

Green Project Best Project: Arch | Nexus SAC



Arch | Nexus SAC
Sacramento, Calif.
Best Project

Owner/Design Firm: Architectural Nexus

General Contractor: Market One Builders

Civil Engineer: Warren Consulting Engineers Inc.

Structural Engineer: Miyamoto International Inc.

MEP Engineer/Sustainability: Glumac

With last year's completion of Arch | Nexus SAC, Architectural Nexus has transformed a Sacramento warehouse into a LEED Platinum office building focused on water and energy conservation.

The 8,200-sq-ft building is also pursuing the goal of being California's first full Living Challenge project—and the first in the world to be completed as a reuse of an existing building. This aspirational standard's holistic look at a building's sustainability includes its use of energy, materials, water, local culture and the natural environment.

Arch | Nexus SAC produces more than 105% of the energy it consumes using solar panels, and its system is equipped to supply enough rainwa-

ter for potable water and irrigation needs even during droughts. The building collects and harvests its rainwater in cisterns; gray water is run through an initial filter, a UV filter, a gravel filter and a slow sand filter before being used for toilet flushing. Then the water is disposed of through evaporation using the interior green wall composed of plants.

Arch | Nexus SAC's 27 occupants are crucial to this ecosystem. If more gray water is needed to keep the system in balance, people are encouraged to ride bikes to work or exercise at lunch so they can take short showers and increase gray water usage.

"Architects, engineers and owners don't always leverage the occupants," says Kenner Kingston, Architectural Nexus president. "In Sacramento, there is a dry season and the dialogue between the people and the building is different than it is in the winter."

To create onsite food production, the project team planted gardens, with wild strawberries and trellises of arctic kiwi (surprisingly suitable for Sacramento's climate). "The city of Sacramento wasn't excited about food-bearing plants in a public space," Kingston says. "It was challenging to find places to put it."

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San Francisco, CA 94107

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Publisher of
Small Business Exchange
weekly newspaper



California Sub-Bid Request Ads

**HAYWARD
BAKER**

A Keller Company



DBE SUBCONTRACTORS/SUPPLIER BIDS/
PROPOSALS REQUESTED

**CONTRACT NO. C1146
METRO FACILITIES GROUTING
AND WATER REMEDIATION**

**BID/PROPOSAL SUBMITTAL DATE:
OCTOBER 23, 2017 @ 2PM**

**OWNER: LOS ANGELES COUNTY
METROPOLITAN TRANSPORTATION
AUTHORITY (LACMTA)**

PERFORMANCE/PAYMENT/SUPPLY BOND MAY
BE REQUIRED

THIS ADVERTISEMENT IS IN RESPONSE TO
LACMTA'S DBE PROGRAM. HBI. INTENDS TO
CONDUCT ITSELF IN "GOOD FAITH" WITH DBE
FIRMS REGARDING PARTICIPATION ON THIS
PROJECT. DRAWINGS AND SPECS WILL BE
REVIEWED IN OUR OFFICE
(1780 E. LEMONWOOD DRIVE, SANTA PAULA,
CA 93060) MONDAY THROUGH FRIDAY 8:00AM
TO 5:00PM. QUOTES ARE REQUIRED BY
COB, OCTOBER 20, 2017, SO THAT ALL BIDS/
PROPOSALS CAN BE FAIRLY EVALUATED.

PLEASE SUBMIT BIDS/PROPOSALS FOR THE
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LIMITED TO): TRUCKING, REBAR, PORTLAND
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WATER PROOFING, BENTONITE POWDER,
AND BAGGED MICROFINE CEMENT.

**CONTACT: DANE TAYLOR,
PROJECT MANAGER
1780 E. LEMONWOOD DRIVE
SANTA PAULA, CA 93060
PHONE: (805) 933-1331 FAX: (805) 933-1338
DCTAYLOR@HAYWARDBAKER.COM**

**PROJECT: RTE. 99 BRADBURY ROAD TO STANISLAUS COUNTY LINE
CALTRANS - CONTRACT # 10-1C1804
STANISLAUS COUNTY, CA**

****THIS PROJECT HAS A 9 % DBE GOAL****

**BID DATE: OCTOBER 25, 2017 • BID TIME: 2:00 P.M.
Please respond by 5:00 p.m., OCTOBER 19, 2017**

We are seeking quotes from all small business concerns - **CERTIFIED DBE including, but not limited to, the following work items:** Lead Compliance Plan, Construction Area Signs, Traffic Control System, Temp. Railing & Crush Cushion, Temp Erosion Control, Street Sweeping, Treated Wood Waste, Clear & Grub, Dust Palliative, Roadway Excavation, Shoulder Backing, Class 2 Aggregate Subbase, Class 2 Aggregate Base, Prepave Grinding, HMA, Remove & Place Dike & Misc Area, Tack Coat, Cold Plane Asphalt Concrete Pavement, Individual Slab Replacement, Joint Seal, Remove Concrete Pavement, Grind Concrete Pavement, Structural Concrete (Drainage Inlet), Drainage System & Removals, Midwest Guardrail System, Vegetation Control, Concrete Barrier, Rumble Strip, Misc Iron & Steel, Electrical, Material Suppliers and Trucking, Removal & Installation of Striping & Pavement Markers, Rumble Strip

Coffman Specialties, Inc. is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required, and will pay up to 1.5% for the cost of the bond. Waiver of Subrogation will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit/Equipment. Subcontractors must provide contractor's license number and Department of Industrial Relations (DIR) registration number with their quote. Plans and specs are available at no cost to interested DBE firms from the CALTRANS WEBSITE using the Project ID # 10-1C1804 and/or our San Diego Office. We are an EOE & seriously intend to negotiate with qualified firms.

