-rail, Metals, Pavement Markings, Pipe Supply, Polyester Concrete Overlay, Quality Control, Rock Slope Protection, Street Sweeping, SWPPP, Signage, Survey, Traffic Control, Temp Facilities, Temp Signal System, Trucking & Hauling, Water Truck.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested certified, DBE suppliers and subcontractors.

Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

Subcontractor and Supplier Scopes are due
November 10, 2017 and Quotes NO LATER THAN
November 14, 2017 at 5 PM.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company and to be able to receive bidding information, view plans and specifications.

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers.

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DIR # 1000001147

Kiewit / Manson MOTCO, AJV

4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina • norcal.bids@kiewit.com
Fax: 707-439-7301

Requests quotes/bids from qualified Small Business Concerns (SBC), including SDB, WOSB, HUBZone SB, VOSB & SDVOSB certified by The System for Award Management (SAM).

<https://www.sam.gov/portal/public/SAM>

Subcontractors and Suppliers for the following project:

Replacement/Upgrade Pier 2 -
Military Ocean Terminal Concord (MOTCO)
Location: Concord, CA

Solicitation No. W9123817R0065

Owner: U.S. Army Corps of Engineers (USACE)

Bid Date: November 7, 2017 at 12:00 P.M.

Quotes Due: October 30, 2017 at 4:00 P.M.

Small Business Concerns (SBCs)

Wanted for the following scopes, including, but not limited to:

Asphalt paving, Biological assessment and monitoring, Building Construction, Site Mechanical, Utilities, Concrete Reinforcing, Concrete Repair, Concrete, Concrete Pumping, Underwater Demolition (ordnances), Earthwork/Excavation, Electrical, Marine Fenders, Marine Towing; Piling, Precast Concrete, Quality Control/Assurance, Dynamic Pile Testing, MEC/UXO, Street Sweeping, Trucking/Hauling and Water Truck.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested certified, SBC suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

Subcontractor and Supplier Scopes
are due October 23, 2017 and Quotes

NO LATER THAN October 30, 2017 by 4 PM.

Plans and specifications are available through SmartBidNet (SBN) or the Government's website at www.fbo.gov

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company and to be able to receive bidding information, view plans and specifications.

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers.

Buy American Act applies

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REQUESTING SUB-QUOTES FROM
QUALIFIED SBE SUBCONTRACTORS/
SUPPLIERS/TRUCKERS FOR:

Grade Crossings Improvement Project

Contract No. 17-J-C-220

Owner: Peninsula Corridor

Joint Powers Board

Engineers' Estimate: \$1,000,000.

BID DATE: November 9, 2017 @ 2:00 PM

Items of work include but are not limited to:
Fence, Striping, Traffic Control and Trucking.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer



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California Sub-Bid Request Ads

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: JIM YACKLEY
Website: www.desilvagates.com
An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS ROUTE 680 – CONSTRUCTION ON STATE HIGHWAY IN ALAMEDA COUNTY AT VARIOUS LOCATIONS FROM 0.4 MILES NORTH OF MISSION SAN JOSE SEPARATION (MISSION BLVD/RTE 238) TO 0.3 MILES NORTH OF ALCOSTA BLVD. OVERCROSSING, Contract No. 04-4G1154

Federal Aid Project No. ACIM-680-1(080)E, Disadvantaged Business Enterprise Goal Assigned is 14%

OWNER:
STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

BID DATE: DECEMBER 5TH, 2017 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, COLD PLANE, CONCRETE BARRIER, CONSTRUCTION AREA SIGN, ELECTRICAL, EMULSION SUPPLIER, EROSION CONTROL, K-RAIL SUPPLIER, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, ROADSIDE SIGNS, ROADWAY EXCAVATION, SAWCUTTING, SHORING, SIGN STRUCTURE, STRIPING, STRUCTURAL BACKFILL, STRUCTURAL EXCAVATION, SWPPP PREP/WATER POLLUTION CONTROL PLAN PREPARE, TEMPORARY EROSION CONTROL, TESTING, TREE REMOVAL/TRIMMING, UNDERGROUND, VEGETATION CONTROL, TRUCKING, STREET SWEEPING, EROSION CONTROL MATERIAL, CLASS 2 AGGREGATE BASE MATERIAL, CLASS 4 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL, AND STRUCTURE CONCRETE/RETAINING WALL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is <ftp://desilvagates.com> and password is [f7pa55wd](ftp://desilvagates.com)) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRC). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

