## SMALL

BUSINES **EXCHANGE** 

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# Industry forecast: Breaking down the 2019 **Dodge Construction Outlook**



Photo by chandler denise on Unsplash

[Article was originally posted on https://blog.buildingconnected.com |

#### By McKenzie Gregory,

Dodge Data & Analytics - a trusted provider of construction market intelligence - recently released their 2019 Dodge Construction Outlook. The comprehensive annual report forecasts what to expect in the construction industry in the coming months and beyond.

To help you plan for 2019, we've compiled some of the top takeaways from this year's report.

#### 1. New construction starts in 2019 should hold steady with 2018

According to the report, total construction starts in 2019 will rise to \$808.3 billion, up from \$806.8 billion in 2018. In dollar terms, nonresidential building will stay at its current level, residential building will decrease 2%, and nonbuilding construction (highways, bridges, environmental public works, etc.) will increase 3%, the report found.

This stabilization follows increases ranging from 11% to 14% each year from 2012 through 2015, 7% increases in both 2016 and 2017, and 3% in 2018, according to the report.

#### 2. However, the pattern varies by specific construction segment

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January 31, 2019

FROM 2018 ...

As laid out by Dodge Data & Analytics, construction segments will see the following changes:

#### Single-family housing

Prediction: Down 3% Why? A decline in demand due to mortgage rates and reduced tax advantages for home ownership

#### Multifamily housing

Prediction: Down 6% Why? Anticipated erosion in market fundamentals of occupancies and rent growth

#### Commercial building

Prediction: Down 3% Why? Rising vacancy rates as the economy slows, slightly dampening construction

#### Institutional building

Prediction: Up 3% Why? Funding from numerous school construction bond measures; rebound in healthcare projects; sustained starts in airport terminal and amusement-related projects

#### Continued on page 6

# AT&T Celebrates 50 Years of its **Supplier Diversity Program Requirements**

AT&T is celebrating a milestone - the 50th Anniversary of our Supplier Diversity program.

Since 1968, our goal has been simple: to connect certified diverse businesses with opportunities to provide products and services to AT&T around the world.

"We started out with a very small opportunity. With the successful execution of that, we were able to get larger opportunities with AT&T," said Gregg Ontiveros, Chief Executive Officer, Group O. "AT&T truly walks the walk when it comes to diversity. And it's not just a Group O story. It spans across the hundreds of diverse suppliers who will say the same thing. They give people a chance, and that's all we really need, is a chance to prove what we can do."

Over the past 50 years, AT&T has spent over \$158 billion with minority, woman, servicedisabled veteran, and LGBT businesses. We understand that working with these businesses

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adds value to our company through innovation and fresh ideas

But even great programs must evolve and this year, we're focusing our efforts on making meaningful and measurable contributions to the economic growth of diverse companies and communities. By stimulating job growth, improving opportunities for technical development and acting as a catalyst for new diverse business opportunities, AT&T's Supplier Diversity program will improve the livelihoods for diverse individuals across the country. Our renewed approach includes:

- Working with suppliers who also value em-1. ployee diversity in their own businesses. We'll start by benchmarking our suppliers' Diversity & Inclusion workforce performance:
- 2. Tracking supplier involvement in fostering educational initiatives and job placement for diverse candidates; and

3. Driving increased Tier 2 business opportunities for diverse suppliers.

Because of our continuing innovation, AT&T was recently named the National Minority Supplier Development Council (NMSDC) 2018 Corporation of the Year. This prestigious award was given in recognition of AT&T's exemplary achievements in the inclusion of Asian. Black. Hispanic and Native American-owned providers in its supply chain.

"Our program, like our business, continues to grow and evolve and we remain committed to advocating for diverse businesses who support our values and deliver quality products and services across the globe," said Susan Johnson, Executive Vice President - Global Connections and Supply Chain, AT&T Communications, LLC.

Learn more about AT&T's Supplier Diversity program at attsupplierdiversity.com.

#### SOURCE:

https://about.att.com/story/2019/supplier\_diversity\_program\_50\_years.html

# Business Toolkit

# **Data Breach FAQ for Small Business Owners**

#### By Julie Morris,

Here are some scary facts for small business owners: Data breaches are at an all-time high with no sign of slowing down. More than half of all data breaches target small and medium-sized businesses, and among the small businesses that are hit, 60 percent close up shop within six months. That's because a single data breach can cost a small business tens of thousands of dollars and 20 percent of its customer base, something few small businesses recover from.

So what's a small business owner to do? Here's what you need to know about data breaches and your small business.

#### What is a data breach?

A data breach is when data is exposed without authorization. Data breaches put a company's essential data at risk and expose customers to fraud and identity theft. A data breach could mean getting hacked, downloading malware, or simply losing a device with sensitive information. No matter the type, data breaches are a serious threat to small businesses.

#### What forms do data breaches take?

Chief Executive identifies these types of data breaches:

- Computer intrusion. This includes phishing attacks, malware, skimming, and other acts that fall under the umbrella of "hacking."
- Insider threats. Insider threats happen when a rogue employee intentionally compromises sensitive data.
- Lost or stolen data and devices. When devices with company data are lost or stolen, sensitive data is exposed.



Employee error. It only takes one occurrence of emailing sensitive information to the wrong person, clicking on a suspicious link, or using a weak password to compromise a business' data.

- Internet exposure. Cloud storage is convenient, but without proper security measures, it's also risky.
- Unauthorized access. Weak admin controls or employees sharing passwords with someone they shouldn't are two of the ways unauthorized access can threaten a company's data.

## How should small businesses respond to data breaches?

If a small business is going to recover from a data breach, a timely and thorough response is

key. Laws govern how a business must respond to a data breach. Specific rules vary by state, but in general, small businesses must notify customers within an established timeframe. Some states also require businesses to notify the authorities of a data breach. Tech Insurance has a helpful page for locating data breach laws in your state.

Beyond legal obligations, small business owners also need to take steps to contain and stop a data breach. This is where many small businesses run into obstacles, as not every business has a dedicated IT team, let alone one properly trained in cybersecurity. In the absence of a qualified IT staff, small businesses should hire a digital forensics team such as Secure Forensics to contain the damage and identify where the data breach came from. The public relations side of a data breach can't be neglected. If you want to minimize customer loss following a data breach, it's worth investing in damage control from a professional PR team. When it comes to informing customers of a breach and supporting them in preventing identity theft, the right approach can make or break your business's future.

## What are the best practices to prevent a data breach?

Whether you're recovering from a recent data breach or trying to prevent a data breach from hitting your business, these are the steps to take:

- 1. Stop storing unnecessary data. The less data you have on hand, the less data that can be compromised. If you don't need it, don't store it.
- 2. Update your security practices: Firewalls, antivirus protection, encryption, and endpoint detection are the must-have security solutions for small businesses, BizTech reports. If your business doesn't already have these in place, it's time to make the investment.
- 3. Train your employees. An alarming number of data breaches arise from employee errors. Training employees in password management and phishing identification is one of the most cost-effective ways small businesses can prevent data breaches.
- 4. Examine your hiring practices. If a data breach started with a malicious employee, it's worth revisiting how your business screens job applicants.

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# **Small Businesses Generate 44 Percent of U.S. Economic Activity**

Small businesses are the lifeblood of the U.S. economy: they create two-thirds of net new jobs and drive U.S. innovation and competitiveness. A new report shows that they account for 44 percent of U.S. economic activity. This is a significant contribution, however this overall share has declined gradually.