If you have any questions, Please contact Marty Keane: Phone 858-536-3100, Fax 858-586-0164 or email estimating@coffmanspecialties.com.

Non-DBE Subs/Suppliers: Indicate 2nd tier participation offered on your quotation as it will be evaluated with your price. For any bid proposal submitted on or after March 1, 2015 and any contract for public work entered into on or after April 1, 2015, the following registration requirements apply: Every Subcontractor is required to be registered to perform public work pursuant to Section 1725.5 of the Public Contract Code. No Contractor or Subcontractor shall be qualified to bid on, be listed in a bid proposal pursuant to Section 4104 of the Public Contract Code, or engage in the performance of any contract for public work, unless currently registered to perform public work pursuant to Section 1725.5. No bid shall be accepted nor any subcontract entered into without proof of the Subcontractor's current registration to perform public work pursuant to Section 1725.5. If used in our Bid, Coffman Specialties requires this proof be submitted w/in 24 hours of Bid Date.



**9685 Via Excelencia, Ste 200 • San Diego, CA 92126
Phone: (858) 536-3100 • Bid Fax: (858) 586-0164
e-mail inquiries to: estimating@coffmanspecialties.com**

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Proven Management, Inc.

225 3rd Street, Oakland, CA 94607 Phone: 510-671-0000 • Fax: 510-671-1000

Requests proposals/quotes from all qualified and certified DBE/WBE subcontractors, suppliers, and truckers for the following project:

**MISSION BLVD CORRIDOR IMPROVEMENTS, PHASE 2
CITY OF HAYWARD
Bids: 10/31/2017 @ 2 PM**

CLEARING/GRUBBING; SWPPP; TRAFFIC CONTROL; STRIPING & MARKING; CONCRETE CURBS & GUTTERS; SIDEWALK; MEDIANS; ROADWAY EXCAVATION; PORTLAND CEMENT CONC; REINFORCED CONC PIPE & CONNECTION; ROADSIDE SIGNS; LANDSCAPE/IRRIGATION; TREE PRESERVATION/PRUNING; SITE FURNISHING & ACCESSORIES; INTERLOCKING PAVERS; DECORATIVE METAL FENCE & PANEL; DECOMPOSED GRANITE PAVING; CONC UNIT MASONRY; MANUFACTURED STONE VENEER; TEMP TRAFFIC SIGNAL & LIGHTING; CIDH CONCRETE PILE FOUNDATIONS; STEEL PEDESTALS & POSTS; ELECTRICAL CONDUIT; PULL BOXES; FIBER OPTICE CABLE & EQUIPMENT; CCTV; LUMINAIRES; IL-LUMINATED STREET NAME SIGNS

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please contact Ben Pearce at ben@provenmanagement.com PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements.

We are an Equal Opportunity Employer



California Sub-Bid Request Ads

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
 Dublin, CA 94568-2909
 (925) 829-9220 / FAX (925) 803-4263
 Estimator: VICTOR LE
 Website: www.desilvagates.com
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DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS ROUTE 29 CONSTRUCTION ON STATE HIGHWAY IN NAPA COUNTY FROM 0.4 MILE NORTH OF TRANCAS STREET/ REDWOOD ROAD IN NAPA TO MEE LANE AT RUTHERFORD

Contract No. 04-4H2004,
 Federal Aid Project No. ACNHP-P029(134)E
 Disadvantaged Business Enterprise Goal Assigned is 13%

OWNER:
 STATE OF CALIFORNIA
 DEPARTMENT OF TRANSPORTATION
 1727 30th Street, Bidder's Exchange, MS 26,
 Sacramento, CA 95816

BID DATE: NOVEMBER 8th 2017 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

COLD PLANE, CONSTRUCTION AREA SIGNS, CRACK SEALING, ELECTRICAL, EMULSION SUPPLIER, EROSION CONTROL, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, ROADSIDE SIGNS, ROADWAY EXCAVATION, STRIPING, SURVEY/ STAKING, SWPPP PREP/WATER POLLUTION CONTROL PLAN PREPARE, TESTING, TRAFFIC CONTROL SYSTEMS, TREE REMOVAL/ TRIMMING, UNDERGROUND, VEGETATION CONTROL, TRUCKING, EROSION CONTROL MATERIAL, IMPORTED BORROW, HOT MIX ASPHALT (TYPE A) MATERIAL, AND RUBBERIZED HMA (GAP GRADE) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/Public-Works.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
 Dublin, CA 94568-2909
 (925) 829-9220 / FAX (925) 803-4263
 Estimator: ALAN MCKEAN
 Website: www.desilvagates.com
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DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

MISSION BOULEVARD CORRIDOR IMPROVEMENTS PHASE 2, Project No. 05270

OWNER:
 CITY OF HAYWARD
 777 B Street, 4th Floor, Hayward, CA 94541

BID DATE: OCTOBER 31, 2017 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

ADJUST IRON, CLEARING AND GRUBBING/ DEMOLITION, COLD PLANE, ELECTRICAL, FENCING, JOINT TRENCH, IRRIGATION, LANDSCAPING, MINOR CONCRETE, PAVING STONE, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TREE REMOVAL/ TRIMMING, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner.