SKANSKA

WEST MISSION BAY DRIVE BRIDGE PROJECT

CITY OF SAN DIEGO

FEDERAL AID PROJECT NO. BHLS-5004(049)

DBE Goal: 6.7%

Bid Date: November 17, 2017 – 2:00 PM

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for this project. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation, as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Plans and Specifications are available for view at our main office in Riverside or on the City of San Diego Planet Bids website: <https://www.planetbids.com/portal/portal.cfm?companyID=17950>

Quotes requested for contractors, suppliers and service providers include, but are not limited to:

Prepare Storm Water Pollution Prevention Plan, Lead Compliance Plan, Clearing and Grubbing, Cold Plane Asphalt Concrete Pavement, Place Hot Mix Asphalt (Type A), Place Hot Mix Asphalt Dike (Type E), Minor Concrete, Asphaltic Emulsion (Fog Seal Coat), Tack Coat, Rock Blanket, Remove Concrete, Construction Area Signs, Traffic Plastic Drums, Flashing Arrow Signs, Portable Changeable Message Signs (Type 1), Type III Barricade, Temporary Railing, Temporary Crash Cushion, Temporary Pavement Markings (Tape), Temporary Traffic Stripe (Tape), Temporary Pavement Markers (Retroreflective and Non Reflective), Temporary & Permanent Erosion Control, Roadway Excavation, Class II Base, Cement Treated Base, Curb Inlet, Drainage Inlet, Catch Basin, CIP Junction Structure, Cleanout, Curb Outlet Replace OCP Inlet/Riser, Remove & Install Sign Structure, 18" RCP, 24" RCP, 30" RCP, 48" RCP, 12" steel Pipe, 18" Flared End Section, Geotextiles for Drainage, Rip Rap, Salvage and Relocate Existing Rip Rap, Drainage Inlet Markers, Remove Pipe and Inlet, Chain Link Fence, Protective Railing, Remove Chain Link Fence, Install sign, Metal Post (Roadside Sign) Install Sign (Mast-arm Hanger Method), Install Roadside Sign (Wood Post), Remove Metal Post, Remove Roadside Sign (Wood Post), Guardrail (Midwest Guardrail System 6" Wood Post) Transition Railing (Type WB-31), End Anchor Assembly (Type SFT), In-line Terminal System, Flared Terminal System, Crash Cushion Module, Remove and Replace, Concrete Barrier, Pavement Markers, Paint Traffic Stripe (2-Coat), Painted Pavement Markings (2-Coat), Removal of Pavement Marker (P), Remove Thermoplastic Pavement Markings, Remove Painted Traffic Stripe, Signal and Lighting (P) Video Inspecting Pipelines and Culverts for Acceptance, Pedestrian Barricade, Landscaping & Irrigation, Bridge Removal, Structure Excavation (Bridge), Structure Backfill (Bridge) Cast-In-Drilled-Hole Concrete Piling, Prestressing CIP Concrete, Temp Trestle, Structural Concrete, Joint Seal Assembly, Bar Reinforcing Steel, Prepare and Stain Concrete, Miscellaneous Metal, Bridge Deck Drainage System, Cable Railing, Handrailing, Bridge Lighting, Slope Paving Removal, Ground Anchor Wall, Structure Excavation, Structure Backfill, Structure Backfill (Ground Anchor Wall) (F), Ground Anchor Wall (Sub-horizontal) (P), Structural Concrete, Retaining Wall (F), Architectural Treatment (F), Bar Reinforcing Steel, (Retaining Wall) (P-F), Structural Shotcrete (F), Slope Paving (Concrete) Minor Concrete (Gutter), Cable Railing (P-F), Eastern & Western Mitigation Sites - Shrub Removal, Eastern & Western Mitigation Sites - Revegetation, Steel Casing (30-Inch), Sewer Isolation Gate Valve (14-Inch), Access Manhole (5' x 3'), Removal or Abandonment of Existing Water Facilities Handling and Disposal of Non-friable Asbestos Material, Water Main, Gate Valve, Sewer Force Main, and Cathodic Protection

Please submit scope sheets 3 days prior to bid to allow for proper evaluation.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract.