U.S. gross domestic product (GDP) is the market value of the goods and services produced by labor and property located in the United States. Across the 16 years from 1998 to 2014, the small business share of GDP has fallen from 48.0 percent to 43.5 percent. Over the same period, the amount of small business GDP has grown by about 25 percent in real terms, or 1.4 percent an-

nually. However, real GDP for large businesses has grown faster, at 2.5 percent annually.

"This useful benchmark shows us that small businesses continue to be big contributors to the U.S. economy," Acting Chief Counsel for Advocacy Major L. Clark said. "While their contribution has grown at a slower rate than that of large businesses, small businesses continue to be at the forefront of driving innovation, jobs and economic growth."

Nominal small business GDP measured \$5.9 trillion in 2014, the most recent year for which small business GDP data are available. The three largest small business sectors contributing to it

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Access to Capital Ready to Grow Your Business?

# **10 Funding Options To Raise Startup Capital** For Your Business

#### [Article was originally posted on https://www.finextra.com]

Most business startups usually begin with high hopes and investor confidence. However, a few circumstances can either make or mar any business startup.

A comprehensive research conducted by experts has shown that business startups within the first year often capitulate due to a myriad of reasons.

The salient requirement for any business to prosper is nothing short of capital. This is because capital is the basic ingredient for any business to thrive. Without adequate finance, business startups tend to crumble, and this malignant obstacle often causes infant business startup owners to seek financial backing for their startups.

After you must have conducted the right market data analysis research for your startup, obtaining the required funding for your business is entirely up to you. Here are a few tips on the procedure you can adopt, in order to source for the required funding for your startup.

#### 1. Bootstrapping your business

In order to succeed in your first time out in your business startup, you must ensure that you have some saved up funds you can easily access or funds you can obtain from friends or family.

The process of utilizing personal saved up funds or funding from friends and family is known as bootstrapping or self -funding.

Obtaining funding from family and friends is a unique way to kick off your startup. Friends and family are usually flexible when it comes to servicing your loan debt much more than other external sources.

So, if you approach the right friend or family member that supports your idea, you can get some, if not all the funds you require to start up your business.

- Pros
  - Funds can easily be accessed
  - Little or no bureaucratic obstacles
  - Flexible interest rates

#### Cons

- Bootstrapping doesn't work for large businesses; it only works for small-scale enterprises

#### 2. Crowdfunding

Modern technology has made it easier for people to share their problems on an interactive social platform. Crowdfunding platforms are basically set up for individuals to pitch their business ideas or challenges to a community of investors or people willing to support their ideas or cause.

How it basically works is that an individual makes a business pitch on the crowdfunding platform, he shares his business model and it's potential for growth. If his idea is bought by the crowd funders on the platform, they'll make a pledge to support his business model publicly and donate funds respectively.

#### Pros

- Crowdfunding essentially creates public interest for your business, thus running some free marketing and providing finance for your business at the same time
- Crowdfunding eliminates the intricacies involved in placing your business in the hands of an investor or a broker and wields that power to simpletons on the crowdfunding platform
- Has a potential to attract venture-capital investment as the business progresses.

#### Cons

- The heavy competition inherent in crowdfunding platforms can prove to be difficult if someone or people are pitching the same business idea as yours.

Continued on page 9

# California Sub-Bid Request Ads

Project: State Hwy from Euclid Avenue Rte 60/91/215 Separation Project # 08-0Q75U4 OWNER: CALTRANS – DBE GOAL 14% <u>BID DATE: FEBRUARY 7TH, 2019 • BID TIME: 2:00 P.M.</u> **Please respond by 5:00 p.m., FEBRUARY 6TH, 2019**				
Coffman Specialties, Inc. (CSI) is requesting quotes from all qualified subcontractors and suppliers for the following items of work, including but not limited to:				
TRUCKING / IMPORT BORROW, BASES ASPHALT     EQUIPMENT RENTAL     LEAD COMPLIANCE PLAN / ADL WORK     SWPPP / WPC     SURVEY / QC     CONSTRUCTION AREA & ROADSIDE SIGNS     PAVEMENT MARKING / STRIPING     TRAFFIC CONTROL     WATER TRUCK     EARTHWORK / GRADING     EROSION CONTROL     METAL BEAM GUARD RAIL (MBGR) / FENCING     CONCRETE SAWCUT & SEALING     STREET SWEEPING     DISPOSAL OF SOILS, PAVEMENTS & DEBRIS	<ul> <li>CONCRETE / MINOR CONCRETE</li> <li>ASPHALT / ASPHALT PAVING / ASPHALT DIKE</li> <li>COLD PLANING / PULVERIZING</li> <li>CLEAR &amp; GRUB</li> <li>ELECTRICAL</li> <li>LANDSCAPING</li> <li>AGGREGATE SUPPLY / AGGREGATE BASE</li> <li>CONCRETE BARRIER</li> <li>REBAR</li> <li>DRAINAGE / PIPE SUPPLY</li> <li>GRINDING / CRUSHING</li> <li>JOINT</li> <li>DEMOLITION / EXCAVATION</li> </ul>			
Coffman Specialties, Inc. is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required, and will pay up to 1.5% for the cost of the bond. Waiver of Subrogation will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit/Equipment/Materials and/or supplies.				
**Subcontractors must provide a current contractor's license number and Department of Industrial Relations (DIR) current registration number with their guote.				
Plans and specs are available at no cost to interested firms. Please contact our office @ (858) 536-3100, email us: <u>estimating@coffmanspecialties.com</u> or you can visit our San Diego Office. We are an EOE & seriously intend to negoti- ate with qualified firms.				
**Please send quotes via email to estimating@coffmanspecialties.com or via fax to (858) 586-0164				
If you have any questions or need further information, please contact Gus Rios or Marty Keane @ (858) 536-3100				
COFFMAN SPECIALTIES, INC. GENERAL AND ENGINEERING CONTRACTORS				
9685 Via Excelencia, Ste 200 • San Diego, CA 92126 Phone: (858) 536-3100 • Bid Fax: (858) 586-0164				

Phone: (858) 536-3100 • Bid Fax: (858) 586-0164 e-mail inquiries to: <u>estimating@coffmanspecialties.cor</u> Sub-Bids Requested from qualified DBE Subcontractors and Suppliers For: HORSETHIEF CANYON WATER RECLAMATION FACILITY EXPANSION

Owner: Elsinore Valley Municipal Water District (EVMWD)

Location: Corona, CA

Bid Date: February 28, 2019 @ 2:00 P.M.

J.F. Shea Construction, Inc. 667 Brea Canyon Road, Suite 30 · Walnut, CA 91789 Phone: (909) 595-4397, Fax: (909) 444-4268 Contact: Lori Olivas, <u>lori.olivas@jfshea.com</u>

J.F. Shea Construction, Inc. is soliciting your participation in the preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items:

Demolition, Geotextiles, Riprap, Aggregate, AC Paving, HDPE Liner, Ready-Mix Concrete, Reinforcing Steel, Precast Concrete, Welding, Structural Steel, Miscellaneous Metals, Architectural Casework, Insulation, Sealants, Metal Doors/Frames/Hardware, Overhead Coiling Doors, Glazing, Louvers, Metal Framing and Drywall, Painting & Coatings, Signage, Fire Protection, Metal Building Systems, Truck Scale System, HVAC, Equipment, Electrical & Instrumentation

**Plans and Specifications:** You may obtain a free download from EVMWD's online bid system at: <u>https://www.planetbids.com/portal/portal.cfm?CompanyID=32069&BidID=54310</u>. Plans may also be viewed at the Dodge Plan Rooms or at our Walnut Office.

