

## SBE News Alert

### U.S. Commerce Department Agencies Host CEO Fireside Chat in Commemoration of African American History Month



The U.S. Commerce Department's Minority Business Development Agency (MBDA) and International Trade Administration (ITA) today co-hosted a CEO Fireside Chat in recognition of the significant contributions made by minority-owned firms to the U.S. economy. MBDA Acting National Director Alejandra Y. Castillo and Deputy Assistant Secretary for Domestic Operations Antwaun Griffin delivered remarks, followed by a panel discussion with business leaders during the event, which was also in commemoration of African American History Month.

In addition to highlighting MBDA and ITA's commitment to helping minority entrepreneurs and business owners get access to capital, contracts, and other tools they need to succeed, the event promoted the accomplishments of distinguished African American CEOs. Sharon T. Freeman, Ph.D., president of the All American Small Business Exporters Association (AASBEA), moderated the discussion, which featured Ronald Hall, president and chief executive officer of Bridgewater Interiors; B. Doyle Mitchell, Jr., president and CEO of Industrial Bank, N.A.; and Marie Johns, founder and president of L&L Consulting LLC.

"This event was a launching pad for a collaborated outreach effort between MBDA and ITA that will promote the commercial benefits of trade and investment to the minority business community," said Castillo. "The U.S. had its fourth straight year of record exports, with \$2.3 trillion in exports in 2013, up nearly \$700 billion since 2009. So, the importance of minority-owned businesses becoming a key component of U.S. international trade has never been greater."

The primary objective of this collaboration and the event was to introduce more minority business enterprises to the broad range of programs and services available to assist them in accessing international markets through ITA's Global Markets unit, as well as other federal government resources. Nearly 300 people, including in person and via live-stream, heard from the panelists about the importance of international commerce and how it directly impacts the growth and development of U.S. businesses, especially minority-owned firms.

"Minority-owned firms are the fastest-growing segment of the U.S. export community," said Griffin. "That is why the ITA and MBDA str-

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## **SMALL BUSINESS EXCHANGE**

### SBE OUTREACH SERVICES

With half a million businesses in our database, SBE is California's #1 source for diversity outreach.

#### Advertisements

Placed in the Small Business Exchange newspaper, SBE Today newsletter, and online at [www.sbeinc.com](http://www.sbeinc.com)

#### Faxed Solicitations

Targeted mailings sent to businesses per your criteria.

#### Telemarketing

Telephone follow-up calls that follow a script of 5 questions you create.

#### Computer Generated Reports

Will fit right into your proposal, along with a list of interested firms to contact.

**Call Toll FREE for more information: 800-800-8534**

# BIDDING OPPORTUNITIES

REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

**Route 680 Mococo Overhead Bridge Retrofit**  
**Contra Costa County, Caltrans Project #04-3A8704**  
**REVISED Bid Date: March 5, 2014 at 2:00 pm**

This is a highway project with the typical items of work associated, but not limited to: Aggregate, Rip Rap Material, Bridge Deck Overlay, CIDH Pile, Clear and Grubbing, Concrete Barrier, Concrete Crack Sealing, Construction Area Signs, Consult - Enviro Compliance, Core and Saw, Demo Bridge, Demo Minor, Earthwork and Base, Imported Borrow, Electrical H'Way, Fence & MBGR, Minor Flat Concrete, Joint Seals, K-Rail, Landscape, Erosion Control, Metal Bridge Rail, Minor Concrete Structure, Pavement Grinding, Paving PCC, Plane A C, Paving ASPH Concrete, A C Dike and Misc, Pile Drive, Pipe - Coor Steel, Precast Concrete Pipe, Prestress Concrete, Ready Mix Concrete, Rebar, Rock Slope Protect, Sign Structures, Signs Roadside, Stripe and Mark, Structure Excavate Bridge, Structure Excavate Site, Traffic Control, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from Caltrans at: [www.dot.ca.gov/hq/esc/oe](http://www.dot.ca.gov/hq/esc/oe).