Fax your bid to (925) 803-4263 to the attention of Estimator Alan McKean. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/Public-Works.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

CAHILL CONTRACTORS, LLC

Colby Smith at estimating@cahill-sf.com
 (415) 677-0611

CAHILL CONTRACTORS, LLC requests bids from Certified SBE Subcontractors and Suppliers for ALL TRADES

SAN RAFAEL PUBLIC SAFETY BUILDING
 1375 5th Ave, San Rafael, CA 94901
BID DATE: 11/7/17 @ 2 PM

BID DOCUMENTS:
 Please contact Colby for access to documents on BuildingConnected.



Project Name:
490 South Van Ness Design-Build MEPF
Location: San Francisco, California
Bid Date: October 20, 2017 @2:00 PM

Nibbi/Guzman Joint Venture team has been selected as the General Contractor for the 490 South Van Ness in San Francisco, CA. We are in receipt of the Bid Documents and are currently requesting bid proposals from qualified subcontractors including those certified with the San Francisco Contract Monitoring Department (CMD) as local business enterprises (LBE's) for Design Build MEPF (Mechanical, Electrical, Plumbing, and Fire Suppression) DIV 21-28. **The Contract Monitoring Division (CMD) has set the SBE participation goal for this project at 20%.** For more information about the San Francisco SBE program as it relates to this solicitation, please see Exhibit A and/or contact Mr. Ryan Briscoe Young at (415) 581-2301 or Ryan.B.Young@sfgov.org at the City and County of San Francisco Contract Monitoring Division. The project consists of new construction of 81 housing units in San Francisco with a total of 78,958 gross square feet. The 7-story type I-B Construction building is publicly funded 100% affordable housing residential building with ground floor public community flex space; one partial basement level for storage and building services.

For specific questions regarding this project, please contact Noe Valenzuela, Preconstruction Project Manager via email, noev@nibbi.com. Bid proposals shall be submitted no later than **2:00 PM on Friday, October 20, 2017**. To obtain bid and contract documents please email Kristin Medwick at kristinn@nibbi.com.

Arch | Nexus SAC

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The team planted food-bearing gardens in a nearby elementary school, donating the materials and labor and supplying water from the building's cisterns.

Architectural Nexus worked to ensure that every product used in this project was free of harmful chemicals or ingredients. When the team discovered that a metal panel manufacturer's paint for the exterior panels included banned chemicals, the manufacturer engineered a new paint that was red-list compliant.

The building's design also reflects local nature and history. The angles of the building reflect the bending stocks of Nassella pulchra native grasses. The team studied the Maidu and Miwok tribes that once inhabited this location as well as the city and railroad. The patterns of rails and reeds created the varied sizes of panels and windows held up by a metaphorical layer of flooded water, which is the dark, recessed panel at the base of the building.

SOURCE: www.enr.com



California Sub-Bid Request Ads

Kiewit / Manson MOTCO, AJV

4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina • norcal.bids@kiewit.com
Fax: 707-439-7301

Requests quotes/bids from qualified Small Business Concerns (SBC), including SDB, WOSB, HUBZone SB, VOSB & SDVOSB certified by The System for Award Management (SAM).

<https://www.sam.gov/portal/public/SAM>

Subcontractors and Suppliers for the following project:

**Replacement/Upgrade Pier 2 -
Military Ocean Terminal Concord (MOTCO)**
Location: Concord, CA

Solicitation No. W9123817R0065

Owner: U.S. Army Corps of Engineers (USACE)

Bid Date: November 7, 2017 at 12:00 P.M.

Quotes Due: October 30, 2017 at 4:00 P.M.

Small Business Concerns (SBCs)

Wanted for the following scopes, including, but not limited to:

Asphalt paving, Biological assessment and monitoring, Building Construction, Site Mechanical, Utilities, Concrete Reinforcing, Concrete Repair, Concrete, Concrete Pumping, Underwater Demolition (ordnances), Earthwork/Excavation, Electrical, Marine Fenders, Marine Towing; Piling, Precast Concrete, Quality Control/Assurance, Dynamic Pile Testing, MEC/UOX, Street Sweeping, Trucking/Hauling and Water Truck.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested certified, SBC suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

**Subcontractor and Supplier Scopes
are due October 23, 2017 and Quotes**

NO LATER THAN October 30, 2017 by 4 PM.

Plans and specifications are available through SmartBidNet (SBN) or the Government's website at www.fbo.gov. All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company and to be able to receive bidding information, view plans and specifications.

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers.

Buy American Act applies

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Kiewit

Kiewit Infrastructure West Co.

4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina • norcal.bids@kiewit.com
Fax: 707-439-7301

Requests sub-bids from qualified California Unified Certification Program (CUCP) certified Disadvantaged Business Enterprise (DBE), Subcontractors, Consultants, and/or Suppliers seeking to participate in the Construction on State Highway in Plumas County near Canyon Dam from 0.2 Mile South to 0.3 Mile North of Lake Almanor Spillway, Bridge Replacement Project in Plumas County, CA.