J.F. Shea Construction, Inc. is an equal opportunity employer and intends to negotiate in good faith with interested DBE firms and intends to utilize the lowest responsive bidder. J.F. Shea expects potential subcontractors to be bondable. J.F. Shea will pay for up to 1% for subcontractor bond costs. Subcontractors and Suppliers are expected to bid per plans and specifications, including requirements for warranties. Standard manufacturer's warranties, if not in conformance with owner's specifications, will not be accepted.

# California Sub-Bid Request Ads

# ATKINSON

Requests Sub-bids from All Qualified & Certified **DBE** Subcontractors/Suppliers

for:

#### Caltrans Contract 08-0Q75U4 Construction on State Hwy 60

*in San Bernardino and Riverside Counties* from Euclid Avenue Undercrossing in Ontario to Route 60/91/215 Separation in Riverside

#### Bids Thursday, February 7, 2019 per Addendum 2

**Description of Work, Services & Supply (but not limited to):** Asphalt, Aggregate Base, Aggregate Subbase, Alternative Inline Terminal System, Base Bond Breaker, Clear and Grub, Concrete Barrier (various types), Construction Area Signs, Demo, Drainage, Earthwork, Electrical, Erosion Control, Excavation, Fence, Flatwork, Furnish and Install Sign Structure (Truss), Grind Existing Concrete Pavement, Individual Slab Replacement (RSC), Joint Seals, Jointed Plain Concrete Pavement (including RSC), Landscape, Lean Concrete Base, Lean Concrete Base Rapid Setting, Maintenance of Traffic, MBGR, Minor Concrete (Curb / PCC Dike, various types / Stamped Concrete / Curb, Sidewalk and Curb Ramp / Vegetation Control), Midwest Guardrail System (Wood Post), Miscellaneous Iron and Steel, Maintenance of Traffic, Noise Monitoring, OHSS, Pavement, Pavement Marking / Traffic Stripe, Pavement Supply, PCCP Paving, Pipe Supply (18" Slotted Corrugated Steel Pipe - .064" thick), QA/QC, Rapid Strength Concrete Base, Road Barrier, Roadway, Roadway Excavation, Rock Blanket, Seal, Sign, Survey, Temporary Crash Cushion Module, Temporary Railing (Type K), Temporary Traffic Screen, Traffic Control System, Transition Railing (Type WB-31), Trucking.

REFER TO PROJECT SPECS FOR COMPLETE BID ITEM LIST.

#### ENGINEER'S ESTIMATE is \$140,000,000

14% DBE Project Goal

\*\*\*\*\*Lower Tier DBE participation is greatly encouraged\*\*\*\*\*

#### Guy F. Atkinson

License # 1004388

18201 Von Karman Ave, 8th Floor, Irvine, CA 92612 socal.estimating@atkn.com | Phone: 949-382-7145 | Fax: 949-553-0252

**Guy F. Atkinson is a union contractor and an Equal Opportunity Employer.** Atkinson is signatory to the Carpenters, Cement Masons, Laborers and Operating Engineers Unions. 100% Performance & Payment Bonds from an approved surety company will be required for subcontractors with contract value greater than \$100,000. Atkinson will pay the cost of bonds up to 2.0%. We will assist in obtaining necessary equipment, supplies, materials or related services. We will split items of work (see project specs for full list of bid items) and provide assistance in obtaining bonding, lines of credit and insurance where needed. Prices must stay firm through subcontract and purchase order execution. Subcontractors will be expected to sign Atkinson's standard subcontract and to comply with our company's standard insurance requirements which include a waiver of subrogation. Please provide your contractor's license #, DBE cert # and DIR # with your quote. Atkinson requests that subs and vendors register and prequalify in our online system at https://www.atknextranet.com prior to bidding.

TO DOWNLOAD PLANS, SPECS, THE INFO HANDOUT, ANY ADDENDA, ETC and VIEW Q&A:

Please go to the Caltrans Contracts web site http://www.dot.ca.gov/des/oe/weekly-ads/oe-project.php?q=08-0Q75U4 Or contact Atkinson TO VIEW AND DOWNLOAD ALL BID DOCUMENTS through our online service, BuildingConnected.

Please contact Atkinson with any questions or for help with your bid.

#### CAHILL CONTRACTORS LLC

requests bids from Certified SBE Subcontractors and Suppliers for the following trades:

Rough Carpentry / Finish Carpentry / Insulation / Roofing / Sheet Metal / Doors, Frames, Hardware / Overhead Coiling Doors / Tile, Stone, Masonry / Acoustical Ceilings / Flooring / Contrete Staining, Sealers, Polishing / Painting / Misc. Specialties / Toilet & Bath Accessories / Pest Control / Trash Chutes & Compactors / Window Treatments / Landscape / Asphalt Paving & Striping / Site Concrete, Pavers

#### 681 FLORIDA STREET - REMAINING TRADES 681 Florida St, San Francisco, CA 94110

This is an SFCMD project with construction workforce and prevailing wage requirements.

BID DATE: 2/28/19 @ 2 PM

BID DOCUMENTS:

Please contact Colby for access to documents on BuildingConnected.

#### CONTACT:

Colby Smith at estimating@cahill-sf.com,

(415) 677-0611.



Is requesting quotes from qualified **DBE** Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

SUBS Survey, Electrical, Fencing, Masonry, AC Paving SUPPLIERS

Aggregate, Rip Rap, Misc Iron & Steel, Sewer Pump Well, Ready Mix Concrete, Pipeline Materials

HI-Desert Water District Wastewater Reclamation Project Phase 1 Collection System

Bid Package B3 Kickapoo Pump Station Located in Yucca Valley, San Bernardino County, California

#### **HI-Desert Water District**

BID DATE February 26, 2019 @ 2:00 p.m. Sub & Vendor Bids Due Prior

#### Sukut Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704 Contact: Rick Welshiemer

Phone: (714) 540-5351 · Fax: (714) 545-2003 · Email: estimating@sukut.com

Plans/specs are available for viewing at our office by appointment, and by Sukut FTP at no cost. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut Construction will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC An Equal Opportunity Employer

Shimmick Construction Company Inc. 8201 Edgewater Drive, Suite 202 • Oakland, CA 94621 Phone (510) 777-5000 • Fax (510) 777-5099

LBE/DBE Subcontractor/Supplier Bids Requested For: Subbid to Sundt/Walsh – SFPUC Southeast Water Pollution Control Plant New Headworks Construction – Scope 3 Contract No. WW-628-03 <u>BID DATE: March 12, 2019 at 2:00PM</u>

