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# SMALL BUSINESS

## EXCHANGE

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Voice of Small, Emerging Diversity Owned Businesses Since 1984

• NEWS • INFO • BIDS

## Black churches put faith in coding classes



Children are learning to code in black churches. (Photo: Jessica Guynn, USA TODAY)

By Jessica Guynn

For years, parishioners at the Calvary Hill Community Church have learned to live by the code.

Now their children are learning a different kind: computer code.

The San Francisco church is one of the first to take part in an initiative from Rev. Jesse Jackson's Rainbow PUSH Coalition to forge a new generation of computer programmers. Jackson is reaching out to African Americans in their spiritual homes with FAITHTECH Labs, an initiative that provides access to computers for all ages and coding classes for young people.

So far, Rainbow PUSH has opened tech labs at Calvary Hill in San Francisco, in its Chicago headquarters and in a church in Greenville, S.C., Jackson's hometown. Two more are slated to open soon — inside Greater St. Paul Church in Oakland and Bethlehem Missionary Baptist Church in Richmond, Calif. — with a third planned for a Chicago church.

Each tech lab is equipped with laptop and desktop computers, printers, servers and networking technology donated by HP. In many cases the new equipment is replacing slow, broken-down com-

puters that frequently crash, frustrating church users, young and old.

"We have to get a whole new generation 'code ready,' to produce thousands of young people who can fill the pipeline to the technology industry," Jackson told USA TODAY. "If not us, who will?"

FAITHTECH Labs is part of Rainbow PUSH's 1,000 Churches Connected Program, which supplies technology to boost financial literacy and now technological proficiency.

Valerie Cooper, associate professor of black church studies at the Duke Divinity School, says Jackson recognizes "the power of black churches in black communities."

For decades, churches have served as a cornerstone of the African-American community and an organizing base for the civil rights and social justice movements. Nearly eight in 10 African Americans say religion is very important in their lives, significantly more than the 59% of the U.S. adult population overall who agree, according to research conducted by the Pew Research Center in 2009. Churches not only play a central role in African-American life, they offer far more than Sunday services.

Continued on page 8

## SBA Launches New Website for America's Small Businesses and Entrepreneurs

SBA has launched [certify.sba.gov](http://certify.sba.gov), a new website to further streamline and improve the application processes for small businesses and entrepreneurs seeking to do business with the federal government.

"SBA is committed to being as nimble and agile as the small businesses we serve. In addition to LINC our "Start Up in a Day Initiative" and "Small Business Tech Coalition", the launch of [certify.sba.gov](http://certify.sba.gov) is another way SBA is leveraging the power of technology for Americans. This

new website first focuses on closing market gaps for women entrepreneurs in the federal marketplace by featuring the Women-Owned Small Business (WOSB) Program as we work toward breaking federal contracting goals for a second year in fiscal year 2016," said SBA Administrator Maria Contreras-Sweet.

With this website, SBA's contracting application and certification process for women-owned small businesses is now completely accessible online and easier than ever to complete. Women



contractors can now easily manage the certification process, including Third Party Certifications as part of the WOSB Federal Contract Program.

The new website will eventually serve additional SBA contracting programs, including the 8(a) Business Development Program, the HUBZone Program, and others. The site will allow several forms to be filled out electronically, reducing the burden of printing, scanning, and uploading. As additional certifications like the

8(a) Business Development Program are moved into the new system, documents uploaded for one program may be reused for another.

The site also has a tool called "Am I Eligible?" which allows a small business to answer approximately fifteen questions and to determine if the Women-Owned Small Business Federal Contract Program, the HUBZone Program, and/or the 8(a) Business Development Program are a good fit for their business.

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# Community Outreach

## Richmond Mayor: Salute e Vita Ristorante receives 30-day notice to vacate

Richmond Mayor Tom Butt reported stunning news Monday: That popular Marina Bay restaurant Salute e Vita Ristorante, owned by the charitable Menbere Aklilu, has received a 30-day notice to vacate the building by its property owner Panterra Company.

The mayor suspects Richard Poe, a Florida resident and owner of Panterra Company, may be evicting Aklilu and her restaurant in retaliation against the city over a proposed Marina Bay development.

Poe has been upset with Mayor Butt and city officials for blocking his plan to build The Richmond Riviera, a lower density housing project on the waterfront. The city rejected the project on the grounds that it was inconsistent with the Richmond General Plan.

Poe also failed in attempts to pass Measures N and O in the June election. One of the measures would have amended the Richmond General Plan to allow for Poe's development, while the other would have reduced the Richmond city manager's compensation.

In response to Salute's notice to vacate, a press conference on Tuesday protesting Panterra Company's action will be held at Salute Ristorante, 1900 Esplanade Drive, at 10 a.m., Mayor Butt said.

It was only last week that we reported about Aklilu's inspiring background and her many contributions to the community. After escaping an abusive relationship as a single mother, she worked her way up from hostess to general manager at Salute's and eventually purchased the restaurant, which has become a launching pad for her good deeds in Richmond, West County and beyond.



The mayor called Aklilu a local celebrity for her charitable works and "compelling personal story of abuse and homelessness."

"She delivered the commencement speech at Holy Names University in 2013, received the Jefferson Award in 2015, provides a Thanksgiving feast for the homeless every year and was named to the Women's Hall of fame by Senator Loni Hancock in 2016," the mayor noted in his e-forum newsletter Monday afternoon.

Butt also listed some of Menbe's local accomplishments:

- Sponsored Menbe's Way Fun, is managed by Richmond Community Foundation.
- Donated to the Richmond Rescue Shelter.
- Hosted annual Thanksgiving dinners for homeless families and individuals at Salute's since 2011. In 2014 she expanded this dinner to include veterans from Oakland, Richmond

and Marin County. Over the years she has developed the Thanksgiving dinner to include a health fair that provides flu shots and personal items for each attendee.

- Hosted annual Mothers' Day brunches for low income single mothers from the Pullman Point Apartments.
- Provided jobs to young women who live in Pullman Point by hiring them for various positions at Salute e Vita.
- Made substantial funding contributions East Bay Center for Performing Arts.
- Makes continuous contributions to the Family Justice Center.
- Holds regular etiquette classes at her restaurant for young women.

SOURCE: <http://richmondstandard.com>

## City releases Request for Qualifications and Proposals to develop city-owned Properties to create new Housing for the Homeless

In another critical step in the City's effort to combat homelessness, Mayor Eric Garcetti invited affordable housing developers to submit proposals to develop City-owned properties for homeless residents.

Today, the City Administrative Officer released a Request for Qualifications and Proposals (RFQ/P) for eight City-owned sites, with multiple

parcels, that will either be sold or developed. These sites represent at least \$47 million of the City's plan to invest \$138 million towards homeless programs, services, and housing in Los Angeles during this fiscal year.

The development or sale of properties comes as the City prepares to place a general obligation bond on the November ballot, which would raise

\$1.2 billion in new revenue for housing. Combined with Mayor Garcetti's proposed affordable housing linkage fee, the City is raising enough funding to nearly double the City's regular production of affordable housing and more than triple its production of permanent supportive housing for the homeless.