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



**C.C. Myers, Inc.**

3286 Fitzgerald Rd. • Rancho Cordova, CA 95742  
 916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. C.C. Myers, Inc., is a Union Contractor and AN EQUAL OPPORTUNITY EMPLOYER

**Candlestick Point in San Francisco**  
**Opportunity to Perform**  
**ENVIRONMENTAL ASSESSMENT**  
**during the development of**  
**CANDLESTICK POINT in San Francisco.**

Lennar Urban is requesting qualified, interested construction firms to respond to a public request for proposals to perform environmental assessment for

Candlestick Point Redevelopment

For more information, please visit:

<http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=7728>

The Successor to the San Francisco Redevelopment Agency (SFRA) has established the 50% Small Business Enterprise (SBE) Participation goal for Construction Subcontracting.

Respondents are encouraged to check this website regularly for updates.

Pre-Bid Coordination Meeting:  
**February 26th at 10:00 AM**  
**Candlestick Park Conference Room**  
**450 Jamestown Ave**  
**Room #397**  
**San Francisco, CA 94124**  
 Proposals must be submitted by  
 March 13, 2014 @ 2:00 PM (PST).

James E. Roberts-Obayashi Corporation is seeking proposals from all interested subcontractors and suppliers for the:

**200 6th St Mixed Use Affordable Housing**  
**Project Loc.: 200 6th St., San Francisco, CA 94124**  
**Bid Date: March 27, 2014 at 2:00p**  
**Start Date: September 2014 (Duration 24 months)**

This project includes 67 affordable housing units. This is a prevailing wage project.

SBE/LBE/MBE/WBES are encouraged to bid. Local LBE goals apply

This project also has a 50% local hiring requirement.

If interested in bidding this work please contact June Gilmore via email @ [juneg@jerocorp.com](mailto:juneg@jerocorp.com)

**JAMES E. ROBERTS-OBAYASHI CORP.**

20 Oak Court, Danville, CA 94526  
 925-820-0600 FAX 925-820-1993

WE ARE AN EQUAL OPPORTUNITY EMPLOYER

JUV Inc is seeking Bids From all qualified Subcontractor and Suppliers Certified DVBE, DBE, SBE, MBE & WBE firms for the project listed below:

**Miraloma Elementary School Modernization**  
**SFUSD Project # 11511**  
**Project Located at 175 Omar Way, San Francisco CA 94127**  
**Bids Due: March 18, 2014 at 2:00 PM**

Local Hire Policy and PLA Agreement are part of this project.

**Trades:** Hazmat Demolition, Concrete, Earthwork, Paving, Metals, Casework, Roofing, Doors, Windows, Resilient flooring, Tile, Epoxy flooring, Acoustical, Painting, Electrical, HVAC, Plumbing, Exterior Portland Cement Plaster, Interior Gypsum Plaster, Gypsum Board, Wood Floor Treatment, Elevator,

100% PERFORMANCE AND PAYMENT BOND MAY BE REQUIRED

JUV INC WILL PAY UP TO 1.5% OF BOND PREMIUM

**JUV Inc.**

1616 Franklin Street Suite # 203 • Oakland, CA 94612  
 (510) 836-1300 • Fax (510) 836-1301

Contact: **David Gruzman** • Email: [david@juvinc.com](mailto:david@juvinc.com)

An Equal Opportunity Employer

Gallagher & Burk, Inc. is soliciting for L/SBES for the following project:

**PROJECT: CITYWIDE STREET RESURFACING,**  
**City Project No. C369640**  
**Owner: CITY OF OAKLAND –**

1 Frank H. Ogawa Plaza, Room #101, Oakland, CA 94612

**Bid Date: MARCH 6, 2014 @ 2:00 P.M.**

We hereby encourage responsible participation of local Small Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to: ADJUST IRON, COLD PLANE, TREE ROOT PRUNING, EMULSION SUPPLIER, WATER POLLUTION CONTROL, MINOR CONCRETE, SLURRY SEAL, STRIPING, SURVEY/STAKING, TRUCKING, STREET SWEEPING AND HOT MIX ASPHALT (TYPE A) MATERIAL

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by Gallagher & Burk, Inc.. Gallagher & Burk, Inc. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting Gallagher & Burk, Inc.'s requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

**Gallagher & Burk, Inc.**

344 High Street • Oakland, CA 94601  
 Phone: (510)261-0466 • FAX (510) 261-0478  
 Estimator: **Alan McKean**

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# BIDDING OPPORTUNITIES

We are requesting quotes from all qualified certified SBE/MBE/WBE, and other Subcontractors/Suppliers for the following project

**Project Name:**

**Construction of East Contra Costa BART Extension Project Trackwork, Systems, and Facility Finishes**  
**Contract #: 04SF-130**