Fax all quotes to 510-777-5099 or email to northwest.estimating@shimmick.com

**Requesting certified LBE/DBE Subcontractor and Supplier Quotes on:** Concrete Building, Contaminated Soil, Demo, Dewatering, Drill-Bond, Earthwork, Erosion Control, Landscape, Piles-CIDH, Rebar, Shoring, Signs, Survey, Traffic Control, Trucking, Utility Work, Welding, Aggregate, Lumber, Pile Sheet, Pipe-Copper Stainless, Pipe-PVC, Pipe-Steel, Precast-Utility, Ready Mix, Trench Shoring, Utility Pipe-CSP, Utility Pipe-Plastic, Utility Pipe-DIP, Utility Pipe-Steel, Utility Pipe-RCP, Valves & Fittings, General Engineering Contracting (A), Welding Contractor (C-60), Reinforcing Steel Contractors (C-50), Pipeline Contractor (C-34), Hazardous Materials Contractors, Landscape Contractor (C-27), Earthwork & Paving (C-12), Plumbing (C36), Concrete/Related Services (D6), Construction Traffic Control Services (C-31), Concrete Contractor (C-8), Construction Clean-up (D-63), Trucking and Hauling, Chemicals & Gases, Office Rental (Including Mobile Offices), Welding Equipment & Supplies, Utility Products (Water Meters Etc.), Traffic Safety & Traffic Control Devices, Lumber EQ & Supplies, Construction & Building Materials, Security Guard Services, Civil Engineering, Surveying (Land & Aerial), Hazardous Waste & Remediation Services, Laboratory Services (Materials Testing), Solid Waste Management Services, Construction Management, Misc. Suppliers, Safety, Landscaping & Nursery, Petroleum/Oil/Lubricants, Sand & Gravel, Pilings, Concrete & Cement, Reinforcing Bar Section, Pipe, Fencing, Tools, Construction Area Signs, Traffic Control System, Aggregate Base, Furnish & Drive Piling, Cast-in-Drilled-Hole Concrete Piling, Concrete Structure, Minor Concrete Structure, Reinforcing Steel, Reinforced Concrete Pipe, Plastic Pipe, Welded Steel Pipe, Reinforced Concrete Sewer Pipe, Cast Iron Sewer Pipe, Sewer Manhole, Misc. Iron & Steel Frame, Cover & Grate, Consultant, Engineering, Gvil Engineering Construction Management, BIM Modeling Services, Construction Management-Other Heavy & Civil Engineering Construction, Construction Management, BI

#### Please visit www.sfwater.org/bids/bidlist.aspx for more information. You may also contact Natasha Inglis at ninglis@shimmick.com for access to the documents.

Subcontractors and Suppliers interested in this project may contact Aron Oshio by email at aoshio@shimmick.com.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

# 🛱 California Sub-Bid Request Ads

CAHILL CONTRACTORS LLC requests bids from Certified SBE Subcontractors and Suppliers for ALL trades <u>EXCEPT</u>:

#### Fire Sprinkler / Solar Hot Water 88 BROADWAY - REMAINING TRADES 88 Broadway, San Francisco, CA 94111

This is an SFCMD project with construction

workforce and prevailing wage requirements.

BID DATE: 2/21/19 @ 2 PM Voluntary Pre-bid Meeting: TBD BID DOCUMENTS: Please contact Colby for access to documents on BuildingConnected.

CONTACT: Colby Smith at estimating@cahill-sf.com, (415) 677-0611.

#### CAHILL CONTRACTORS LLC requests bids from Certified SBE Subcontractors

and Suppliers for ALL trades EXCEPT: Fire Sprinkler / Solar Hot Water

735 DAVIS - REMAINING TRADES 735 Davis, San Francisco, CA 94111 This is an SFCMD project with construction

workforce and prevailing wage requirements.

BID DATE: 2/21/19 @ 2 PM Voluntary Pre-bid Meeting: TBD

**BID DOCUMENTS:** Please contact Colby for access to documents

on BuildingConnected. CONTACT: Colby Smith at estimating@cahill-sf.com, (415) 677-0611.



O.C. Jones & Sons, Inc. 1520 Fourth Street • Berkeley, CA 94710 Phone: 510-526-3424 • FAX: 510-526-0990 Contact: Jason Martin

REQUEST FOR **DBE** SUBCONTRACTORS AND SUPPLIERS FOR: Add Auxiliary Lane Hwy 50 Sacramento Caltrans #03-1F1904 <u>BID DATE: February 12, 2019 @ 2:00 PM</u> We are soliciting quotes for (including but not

#### limited to):

Trucking, Temporary and Permanent Erosion Control Measures, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Type III Barricade, Plastic Traffic Drums, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis, Clearing & Grubbing, Chain Link Fence, Temporary Fencing, Sweeping, ADL Burial Location Report, Treated Wood Waste, Roadway Excavation (Type R-1 Aerially Deposited Lead), Geosynthetic Reinforcement, Planting & Irrigation, AC Dike, Tack Coat, CIDH Concrete Pile, Structural Concrete, Sign Structure, Underground, Rock Slope Protection, Minor Concrete, Misc. Iron & Steel, Delineator, Pavement Marker, Roadside Signs, Midwest Guardrail System, Transition Railing, Alternative In-Line Terminal System, Striping & Marking, Electrical and Construction Materials

#### An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot. ca.gov/hq/esc/oe/weekly\_ads/index.php.

### DESILVA GATES

CONSTRUCTION 11555 Dublin Boulevard • P.O. Box 2909 Dublin, CA 94568-2909 (925) 829-9220 / FAX (925) 803-4263 Estimator: **ERIC ALLRED** Website: www.desilvagates.com An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below: CALTRANS ROUTE 50 – CONSTRUCTION ON STATE HIGHWAY IN SACRAMENTO COUNTY FROM HOWE AVENUE OVERCROSSING TO 0.65 MILE EAST OF 65TH STREET Contract No. 03-1F1904, Federal Aid Project No. ACNH-P050(148)E Disadvantaged Business Enterprise Goal Assigned is 17% OWNER

STATE OF CALIFORNIA DEPARTMENT OF TRANSPORTATION 1727 30th Street, Bidder's Exchange, MS 26, Sacramento, CA 95816

#### BID DATE: February 12, 2019 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, CLEARING AND GRUBBING/DEMO-LITION, CONSTRUCTION AREA SIGNS, CRASH CUSHION, ELECTRICAL, EMULSION SUP-PLIER, EROSION CONTROL, FENCING, IRRI-GATION, K-RAIL SUPPLIER, LANDSCAPING, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, ROAD-SIDE SIGNS, ROADWAY EXCAVATION , ROCK SLOPE PROTECTION SUPPLIER, SAWCUT-TING, SIGN STRUCTURE, STRIPING, SWPPP/ WATER POLLUTION CONTROL PLAN PREPA-RATION, TEMPORARY EROSION CONTROL, TESTING. TRAFFFIC CONTROL SYSTEMS. TRAFFIC CONTROL MATERIAL SUPPLIER. UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEP-ING, EROSION CONTROL MATERIAL, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX AS-PHALT (TYPE A) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at ftp://ftp%25desilvagates.com:f7pa55wd@ pub.desilvagates.com (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/ weekly ads/all adv projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Eric Allred. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/Public-Works.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (http://californiasbdc. org) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

### DESILVA 7 GATES

CONSTRUCTION 11555 Dublin Boulevard • P.O. Box 2909 Dublin, CA 94568-2909 (925) 829-9220 / FAX (925) 803-4263 Estimator: ERIC ALLRED Website: www.desilvagates.com An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

2019 NORTH MAIN STREET REHABILITATION Contract No. 18-27 Disadvantaged Business Enterprise Goal Assigned is 11% OWNER CITY OF WALNUT CREEK 1666 North Main Street.