■ Continued on page 9



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GENERAL SERVICES

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# Diversity on the Move

## MBDA National Director Receives 2016 National Urban League's "Women of Power Award"

The National Director of the U.S. Department of Commerce Minority Business Development Agency (MBDA), Alejandra Y. Castillo received the National Urban League's (NUL) "Women of Power Award" during the 2016 "Women of Power & Business Leaders Awards Luncheon," Aug. 4 at the Baltimore Convention Center. The "Women of Power" award is designed to recognize women leaders who are making an impact in the world of arts, politics, journalism, justice and sports.

"I am incredibly honored to receive this award from the NUL and to be in the presence of so many dynamic and powerful women, past, present and future," said MBDA National Director Alejandra Y. Castillo. "It's so important that we continue to celebrate and support one another. This is one way that we can help ensure even more women are in position to lead, grow and contribute to the success of our nation."

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Photo Credit: MBDA

## California Sub-Bid Request Ads

### AECOM

#### REQUEST FOR BIDS & NOTICE OF INTEREST

AECOM is bidding on the following project as a Prime Contractor:

**Deferred Maintenance Program Management Services  
Sheriff and Department of Health Services  
County-Owned Properties for the County of Los Angeles Department of Public Works  
Bid Date: August 25, 2016, at 5pm**

AECOM is seeking qualifications from Community Business Enterprises (CBEs) and other subcontractors for the following work:

- Architecture
- Engineering (Mechanical, Electrical, Plumbing, Structural)
- Asbestos and Lead Testing
- ADA Field Team
- QA/QC/Report Creation

#### AECOM

300 S. Grand Avenue, 2nd Floor • Los Angeles, CA 90071  
ATTN: Clayton O'Kane

Experience providing similar services directly to the County of Los Angeles is preferred. This proposal is in alignment with the County of Los Angeles's CBE Program requirements and certified CBEs are encouraged to respond.

AECOM intends to conduct itself in good faith in regards to all firms.

Interested businesses should email a brief one-page firm overview listing any County of L.A. experience along with CBE documentation by Monday, August 16, 2016, to [amy.pang@aecom.com](mailto:amy.pang@aecom.com). You can also contact her at **Phone: 415-955-2806** or **Fax: 415-796-8200**

AEOE



#### McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603  
Phone: (510) 632-7676 • Fax: (510) 562-5209  
Contact: Travis O'Connor • An Equal Opportunity Employer

Sub Bids Requested From Qualified MBE, WBE Subcontractors & Suppliers for  
**The Presidio Trust - East Mason Street Warehouses Site & Utility Upgrades**

**Location: San Francisco, San Francisco County • Bid Date: August 19, 2016 @ 3:00 PM**

McGuire and Hester is seeking qualified subcontractors in the following trades: **trucking, electrical, fencing, and sawcutting.**

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

#### TAFT ELECTRIC COMPANY

1694 EASTMAN AVENUE, VENTURA, CA 93003  
Contact: Sam Storey • [ssstorey@taftlectric.com](mailto:ssstorey@taftlectric.com)  
Phone: (805) 642-0121 • Fax: (805) 650-9015

Invites sub-bids from qualified DBE businesses for the following project:

**IFB No.: 2017-01, 85 Electric Bus Charging Stations at AVTA Offices & Maintenance Facility  
Location: Lancaster, CA  
BID DATE: 8/18/2016 at 11:00am**

**SEEKING: Concrete & AC Patch, Bollard Construction & Installation, AC Demo & Removal, Concrete, Asphalt, Saw Cutting, Street Striping, On Sight Potholing, Construction of Generator Pad.**

We are an Equal Opportunity Employer and intend to seriously negotiate with qualified Disadvantaged Business Enterprise subcontractors and suppliers for project participation.

Payment and performance bonds may be required. Please contact us at the above listed number for further information regarding bidding on this project. To the best of our abilities we will help with bonds/insurance/credit. Plans are available for viewing at our office.

We Are An Equal Opportunity Employer

**CAHILL CONTRACTORS, LLC**  
Colby Smith at [estimating@cahill-sf.com](mailto:estimating@cahill-sf.com)  
(415) 677-0611.

**CAHILL CONTRACTORS, LLC requests bids from Certified SBE Subcontractors and Suppliers for the following TRADES ONLY:**  
Elevators / Fire Protection / Solar Panels (Photovoltaic Infrastructure Only and Solar Hot Water) / Exterior Building Maintenance / Soil Improvements

**PARCEL O - 50% CD EARLY BID (SELECT TRADES)**

455 Fell Street, San Francisco, CA 94102

This is a CMD project with construction workforce and prevailing wage requirements.

**BID DATE: 8/19/16 @ 5 PM**

**BID DATE (Soil Improvements ONLY): 8/24/16 @5pm**

Voluntary Pre-bid Meeting:  
7/29/16 @ 11:15am, Cahill's Office  
425 California St., Suite 2200  
San Francisco, CA 94104

**BID DOCUMENTS:** Please contact Colby for access to documents on BuildingConnected.

**CAHILL CONTRACTORS, LLC**  
Colby Smith at [estimating@cahill-sf.com](mailto:estimating@cahill-sf.com)  
(415) 677-0611.

**CAHILL CONTRACTORS, LLC requests bids from Certified SBE Subcontractors and Suppliers for the following TRADES ONLY:**  
Site Clearing, Demolition, and Abatement / Concrete / Shoring, Underpinning / Site Utilities

**POTRERO HILL BLOCK X - Structural Early Bid  
1101 Connecticut Street,  
San Francisco, CA 94107**

This is a CMD project with construction workforce and prevailing wage requirements.

**BID DATE: 8/16/16 @ 2 PM**

Voluntary Pre-bid Meeting:  
7/29/16 @ 10:30am, Cahill's Office  
425 California St., Suite 2200  
San Francisco, CA 94104

**BID DOCUMENTS:** Please contact Colby for access to documents on BuildingConnected.

# California Sub-Bid Request Ads



**8201 Edgewater Drive, Suite 202 • Oakland, CA 94621**  
**Phone (510) 777-5000 • Fax (510) 777-5099**

LBE & DBE Subcontractor/Supplier Bids Requested For:

**San Francisco Westside Recycled Water Pipeline**  
**City and County of San Francisco Public Utilities Commission**  
**Contract No. WD-2798**

**Bid Date: September 15th, 2016 until 2:00PM**  
**Fax all quotes to 510-777-5099**

Requesting certified LBE & DBE Subcontractor and Supplier Quotes on: Sand & Gravel Supply, Concrete & Cement Supply, Pipe Supply, Traffic Control, Plane Asphalt Concrete, Ditches Excavation, Imported Borrow, Finishing Roadway, Paving Asphalt, Jacked Welded Steel Pipe, Clay Sewer Pipe, Sewer Manhole, Concrete Curb & Sidewalk, Painted Traffic Stripe & Marking, Traffic Engineer, Hazardous Waste Trucking, Trucker, Cutting, & Construction Equipment Rental

Hard copy versions of plans, specifications and bidding documents are available at 525 Golden Gate Avenue, 1st Floor, Customer Service Desk, San Francisco, CA 94102. Contract documents are also available for viewing by appointment only at Shimmick Construction's Office: 8201 Edgewater Drive, Suite 202, Oakland, CA 94621.

Subcontractors and Suppliers interested in this project may contact Aron Oshio by phone at (510) 777-5000 or by email at [aoshio@shimmick.com](mailto:aoshio@shimmick.com).

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.



