

SBE TODAY

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Federal Government Misses Small Business Contract Goal - Again

By Jose Pagliery

For the sixth year in a row, the government has missed its goal to award 23% of all federal contract dollars to small businesses.

On Tuesday, the Small Business Administration reported that federal agencies gave out 21.7% to small companies. That sounds close, but means that small businesses did not receive \$3.8 billion set aside for them.

The contracts are awarded by all federal departments for a wide array of projects and jobs. They funnel hundreds of billions of dollars every year to the private sector.

The awarding goal, which was raised slightly to 23% in 1997, was part of the same 1953 law that established the SBA. It was created to support small companies and avoid having large ones, such as Boeing and Lockheed Martin, gobble up all the federal money.

But the government has missed the target consistently. Small businesses have missed out on at least \$25.7 billion in contracts since 2006, the last year the government reached its goal.

The SBA did not provide comment about the failure of agencies to meet the goal. It pointed to a blog post that discussed its efforts to minimize fraud and increase participation of small companies.

The chairman of the House Small Business Committee, Rep. Sam Graves (R-MO), has pushed legislation that aims to increase transparency in contracting and punish the agencies that fail to meet the goal.

The legislation also provides for educating contracting officers who often mis-label contracts worth millions as "small business" contracts, even though they're directed to subsidiaries of major corporations.

A provision in the legislation also raises the goal from 23% to 25%, which sounds unrealistic given the track record.

But Graves insists even the higher target is achievable.

"Solutions to both of these problems can be accomplished at the same time. The goal hasn't been met, because there hasn't been an incentive for agency staff to do so," Graves said.

The government has reached its 23% target only three times in the past dozen years.

One group long critical of federal contracting procedures said the situation is worse than it appears.

The American Small Business League, which analyzes thousands of contracts every year, points to mistakes by federal contract officers and said they inflate the numbers.

"I endorsed Barack Obama for president, but I couldn't be more disappointed," said Lloyd Chapman, the group's president. "Ending the diversion of federal small business contracting to corporate giants around the world would create more jobs than anything President Obama has ever proposed."

*Source: CNNMoney;
Cable News Network.*

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San Francisco, CA 94103

REQUESTS FOR BIDS & SUB-BIDS

RGW Construction Inc. is seeking all qualified UDDBE owned subcontractors and suppliers for the following project:

**Pavement Management Program
2012 (Overlay)**

**City of Brentwood CIP Project No. 336-30832
Federal Aid Project No. STPL-5300 (009)
Engineer Estimate: \$920,000
UDDBE Goal 3.6**

Bids: July 17, 2012 @ 2:00 PM

Requesting Sub-quotes for (including but not limited to): Cold Plane, Electrical, Grinding, Striping/Markers, Trucking, Minor Concrete, Fabric and Oils, Slurry Seal and Traffic Control.

Scope of Work: Grind, overlay, remove and replace AC or cold in-place recycling, sidewalk, slurry seal, signal loops, striping and curb ramp modifications on Sand Creek Rd., O'Hara Ave. and Sellers Ave.

RGW Construction, Inc.

550 Greenville Road • Livermore, CA 94550
Phone: 925-606-2400 • Fax: 925-961-1925

RGW is willing to breakout any portion of work to encourage participation. Plans and Specs are available to view and copy at our office or by submitting an e-mail request to engmessages@brentwoodca.gov or by calling 925-516-5420. Contact Mark Smith 925-606-2400 for any questions, including bonding, lines of credit, necessary equipment, supplies and materials or insurance. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation.

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CALIC. NO. 591940

Sub-Bids Requested From Qualified DBE Subcontractors and Suppliers for:

**Anaheim Regional Transportation
Intermodal Center (ARTIC)**

**New Construction of a 3 Story 67,585 SF Main
Terminal Building with 1,000' FT of
Double Sided Railroad Platform,
2 Underground Tunnels, 15+ Acres of on
Site Parking Lots, Pavers, Landscape and
Lighting. Project includes extensive Civil Work**

Bid Date: July 26, 2012 @ 2:00 PM

Turner Construction Company

1900 S. State College Blvd. Suite 200
Anaheim, CA 92806

Phone: 714-940-9000 • FAX: 714-712-4415

Contact: Sam Hernandez

Email: sahernandez@tcco.com

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Prevailing Wage Required. Project duration is 788 Calendar Days, Project Start is September 2012. Work Includes – Structural Steel, Glazing, Site/Structural Concrete, Flooring, Fire Proofing, Doors, Equipment, Specialties, Earthwork, Asphalt, Fencing, Etc.