<http://www.dot.ca.gov/obeo/index.html>

Subcontractors and Suppliers for the following project:

**Lake Almanor Bridge Replacement Project
Contract No. 02-0E1804**

Owner: Caltrans

Bid Date: November 15, 2017 at 2:00 P.M.

Local Business Enterprises, Small/Micro (LBEs)
Disadvantaged Business Enterprises (DBEs)

wanted for the following scopes, including, but not limited to: AC Milling, AC Paving, Aggregates, Asbestos Abatement, Bridge Bearings, Bird Control, Minor Concrete, CIDH, Concrete Supply, Concrete Reinforcement and Dowels, Structural Concrete, Precast Concrete, Concrete Pumping, Concrete Formwork, Concrete Barriers, Concrete Washouts, Clear & Grub, Core Drilling, Crash Cushion, Cable Railing, Demolition, Earthwork, Erosion Control, Fencing, Guardrail, Hydroseeding, Joint Sealant, K-rail, Metals, Pavement Markings, Pipe Supply, Polyester Concrete Overlay, Quality Control, Rock Slope Protection, Street Sweeping, SWPPP, Signage, Survey, Traffic Control, Temp Facilities, Temp Signal System, Trucking & Hauling, Water Truck.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested certified, DBE suppliers and subcontractors.

Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

**Subcontractor and Supplier Scopes are due
November 10, 2017 and Quotes NO LATER THAN
November 14, 2017 at 5 PM.**

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company and to be able to receive bidding information, view plans and specifications.

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers.

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DIR # 1000001147



O.C. Jones & Sons, Inc.
General Engineering Contractor

O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jean Sicard
An Equal Opportunity Employer

REQUEST FOR DBE
SUBCONTRACTORS AND SUPPLIERS FOR:

**Roadway surfacing, concrete barrier,
and signal and lighting
Hwy 12 Santa Rosa
Caltrans #04-4G2204**

BID DATE: November 9, 2017 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Develop Water Supply, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, Erosion Control including Silt Fence, Check Dam, Inlet Protection, High-Visibility Fence, WPCP, Sweeping, Treated Wood Waste, Clearing & Grubbing, Roadway Excavation (Type Z-2 Aerially Deposited Lead), Shoulder Backing, Structure Excavation (Culvert), Imported Borrow, AC Dike, Tack Coat, Cold Plane AC, CIDH Concrete Piling, Structural Concrete, Architectural Surface, Underground, Rapid Strength Concrete, Minor Concrete, Misc. Iron & Steel, Roadside Signs, Remove MBGR, Crash Cushion, Highway & Bridge Concrete Barrier, Striping & Marking, Electrical, and Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.



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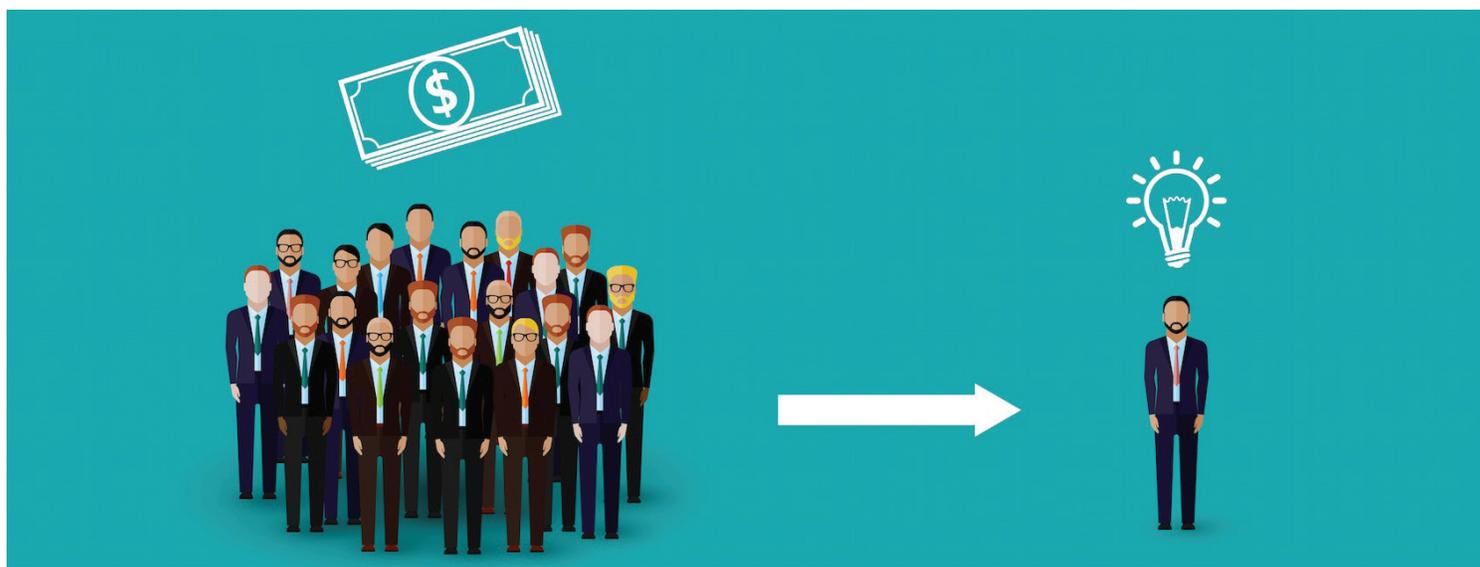
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Why Crowdfunding Leaves Other Growth Tactics in the Dust



By Pratik Dholakiya,

When you're a startup, you're almost always worried about the overall growth of your business. While raising enough capital is a huge concern, other factors crucial to growth include research, marketing outreach and efforts to spread awareness about your product/service.