**8201 Edgewater Drive, Suite 202 • Oakland, CA 94621**  
**Phone (510) 777-5000 • Fax (510) 777-5099**

SBE Subcontractor/Supplier Bids Requested For:

**Permanente Creek Flood Protection Project Rancho San Antonio Detention Basin**  
**Santa Clara Valley Water District**  
**Project No. 26244001**  
**Contract No. C0617**

**Bid Date: August 31, 2016 until 2PM**  
**Fax all quotes to 510-777-5099**

Requesting certified SBE Subcontractor and Supplier Quotes on: Clear & Grub, Concrete Building, Demolition, Earthwork, Erosion Control, Fence, Flatwork, Grinding AC, Instrumentation, Landscape, Masonry, Metal Beam Guard Rail, Paving, Rebar, Signs, Stripes/Markers, Trucking, Utility Work, Aggregate Supply, Misc. Metals Supply, Ready Mix Supply, Pipe Supply, Vales & Fittings Supply

Plans and specifications are available on the owner's website at <http://www.valleywater.org/Programs/Construction.aspx>. Plans and specifications are also available for viewing by appointment only at Shimmick Construction's Office: 8201 Edgewater Drive, Suite 202, Oakland, CA 94621.

Subcontractors and Suppliers interested in this project may contact Ben Gordon by phone at (510) 777-5000 or by email at [bgordon@shimmick.com](mailto:bgordon@shimmick.com).

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.



**11555 Dublin Boulevard • P.O. Box 2909**  
**Dublin, CA 94568-2909**  
**(925) 829-9220 / FAX (925) 803-4263**  
**Estimator: GARRY DAY**  
**Website: www.desilvagates.com**  
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DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**YERBA BUENA ISLAND STREET IMPROVEMENTS**  
**Sub-Phase 1YA and 1YB, San Francisco, CA**  
**Small Business Enterprise Goal Assigned is 41%**

**OWNER:**  
**TREASURE ISLAND COMMUNITY DEVELOPMENT, LLC**  
**c/o LENNAR URBAN**  
**1 Sansome Street, Suite 3200,**  
**San Francisco, CA 94104**

**BID DATE: AUGUST 25, 2016 @ 2:00 P.M.**

We hereby encourage responsible participation of local Small Business Enterprises/Local Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

**CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, ELECTRICAL, EROSION CONTROL, FENCING, JOINT TRENCH, LANDSCAPING, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, PUMP STATION, ROADWAY EXCAVATION, SHORING, SOIL NAIL, STRIPING, SURVEY/STAKING, TEMPORARY EROSION CONTROL, TREE REMOVAL/TRIMMING, UNDERGROUND UTILITIES, WALL (BLOCK), WALL (GABION), WALL (MSE), TRUCKING, WATER TRUCKS, STREET SWEEPING, EROSION CONTROL MATERIAL, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, GEOGRID MATERIAL.**

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA or at your local Builders Exchange, or reviewed and downloaded from the Dropbox site at <https://www.dropbox.com/sh/kq8okfn86g57btf/AACftxLhRmnOexjIzdzr1RPa?dl=0>

Information is also available on the City and County of San Francisco's website at <http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=11060>

A non-mandatory pre-bid meeting and job walk will be held on July 26, 2016 at 10:00 AM located at Casa de la Vista (Building 227) Treasure Island, 191 Avenue of Palms, San Francisco, CA 94130.

Fax your bid to (925) 803-4263 or email it to [gday@desilvagates.com](mailto:gday@desilvagates.com) to the attention of Estimator Garry Day. If you have questions for the Estimator, call at (925) 829-9220.

If you need SBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services for this project call the Estimator at (925) 829-9220. DGC is willing to breakout portions of work to increase the expectation of meeting the SBE/LBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.



**11555 Dublin Boulevard • P.O. Box 2909**  
**Dublin, CA 94568-2909**  
**(925) 829-9220 / FAX (925) 803-4263**  
**Estimator: STEVE LIPPIS**  
**Website: www.desilvagates.com**  
**An Equal Opportunity Employer**

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**PERMANENTE CREEK FLOOD PROTECTION PROJECT**  
**Contract No. C0617**  
**Project No. 26244001,**  
**Small Business Enterprise Goal Assigned is 30%**

**OWNER:**  
**SANTA CLARA VALLEY WATER DISTRICT - 5750**  
**Almaden Expressway, Room B108, San Jose, CA 95118**  
**BID DATE: AUGUST 31, 2016 @ 2:00 P.M.**

We hereby encourage responsible participation of local Small and Micro Business Enterprises certified by the Department of General Services and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

**AC DIKE, BARRIER RAIL SUB, BIOLOGIST CONSULTANT, BOX CULVERT, BUILDING, CLEARING AND GRUBBING/DEMOLITION, DEWATERING, ELECTRICAL, EROSION CONTROL, FENCING, LANDSCAPING, METAL BEAM GUARDRAIL, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, ROADSIDE SIGNS, STRIPING, UNDERGROUND, VIBRATION MONITORING, WELL DRILLING & SEALING, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AB MATERIAL &, CLASS 3 AB MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, HOT MIX ASPHALT (OPEN GRADE) MATERIAL.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at: <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is [ftp@desilvagates.com](ftp://ftp%25desilvagates.com) and password is [f7pa55wd](ftp://ftp%25desilvagates.com)) or from the Owner.

Fax your bid to (925) 803-4263 to the attention of Estimator Steve Lippis. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the SBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

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# California Sub-Bid Request Ads

## Turner

Turner Construction Company, representing Oakland International Airport as their General Contractor, formally announces the upcoming bidding opportunity on the project listed below. Bidders are encouraged to seek Local/Small Business certification from the Port of Oakland before September 20th for Bid Group B.

**International Arrivals Building (IAB) Upgrades**  
Approximate Construction Value: \$25,000,000  
Owner: Port of Oakland

This project includes expansion and renovation to the International Arrivals Building at Oakland International Airport. We will be building an addition to accommodate a second baggage carousel and conveyance system, and expanded queuing and processing areas; updating restroom facilities, seismic upgrades and building system infrastructure upgrades, architectural updates within the existing IAB facility.

The following trade packages currently being bid as part of Bid Group B:

2.20 DEMOLITION AND ABATEMENT, 6.10 MILLWORK, 7.80 FIREPROOFING, 8.10 DOORS / FRAMES / HARDWARE BID GROUP B, 8.80 GLAZING BID GROUP B, 9.20 DRYWALL / INSULATION / PLASTER / FRP, 9.30 CERAMIC TILES, 9.50 ACOUSTIC CEILINGS, 9.60 CARPET / RESILIENT FLOORING, 9.62 EPOXY FLOORING, 9.90 PAINTING, 10.10 SIGNAGE AND PANEL SIGNAGE, 10.20 TOILET PARTITIONS / ACCESSORIES/METAL LOCKERS/VISUAL DISPLAY SURFACES, 12.40 ROLLER SHADES, 13.72 PAGING AND AV, 13.85 FIRE ALARM, 15.00 HVAC, 15.30 FIRE PROTECTION, 15.40 PLUMBING, 16.00 ELECTRICAL, 16.70 TELE DATA, 17.00 ENERGY MANAGEMENT CONTROL SYSTEMS

**Plans and Specifications** Plans, Specifications, and Requirements will be available after August 29th. Please go to <https://turnernorcal.box.com/s/5if5ro4gqamyxlmqy0tau983v8fbkye2> to access the documents. You will be asked for your own user name and password.