Sub-Bids Requested From Qualified UDDBE Subcontractors & Suppliers:

I-15/I-215 Interchange Improvements – Devore Design-Build Project In San Bernadino County

Contract No.: 08-0K7104, Project No.:0800003664

Subcontractor Proposals Due: August 22, 2012

The SGJV is interested in soliciting in Good Faith all subcontractors and suppliers, as well as certified UDDBE companies for this project. Proposals are requested for supplies and services including, but not limited to: Biological Monitor, Storm Water Pollution Plan, Street Sweeping, Construction Area Signs, Traffic Control System, Temporary Fencing, Erosion Control, Temporary Traffic Stripe/Markings, Temporary Railing, Portable Changeable/ Message Signs, Temporary Crash Cushion Module, Metal Beam Guard Railing, Roadside Signs, Abandon Culvert, Cold Place Concrete Pavement, Concrete Barrier, Bridge Removal, Clearing and Grubbing, Roadway Excavation, Structure Excavation, Structure Excavation (Bridge), Structure Excavation (Retaining Wall), Structure Backfill, Sand Backfill, Imported Borrow, Rock Blanket, Erosion Control, Fiber Rolls, Corrugated Steel Pipe Conduit, Class 2 Aggregate Base, Lean Concrete Base, Hot Mix Asphalt, Place Hot Mix Asphalt Dike, Tack Coat, Concrete Pavement, Profile Grinding, Furnish & Drive Steel Pile, CIDH Concrete Piling, Prestressing CIP Concrete, Precast Concrete, Structural Concrete, Bridge Structural Concrete, Retaining Wall, Minor Concrete, Soundwall Barrier, PTFE Bearing, Joint Seal Assembly, Joint Seal, Bar Reinforcing Steel (Bridge), Bar Reinforcing Steel (Retaining Wall), Furnish Sign Structure, Install Sign Structure, Furnish Laminated Panel, Furnish Single Sheet Aluminum Sign, Metal (Barrier Mounted Sign), Roadside Sign, Install Sign, Alternative Pipe Culvert, Reinforced Concrete Pipe, Plastic Pipe, Corrugated Steel Pipe, Welded Steel Pipe Casing, Alternative Flared End Section, Irrigation and Landscaping, Rock Slope Protection, Slope Paving, Minor Concrete, Miscellaneous Metal, Miscellaneous Iron and Steel, Bridge Deck Drainage System, Chain Link Fence, Chain Link Railing, Pipe Handrail, Tubular Handrail, Concrete Barrier, Cable Railing, Transition Railing, Transition Railing, Terminal System, Crash Cushion, Aggregate Bases and Structural Backfill, Pavement Delineation, Concrete Barrier, Signal & Lighting, Lighting & Sign Illumination, Interconnection Conduit & Cable, Fiber Optic Conduit, Electric Service (Irrigation), Traffic Monitoring Station, Closed Circuit TV System, Ramp Metering System, Earth Retaining Structures.

In order to assist UDDBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities and establish delivery and construction schedules which will permit maximum participation when feasible.

If you are interested in submitting a proposal, and would like access to the Plans and Specifications, please visit the SGJV website and complete the contractor's questionnaire on the following website: www.usa.skanska.com/devoreinterchange

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1995 Agua Mansa Road • Riverside, CA 92509-2405

Phone: (951) 684-5360 • Fax: (951) 788-2449

Contact Email: www.usa.skanska.com/devoreinterchange

Official Bid packages will be issued pending Prime Contractor selection, at which time the SGJV will assist qualified subcontractors in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. The SGJV insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers' Comp. Endorsements or waivers required are Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by SGJV. SGJV will pay bond premium up to 1%. SGJV is signatory to Operating Engineers, Laborers, Cement Masons Carpenters unions and Teamsters. Subcontractors must provide weekly, one (1) original and (1) copy of all certified payrolls, including non-performance, and fringe benefit statement if required by law or by the Prime Contract. All interested subcontractors, please indicate all lower tier UDDBE participation offered on your quotation as it will be evaluated with your price. SGJV is an equal opportunity employer

Requesting Sub-bids from Qualified MBE/WBE/OBE Subcontractors/Vendors for:

**Destruction/Maintenance/Repair of Water Wells
for the Los Angeles Department of Water & Power
Bid Deadline: 7/20/2012 at 12:00PM**

For information on the availability of plans and specifications and the bidders policy concerning assistance to subcontractors in obtaining bonds, lines of credit and or insurance, please contact our office and ask for **Cindy Lee**.