#### Walnut Creek, CA 94596

Bid Date: FEBRUARY 12TH, 2019 @ 2:30 P.M. DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, ADJUST IRON, CONSTRUCTION AREA SIGNS, ELECTRICAL, LANDSCAPING, MINOR CONCRETE, PAVEMENT MILLING, TRAFFIC CONTROL SYSTEMS, TRAFFIC CONTROL MATERIAL SUPPLIER, TRAFFIC CONTROL/ENGINEER, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX AS-PHALT (TYPE A) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at ftp://ftp%25desilvagates.com:f7pa55wd@ pub.desilvagates.com (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner at Public Services Department, City Hall, Second Floor, Engineering Division, 1666 North Main Street, Walnut Creek, CA 94596 or from the Owner's site at http://www.walnut-creek.org/departments/ public-works/engineering-services/capital-investmentprogram/projects-out-to-bid.

Fax your bid to (925) 803-4263 to the attention of Estimator Eric Allred. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/Public-Works.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (http://californiasbdc. org) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal. At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

# **Data Breach FAQ**

#### Continued from page 2

Data protection is something small businesses need to take seriously if they want to stay in business for the long term. Unfortunately, many small businesses aren't taking the right steps to protect against data breaches. While it can seem costly to invest in IT security, failing to prevent a data breach costs small businesses far more.



CAL LIC. NO. 723241 11555 Dublin Boulevard Dublin, CA 94568-2909 Phone: (925) 803-4333 • FAX: (925) 803-4334 Estimator: Chris Pieri cpieri@pacificstates.net

Pacific States Environmental Contractors, Inc. (PSEC) is preparing a bid as a Prime Contractor for the project listed below: PROJECT: Water Pollution Control Plant Dirt Relocation 2019 OWNER:

City of San Leandro

#### BID DATE: February 6, 2019 @ 2pm

We hereby encourage responsible participation of LBE's and solicit their subcontractors or materials and/or suppliers quotation for the following types of work including but not limited to:

#### **Trucking and Soil Treatment**

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies for this project.

This will be a PREVAILING WAGE JOB.

Specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA. PSEC is willing to breakout any portion of work to encourage LBE's and solicit their subcontractor or materials and/or suppliers and trucking quotation as well as increase the expectations of meeting the San Leandro business preference and participation goal. The Project plans and contract book may be obtained free of charge from the City's website http://www. sanleandro.org/depts/finance/purchasing/bids. If you require any assistance, or need help obtaining plans please contact the Estimator, Chris Pieri email him at cpieri@pacificstates.net or call (925) 803-4333 and bids may be faxed to us at (925) 803-4334. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html. We are

an Equal Opportunity/Affirmative Action Employer

### 44 Percent of U.S. Economic Activity

**Continued from page 2** 

were (1) the real estate and rental and leasing industry; (2) wholesale and retail trade; and (3) the manufacturing and mining sector.

The 2008 recession played a small part in the lower small business share, but structural changes may have played a part as well. These factors include long run declines in business dynamism, the rise of big-box stores, the changing regulatory environment and the critical role of credit availability.

The full report, "Small Business GDP, 1998-2014," and a summary of the research, are available on Advocacy's website. Advocacy has sponsored research on small businesses' contribution to GDP since 1980.

SOURCE: https://advocacy.sba.gov

# 🛱 California Sub-Bid Request Ads

**CWS Construction Group INC.** General Contractor Lic # 811153 94 San Benito Way Novato, CA, 94945 Phone:415-599-6545 Fax:415-209-0228 Invitation to bid as Subcontractor, supplier or vendor Certified DVBE, MBE, LBE, SBE or WBE Contractors are encouraged to bid Subtrades Needed: Demolition, Hazardous Abatement, Electrical, Plumbing, Grading, Paving, Fencing Project Name: Clarendon ES Interim Housing Location: 500 Clarendon Ave, San Francisco CA Bids Due: February 12th, 2019 @ 11:00 Engineers Estimate: \$675,000 Participation Goals: DVBE 3%, Equal Opportunity Please Contact Charlie Slack at Charliejr.cws@gmail.com for contract documents Please Submit All Proposals To:

Charlie Slack Charliejr.cws@gmail.com Or fax: 415-209-0228 For More information please call 415-599-6545

#### Portrait Construction, Inc. INVITATION TO BID FOR

EL VERANO SENIOR APARTMENTS ANAHEIM, CA 92805

Portrait Construction, Inc., General Contractor, is seeking qualified <u>M/WBE</u> Subcontractors and qualified <u>Section 3 Businesses and/or Non-SBE with SBE participation</u> to submit bids.

**Scope of work:** Includes, but is not limited to **New Construction** of 54 residential apartments, a private community center space, and shared indoor and outdoor common amenities. Site grading, utility connections & 42 uncovered on-grade parking spaces.

All building trades and CSI code trades are being requested to bid.

This is a federally assisted construction project under 24 CFR Part 570(CDBG funded), Federal Labor Standards, including Davis-Bacon & <u>Section 3</u> requirements, will be enforced in addition to all State Prevailing Wage Requirements." <u>State and Federal Wage Requirements</u> are applicable to this project.

This project is subject to **SB-854** - proof of registration with DIR is required to be submitted with your bid to be considered. For more information visit: <u>http://www.dir.ca.gov/public-works/Public-WorksSB854.html</u>

Your bid must be accompanied by City of Anaheim Section 3 Bid Packet **Exhibits 1, 2, 8, 9, 12, 15, 16, 17.** 

DUE DATE: Bids are due on or before February 13, 2019 Send Bids to:

Christian Vidrio at

cvidrio@portraitconstructioninc.com David Day at

dday@portraitconstructioninc.com

jwoodcock@portraitconstructioninc.com Prevailing Wage Questions:

Kelsey Day at kday@portraitconstructioninc.com

PLANS/SPECS:

Available in Portrait's Corona office and via download link upon request. Portrait is an Equal Opportunity Employer. Bid assistance is available, if needed, by request.

Portrait Construction, Inc. 265 N. Joy Street, Suite 200 • Corona, CA 92879

(951) 520-8898 • (951) 520-8878 fax www.portraitconstructioninc.com Request for Quotes from Certified DBE Subcontractors and Suppliers Project: Route 60 Euclid, Ontario, CA Contract No. 08-0Q75U4 Owner: Department of Transportation (CALTRANS) <u>BID SUBMITTAL DATE: February 7, 2019 at 2:00 PM</u>

Federal-Aid Project ACSB1NH-P060(155)E

Request for quotes from Certified DBE's Subcontractors and Suppliers for the following, but not limited

to scopes of work: Aggregate Supply, Asphalt Dike, Asphalt Paving, CIDH (Sign Foundation), Clear & Grub, Cold Plane AC, Concrete Barrier, Concrete Supply, Construction Area Signs, Drill and Bond Dowel, Electrical, Fence, Grind Existing Pavement, Guardrail, Joint Seal, Minor Concrete, Miscellaneous Iron & Steel, Noise Monitoring, Overhead Signs, PCC Supplies, Pipe Supply, Pre/Post Construction Survey, Railing, Roadside Sign, Rock Blanket, Saw and Seal PCC, Spall Repair, Striping.

PLEASE SUBMIT QUOTES BY FAX TO (909) 597-8635 OR EMAIL TO SoCalBids@FlatironCorp.com

Plans and specifications are available, at no cost from Caltrans website: http://www.dot.ca.gov/des/oe/ weekly-ads/specs-ntb.php?c=08-0Q75U4. Additionally, plans and specifications are available at Flatiron's San Marcos, CA and Chino Hills, CA offices. Please call to make an appointment to view plans and specifications.