**Pre-Bid Meeting** A non-mandatory Pre-Bid Meeting will be held August 31st from 3PM to 5 PM at Turner's Airport office at 1100 Airport Drive, 2nd Floor. This meeting will cover Bid Group B bid packages. Attendance at this meeting is STRONGLY ENCOURAGED.

**Prequalification** Bidders interested in working with Turner on this project will be required to submit a prequalification package. Prequalifications are due August 19, 2016. Contact Jennifer Evers for more information.

**Sealed bids for Group B are due no later than 2pm, TUESDAY, September 20, 2016**

DELIVER TO:  
Turner's Oakland Office  
Attn: Jennifer Evers  
300 Frank H. Ogawa Plaza, Suite 510  
Oakland, CA 94612

Turner has a 70% LBABE/LIABE goal which includes a 17% SBE/VSBE goal for this project. Preference will be given to subcontractors holding these Port certifications. Certifications process to be complete by September 13th. Certification may be applied for at: <http://www.portofoakland.com/srd/>

**Mentor/Protégé Program Participation**— Subcontractors are highly encouraged to participate in Turner's Mentor/Protégé

Program. Participation in this program will count towards the award decisions for this project. Please direct all questions to Jennifer Evers at 650-291-4080 or [jEVERS@tcco.com](mailto:jEVERS@tcco.com)



120 Granite Rock Way, San Jose, CA 95136  
Phone (408) 574-1400 Fax (408) 365-9548  
Contact: Rob Snyder  
Email: [estimating@graniterock.com](mailto:estimating@graniterock.com)

REQUESTING SUB-QUOTES FROM QUALIFIED LBE / MBE / WBE / OBE  
SUBCONTRACTORS/SUPPLIERS/TRUCKERS FOR:

**Twin Peak Boulevard Cold-In-Place Recycling  
Pavement Renovation Phase 2  
Contract No. 2663J**

**Owner: City & County of San Francisco  
Engineers' Estimate: \$1,250,000.  
BID DATE: August 17, 2016 @ 2:30 PM**

Items of work include but are not limited to: Traffic Control, PCMS, Striping, Concrete Work, Adjust Utilities, Fiber Rolls and Trucking.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer



Is requesting quotes from qualified DBE Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

Pavement Grinding, AC Paving, Stripe & Mark, Traffic Control, Aggregate, Pipe PVC, SWPPP, Schedule, Shoring

**Hi-Desert Water District Wastewater Reclamation Project  
Phase 1 Collection System  
Bid Package A**

Located in Yucca Valley, California

**Hi-Desert Water District**

**BID DATE August 23, 2016 @ 2:00 p.m.**

Sub & Vendor Bids Due Prior

**Sukut Construction, LLC**

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Robbie Zwick

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: [estimating@sukut.com](mailto:estimating@sukut.com)

Plans/specs are available for viewing at our office by appointment, or may be downloaded from Owner's website at <https://atkins.app.box.com/s/ebd76kmva4dkkd1apuh5q02fqst3mg1>. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut Construction will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

**Sukut Construction, LLC**

An Equal Opportunity Employer



Is requesting quotes from qualified SBE, VBE, DVBE, HUBZone, SDBE and WBE Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

Diesel Fuel Supply, Temporary Fencing, Clearing & Grubbing, Supply Rip Rap, Concrete Curb, Provide & Install ABC, Asphalt Paving, Provide & Install DG, Install Sound Barrier Wall, Install Cable Fence, Geotechnical Instrumentation, Install Survey Monuments, Landscaping & Irrigation, Signage, Chain link Fence, Well Destruction

**Santa Ana River Mainstem, Lower Santa Ana River Channel, Reach 9 – Phase 5B**

Solicitation Number: W912PL-16-B-0005

Located in Yorba Linda, California

**U.S. Army Corps of Engineers Los Angeles District**

**BID DATE August 29, 2016 @ 1:00 p.m.**

Sub & Vendor Quotes Due Prior

**Sukut Construction, LLC**

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Jerry Pabbruwee

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: [estimating@sukut.com](mailto:estimating@sukut.com)

Plans/specs are available for viewing at our office by appointment, or may be downloaded from fbo.gov website. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut Construction will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

**Sukut Construction, LLC**

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# Business Development

## USBC Building International Relations on Behalf of Black Business Owners

Rabat- A business and media delegation representing several African American chambers of commerce is in Morocco this week to explore Morocco's business, trade, and tourism potential to open up bridges of ongoing communication and understanding between the two countries' business sectors.

Chaired by Ron Busby, President and CEO of the U.S. Black Chambers, Inc. (USBC), the delegation's visit came as a follow up to previous American trade and business delegation visits seeking investment and trade exchange opportunities with Morocco.

For decades, Morocco has tried to shift its economy into a market economy, establishing free trade agreements with other countries, launching new infrastructure projects, exploring renewable energy potential, all with a view to present itself as the main hub for business in Africa.

With this in mind, the American delegation has held a number of round tables and B2B meetings with Moroccan counterparts in Rabat, Casablanca, Marrakech, and Fez.

The American delegation has toured a number of historical Moroccan monuments and tourist attractions representing the kingdom's regional diversity, that have earned the country a reputation of being among the best worldwide destinations.

During the visit, Ron Busby issued a press release urging the 250,000 members of his chamber to engage in trade and business opportunities with Moroccan counterparts.

"Commerce among the nations contributes to economic stability and progress of both the United States and the Kingdom of Morocco. International trade provides regular and direct lines of communication between the citizens of the United States and the kingdom of Morocco," said Busby.

He continued: "I urge business, labor, agricultural, educational and civic groups, as well as individual citizens of the United States, to engage the Kingdom of Morocco in gatherings, discussions, exhibits, ceremonies and other appropriate activities designed to promote commerce opportunities and continuing awareness of the importance of world trade between our mutual countries."

The US trade delegation is being hosted by two Moroccan American media figures, Mohamed Dou Rachad, managing partner of 50 Frames LLC, a production company based in Washington, D.C., and



Mohamed El Hajjam, the CEO of AV Actions, a top 20 media company based in Washington, and the primary organizer behind the project.

Highlighting the historical developments the U.S. is facing with the current Presidential election, Mr. Dou Rachid explained that "what happens in the U.S. will have repercussions not only in Morocco, but worldwide." He said that, "Morocco's long standing traditional relationship with the U.S. should be revised and reviewed in light of the current challenges the U.S. political parties are facing."

"Morocco needs to break away from traditional approaches in dealing with media, because rapid technological developments in the field of mass communication are changing things on a daily basis. This requires those interested in the field of media to exert painstaking and continuous efforts not to fall behind and to cope with the rapid technological changes," Dou Rachad told Morocco World News.

For his part, El Hajjam emphasized the crucial role Moroccans in the diaspora play to lobby for Morocco's interests worldwide. Moroccans living abroad have much to offer to bridge the gap be-

tween their homeland and the countries in which they live, he said.

"The role of the media has become so crucial, influencing and forming the concepts of cooperation and coexistence between nations and peoples. Moroccan local and international media figures offer a lot of creative ideas that need coordination and attention from both investors as well as decision makers," he concluded.