Layne Christensen Company

1717 W Park Ave • Redlands CA 92373

909-390-2833 • 909-390-6097

Cindy.lee@layne.com

REQUESTS FOR BIDS & SUB-BIDS

WEST BAY BUILDERS INC.

is requesting bids from S/LBE & DVBE subcontractors, suppliers, & truckers for the following project:

NEW GOMPERS & LPS RICHMOND SCHOOLS **West Contra Costa Unified School District**

Bid Date: 7/10/12 at 2:00PM

Estimate: \$34,000,000

***** This project adheres to a
Project Labor Agreement (PLA)*****

SCOPE: Construction of one 3-story Group-E occupancy, type IIA buildings and construction of two 2-story Group-E/Group-A3 occupancy, type IIA buildings.

TRADES NEEDED (but not limited to): Concrete, Concrete Formwork, CIP Concrete, Reinforcing Steel Concrete Floor Sealers, Grout, Structural Steel & Misc. Iron, Metal Decking, Cold Formed Metal Framing; Metal Fabrications, Decorative Metal Railings, Rough Carpentry, Sheathing, Architectural Woodwork, Plastic Paneling, Waterproofing, Insulation; Weather Barriers, Metal Roof Panels, Metal-faced Composite Wall Panels, SBS Modified Bituminous Membrane Roofing, Sheet Metal Flashing & Trim; Roof Accessories & Waterproofing; Firestopping; Fire-Resistant Joint Systems; Elevator Door Smoke Containments System; Doors, Frames, Hardware; Overhead Coiling Doors; Skylights; Glass & Glazing; Plastering, Gypsum Board; Tile; Acoustical Panel Ceilings; Linear Metal and Wood Ceilings; Flooring; Carpeting; Painting; Visual Display Surfaces; Signage; Electronic Signage; Toilet Compartments & Accessories; Fire Extinguisher & Cabinets; Metal Lockers, Flagpoles; Food Service Equipment; Laboratory Fume Hoods; Gymnasium Equipment; Interior Scoreboards & Game Clocks; Roller Window Shades; Telescoping Stands; Site Furnishings; Hydraulic Elevators; Fire Suppression Sprinkler Systems; Plumbing; HVAC; Electrical; Communications; Electronic Safety & Security; Earthwork; Asphalt and Concrete Paving; Artificial Turf; Fencing, Landscape; Utilities.

We are signatory to both the Carpenters Collective Bargaining Agreement and the Laborers Collective Bargaining Agreement. Certification of insurance for General Liability and Workers' Compensation are required. A Waiver of Subrogation will also be required with all Subcontract Agreements. Subcontractors' faithful performance and payment bonds in the amount of the subcontract price will be required. Reasonable market rate bond premium will be reimbursed by West Bay Builders, Inc.

Please call to discuss how West Bay Builders, Inc. can assist you with obtaining bonding, insurance, and various equipment, supplies, and/or related services. Plans may be viewed at local Builders Exchanges or in our office at 250 Bel Marin Keys Boulevard, Building A, Novato, CA. Please call if you are interested in submitting a bid for this project.

Contact: **Karri Kenoyer**
(415) 456-8972 • FAX: (415) 459-0665
EMAIL: karrik@westbaybuilders.com

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Pavement Management Program 2012 (Overlay)

City of Brentwood CIP Project No. 336-30832

Federal Aid Project No. STPL-5300 (009)

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RGW Construction, Inc.

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Phone: 925-606-2400 • Fax: 925-961-1925

RGW is willing to breakout any portion of work to encourage participation. Plans and Specs are available to view and copy at our office or by submitting an e-mail request to engmessages@brentwoodca.gov or by calling 925-516-5420. Contact Mark Smith 925-606-2400 for any questions, including bonding, lines of credit, necessary equipment, supplies and materials or insurance. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation.