This project has a 14% DBE Goal. In addition to request for participation from Certified DBE subcontractors and suppliers, Flatiron requests non-DBE subcontractors to provide lower-tier DBE subcontractor and/or supplier participation. Bidders are required to indicate lower-tier DBE participation as it will be evaluated as part of their quote.

Flatiron analyzes and considers each DBE quote, including those that are broken down into economically feasible units to facilitate bidding. Assistance in obtaining bonding, lines of credit, insurance, equipment, supplies and materials is available upon request. Additionally, please contact us if you require technical assistance.

Quotations must be valid for same duration as specified by Owner for contract award.

Subcontractors are required to possess and maintain a current contractor's license and must also be registered with the Department of Industrial Relations (DIR) as required by Public Contract Code Section 1725.5. Subcontractors will be required to execute Flatiron's Standard Subcontract Terms and Conditions and insurance requirements. A copy of our Standard Subcontract Terms and Conditions is available in electronic format upon request.

Bond Requirements: Notwithstanding any contrary language in a bid to Flatiron or any prior course of dealing between Flatiron and a bidder, and unless waived in writing by Flatiron, Flatiron reserves the right to require each bidder to provide payment and performance bonds assuring bidder's obligations to Flatiron in the amount of 100 percent of the bid to Flatiron. Flatiron will reimburse the bond premium at actual cost not to exceed 3%. The surety on the bonds must be a California admitted surety. WE ARE AN EQUAL OPPORTUNITY EMPLOYER.

Flatiron West, Inc. 1770 La Costa Meadows Drive, San Marcos, CA 92078 Phone (909) 597-8413 / FAX (909) 597-8635 Email: SoCalBids@flatironcorp.com Point of Contact: Veronica Garcia, Estimating Admin.

#### NBC Construction

as a "GENERAL CONTRACTOR" is requesting Proposal on "ALL TRADES" from all qualified subcontractors & suppliers, including **DVBE**, **LBE**, **DBE**, **SBE**, **MBE**, **WBE** 

firms for the following project: PROJECT TITLE:

PROP 39 ENERGY MEASURES AT SAN FRANCISCO INTERNATIONAL HIGH SCHOOL

SFUSD Project Number: 12009 PROJECT LOCATION:

San Francisco International High School @ Enola Maxwell 655 DE HARO STREET

San Francisco, CA 94107 Owner: San Francisco Unified School District NBC Construction 850 South Van Ness Avenue

San Francisco, CA 94110 Phone # 925-324-2727 • Fax # 800-622-9144

All Bidders are hereby notified that the District has a Labor Compliance Program (LCP) -Prevailing Wages in effect on this Project and all contractors and subcontractors bidding this project will be required to comply with the LCP. In addition, All the Certified Payrolls (CPR) must be reported through DIR website. Plans are available for viewing and ordering at:

ARC 100 Hooper Street Suite 20, SF Phone Number 415-537-2235

Submit & Fax all proposals to 800-622-9144 For more information, Please call Mike Schalchi at (925)-322-7473



# Industry forecast: Breaking down the 2019 Dodge Construction Outlook

Continued from page 1

#### Manufacturing plant construction

Prediction: Up 2%

Why? Investment in new plant capacity encouraged by cuts in the corporate tax rate

#### Public works construction

Prediction: Up 4%

Why? Greater funding for transportation projects from the omnibus federal appropriations bill passed in March

#### Electric utilities and gas plants

Prediction: Down 3%

Why? New generating capacity continues to come on line, dampening capacity utilization rates for power generation.

#### 3. Material prices will continue to rise

According to Construction Dive, material prices rose almost 9% from May 2017 to May 2018 the biggest annual increase in seven years. Additionally, recent U.S. tariffs on Chinese goods have the potential to drive material prices up and increase inflationary pressures.

However, in the presentation of this year's report, Dodge's Chief Economist Robert A. Murray argued that these headwinds shouldn't draw concern for now.

"There are, of course, mounting headwinds affecting construction, namely rising interest rates and higher material costs, but for now these have been balanced by the stronger growth for the U.S. economy, some easing of bank lending standards, still healthy market fundamentals for commercial real estate, and greater state financing for school construction and enhanced federal funding for public works," he said.

#### **Final Thoughts**

It seems clear that the 2019 construction year will see a slight shift from the commercial and

residential building highs of the past several years to a focus on improving the country's infrastructure and public buildings. This is an expected change and a rational response to current needs in the U.S. However, these shifts appear to balance out to a near net zero impact on the country's construction spend overall.

It's important to remember that these statistics are merely informed predictions — not certainties. However, in a world rife with headlines predicting recession with little basis in concrete fact, it's reassuring to know that the experts believe 2019 will continue to be a strong year for the construction industry.

#### SOURCE:

https://blog.buildingconnected.com/industryforecast-breaking-down-the-2019-dodge-construction-outlook/

# 10 impressive U.S. megaprojects from 2018

a significant way. Check them out!

[Article was originally posted on https://blog.buildingconnected.com]

#### By McKenzie Gregory,

In the U.S. construction industry, megaprojects are classified as large-scale development projects that cost \$1 billion or more.



# rise building and the first of its kind in San Francisco. The Salesforce Tower is on track to be the highest-rated LEED v4 Platinum project in the U.S.

1. Salesforce Tower - San Francisco

• It officially opened in July 2018.

#### 2. Capitol Crossing – Washington, D.C.

Cost: \$1.3 billion

Cost: \$1.1 billion

buildings in the U.S.

**Details:** 

Details:

• A private project overseen by developer Property Group Partners, Capitol Crossing will eventually consist of five Platinum LEED-certified buildings connected by landscaped public areas.

• At 61 stories and 1,070 feet tall, it's now the tallest building in San Francisco and one of the tallest

• It features an innovative water recycling system — the largest on-site system in a commercial high-

• At completion, expected in 2022, the project will total 2.2 million square feet.



#### 3. Comcast Technology Center – Philadelphia

#### Cost: \$1.5 billion

Details:

• This \$1.5 billion-dollar development will redefine the Philadelphia skyline, adding a 1,121-foot-tall Foster + Partners-designed tower in Center City.

• In addition to creating a new home for the lead tenant and telecom giant (as well as Comcast CEO Brian Roberts, who personally bought three condos on the 45th floor) the tower will include a Four Seasons on the upper levels — making it the highest hotel in the nation.



#### 4. Encore Boston Harbor – Boston

Cost: \$2.5 billion

#### Details:

• Initially planned to open in 2019, the casino resort property is the largest single private development in Massachusetts history.

• The development's future is currently unclear amidst allegations of misconduct by Steve Wynn, the former CEO of Encore parent company Wynn Resorts.



#### 5. One Vanderbilt – New York

Cost: \$3.14 billion Details:

• It's due to become the second-tallest building in New York. Measuring 1,501 feet tall, it will overtake 432 Park Avenue but fall short of One World Trade Center (1,776 feet).

• The glass-sheathed tower will boast a million square feet of mixed-use space split between 58 floors.

• The groundbreaking ceremony took place in October 2016, and the project is due for completion in 2020.



6. Alaska Way Viaduct Replacement – Seattle

Cost: \$3.2 billion

#### **Details:**

This year's megaprojects reflect rapid growth in the construction industry around the country. While all of these projects are currently in different stages of completion, each of them is shaping its city in

SOURCE: https://blog.buildingconnected.com/10-megaprojects-2018/

• The mining of this 1.7-mile tunnel and the upper roadway was completed in 2017, leaving construction work on the lower roadway to begin in 2018.