For these growth purposes, crowdfunding can easily be one of your most powerful weapons for business growth. In fact, the World Bank has predicted that global investment in crowdfunding will hit \$93 billion by 2025!

Apart from a monetary perspective, however, there are multiple reasons why crowdfunding is such a strong strategy for startup growth. Let's examine the significant ones:

Holds an edge over traditional fund-raising methods

Crowdfunding is a fund-raising tactic that has reaped significant benefits with the rapid sophistication of technology and the internet. Everyone is familiar with popular crowdfunding sites like Indiegogo, Crowdfunder and, of course, Kickstarter.

Traditional financing options come with their own set of stressful demands, such as loan applications and the search for credited investors. In comparison, setting up an effective crowdfunding campaign through modern-day platforms can go a long way toward helping you not only acquire capital, but also get your message out to your target audience and beyond.

If you've browsed through Kickstarter, you've certainly noticed that nearly all the campaign videos you see are of incredible quality. While video and other startup costs to getting your campaign on to these big-name sites will likely set you back, it's a necessary investment, because it can expose your product or service to vast audiences in a captivating fashion. The results can be momentous.

Gets you much-needed social proof

When using popular crowdfunding platforms, you are exposing your message to all kinds of new audiences. If done correctly, a crowdfunding campaign can result in solid validation and social proof that will be instrumental in facilitating your business's

growth story. Social proof can be used as a powerful psychological trigger that motivates viewers to buy.

These days, social proof is an essential factor in gaining market traction. It ushers in opportunities to generate increased media attention, conversions and, eventually, the interest of potential investors.

Earns you loyalty

The people who back your ideas or business usually go on to become your early adopters and potential brand advocates. This is because, through your crowdfunding efforts, you have managed to earn and maintain people's trust in your abilities to the extent that they're willing to put their money into your idea.

Because crowdfunding is typically done in the early stages of a business operation, it is a golden opportunity for you to earn loyalty before your official product release. Your early adopters will then keep the momentum going once your campaign winds up, by promoting/sharing your story with others, both in person and on the web.

However, simply releasing a campaign does not earn loyalty. Your messaging must present a unique selling proposition that convinces viewers that your product or service will improve lives.

Take Lifestraw, for example. Its Indiegogo campaign was able to present a clear emotional appeal, considering that the product would make contaminated water safe to drink for the victims of Typhoon Haiyan. It would solve all kinds of problems in struggling countries across the world that lack easy access to clean water.

Is cost-effective

Crowdfunding doesn't always have to be a huge initial investment. And while featuring your brand in a press release, blog or social media post are strategies that may be cheaper, they will take you longer to gain traction. Besides, crowdfunding will help you create long-term awareness for your startup.

Another way to get discovered (especially by millennials) is by featuring yourself on discovery apps such as Gadget Flow. These types of programs help users stay informed about the latest crowdfunding projects across the market. Gadget Flow, in fact, can work wonders for your venture, as it offers a simple,

easy-to-navigate interface with support for high-resolution images, video, and even augmented reality!

This innovative (and affordable) crowdfunding technique can act as a fruitful marketplace for potential investors or backers to browse and try out your products before they offer support.

Allows you to start pre-selling

A well-thought-out crowdfunding campaign can generate all sorts of interest and enable you to pre-sell your product/service from the earliest stage of business. This is because (thanks to your campaign) your early adopters are already sold on your concept or business idea before it even hits the market. This is a very common practice seen in board-game campaigns on Kickstarter.

Crowdfunding also gives you great market research. Interactions with your community can serve as valid indicators of the general demand your product is generating. Depending on the number of pre-orders/inquiries you get, you can gauge whether or not pursuing your idea further will be sustainable for your entrepreneurial ambitions.

Helps you refine your idea and gives you authentic feedback

Got an idea that you're ready to implement, but feel unsure of the loopholes it may have? Put your crowdfunding campaign to use. These campaigns attract vocal feedback, allowing you to engage potential customers and receive comments and critiques about your ideas early on.

This type of input can shed light on aspects of your business plan that you never thought of, in turn helping you to refine your current idea in line with customer preferences. This "For the people, by the people" mentality of business is becoming more commonplace.

In sum, crowdfunding is traditionally perceived as a means to raise the initial capital needed to get a new business off the ground. However, as described here, other benefits can be reaped from it, as well. In fact, crowdfunding has proven to be a smart way for entrepreneurs to authenticate their business, win early adopters and receive the kind of exposure they need to grow holistically.

SOURCE: www.entrepreneur.com



California Sub-Bid Request Ads

McCarthy Building Companies, Inc.
is seeking bids from qualified Subcontractors and Suppliers:

California State University, Northridge Parking Structure G6
DESIGN BUILD STRUCTURE
Northridge, CA 91330

RFI DUE: Friday 10/16/17 by 2.00 pm. Submit questions to Amit Kale, akale@mccarthy.com.
BID Due: Thursday 10/25/17 before 2:00 pm

McCarthy Building Companies is requesting bid proposals from qualified subcontractors and suppliers for this project. Please submit your proposal and questions per the above deadline.