**Owner: San Francisco Bay Area Rapid Transit District (BART)**

**Bid Close: March 18, 2014 at 2pm**

**Subcontractor Bids: Submit bid to our Alameda Office no later than Friday, March 14th**

**Trades requested but not limited to:** Land Surveying, Traffic Control Structural Concrete, Flatwork Concrete, Reinforcing Steel, Joint Sealant, Roofing, Doors, Windows / Glass and Glazing, Drywall, Flooring / Ceiling, Painting, Signage, Platforms and Buildings, Specialties, Elevators, Retractable Folding Gangway, Bridge Cranes, HVAC, Electrical, Communications, Train Signaling, Fire Protection Plumbing, Fence, Utilities, Flash Butt Welding, Wayside Sign, Fare Collection, Precast Architectural Concrete, AC Paving, Earthwork, CIP Concrete Barrier, Trucking, Pavement Marking, Structural Steel, and Miscellaneous Metals.

**Stacy and Witbeck / Amoroso / MRS, a Joint Venture**  
 An Equal Opportunity Employer

Contact: **Deane Allin**, 510-748-1870  
 2800 Harbor Bay Pkwy.  
 Alameda, CA 94502  
 Email: [Dallin@stacywitbeck.com](mailto:Dallin@stacywitbeck.com)

Plans and specifications for this project, along with bid package, and bid instructions are available for download at our Box.com site. Please follow this link <https://stacywitbeck.box.com/ebarttrackandsystems>  
 Please download and read instructions to bid.

Subcontractors with a contract value over \$500,000 must provide a performance and payment bond with a surety company subject to approval by Stacy and Witbeck / Amoroso / MRS, a Joint Venture. Please call with questions or for assistance regarding bonding. This project has a Project Stabilization Agreement (PSA).

Sub Bids Requested From Qualified MBE, WBE, DBE, UDBE Subcontractors & Suppliers for  
**City of San Mateo - South Trunk Sanitary Sewer Relief Project Phase 1 (REBID)**  
**Location: San Mateo, CA**  
**Spec No. 469911**

**Bid Date: March 21, 2014 @ 2:00 PM**

McGuire and Hester is seeking qualified subcontractors in the following trades: sawcutting; microtunneling; drilling; traffic control; SWPPP; rebar; grouting; fencing; masonry; CIDH piles; settlement monitoring; vibration monitoring; dewatering; trucking; painting & coating; and survey.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

**McGuire and Hester**

9009 Railroad Avenue • Oakland, CA 94603  
 Phone: (510) 632-7676 • Fax: (510) 562-5209  
**Contact: Duane Schulze**  
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**CALTRANS #04-3A8704**  
**Retrofit Bridge, Replace Bridge, And Construct Emergency Access Lane.**  
**In Contra Costa County and Near Martinez From Arthur Road Undercrossing To 0.5 Mile North Of Mococo Overhead**

Brosamer & Wall, Inc. is requesting quotes from all qualified Subcontractors and Suppliers including certified DBE firms for the following items of work, including but not limited to:

**Asphalt AC Dike, Bridge Removal, Cellular Concrete, CIDH Concrete Piling, Clearing/Grubbing, Concrete Supplies, Construction Area Signs, Corrugated Steel Panel, Dewatering, Drill and Bond Dowels, Earthwork Grading and Paving, Earthwork, Electrical Signal and Lighting, Geo-synthetic Materials Supply, Health and Safety Plan, Hot Mix Asphalt, Lead Compliance Plan, Lumber Structures, Metal Fabrication, Misc. Metal, Non-Storm Water Discharge Control, Painting (Steel), Permanent Concrete Barrier, Piling, Portable Concrete Barrier (K-Rail), Railings & Barriers, Reinforcing Steel (Rebar), Roadway Signs, Sawcutting, Street Sweeping, SWPPP, Temp and Permanent Erosion Control, Temp Chain Link Fence, Temporary Timber Matting, Temporary Traffic Control, Temp Crash Cushion Module, Traffic Stripe & Pavement Markings, Trucking, Vegetation Control, Water Pollution Control, Water Pump Bypass Systems.**

Brosamer & Wall, Inc. will work with interested subcontractors to identify opportunities to break down items into economically feasible packages.

Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage and worker's compensation for the entire length of the contract. All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining insurance, bonding, equipment, materials and/or supplies please call Robert Rosas at (925) 932-7900. Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 110, Walnut Creek, Ca. 94596. Brosamer & Wall, intends to work cooperatively with all qualified firms seeking work on this project. We are an equal opportunity employer and will work with any interested subcontractor to identify opportunities to break items into economically feasible packages

**Brosamer & Wall, Inc.**

1777 Oakland Blvd Suite 110 • Walnut Creek, CA 94596  
 Phone: 925-932-7900 • Fax: 925-279-2269  
 An Equal Opportunity Employer

## Fireside Chat

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tegic partnership is so important. Both our bureaus have come together to help educate minority businesses on the numerous opportunities that are available to assist them in exporting for the first time, and to help firms currently exporting to expand to new markets.”

Below is more information about the featured speakers:

**Moderator: Sharon T. Freeman, Ph.D.**, is president of the All American Small Business Exporters Association (AASBEA). Dr. Freeman has worked in over 100 countries specializing in helping small, minority, women and immigrant-owned business connect, grow and thrive.

**Ronald Hall** is president and chief executive officer of Bridgewater Interiors, which was the 2013 National Minority Enterprise Development Week Manufacturer of the Year winner. Bridgewater Interiors is a joint venture between Epsilon Technologies and Johnson Controls.

**B. Doyle Mitchell, Jr.** is president and CEO of Industrial Bank, N.A., headquartered in Washington, DC. Industrial Bank is the oldest and largest African American owned commercial bank in the metropolitan Washington region.

**Marie Johnsis** the founder and president L&L Consulting LLC, and has been a leader in business, community and government services for more than 30 years. Johns served as the U.S. Small Business Administration's Deputy Administrator from June 2010 through June 2013.

**About the Minority Business Development Agency (MBDA)**

MBDA, [www.mbda.gov](http://www.mbda.gov), is the only Federal agency dedicated to the growth and global competitiveness of U.S. minority-owned businesses. Our programs and services better equip minority-owned firms to create jobs, build scale and capacity, increase revenues and expand regionally, nationally and internationally. Services are provided through a network of MBDA Business Centers.

**About the International Trade Administration**

The International Trade Administration (ITA) is the premier resource for American companies competing in the global marketplace. ITA has 2,400 employees assisting U.S. exporters in more than 100 U.S. cities and 72 countries worldwide. For more information on ITA visit [www.trade.gov](http://www.trade.gov).

**Source: The Minority Business Development Agency (MBDA)**

**Advertise with the Small Business Exchange**

Utilize SBE's TARGET DISTRIBUTION to reach the DBEs, SBEs, DVBEs, MBEs, and OBEs that match the trades and goods you need. [www.sbeinc.com](http://www.sbeinc.com)



# Sixth Street Viaduct Replacement Project

Meet the Team:

**SKANSKA Stacy and Witbeck**  
A Joint Venture

## About the Project

The City of Los Angeles is replacing the existing Sixth Street Viaduct over the Los Angeles River and U.S. 101. The 3,500-foot long Viaduct was constructed in 1932, but in the last 80 years concrete elements of the Viaduct have cracked and deteriorated as a result of an internal chemical reaction known as ASR. Skanska-Stacy and Witbeck a Joint Venture (SSW) will construct a Viaduct replacement to current standards utilizing a unique design by HNTB. SSW was selected as the CM/GC for the project.

**Date:** Friday, February 28, 2014

**Time:** 7:00am - 9:30am

(Registration 7:00am-7:30am, refreshments will be provided)

**Location Adjacent to:** 670

Mesquite St. Los Angeles, CA 90021 (in parking lot, see attached map)

## Subcontracting Opportunities

SSW is looking for qualified DBE firms in the following areas:

Traffic Control, Street Sweeping, Water Truck Service, Construction Surveying, Building Abatement & Demolition, Trucking, Concrete Flatwork (Streets), AC Grinding, AC Paving, Concrete Removal (curb, gutter, sidewalk), Rental (Light Plants, Generators, Rental (Light Equipment), Rental (Traffic Control), Tenant Improvements, Refuse Bins, Sanitary Facilities, Traffic Signal, Street Lighting, Tree Removal and Planting, Concrete Sawcutting, Janitorial Services, Reprographic Services

**To RSVP Contact:** Joe Hernandez, SSW Community Liaison, [RSVP4SSW@JHCAgency.com](mailto:RSVP4SSW@JHCAgency.com)