**SOURCE:** <http://usblackchambers.org>

## 2016 National Urban League's "Women of Power Award"

■ Continued from page 3

Other 2016 honorees included; White House Senior Advisor Valerie B. Jarrett, President and Chief Executive Officer of the Urban League of Broward County Dr. Germaine Baugh-Smith, Fellow and Vice President of Community Investment for Comcast Corporation and Executive Vice President of the Comcast Foundation Charisse R. Lillie, Esq., and President of Planned Parenthood Federation of America and Planned Parenthood Action Fund Cecile Richards.

The awards luncheon was part of the 2016 National Urban League Conference: Save our Cities: Education, Jobs and Justice held Aug. 3-6 in Baltimore. The annual conference also featured a career and networking fair, entrepreneur summit, young professional's summit, and information sessions and workshops on topics relating to education, business, the economy, health, and justice.

Past "Women of Power" award winners include MSNBC/NBC Anchor Tamron Hall, Treasurer of the United States Rosie Rios,

Professional Boxer Laila Ali, U.S. Ambassador to the United Nations Susan E. Rice, Dr. Valerie Montgomery Rice, President, Morehouse School of Medicine and hip-hop legend, entrepreneur and philanthropist, MC Lyte.

**About the Minority Business Development Agency (MBDA)**

MBDA, is the only Federal agency dedicated to the growth and global competitiveness of U.S. minority-owned businesses. Our programs and services better equip minority-owned firms to create jobs, build scale and

capacity, increase revenues and expand regionally, nationally and internationally. Services are provided through a network of MBDA Business Centers. After 47 years of service, MBDA continues to be a dedicated strategic partner to all U.S. minority-owned businesses, committed to providing programs and services that build size, scale and capacity through access to capital, contracts and markets. Follow us on Twitter @usmbda.

**SOURCE:** Minority Business Development

# California Sub-Bid Request Ads



**MariPro**

L-3 MariPro is soliciting interest from certified Small Business Enterprise and Disabled Veteran Business Enterprise to supply bids for subcontract services within Los Angeles County for upcoming contracts.

Please contact **Chuck Ebner** at [chuck.ebner@L-3com.com](mailto:chuck.ebner@L-3com.com) to express interest in obtaining a subcontractor RFP for any of the below services. Please specify your business name, area of interest and contact information.

Construction Equipment Rentals; pumps, compressors, light stands, etc. • Crew Boat Charter • Diving & ROV Services to 170 FSW • Electrode Supplier • Fencing Contractor • Gas Free Services • HV Electricians, Cable Splicing and NETA Cert Cable Testing • Industrial Recycling • Marine Geophysical Survey • Mobile Crane Service to 100,000 lbs. • Precast Concrete Vaults • Rigging Supplier • Confined Space Safety Training • Steel & Metal Suppliers • Traffic Safety, K-Rail, Light Stands & Sign Rental • Trucking Services • Waste Hauling & Disposal • Welding Services

Interested firms must hold an SBE/DVBE certification from one of the following agencies; the City of Los Angeles, State of California, L.A. Metropolitan Transportation Authority, Federal SBA Designation 8a or Disadvantaged Business Enterprise.

No self-certifications will be accepted. A current CA Contractor's License is required where applicable.

1522 Cook Place, Goleta, CA 93117 / [www.L-3com.com/MariPro](http://www.L-3com.com/MariPro)

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### DBE Opportunity

Requesting Sub-bids, Sub-proposals from firms with California DBE certification Subcontractors/Subconsultants/Vendors wanted for NAICS codes:

**237130 – Power and Communication Line and Related Structures Construction**

**238110 – Poured Concrete Foundation and Structure Contractors**

**238210 – Electrical Contractors and Other Wiring Installation Contractors**

**Project Name: Catenary and Broadway Wye Improvements Project**

**Owner: SANDAG**

**Bid/Proposal Due Date & Time: 8/17/16 at 2:00 PM**

For information on the availability of scope of work, plans, and specifications and the proposer/bidder's policy concerning assistance to subcontractors in obtaining bonds, lines of credit, and/or insurance, necessary equipment, supplies, materials, or related assistance service, please contact our office.



**Mass. Electric Construction Co.**

1925 Wright Avenue, Suite C • La Verne, CA. 91750

Email [mgarcia@masselec.com](mailto:mgarcia@masselec.com)

Phone (909)962-6051 • Fax (909) 992-3463

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# Black churches put faith in coding classes

Continued from page 1

"Black churches have a powerful ability to assist in the educational mission of communities and to help communities flourish," Cooper said. "I'm excited about the possibility that people will discover a love for technology, for coding and a love for computers. And there is a really strong possibility that if churches have the equipment that children might just explore and find something that they love."

The success of the initiative will depend on faithful execution, she cautioned. "The danger is that this just eventually becomes a new computer for the church office," Cooper said.

t Phillis Wheatley community center in Greenville, S.C., from morning until night, people from the surrounding community stream into the tech lab that opened in January to grab a seat and one of the three laptops and three desktop computers. Kids come to work on school projects, teens to hunt for summer jobs and adults to fill out applications for more permanent work, standing in line for their turn when necessary. The community center will debut a coding class for kids this summer.

The tech lab is a blessing "especially for churches like ours that are located in the inner city," said Darian Blue, pastor of Nicholtown Missionary Baptist Church and executive director of the Phillis Wheatley Association.

Latosha Dotson, mother of three, says her kids see computers as a gateway to a much larger world. "Knowledge is power," Dotson said. "The world is going to be run by computers. We have to get up to speed on how they run."

Jackson first conceived of putting technology in churches to bridge the digital divide in 2003 with computers donated by the company then known as Hewlett-Packard. "We are working to bring technology access centers to church basements across the country, to bring resources and equipment, to give people access to the tools of this modern age in some of the safest and most welcoming environ-

ments in their lives," then-CEO Carly Fiorina said at the time.

Now Jackson is back campaigning for Silicon Valley technology companies to increase hiring of African Americans and Hispanics. And his civil rights organization Rainbow PUSH is once again focused on training young people for promising careers in the sector powering the American economy.

The 26,000-square-foot warehouse that is home to the Calvary Hill Community Church sits on a busy industrial stretch in this historically African-American neighborhood of Bayview. Parishioners are predominantly African-American and Hispanic, all members of the local community that has been "underserved and overlooked by the technology boom," says Pastor Joseph Bryant, who is coordinating Rainbow PUSH's FAITHTECH Labs program.

At Calvary Hill, Bryant preaches "total life services for total life success" ranging from after-school care for kids to job training for adults. Starting this summer, seniors will learn computer basics and young people from kindergarten through college will learn to code. "Caterpillars," younger kids, some of whom have never touched a computer before, will get hands-on time to figure out how computers work. The older "butterflies" will learn how to build websites.

Their instructor is Kian Alavi, the director of youth services who took a five-week intensive coding class at San Francisco's coding school Hack Reactor so the kids at Calvary Hill could have the same "aha" moment he had: the realization that they, too, can create a digital presence with a kernel of an idea and some keystrokes. One child, he said, delighted in making a website with hundreds of images of cats.

"We all take gratification that we are equipping these children with the tools necessary to make it in life. In the future, everyone will code, regardless of your job function," Alavi said. "Giving them early access is important. They may not

make amazing stuff at 9 years old, but they will be familiar with the language."