This Design Build project includes a new parking structure and associated site work. Major trades include Demolition & Earthwork, Site Utilities, Site Concrete, Asphalt Concrete Paving, Pavement Markings/Striping, Tactile Warning Mats, Landscaping & Irrigation, Reinforcing & PT, Structural Concrete, Structural Steel, Masonry, Miscellaneous Metals, Barrier Cables, Waterproofing, Sheet metal/Expansion Joints, Metal Stud Framing/Drywall/Plaster, Glass/Glazing, Doors & Hardware, Signage, Fire Extinguishers/Cabinets, Painting & Finishes, Bike Lockers, Parking Control Equipment, Elevators (Both MRL & Hydraulic options are accepted), Fire Protection, Plumbing, and HVAC.

Bidding Documents: The bidding documents can be viewed and downloaded now at the McCarthy Box webpage: <https://mbc.box.com/s/o7lhtd3fioqtbahlgqy7b5vi6zngzo5>

Other Requirements:

1. Prevailing Wage Required –Yes, See Vol 1 RFP Article 3 Prevailing Wage
2. SBE Required –Yes, See Vol 1 RFP Article 3 Sample Forms, Page 7. (Submit form with bid if SBE)
3. DVBE Required –Yes, See Vol 1 RFP Article 3 Sample Forms, Page 14. (Submit form with bid if DVBE)
4. Buy America –No
5. PLA –No
6. DIR# -Yes

Please do not contact the owners or their consultants directly. Failure to follow this requirement may disqualify your proposal. We are looking forward to receiving your proposal and encourage you to contact us with any questions or comments.

McCarthy Building Companies, Inc.

Amit Kale – akale@mccarthy.com
20401 S.W. Birch Street, Newport, CA. 92660
Phone (949) 851-8383 Fax (949) 756-6841



AECOM / CEC Joint Venture

P.O. Box 73 • Boise, ID 83729

Phone (510) 777-5000 • Fax (510) 777-5099

An Equal Opportunity Employer

SBE, WBE, MBE Subcontractor/Supplier Bids Requested For:

U.S. Army Corps of Engineers, Sacramento District
Replace / Upgrade Pier 2, Military Ocean Terminal Concord (MOTCO)
Solicitation No. W9123817R0065

Bid Date: November 7th, 2017 at 12:00PM

Fax all quotes to 510-777-5099 or email to northwest.estimated@shimmick.com

Requesting certified SBE, WBE, MBE Subcontractor and Supplier Quotes on: Rebar, Demolition, Wick Drains, MEC, Pier Operations Building, Mechanical, Testing Lab, Environmental Services, Dynamic Pile Testing, Hand Railing, Guard Railing, Surveying, Asphalt Paving/Grinding, Sawcutting / Wiresawing, Signs, Stripping, Fencing, Grading, HAZMAT Removal (Asbestos and Lead Paint Abatement), Post Tensioning, Ready Mix Supply, Precast Piles and Slabs, Mechanical Piping and Parts, Misc. Metals, FRP, Dump Sites (Concrete, Lumber), Aggregate, Fender System

Contract Documents may be obtained online at <http://www.fedbizopps.gov>. Documents may also be provided by AECOM / CEC Joint Venture. Please contact Jamie Helmick at jhelmick@shimmick.com.

Subcontractors and Suppliers interested in this project may contact Aron Oshio by email at aoshio@shimmick.com.

100% Performance and Payment bonds with a surety company subject to approval of AECOM / CEC Joint Venture are required of subcontractors for this project. AECOM / CEC Joint Venture will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest AECOM / CEC Joint Venture Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. AECOM / CEC Joint Venture's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. AECOM / CEC Joint Venture requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. Subcontractors to provide performance and payment bonds upon award. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

Small Business Exchange

The Sub-Bid Request Specialist

It's takes a sharp pencil and qualified, competitive sub-contractors, vendors, and suppliers to win the bid and achieve the diversity goals.

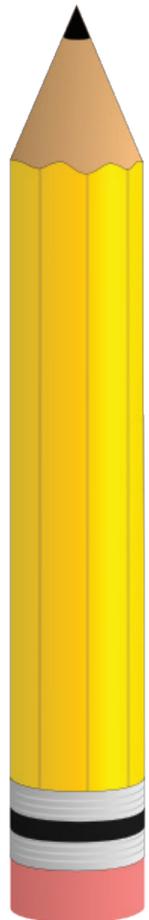
Look no further. We have them all in our database

Need construction contractors and suppliers familiar with public contracting, bondable, certified by cities, states and federal entities, and willing to work in one or many locations?
We have that, too.

Want to reach them by industry-specific codes (NAIC/SIC/UNSPSC)?
We can do that, too

The next time you're bidding project where time and accuracy are of the essence, call us.
We'll make it happen.

We are on the move to make your business better.