• The construction plans were split into 32 projects, which are being awarded to contractors using a project-by-project bidding process.



7. Los Angeles Stadium and Entertainment District – Los Angeles Cost: \$4.2 billion

Details:

• The end result will produce a 70,000-seat (expandable to 100,000 seats) football stadium for two NFL teams, the Los Angeles Rams and Chargers. The stadium will open in 2020 and host the 2028 Olympics.

• The destination will include 6,000-seat performing arts venue, retail space, a hotel, residences, and 25 acres of public parks, open space, and walkways.



8. O'Hare Modernization – Chicago Cost: \$8.8 billion

Details:

• Construction began in 2001 with an initial cost of \$6.6 billion.

• Over the last few years, additions to the Modernization Plan has increased the cost by \$2.2 billion, which will include a new terminal where Terminal 2 now sits, as well as two remote concourses.

• The completion of the O'Hare Modernization is expected to occur sometime in 2026.

Continued on page 11



# **SBE PROJECT PARTNERS IN BUSINESS & COMMUNITY OUTREACH**

- 34 years of history in connecting Primes, Corporations and Agencies with Small, Minority-Owned, Women-Owned, Disabled Veteran-Owned and DBE firms.
- "Vetted" Database including businesses certified by federal, state or local jurisdictions
- National trade / focus publications to community businesses and stakeholders
- Expertise in Diversity Outreach to identify firms, promote outreach events, and handle registration details.
- Archived search results

LINK TO OUTREACH ORDER FORM: http://e8.octadyne.net/clientFiles/8023/SBE\_Diversity-Outreach-Form.pdf

### For more information contact:

Small Business Exchange, Inc. • 795 Folsom Street, 1st Floor, San Francisco, CA 94107 Phone: 415-778-6250 • Toll Free: 800-800-8534 Fax: 415-778-6255 • Email: sbe@sbeinc.com • Website: www.sbeinc.com

# **10 Funding Options To Raise Startup Capital For Your Business**

#### Continued from page 3

- If your business pitch isn't as solid as your competition, then there is a probability that your business idea will be overlooked or rejected

#### 3. Seek Angel Investment for Your Startup

You might be curious if there is such a thing as Angel investment or Angel investor? Yes, there is. Angel investors are basically people with a huge amount of capital and are willing to invest it on over the edge business ideas.

Angel investors sometimes come together in groups to scrutinize business proposals, in order to select the perfect candidate to invest in.

#### Pros

- Angel investors offer mentorship alongside capital for startups

- Angel investors are willing to take risks on business idea as they anticipate heavy return on investment from your startup

#### Cons

- Angel investors provide lower investment capital to business ideas compared to venture capitalists.

#### 4. Seek Venture Capital for your Startup

Venture capitals funds are managed by professionals that have a keen eye for seeking out companies with great prospects.

Their modus operandi involves them investing in a solid business rather than an equity. Once there is an IPO or acquisition of the business they are partnered with, they then pull out and seek other investments.

#### Pros

-Venture Capitals effectively monitor the progress of a company they have invested in, thus ensuring the sustainability and growth of their investment.

- The mentorship and expertise venture capitals bring to the table can also sustain a business or company effectively

- Companies with astronomical growth rates such as Uber, Flipkart have a pre-designed exit strategy that enables them to reap huge profits that they can, in turn, re-invest in the growth of their company.

#### Cons

- Venture capitals will remain loyal to your business till they have recovered their capital and profits. This usually occurs during a slim three to five-year timeframe

- You tend to lose control of your business since you're giving up a large part of it to venture capital investors

- Venture capital investors seek bigger companies with proven levels of stability and identifiable workforce. This could prove to be an obstacle for you because business startups don't usually have this level of stability.

# 5. Seeking Funds from Business Incubators and Accelerators

Businesses that are just starting out can access funds provided by business incubators and accelerators.

The programs offered by them can be found in major cities across the globes.

Slight differences separate the terms "business incubators and accelerator".

#### **Core Difference**

Business incubators basically nurture business while accelerators fast-track businesses.

#### Pros

- Business owners receive mentorship from their investors

- Connections can be made with other startups **Cons** 

- During its 4-8 month lifespan, if commitment is lacking, the startup might spiral in a downward direction

#### 6. Source Funds by winning contests

Another amazing way to source for funds is through engaging in competitions or contests that requires entrepreneurs to showcase or pitch their business module against other competitors vying for the same funding for their businesses.

As a contestant, you are required to present a comprehensive and detailed business plan if you are looking to win over investor confidence.

#### Pros

- In the process of participating in these contests, media coverage will be allotted to your startup, thus giving you the much-needed publicity for your business startup.

#### Cons

- Losing contests or competitions can demoralize the faint hearted, thus causing them to abandon their plans of starting up their business.

#### 7. Raise Money through Bank Loan

Banking institutions provide financial backing on loans to individuals who approach them with a solid business plan. The business plan must be well structured to convey the modus operandi, profit forecast and estimated time of maturity.

The financial provision of banks is in two forms, they are working capital loan and funding.

#### Working Capital Loan

This loan is designed to traverse one full cycle of revenue generation. Stocks and debtors usually have leverage on the limit.

#### Funding

This process involves providing the business plan and concise information of the valuation, alongside the project report on which the loan was sanctioned.

#### Pros

- Large capital can be accessed by entrepreneurs
- Capital provided can fast-track the process of income generation

#### Cons

- High risk of Collateral loss, since it is an important requirement for loan grants

#### 8. Acquire Loans from Microfinance Providers or NBFCs

Microfinance was set up to give access to capital to small-scale entrepreneurs that lack access to conventional banking capital or loans. Individuals with poor credit ratings see microfinance institutions as a respite whenever they are out of favor by conventional banks.

Non-Banking Financial Corporations (NBFCs) give out loans to individuals who seek loans, without necessarily imposing any legality like conventional banks and credit repair services do.

## 9. Government Programs that Offer Startup Capital

Government programs that offer startup capital are an excellent way to source funding for your business. You are required to submit a plan that can be accepted by the grant committee. Once your plan has been scrutinized and approved, you will be provided with the funds to start up your business.

#### Pros

- Funding from government is usually substantial in size, thus providing you with surplus capital to manage your startup

#### Cons

#### - The process of scrutiny, approval and eventual release of funds may take a lot of time due to government bureaucracy

### 10. Other Ways you can Raise Money for your Startup

Product Pre-Sale: An amazing way of raising funds for your business is through product presale before launching your products officially. This builds consumer confidence in your brand and allows you to size up the demand for your product before its official launch.

Companies like Apple and Samsung adopt this procedure, allowing consumers to make prepurchases before the official release of their products.

Selling Assets: Doing away with assets in your possession that have high financial value, can effectively serve as an immediate source of funding for your startup

Credit Cards: Business credit cards are an instant source of funding. New businesses that incur heavy expenditure can utilize credit cards as long as they fulfill the minimum payment requirement.

#### Conclusion

Employing the tactics in this guide can greatly increase the chance of survival of your startup. Bootstrapping among other funding sources outlined in this guide is the best way to kick off your business campaign.

However, to truly stay competitive in the market, you must always interchange your funding sources. This provides you with some level of flexibility and over-dependence on one source of funding.