Skanska is an Equal Opportunity/Affirmative Action Employer

This contractor and subcontractor(s) shall abide by the requirements of 41 CFR 60-300.5(a) and 60-741.5(a). These regulations prohibit discrimination against qualified individuals on the basis of protected veteran status or disability, and require affirmative action by covered prime contractors and subcontractors to employ and advance in employment qualified protected veterans and individuals with disabilities.

Skanska Estimating Dept.: 1995 Agua Mansa Rd, Riverside, CA 92509 – Phone: (951) 684-5360, Fax: (951) 788-2449

Estimator: Jerome DiPadova • Email: bids.socal@skanska.com



California Sub-Bid Request Ads

TAFT ELECTRIC COMPANY

1694 EASTMAN AVENUE, VENTURA, CA 93003
 Contact: Arnold Tostado • atostado@taftelectric.com
 Phone: (805) 642-0121 • Fax: (805) 650-9015

Invites sub-bids from qualified DBE businesses for the following project:

Agency: City of Santa Clarita
Seco Canyon Road & Garzota Drive Traffic Modification
C4014, HSIPL-5450(092)
Location: Santa Clarita, CA
BID DATE: November 21, 2017 @ 11:00 AM

Trades Seeking: Striping, Concrete

We are an Equal Opportunity Employer and intend to seriously negotiate with qualified Disadvantaged Business Enterprise subcontractors and suppliers for project participation.

Payment and performance bonds may be required. Please contact us at the above listed number for further information regarding bidding on this project. To the best of our abilities we will help with bonds/insurance/credit. Plans are available for viewing at our office.

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CAHILL CONTRACTORS, LLC

Colby Smith at estimating@cahill-sf.com
 (415) 677-0611

CAHILL CONTRACTORS, LLC
 requests bids from Certified
 SBE Subcontractors and Suppliers for
ALL TRADES

SAN RAFAEL
PUBLIC SAFETY BUILDING
 1375 5th Ave, San Rafael, CA 94901
BID DATE: 11/28/17 @ 2pm

BID DOCUMENTS:
 Please contact Colby for access to documents on BuildingConnected.

Public Legal Notices

UNIVERSITY OF CALIFORNIA, IRVINE MEDICAL CENTER

REQUEST FOR QUALIFICATIONS FOR INSPECTOR OF RECORD SERVICES FOR THE UC IRVINE MEDICAL CENTER PROJECTS

Under the guidelines of CA Public Contract Code 10510.4 – 10510.9, the UC Irvine Medical Center (hereinafter referred to as the “University”) is seeking the best qualified firm or individual to provide Inspector of Record (IOR) Services for various new construction, renovation and remodel projects. Projects may be located at the UC Irvine Medical Center campus and other off-site Medical Center facilities in Orange County. Projects may be under the jurisdiction of the Office of State Health Planning and Development (OSHPD) or the State Fire Marshal. Firms and individuals with OSHPD

(Class A), Department of the State Architect (DSA) and International Code Council (ICC) certifications are sought. Firms and individuals with OSHPD (Class B) certifications will also be considered.

Inspection services will be authorized on an as-needed basis and are contingent upon project approvals, funding and the quality of services delivered by the selected IOR.

Est. Contract Value: \$200,000 or greater

RFQ DOCUMENTS AVAILABLE 10/24/17. TO OBTAIN RFQ PACKET (REQUIRED FORMS)

Contact Kim Kerwin at khou@uci.edu or 714.456.5635 or Elita J. Dao at ecjohnso@uci.edu or 714.456.8842

Address (1) original, (2) copies of the qualification submittal to **Kim Kerwin, UCIMC Planning Administration, 101 The City Drive South, Bldg.**

27, Rte. 131; Orange, CA 92868. Deadline for RFQ submittal is **11/9/17 @ 2:00 PM.**

Every effort will be made to ensure that all persons shall have equal access to contracts and other business opportunities with the University, regardless of: race; color; religion; sex; age; ancestry; national origin; sexual orientation; physical or mental disability; veteran’s status; medical condition; genetic information; marital status; gender identity; pregnancy; service in the uniformed services; or citizenship within the limits imposed by law or University’s policy. The selected consulting firm will be required to show evidence of their Equal Employment Opportunity policy.