Call 1-800-800-8534



Public Legal Notices



**CITY & COUNTY OF SAN FRANCISCO
DEPARTMENT OF PUBLIC WORKS**

**Contract No. 1000005981
SFMTA FACILITIES -
FIRE ALARM UPGRADES
"PW SFMTA FAC FIRE ALRM UPG"**

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30:00 p.m. on November 1, 2017**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at www.sfpublishworks.org/biddocs. Please visit the Contracts, Bids and Payments webpage at www.sfpublishworks.org for more information (click on Resources > Contractor Resources). Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work is renovations to existing building fire alarm systems to achieve CA 2013 building code compliance at SFMTA facilities. The maximum allowable contract duration is 540 consecutive calendar days from NTP to substantial completion. The Engineer's estimate is approximately \$2,000,000. For more information, contact the Project Manager, **Douglas Ullman** at 415-557-4722.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

This Project shall incorporate the required partnering elements for **Partnering Level 1**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

This Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits the City from entering into any Contract with a Contractor that has its United States headquarters in a state with laws that perpetuate discrimination against LGBT populations ("Covered State") or where any or all of the work on the contract will be performed in any of those states. A list of states on the Covered State List can be found at: <https://oag.ca.gov/ab1887>.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible responsive bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is 20%. Call Romulus Asenloo at 415-581-2320 for details. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

A pre-bid conference will be held on **October 18, 2017 at 10:00 AM** at 30 Van Ness Avenue, 4th Floor Main Conference Room, San Francisco, CA 94102.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "C-10" license required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$600,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

10/12/17

**CNS-3058691#
SMALL BUSINESS EXCHANGE**



**GOLDEN GATE BRIDGE
HIGHWAY & TRANSPORTATION DISTRICT**

NOTICE INVITING PROPOSALS

The Golden Gate Bridge, Highway and Transportation District (District) seeks proposals for **RFP No. 2018-D-06, Transit Asset Management Plan**. Interested Proposers must submit sealed proposals to the Office of the Secretary of the District by **Wednesday, November 15, 2017, at 4:00 p.m., PT**.

A non-mandatory pre-proposal Site walks of Larkspur and San Rafael facilities will start in the Conference Room at the Larkspur Ferry Terminal, Ferry Division Administration Building, 101 East Sir Francis Drake Boulevard on **Wednesday, October 25, 2017, at 10:00 a.m., PT**.

Requests for modifications or clarifications of any requirement must be submitted in writing by **Wednesday, November 1, 2017, PT**.

The RFP Documents are available for download on the District's website. To download the RFP Documents, go to the District's website home page at <http://www.goldengate.org>, click on Contract Opportunities, scroll down to District Division and look for RFP No. 2018-D-06.

To inspect and obtain the RFP Documents, please contact the Contracts Office, Administration Building, Golden Gate Bridge Toll Plaza, San Francisco, CA, by email at contractsoffice@goldengate.org, by telephone at (415) 923-2318, or by facsimile at (415) 923-2384.

/s/ Aida S. Caputo,
Contracts Officer
Dated: October 10, 2017
10/12/17

**CNS-3059079#
SMALL BUSINESS EXCHANGE**

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Public Legal Notices



**CITY & COUNTY OF SAN FRANCISCO
DEPARTMENT OF PUBLIC WORKS**

**Contract ID No. 1000005838
VARIOUS LOCATIONS TRAFFIC
CALMING NO. 2
(PW VL TRAF CALM NO. 2)**

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until 2:30:00 p.m. on **November 1, 2017**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at www.sfpublishworks.org/biddocs. Please visit the Contracts, Bids and Payments webpage at www.sfpublishworks.org for more information (click on Resources > Contractor Resources). Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work is located at various intersections throughout San Francisco, California and consists of drainage related sewer work and working involving new median, landscaping, pedestrian bulb-outs, curb ramps, localized paving, traffic routing and all associated work. The time allowed for completion is 180 consecutive calendar days. The Engineer's estimate is approximately \$1,100,000. For more information, contact the Project Manager, Marcia Camacho at 415-558-4015.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

This Project shall incorporate the required partnering elements for **Partnering Level 1**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

This Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits the City from entering into any Contract with a Contractor that has its United States headquarters in a state ("Covered State") with laws that perpetuate discrimination against LGBT populations or where any or all of the work on the contract will be performed in any of those states. A list of states on the Covered State List can be found at: <https://oag.ca.gov/ab1887>.

The Specifications include liquidated damages. Contract will be on a Unit Price basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible responsive bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is **25%**. Call Selormey Dzikunu at 415-554-8369 for details. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement

by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

A pre-bid conference will be held on **October 19, 2017; 9:00 a.m.**, at 1680 Mission Street, 3rd Floor Conference Room.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "A" license required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$600,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

10/12/17
CNS-3059133#
SMALL BUSINESS EXCHANGE

Can California Go 100 Percent Green By 2045?

By Lemor Abrams

The Golden State is one step closer to going fully green after state Senate passed a bill that puts California on track to become 100 percent reliant on renewable energy by 2045.

Colleen Adams still picks figs with her granddaughter out back, but steps from the orchard, behind the tall gates, her great grandfather's 150-year-old Sacramento dairy farm is now a solar farm with enough energy to power thousands of homes.

"We were cows and crops...solar was not something we knew anything about," said Adams.

Adams still has the original deed for the land that was signed by Abraham Lincoln. But decades later, her family would make a deal with a major energy company: 115 acres of pastureland for rows of solar panels.

"It's the future," she said.