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CA LIC. NO. 591940

REQUESTS SF HRC-CERTIFIED LOCAL
SUBCONTRACTOR/SUPPLIER
BIDS FOR:

**City and County of San Francisco PWD
Glen Canyon Park Improvements
Contract #3071V**

Bid Date: July 18, 2012 at 2:30 PM

Fax quotes to (925) 838-0814

Requesting qualified MBE/OBE/WBE
Subcontractor and Supplier Quotes on:

**Hazmat; Playground Equipment; Land-
scape; Building Work; Supply Aggregates;
Asphalt Paving; Boiler System Work;
Carpentry; Building Materials; SWPPP
Work; Site Security; Metal Work; Metal
Railing; Reinforcing Steel; Sign Work;
Wrought Iron; Underground Work; Elec-
trical Work; Safety Surfacing; Flatwork
Concrete; Plumbing; Trucking; Construc-
tion Supplies.**

Contract Documents are available on CD for \$15 purchase from SF PWD - Contract Administration Division, 875 Stevenson St, Room 420, SF, CA (415) 554-6229; download from <http://bsm.sfdpw.org.contractadmin>; or viewed at Gordon N. Ball's office by appointment only.

Subcontractors and Suppliers interested in this project may contact Linda Brain by phone at (925) 838-5675.

100% Performance and Payment bonds with a surety company subject to approval of Gordon N. Ball are required of subcontractors for this project. GNB will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. GNB's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. GNB requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Linda Brain.

Gordon N. Ball, Inc.

333 Camille Avenue • Alamo, CA 94507
Phone: 925-838-5675 • Fax: 925-838-0814

Contact: Linda Brain

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California Small Business No. 27118

Human Rights Commission No. HRC 071410535, Minority-Owned SF Local Business

Department of Transportation (DOT) No. 35208, Disadvantaged Business Enterprise (DBE)

LBE-PUC (Public Utilities Commission) NPE No. 52662, Minority-Owned (MBE) Firm

**State of California license/certificate, Consumer Affairs Division,
California Shorthand Court Reporter No. 3077**

Registered Professional Reporter, NCRA No. 703

REQUESTS FOR BIDS & SUB-BIDS

Condon-Johnson & Associates, Inc. –
Nicholson Construction Company Joint Venture (CJA-NCC JV)

REQUEST FOR QUALIFIED SBE/DBE
SUBCONTRACTORS AND SUPPLIERS FOR

**City and County of San Francisco Municipal Transportation Agency
Third Street Light Rail Program Phase 2 Central Subway, Union Square/
Market Street Station**

Bid Date: August 15, 2012 @ 3:00 P.M.

CJA-NCC JV is requesting quotes from all qualified subcontractors and suppliers including certified SBE/DBE firms. CJA-NCC JV is willing to further break down items into economically feasible units to facilitate and encourage participation. We are requesting quotes on the following material supply items and scopes of work, including but not limited to:

Photographic documentation, testing and inspection, handling transportation and disposal of grout spoils, supply structural steel bracing and piles, fabricate structural steel bracing and piles, supply cement, supply concrete backfill, supply specialty drilling equipment, supply fuel oil and grease, supply welding equipment and welding supplies, furnish and provide temporary power, furnish and provide construction water, excavation demolition and backfill of existing obstructions, saw cutting, geotechnical instrumentation and monitoring, structural instrumentation and monitoring, supply oscillator casing, supply micropiles, supply tiebacks, dewatering wells and discharge, buy and weld studs, form and pour guide walls.

Bid documents may be procured at no cost from the SFMTA, ATTN: Mr. Bernie Ancheta, One South Van Ness Avenue, 3rd Floor, San Francisco, CA 94103, fax (415) 701-4300 phone (415) 701-4278. We are available to assist you in such matters as clarifying questions regarding the scope of work, obtaining plans and specifications, bid preparation, obtaining bonds, lines of credit, or insurance as required by contract. Must be properly licensed for the type of work performing and may be required to furnish bonding for insurance, equipment, material and/or supplies. For assistance or if there are questions please contact us by phone (510) 636-2100 or fax (510) 568-8569. The estimator for this project is Mark Morrison.

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We are looking for licensed subcontractors and registered San Francisco LBE's interested in submitting qualifications and proposals for a complete Rehabilitation and renovation of the historic Fire Station 30, including seismic upgrades and adaptive reuse to house a community program room and office space.

- 2 levels above grade, total of approximately 6,000sf
- Restoration of existing brick façade
- Interior plaster restoration and build out

**Location: Block 8,
Third Street & China Basin Street,
San Francisco, CA
Respond by: July 6, 2012**

Charles Pankow Builders, Ltd.

License 688972
Contact person: **Jesse Horn**
Phone: 510-379-1487
Email: **Jhorn@pankow.com**

7/5/12
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