For other opportunities, <http://www.ucirvinehealth.org/planning-administration>



GOLDEN GATE BRIDGE HIGHWAY & TRANSPORTATION DISTRICT

NOTICE INVITING SEALED BIDS

The Golden Gate Bridge, Highway and Transportation District (District) seeks bids for **Contract No. 2018-FT-11, SHIPYARD-REPOWER OF THE M.S. MARIN.** Interested Bidders must submit sealed bids to the Office of the Secretary of the District by **Tuesday, November 28, 2017, at 2:00 p.m., PT**, at which time bids will be publicly opened and read.

A non-mandatory pre-bid conference will be held in Conference Room at the Larkspur Ferry Terminal, Ferry Division Administration Building, 101 East Sir Francis Drake Boulevard, Larkspur, CA on **Tuesday, November 7, 2017, at 10:00 a.m., PT.**

Requests for approved equals, modifications or clarifications of any requirement must be submitted in writing by **Tuesday, November 14, 2017, at 4:00 p.m., PT.**

The Bid Documents are available for download on the District’s website. To download the Bid Documents, go to the District’s website home page at <http://www.goldengate.org>, click on Contract Opportunities, scroll down to FERRY Division and look for Contract No. 2018-FT-11.

To inspect and obtain the Bid Documents, please contact the Contracts Office, Administration Building, Golden Gate Bridge Toll Plaza, San Francisco, CA, by email at contractsoffice@goldengate.org, by telephone at (415) 923-2318, or by facsimile at (415) 923-2384.

/s/ Aida S. Caputo,

Contracts Officer

Dated: 10/31/2017

11/2/17

CNS-3065181#

SMALL BUSINESS EXCHANGE

Regional Business Diversity Program



Learn about Upcoming Procurement Projects from Public Agencies and Prime Contractors

Procurement and Supplier Diversity Outreach Event
November 9, 2017
9:30 a.m. – 3:00 p.m.

VTA River Oaks Campus
3331 N. First Street
San Jose, CA 95134

Register at
www.vta.org/osdb

Featured Presentations:



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COMMUNITY COLLEGE DISTRICT

Measure RR • Measure A • Measure X

Event Schedule:

9:30 – 11:00 a.m.
• BART Measure RR

11:00 – 11:30 a.m.
• Learn how to do business with government agencies

11:30 – 1:30 p.m.
• Exhibits and Networking

1:30 – 3:00 p.m.
• County of Santa Clara Measure A
• San Jose Evergreen Community College District Measure X
• Learn about upcoming contracting opportunities from public agencies and prime contractors

Participating Partners:

- Alameda CTC
- BART
- Builders Exchange of Santa Clara
- CALTRANS
- California High Speed Rail
- California Water Services
- California Public Utilities Commission
- Department of General Services
- East Side Union High School District
- GGBHTD
- Metropolitan Transportation Commission
- San Jose Evergreen Community College District
- SAMTRANS/Peninsula JPB
- Small Business Administration
- The Blue Book

Participating Primes:

- AECOM
- Bothman
- Graniterock
- Hill International
- HNTB
- Kimley-Horn
- Mott MacDonald
- Parsons
- PGH Wong Engineering
- Shimmick Construction
- Skanska
- STV Inc.
- WMH Corporation

County of Santa Clara Agencies

- Office of Supportive Housing
- Procurement Department
- Others

In accordance with the Americans with Disabilities Act (ADA) and Title VI of the Civil Rights Act of 1964, VTA will make reasonable arrangements to ensure meaningful access to its meetings for persons who have disabilities and for persons with limited English proficiency who need translation and interpretation services. Individuals requiring ADA accommodations should notify the Office of Small and Disadvantaged Business (OSDB) at least 48-hours prior to the meeting. Individuals requiring language assistance should notify OSDB at least 72-hours prior to the meeting. OSDB may be contacted at (408) 321-5962 or e-mail: osdb@vta.org or (408) 321-2330 (TTY only). VTA's home page is on the web at: www.vta.org or visit us on Facebook at: www.facebook.com/scvta, (408) 321-2300: 中文/Español/日本語/한국어/TiếngViệt/ Tagalog.