On a recent morning, Alavi talked kids through the steps to building a rudimentary website. "You be the navigator, I'll be the driver," he told them. The kids reveled in the speedy new computers and the seemingly magical ability to make something they coded appear on the screen, in this case their names.

"When they get their first Web page going and there are pictures on there and there is text on there, they kind of start freaking out a little bit," Alavi said.

For children, "it's a catch-fire experience," says church volunteer Charlene Lawson.

Juanita Kimball jokes that her 7-year-old son has been a parishioner at Calvary Hill since he was in utero. He already knows more about computers than she does and, she says, is about to know even more. He "can't wait" to get cracking at coding, Kimball says.

"That's the age we're in, the computer age, the tech age," she said. "The more children know, the more they can be a part of it as well."

SOURCE: <http://www.usatoday.com>



Pastor Joseph Bryant Jr. is coordinating Rainbow PUSH's FAITHTECH Labs program. His children, Joi, 11, Josiah, 13, are learning to code at Calvary Hill Community Church. (Photo: Jessica Guynn, USA TODAY)

## Public Legal Notices

### Treasure Island – Opportunity to Provide Structural Engineering Consultant Services

Treasure Island Community Development, (TICD), master developer of the Treasure Island Redevelopment Project is requesting qualified, interested structural engineering firms to respond to a request for proposals. Information is available through the City and County of San Francisco's Treasure Island Development Authority (TIDA) website (see Bid Number TICD-16-02):

<http://sftreasureisland.org/contracting-treasure-island-community-development-ticd>

Respondents are encouraged to check this website regularly for updates.

Pre-Bid Meeting (non-mandatory):

**Date & Time:** Friday, August 5, 2016 @ 8:30 a.m.

**Location:** Casa de la Vista  
191 Avenue of the Palms  
San Francisco, CA 94130

Proposals must be submitted by  
**2:00 p.m. August 22, 2016.**

### Yerba Buena Island in San Francisco

Treasure Island Community Development is requesting qualified firms to provide services for the transplant of select trees on Yerba Buena Island. The Contractor will be responsible for offloading, and setting trees in a designated on-site storage area.

**For more information, please visit:**

<http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=11102>

Treasure Island Development Authority (TIDA) has established the 41% Small Business Enterprise (SBE) Participation goal for construction firms.

Respondents are encouraged to check this website regularly for updates.

Pre-Bid Conference:

**August 12, 2016 @ 10:00 AM**

**Casa de la Vista – Treasure Island  
191 Avenue of Palms, San Francisco, Ca 94104**

Proposals must be submitted by  
**August 22, 2016 @ 2:00 PM (PST).**

## SBA Launches New Website

Continued from page 1

"Small businesses often get too little credit for their work as our nation's leading job-creators, generating nearly two out of three net new jobs in our economy," Contreras-Sweet added. "Last fiscal year the federal government awarded its highest percentage of contracting dollars to small businesses in the history of the United States, totaling more than \$90 billion. Those resources supported more than half a million jobs in communities across this country. When these federal dollars churn in local communities, they create a multiplier effect that strengthens the local tax base and leads to better government services and better schools. That's the promise of our work."

Questions about the WOSB Federal Contract Program should be directed to [wosb@sba.gov](mailto:wosb@sba.gov)

**SOURCE:** [www.sba.gov](http://www.sba.gov)

**SMALL BUSINESS EXCHANGE**

# California Sub-Bid Request Ads



591 Camino De La Reina, Suite 1250 | San Diego, CA 92108  
Bid Manager: John Attiq  
TEL: (619) 814-3704 | [jattiq@pulice.com](mailto:jattiq@pulice.com)  
FAX: (619) 814-3770  
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Small Business, Veteran-Owned Small Business, Service-Disabled Veteran-Owned Small Business, Small Disadvantaged Business, HUBZone Small WOSB, Alaska Native Corp(ANC) or Indian Tribes Subcontractors, Material and/or Suppliers, and Professional Services for:

**Santa Ana River Mainstem, Lower Santa Ana River Channel, Reach 9-Phase 5B  
– Project No. W912PL-16-B-0005**

**OWNER:** U.S. Army Corps of Engineers, Los Angeles District

**LOCATION:** Orange County, CA

**QUOTE DEADLINE:** August 28, 2016 @ 1:00 PM (PDT)

**Plans and Specifications are available free of charge online at:**

<https://pulice.sharefile.com/app/#/home/shared/fo3ec802-ab3f-405a-84ff-d5e6d1c109ef>

The project generally consists of the following:

The project consists of improvements to an existing 2.4-mile section of the north bank of the Santa Ana River Channel for the LDY-S (Lomas De Yorba-Sur -Levee), City of Yorba Linda, CA.

Quotes for Services & Supplies requested for the following items for bid including, but not limited to:

DEWATERING	IMPORT BETTING MATERIAL	QA/QC & TESTING	GROUTNG RIP RAP
IMPORT RIP RAP	OUTLET STRUCTURES	PREFAB BUILDING	DECOMPOSED GRANITE
CONCRETE CURBS	AC PAVING	EROSION CONTROL	SUBDRAIN SYSTEM
CRUSHED AG BASE	CHAINLINK FENCE	TRUCKING	LANDSCAPE/IRRIGATION
CABLE FENCE	PLUMBING	CONCRETE RAMPS	ELECTRICAL
SURVEY MONUMENTS	DEMOLITION	GEOTECH INSTRUMENTATION	
MOIST CURING FACILITY	STRIPING & MARKING	HVAC	
CLEARING & GRUBBING	RCP	PROCESSING RIP RAP	

100% performance and payment bonds may be required for the full amount of the subcontract price. Pulice Construction, Inc. will assist with obtaining bonding, lines of credit, and insurance. Please Contact Kimberly Bell if assistance is needed with regards to bonding & Insurance.

Pulice Construction, Inc. will analyze and consider each quote received, including those that are broken down into economically feasible units to facilitate bidding. Pulice Construction, Inc. will assist with obtaining necessary equipment, supplies, or materials needed.

Pulice Construction, Inc. is committed to ensuring that subcontractors and vendors have the maximum opportunity to successfully perform on this project, and to making good faith efforts to utilize small, minority, women's, and local business enterprises.

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## City-owned Properties to create new Housing for the Homeless

Continued from page 2

"Too many of our residents need help. It is our responsibility to act now and leverage every resource at our disposal — including our publicly-owned land," said Mayor Eric Garcetti. "My office is working with the City Council to aggressively pursue new funding streams for permanent supportive housing, and address homelessness with the urgency that it deserves."

With this effort the City will create a list of prequalified firms to develop parcels for Angelenos who are homeless or at risk of becoming homeless. The developers will be selected based on their capacity, level of experience, and the strength of their proposed development strategy.

"I am proud of the steps our City is taking to sell its assets to fund permanent supportive housing,"

said Councilmember Marqueece Harris-Dawson. "Making an impact on homelessness requires all the resources available to house and provide services for the most vulnerable among us."

After this RFQ/P process is complete, the City will determine whether each site is better suited for sale or development. The properties will either be developed into affordable housing using the land value as a subsidy, or sold for fair market value to raise revenue for the construction of permanent supportive housing for the homeless.

"Solving homelessness and addressing our affordable housing crisis is a Herculean task, and everyone needs to have skin in the game," said Councilmember Mike Bonin. "We need to look at every available piece of City-owned land and determine if we can use it for housing, or for rev-

enue to build housing. I'm glad we're starting this process by looking at vacant and under-used properties in my district."