The future for the Golden State looks greener than ever.

"We believe that the future right now is wind solar," said state Senate President Pro Tem Kevin De Leon (D-Los Angeles).

He is pushing a measure that would require all California power to come from alternative energy sources such as solar, wind, and hydroelectric. The legislation passed the Senate, but can it pass the consumer test?

"Anything's possible if we are willing to incur the cost to get us there," said UC Davis Economist James Bushnell.

He studies the state's energy consumption and says a total reliance on renewables is feasible with new technologies.

"Batteries would become a lot cheaper and raise their capacity so they store enough energy so they can take us through the nighttime," he said.

But Bushnell says those breakthroughs will cost us.

"I think one of the issues is whether it's a good idea to go 100 percent if it turns out that getting to 100 percent doubles our cost, say relative to say 90 percent," he said.

Adams may not know much about the energy grid.

"Well technology, I'm personally behind. hahaha," she said.

She just hopes her granddaughter follows in her footsteps, to reduce the carbon footprint.

Now the 100 percent renewable bill heads to the Assembly.



Public Legal Notices

CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

Contract No. 100007324 LAGUNA HONDA HOSPITAL - MEDICAL AND PSYCH STAFF C-WING, LEVEL 2

“PW LHH MDCL & PSYCH STAFF C-WING L”

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30:00 p.m. on November 8, 2017**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at www.sfpublishworks.org/biddocs. Please visit the Contracts, Bids and Payments webpage at www.sfpublishworks.org for more information (click on Resources > Contractor Resources). Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The work is located at 375 Laguna Honda Boulevard and includes removal of old plumbing including main riser pipe in Wing-C, demolition of doors and frames, new accessibility compliant men's and women's restrooms, new accessibility compliant kitchenette, new accessibility compliant entry, new framed walls, doors and frames for office spaces. The scope of work also includes mechanical and electrical upgrades, replacement of light fixtures, flooring and paint. The time allowed for completion is 90 consecutive calendar days. The Architect's estimate is approximately \$850,000. For more information, contact the Project Manager, **Tony Leung** at 415-557-4777.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations (“DIR”).

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

This Project shall incorporate the required partnering elements for **Partnering Level 1**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code (“Administrative Code”) Section 6.25 and Chapter 25 of the Environment Code, “Clean Construction” is required for the performance of all work.

This Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits the City from entering into any Contract with a Contractor that has its United States headquarters in a state with laws that perpetuate discrimination against LGBT populations (“Covered State”) or where any or all of the work on the contract will be performed in any of those states. A list of states on the Covered State List can be found at: <https://oag.ca.gov/ab1887>.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible responsive bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is **25%**. Call Selormey Dzikunu at 415-554-8369 for details. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts

with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

A pre-bid conference will be held on **October 18, 2017 at 10:00 a.m.** at Laguna Honda Hospital, 375 Laguna Honda Blvd, San Francisco CA 94116 at Conference Room B104.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class “B” license required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$600,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction (“Policy”) as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

10/12/17

CNS-3059747#

SMALL BUSINESS EXCHANGE

OAKLAND UNIFIED SCHOOL DISTRICT

REQUEST FOR QUALIFICATIONS AND PROPOSALS Proposition 39 Energy Expenditure Plan (EEP) Implementation Services RFQ/P # 008-1718

The Oakland Unified School District is requesting qualified persons, firms, partnerships, corporations, associations, or professional organizations to provide implementation of the District's Proposition 39 Energy Expenditure Plan (“EEP”), including design, construction, installation, and commissioning of one or more projects identified in the EEP.

Respondents to this RFQ/P should mail or deliver five (5) bound copies, one (1) unbound copy and one (1) electronic copy on CD or USB flash drive of their submittals, as further described herein, to:

OAKLAND UNIFIED SCHOOL DISTRICT
Cesar Monterrosa
Director
Division of Facilities Planning & Management
955 High Street • Oakland, CA 94601
RFQ/P # 008-1718

All responses are due by 1:00 p.m., on November 15, 2017.

FAX OR EMAIL RESPONSES WILL NOT BE ACCEPTED. LATE SUBMITTALS WILL NOT BE ACCEPTED OR CONSIDERED.

Questions regarding this RFQ/P must be submitted in writing by e-mail to Cesar Monterrosa at cesar.monterrosa@ousd.org, Renee Lafrenz at renee.lafrenz@ousd.org and Michelle Berry at michelle.berry@ousd.org on or before **October 16, 2017 at 1:00 p.m.** Answers will be posted on the District website by **2:00 p.m. on October 23, 2017.**

Each Response must conform and be responsive to the requirements set forth in this RFQ/P, and must be submitted in the format specified by the District as defined in this RFQ/P. The District reserves the right to waive any informalities or irregularities in received Submittals. Further, the District reserves the right to reject any and all Responses and to negotiate contract terms with one or more respondent firms for one or more of the work items.

In this RFQ/P, the term Respondent identifies the firm or partnership submitting as the entity to enter into the terms of the Agreements included in Exhibit B. All Respondents must have already been prequalified by the District in accordance with the Public Contract Code section 20111.6. The Respondent is not required to identify electrical, mechanical and plumbing subcontractors but if such subcontractors are identified, they are also subject to the prequalification requirements as required by Public Contract Code section 20111.6.