A revealing look at how cities bid for Amazon's new headquarters



San Francisco Shipyard (Courtesy of Lennar Urban)

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An independent citizens' group offered a second site in midtown Baltimore, including land currently occupied by the state penitentiary, a proposed Innovation Hub, and State Center, a government office complex.

Dallas extended a transit-oriented development surrounding a proposed \$15 million Hyperloop terminal that will run between Dallas and Houston.

New Jersey offered an 11.5-acre riverfront site in Newark as well as tax breaks worth up to \$7 billion. Practice for Architecture and Urbanism would be the master planner for the project, working with Michael Green Architect, TEN Arquitectos and Minno & Wasko Architects and Planners.

Surprise, Arizona, the Grand Canyon State's "newest emerging city," made an unlikely bid for the Amazon project by offering 100 acres of prime downtown real estate, Bizjournals reported. Offering big city amenities but also a "blank canvas waiting to be painted," the municipality west of the Phoenix metro area boasts sports training facilities for national teams, a college stadium that hosts professional football games, and a foreign trade zone already being developed by international corporations. The bid sets aside the 100-acre site beside its civic center with the intention of having Amazon "help to create the culture of downtown." In case Amazon isn't content with creating a new downtown from thin air, the

municipality also offered up the suburban town of Prasadana nearby that also has 100 acres of vacant, highway-adjacent land that can be used. Surprise joins Phoenix, Mesa, Chandler, Tempe and Tucson, Arizona as cities making bids for the HQ2 project in the state.

Other cities proposed a range of sites, suggesting that their cities were more than equipped to handle the space and tech needs of a headquarters like Amazon.

Washington, D. C. proposed four locations for Amazon HQ2: the Anacostia Riverfront, Capitol Hill East; Shaw-Howard University, and NoMa-Union Station. Another promising site would have been the RFK stadium property, but as a federally owned property, leasing terms require that the land be used for sports and recreation, so it wasn't offered.

New York City identified four potential sites: Midtown West, Long Island City, the Financial District and the Brooklyn Tech Triangle, which includes DUMBO, the Brooklyn Navy Yards and downtown Brooklyn.

Philadelphia proposed three locations: Schuylkill Yard, uSquare and the Navy Yard.

Chicago offered 10 potential sites and an incentive package that could be worth \$2 billion. The sites are the "Downtown Gateway District," which includes space in the Willis Tower and the Old Post Office; the endangered Helmut Jahn-designed James R. Thomson Center; two separate

sites along the Chicago River's North Branch; the now booming Fulton Market in the city's West Loop neighborhood; the Illinois Medical District; a 62-acre site along the Chicago River's South Branch; the now vacant site of the former Michael Reese Hospital in Bronzeville, and two sites outside of the city at the former Motorola global headquarters in Schaumburg and the soon-to-be former McDonald's headquarters in Oak Brook.

Huntington Beach and Long Beach in California offered three sites: the Boeing campus in North Huntington Beach, the World Trade Center in Long Beach, and a site next to the Long Beach Airport.

Another set of cities, perhaps due to their size, offered a regional package, either by applying to be part of a regional headquarters or teaming up with nearby cities and even across international borders to put together an offer.

Omaha, Nebraska does not meet many of the company's stated requirements, but it submitted a bid in the hopes that Amazon may choose to break up the project over multiple cities. If not, city leaders expressed the hope that their bid will be a chance to put the city in front of Amazon executives, and those of other tech companies, for the possibility of future investments.

Missouri offered three sites: Columbia, St. Louis and Kansas City, with a Hyperloop transit system connecting all three. In Kansas City, Mayor Sly

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Cities bid for Amazon's new headquarters

Continued from page 6

James purchased 1,000 items on Amazon, leaving reviews and product videos for many of them. Each review included not-so-coded language about the advantages of living and working in Kansas City.

Buffalo and **Rochester, New York**, submitted a joint proposal offering the metro corridor between the two cities. The Buffalo-Rochester team highlighted the region's contributions to technological research in many fields relevant to Amazon—among others, RFID technologies, drones, and software development. They also highlighted the corridor's ties to businesses and universities just across the border in Canada.