Along with this effort, the City is working in partnership with the County of Los Angeles and the Housing Authority of the City of Los Angeles to more effectively coordinate the funding of services and project-based vouchers for permanent supportive housing projects. The City's Housing and Community Investment Department (HCIDLA) is also advancing a parallel effort to develop 13 City-owned parcels for affordable and permanent supportive housing.

For more information on the RFQ/P, please visit: <http://cao.lacity.org/>

**SOURCE:** <http://www.lamayor.org>

# Fictitious Business Name

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0371955-00

Fictitious Business Name(s):

**Blue Sea Yacht Care**

Address

**1216 Newhall Street, San Francisco, CA 94124**

Full Name of Registrant #1

**Hector Perez**

Address of Registrant #1

**1216 Newhall Street, San Francisco, CA 94124**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **2/17/2005**

Signed: **Hector Perez**

This statement was filed with the County Clerk of San Francisco County on **7/28/16**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Maribel Jaldon**  
**Deputy County Clerk**  
**7/28/2016**

**8/4/16 + 8/11/16 + 8/18/16 + 8/25/16**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0371969-00

Fictitious Business Name(s):

**Culture Trails**

Address

**14 Cumberland Street #4, San Francisco, CA 94110**

Full Name of Registrant #1

**Sunny Grosso**

Address of Registrant #1

**14 Cumberland Street #4, San Francisco, CA 94110**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **7/1/2016**

Signed: **Sunny Grosso**

This statement was filed with the County Clerk of San Francisco County on **7/29/16**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Sonya Yi**  
**Deputy County Clerk**  
**7/29/2016**

**8/11/16 + 8/18/16 + 8/25/16 + 9/1/16**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0371816-00

Fictitious Business Name(s):

**Hinata Sushi**

Address

**810 Van Ness Avenue,  
San Francisco, CA 94109**

Full Name of Registrant #1

**North Lebanon Kitchens, Inc. (CA)**

Address of Registrant #1

**810 Van Ness Avenue,  
San Francisco, CA 94109**

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **7/1/2016**

Signed: **Weida Chen**

This statement was filed with the County Clerk of San Francisco County on **7/18/16**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fallon Lim**  
**Deputy County Clerk**  
**7/16/2016**

**7/21/16 + 7/28/16 + 8/4/16 + 8/11/16**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0371885-00

Fictitious Business Name(s):

**1.) Mission @ Valencia Building  
2.) Harlan Hoffman Architecture**

Address

**3229 Mission Street, San Francisco, CA 94110**

Full Name of Registrant #1

**Harlan Hoffman**

Address of Registrant #1

**3363 21st Street, San Francisco, CA 94110**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **7/25/2016**

Signed: **Harlan Hoffman**

This statement was filed with the County Clerk of San Francisco County on **7/25/16**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Sonya Yi**  
**Deputy County Clerk**  
**7/25/2016**

**7/28/16 + 8/4/16 + 8/11/16 + 8/18/16**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0371819-00

Fictitious Business Name(s):

**Pearl Spa**

Address

**1654 Post Street, San Francisco, CA 94115**

Full Name of Registrant #1

**E.G. Enterprise, Inc. (CA)**

Address of Registrant #1

**1654 Post Street, San Francisco, CA 94115**

This business is conducted by **A CORPORATION**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Eun Hee Giron**

This statement was filed with the County Clerk of San Francisco County on **7/18/2016**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fallon Lim**  
**Deputy County Clerk**  
**7/18/2016**

**8/4/16 + 8/11/16 + 8/18/16 + 8/25/16**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0371633-00

Fictitious Business Name(s):

**Project Prama**

Address

**1789 9th Avenue, San Francisco, CA 94122**

Full Name of Registrant #1

**Amy B. Flaherty**

Address of Registrant #1

**1789 9th Avenue, San Francisco, CA 94122**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **7/1/2016**

Signed: **Amy B. Flaherty**

This statement was filed with the County Clerk of San Francisco County on **7/1/16**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Alex Liang**  
**Deputy County Clerk**  
**7/1/2016**

**7/21/16 + 7/28/16 + 8/4/16 + 8/11/16**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0371552-00

Fictitious Business Name(s):

**Redwood SF**

Address

**1467 40th Avenue, San Francisco, CA 94122**

Full Name of Registrant #1

**Michael Blanchard Jr.**

Address of Registrant #1

**1467 40th Avenue, San Francisco, CA 94122**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **6/28/2016**

Signed: **Michael Blanchard Jr.**

This statement was filed with the County Clerk of San Francisco County on **6/28/2016**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Susanna Chin**  
**Deputy County Clerk**  
**6/28/2016**

**7/21/16 + 7/28/16 + 8/4/16 + 8/11/16**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0371928-00

Fictitious Business Name(s):

**RFB Productions**

Address

**214 Silver Avenue, San Francisco, CA 94112**

Full Name of Registrant #1

**Joseph P. McDonough**

Address of Registrant #1

**214 Silver Avenue, San Francisco, CA 94112**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **7/27/2016**

Signed: **Sunny Grosso**

This statement was filed with the County Clerk of San Francisco County on **7/27/16**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Jennifer Wong**  
**Deputy County Clerk**  
**7/27/2016**

**8/11/16 + 8/18/16 + 8/25/16 + 9/1/16**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0371596-00

Fictitious Business Name(s):

**SF Auto Detail**

Address

**981 Howard Street, San Francisco, CA 94103**

Full Name of Registrant #1

**Samuel A. Mejia**

Address of Registrant #1

**1216 Newhall Street, San Francisco, CA 94124**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **6/29/2016**

Signed: **Samuel A. Mejia**

This statement was filed with the County Clerk of San Francisco County on **6/30/2016**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fallon Lim**  
**Deputy County Clerk**  
**7/30/2016**

**8/4/16 + 8/11/16 + 8/18/16 + 8/25/16**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0372094-00

Fictitious Business Name(s):

**Nicole Janitorial**

Address

**1164 Fitzgerald Avenue, San Francisco, CA 94124**

Full Name of Registrant #1

**Roci D. Medrano**

Address of Registrant #1

**1164 Fitzgerald Avenue, San Francisco, CA 94124**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Roci D. Medrano**

This statement was filed with the County Clerk of San Francisco County on **8/10/2016**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fallon Lim**  
**Deputy County Clerk**  
**8/10/2016**

**8/11/16 + 8/18/16 + 8/25/16 + 9/1/16**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0371705-00

Fictitious Business Name(s):

**MCS Construction Services, Inc.**

Address

**1990 Beach Street #304, San Francisco, CA 94123**

Full Name of Registrant #1

**MCS Construction Services, Inc. (CA)**

Address of Registrant #1

**1990 Beach Street #304, San Francisco, CA 94123**

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **7/5/16**

Signed: **Dustin Martinoni**

This statement was filed with the County Clerk of San Francisco County on **7/5/16**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Sonya Yi**  
**Deputy County Clerk**  
**7/11/2016**

**7/14/16 + 7/21/16 + 7/28/16 + 8/4/16**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0371730-00

Fictitious Business Name(s):

**Lukha**

Address

**1020 Mariposa Street #1,  
San Francisco, CA 94107**

Full Name of Registrant #1

**Yuliya Lukashovich**

Address of Registrant #1

**1020 Mariposa Street #1,  
San Francisco, CA 94107**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **7/12/16**

Signed: **Yuliya Lukashovich**

This statement was filed with the County Clerk of San Francisco County on **7/12/16**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Maribel Jaldon**  
**Deputy County Clerk**  
**7/12/2016**

**7/14/16 + 7/21/16 + 7/28/16 + 8/4/16**



# Access to Capital



## Top 15 Small Business Loan Mistakes You Can Make

By Joshua Sophy

Small businesses have traditionally had a hard time accessing extra capital — i.e. through small business loans — from banks, big and small. And economic realities and forecasts dictate, generally, just how generous these institutions are at any given time.

Still, small businesses aren't exactly being choked off entirely from getting approved. And the market has been improving for small businesses seeking loans. But in order to get a lender to take a flyer on your small business, it's best not to make a rookie mistake on your way to getting that loan approval.

Below are some of the top small business loan mistakes you can make.

### Don't Make These Small Business Loan Mistakes

#### 1. Maxing Out Credit Cards

Maxing out your credit limit is a bad idea if you hope to continue to get business financing. Piling up big expenses on your personal or business credit cards only leads to high interest payments.

And not being able to pay back your credit card bills will only serve to damage your personal and business credit score. That's going to make it very difficult to ever find a real loan.

#### 2. Ignoring Requests from the Lender

Be prepared when seeking extra capital for your business. During the loan application process, your prospective lender may ask you for a lot of information, some of which you may not have at the ready. It's best to be prepared for any questions your lender might ask and to avoid making them wait too long for your answer.

#### 3. Ignoring the Fine Print

You're going to need to read the fine print on any loan offer you're considering. Failing to read the fine print is one of the most common small business loan mistakes, and can prove very costly in the end.

#### 4. Borrowing to Have More Cash on Hand

If you're serious about acquiring a small business loan, know that this should not be just for the purposes of having a safety net. Having a large sum sitting in the bank could be tempting. Frivolous spending could quickly drain your funds and make any initial goals you had for utilizing that money unattainable.

#### 5. Failing to Shop Around

Apply the same intensity to your small business loan search as you would to searching for the right vendor or the perfect product. Shopping around gives you the opportunity to compare available offers. Who's offering the most competitive interest rate? Who has the best terms?

There are more lenders available to small businesses these days, and not all are created equal. Failing to shop around is doing your small business a disservice.

#### 6. Missing Payments

Not only will late payments look bad with your lender. They will begin to accrue penalties and



Photo credit: [www.bankrate.com](http://www.bankrate.com)

fees. Soon, the payments you'll be making on your loan will start multiplying.

And, of course, failing to make loan payments on time could hamper any prospects of your business gaining access to extra capital in the future.

#### 7. Letting Personal Credit Scores Drop

Getting your small business a loan and maintaining a good business credit score are both certainly important. But don't let your personal credit score get damaged in the meantime. Using personal money to meet business expenses could damage your personal credit score in the process.

If you're allowing your personal score to dip while applying for a small business loan, it could hurt your ability to get approved or to getting an ideal loan offer.

#### 8. Not Knowing What You Want

Before you pick up a phone and call a bank or other lender or even set foot in a loan office, know what you want. Do some exhaustive searches on the Web to find what kinds of loans are available to your business.

#### 9. Seeking a Loan in an Emergency

Getting approved for a revolving line of credit now could save you from being forced to make a desperate application for a loan in the face of an emergency.

For instance, if your business property is severely damaged in a storm and you're going to need thousands of dollars to replace the roof, it's best to have ready access to a line of credit rather than going through the arduous process of applying for a loan — and risk not getting approved — while your business suffers.

A line of credit, approved before any potential disaster or emergency, would enable you to be ready to act immediately when faced with such a situation.

#### 10. Having No Plan for the Money

First of all, the would-be lender is probably going to ask what the purpose of the loan is. And at that time — and definitely before then — you should have a clear answer and a concise plan for the loan money you're seeking.

If it's an expansion project, clearly detail the plan and present it to a prospective lender.

The lack of a plan will certainly leave your lender questioning whether to give you the loan at all.

#### 11. Having High Turnover

If lenders investigate the stability of your company at the time you're applying for a loan, seeing that turnover is high could send up the proverbial red flags.

Indeed, stability within your organization at the time of your application is a key factor to getting approved.

#### 12. Keeping Messy Books

Accounting, especially for the smallest of small businesses, tends to be a task that gets put off too long. This leads to keeping slipshod records riddled with inaccuracies.

It's hard to go into a bank seeking a loan if you don't even know the true financial status of your company. If accounting is becoming too much of a chore, check out one of the newer cloud-based accounting apps that integrate with a lot of other tools you may already be using at your company.

If you can't keep your current funds in order, your lender could have serious doubts about giving you more.

#### 13. Having No End Game

Even if you've clearly demonstrated how you plan to spend the extra capital you're seeking, a lender is going to be more inclined to approve that request if they're confident the investment is going to a profitable effort.

In your loan application process, be sure to spell out how the loan will benefit your business and improve its financial standing. This will show you're likely to be able to pay back the money you're borrowing — and in a timely manner as well.

#### 14. Applying for Another Credit Card

Just as it's a bad idea to gain funding by putting a big expense on an existing business credit card, it's also poor judgment to apply for a second credit card in lieu of getting a loan.

Maxing out a single personal or business credit card to cover large business expenses is bad enough. Getting another card and doing the same will put your business in even more financial difficulty.

#### 15. Ignoring Alternative Lenders

Banks big and small are not the only sources of capital for small businesses these days. There's a rise in the availability of small business capital from so-called alternative lenders, credit unions, and online lending sources.

There are a growing number of these sources and many target small businesses specifically. Of course, you will want to thoroughly check their reputations and the terms of the loans they are offering before saying yes.

SOURCE: <http://smallbiztrends.com>

# Small Business and Inclusion Outreach

## Project Partners In Community Outreach

- Over 30 years of history in connecting Primes, Corporations and Agencies with Small, Minority-Owned, Women-Owned, Disabled Veteran-Owned and DBE firms.
- “Vetted” Database including businesses certified by federal, state or local jurisdictions
- National trade / focus publications to community businesses and stakeholders
- Expertise in Diversity Outreach to identify firms, promote outreach events, and handle registration details.
- Archived search results



Small Business Exchange, Inc. 795 Folsom Street 1<sup>st</sup> Floor, San Francisco, CA 94017 Phone: 415-778-6250 Toll Free: 800-800-8534 Fax: 415-778-6255 Email: [sbe@sbeinc.com](mailto:sbe@sbeinc.com) Website: [sbeinc.com](http://sbeinc.com)

## SUMMARY

- SBE knows that effective implementation involves both ‘high tech’ and ‘high touch’ – our service oriented approach helps achieve larger objectives, no matter what the objective.
- Effective use of TECHNOLOGY tools, combined with human oversight and in-depth knowledge of REGULATIONS creates consistent, targeted, appropriate outreach to potential client/customers.
- Proactive documentation provides comprehensive evidence of activities, spending, multi-tier subcontractor participation, and adherence to CODE AND REGULATION specifics, if ever needed.
- Personal contact through email invitations and phone calls increases response, builds trust, and expands awareness of client efforts.
- Publication lends credibility, and provides valuable project and community information, leading to greater visibility and positive good will for client.