Detroit-Windsor, Michigan and **Ontario, Canada** teamed up to submit an international bid that presents unique opportunities for Amazon in terms of hiring and wages. Amazon would have more flexibility in building a staff with the option of hiring either Canadian or U.S. employees. There is also the possibility that Amazon could save on wages thanks to the exchange rate. Currently, one U.S. dollar is worth \$1.26 in Canadian currency.

Finally, another set of city bids crafted multi-nodal offers across multiple cities or scattered sites within city borders rather than proposing a single-site headquarters.

In the San Francisco Bay area, the cities of **San Francisco, Oakland, Richmond, Concord, and Fremont** joined forces to make one bid. The **San Francisco** portion of the bid offers up the Candlestick Point and San Francisco Shipyard,

a stretch of land called “Southern Bayfront” running down Mission Creek to Candlestick Park, and another area in the South of Market district for the development. In **Oakland**, the Uptown Station, 601 City Center, and Eastline Development sites are offered. **Concord** is providing the decommissioned Concord Naval Weapons facility, a 2,300-acre site includes 500 acres slated for a potential first phase of the project. **Richmond** is offering a new research and development facility on the University of California, Berkeley campus that could potentially serve as a brain hub for the tech giant. **Fremont** is offering a 28-acre parcel at a transit stop that is zoned for 1.8 million square feet of commercial development. The combined regional bid includes adding 45,000 housing units to the area.

In **Los Angeles**, leaders with the Los Angeles County Economic Development Corporation are offering a dispersed, nine-site proposal. The specific sites have not been disclosed, but according to the Daily News, areas of the San Fernando Valley's Warner Center complex, Cal Poly Pomona's campus, and sections of Santa Clarita are up for grabs. Sites in Long Beach are also potentially included as part of the proposal.

Colorado pitched what Governor John Hickenlooper described to 9 News as a “collaborative community that works to solve our own problems,” adding that with Colorado, Amazon would be “not just getting a site. They're getting a community.” The proposal was generated by the Denver Economic Development Corporation, a private entity that works across the nine-county

metropolitan area surrounding Denver. The bid involves eight sites across the state and an unspecified number of tax incentives, which Hickenlooper described as being “1/20th” the amount of incentives offered by other states and municipalities.

Outside the melee of bidding, at least two cities made a point of announcing they weren't submitting a proposal. In Texas, San Antonio Mayor Ron Nirenberg and Bexar County Judge Nelson Wolff wrote an open letter to Bezos stating, “The public process is, intentionally or not, creating a bidding war,” and “blindly giving away the farm isn't our style.”

Rather than jump through hoops to try and attract Amazon's attention, Little Rock, Arkansas, took the opportunity both to graciously decline and promote itself. In a full-page ad taken out in The Washington Post, which is owned by Bezos, the Arkansas capital of 200,000 penned a “Dear John” letter to announce its intention not to place a bid. “Amazon, you've got so much going for you, and you'll find what you're looking for,” read the letter. While Little Rock was a long shot, unable to meet some of the company's requirements, it's also the home of one of Amazon's largest rivals, Walmart.

Arkansas was one of only seven states that did not have a jurisdiction bidding for the new headquarters. The others are Hawaii, Montana, North Dakota, South Dakota, Vermont and Wyoming.

SOURCE: archpaper.com



Boston's Suffolk Downs racetrack (Image via Google Maps)



California Sub-Bid Request Ads

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**CALTRANS ROUTE 680 CONSTRUCTION ON STATE HIGHWAY IN ALAMEDA, IN FREMONT,
FROM 0.15 MILE SOUTH OF SCOTT CREEK ROAD UNDERCROSSING
TO AUTOMALL PARKWAY OVERCROSSING,**

Contract No. 04-3G6034,

**Federal Aid Project No. ACIM-680-1(081)E,
Disadvantaged Business Enterprise Goal Assigned is 12%**

OWNER:

STATE OF CALIFORNIA - DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26, Sacramento, CA 95816

BID DATE: DECEMBER 20th, 2017 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

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Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

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BID DATE: November 9, 2017 @ 2:00 PM

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100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.

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