#### SOURCE:

www.finextra.com/blogposting/15065/10funding-options-to-raise-startup-capital-for-your-business

### CA Sub-Bid Request Ad

10704 Shoemaker Ave., Santa Fe Springs, CA 90670 Tel: (562) 946-1816, Fax: (562) 946-3823 Contact : Coryn Reichenau Email : SWIPDBE@Kiewit.Com

Santa Monica Sustainable Water Infrastructure Project Request for Proposal – Notice of Interest Email : SWIPDBE@Kiewit.Com

Kiewit is preparing a proposal for the Santa Monica Sustainable Water Infrastructure Project and is seeking quotes from all qualified Disadvantaged Business Enterprises (DBE) and all other business enterprises to perform as subcontractors, material contractors, and suppliers. DBEs must provide evidence of DBE certification by the U.S. Environmental Protection Agency (USEPA), the Small Business Administration (SBA), the Department of Transportation's State Implemented DBE Certification Program with U.S. citizenship, Tribal, State, and Local Governments, or Independent Private Organization Certifications.

The Sustainable Water Infrastructure Project is a progressive design-build project that consists of two different sites. The first site is the Santa Monica Urban Runoff Recycling Facility (SMURRF). The SMURRF is an existing best management practice for the treatment of dry-weather runoff. The work at the SMURRF includes upgrading components to increase the capacity of the system, installing a new reverse osmosis unit, enclosing the effluent equalization tank, new security fencing, and other architectural features. The second area is the Civic Center and involves the underground construction of a new 1 million gallon per day advanced water treatment facility and a 4.5 million gallon storm water storage tank. The facility will typically be used to treat wastewater for non-potable reuse, but during a rain event, will also capture and treat storm water.

Kiewit will be requesting quotes for various areas of work listed in, but not limited to, the scope categories below. All firms interested in providing a quote in their respective areas of work or specialty, must provide a notice of interest to receive a bid package as instructed below.

Excavation and Backfill • Shoring • Structural Concrete • Mechanical Piping and Equipment • Utilities Demolition • Landscepting • Solar • Economy • Elaborit •

Demolition • Landscaping • Solar • Fencing • Flatwork • Paving • Striping and Signage • Architectural Electrical and Instrumentation • HVAC • Paintings and

Coatings • Waterproofing • Fire Protection Elevator • Professional Services • Environmental • Construction Site Services

If you are interested in providing a quote for this project, please contact us at the e-mail address noted below no later than 4:00pm PST, Friday, April 5, 2019. Responding firms will then be issued an "Invitation to Bid" with bid instructions and project information. Plans and specifications will also be available for review at the address listed below if requested.

Responsive bidders must possess a valid California Contractor's license (as appropriate) and provide acceptable insurance. Responsible subcontractors and material contractors will be required to provide bonding for 100% of their contract value. Kiewit will reimburse bond premiums. This is a Public Works project that is fully subject to Department of Industrial Relations (DIR) requirements. The project is partially financed by federal funds and is subject to American Iron and Steel (AIS) and DBE requirements. This is a prevailing wage job pursuant to the provisions of Section 1773 of the State Labor Code. Kiewit is signatory to the union labor agreements for carpenters, laborers, cement masons, ironworkers, operating engineers, and teamsters. Firms performing any onsite work must be signatory to the appropriate union labor agreements.

Kiewit intends to conduct itself in good faith with all DBEs and all other business enterprises regarding participation on this project. For further information, assistance or questions regarding the project, to discuss your specialty or scope of work, project schedule, requirements of the contract, licensing, insurance or bonding, equipment, supplies, materials, related assistance or services, please contact the Lead Estimator listed.

"Kiewit is an Equal Opportunity Employer. Employment decisions are made without regard to race, color, religion, national or ethnic origin, sex, sexual orientation, gender identity or expression, age, disability, protected veteran status or other characteristics protected by law."

### **Fictitious Business Name Statements**

	FICTITIOUS BUSINESS NAME STATEMENT	EICTITIOUS DUSINESS NAME STATEMENT	FICTITIOUS BUSINESS NAME STATEMENT
FICTITIOUS BUSINESS NAME STATEMENT File No. A-0384588-00	File No. A-0384984-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0384306-00	File No. A-0384940-00
Fictitious Business Name(s): Bana Construction Inc.	Fictitious Business Name(s): Salon Basinger	Fictitious Business Name(s): Innovative Travel Technologies LLC	Fictitious Business Name(s): SF Millinery
Address 1880 Golden Gate Avenue, San Francisco, CA 94115 Full Name of Registrant #1	Address 660 Market Street, Suite 216, San Francisco, CA 94104	Address 2309 Noriega Street #888, San Francisco, CA 94122	Address 2201 Balboa Street #1, San Francisco, CA 94121
Bana Construction Inc. (CA) Address of Registrant #1	Full Name of Registrant #1 Anthony B. Basinger	Full Name of Registrant #1 Innovative Travel Technologies LLC (CA)	Full Name of Registrant #1 Sarah Fedaie
1880 Golden Gate Avenue, San Francisco, CA 94115	Address of Registrant # 1 926 Powell Street, Apt #24, San Francisco, CA 94108	Address of Registrant # 1 2309 Noriega Street #888, San Francisco, CA 94122	Address of Registrant # 1 2201 Balboa Street #1, San Francisco, CA 94121
This business is conducted by A Corporation. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on $2/7/1995$	This business is conducted by <b>An Individual.</b> The registrant(s) commenced to transact business under the fictitious business name(s) listed above on <b>1/2/2013</b>	This business is conducted by <b>A Limited Liability Company.</b> The registrant(s) commenced to transact business under the fictitious business name(s) listed above on <b>11/09/2018</b>	This business is conducted by <b>An Individual.</b> The registrant(s) commenced to transact business under the fictitious business name(s) listed above on <b>01/01/2019</b>
Signed: Lana Tan	Signed: Anthony Basinger	Signed: Eduard Lungu	Signed: Sarah Fedaie
This statement was filed with the County Clerk of San Francisco County on <b>1/03/2019</b> .	This statement was filed with the County Clerk of San Francisco County on <b>1/28/2019</b>	This statement was filed with the County Clerk of San Francisco County on <b>12/11/2018</b> .	This statement was filed with the County Clerk of San Francisco County on <b>01/25/2019.</b>
Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law Filed: Mariedyne L. Argente	Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law	Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law	Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law
Deputy County Clerk 01/04/2019 01/10/2019 + 01/17/2019 + 01/24/2019 + 01/31/2019	Filed: Fallon Lim Deputy County Clerk 01/28/2019	Filed: Susanna Chin Deputy County Clerk 12/11/2018	Filed: Maribel Jaldon Deputy County Clerk 01/25/2019
FICTITIOUS BUSINESS NAME STATEMENT	01/31/2019 + 02/07/2019 + 02/14/2019 + 2/21/2019	01/10/2019 + 01/17/2019 + 01/24/2019 + 01/31/2019	01/31/2019 + 02/07/2019 + 02/14/2019 + 2/21/2019
File No. A-0384926-00 Fictitious Business Name(s):	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0384751-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0384479-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0384386-00
California Pacific Excursions Address	Fictitious Business Name(s):	Fictitious Business Name(s): Music For San Francisco	Fictitious Business Name(s):
588 Sutter Street #115, San Francisco, CA 94102 Full Name of Registrant #1 Chiaki Tanaka	Green Clean Way Address 7990 FS	Address 345 Judah Street, San Francisco, CA 94122	The Sacred Annex Address 4851 Minim Struct See Engineer CA 04112
Address of Registrant # 1 6400 Christie Avenue #4315, Emeryville, CA 94608	7800 El Camino Real, Apt. 3128, Colma, CA 94014 Full Name of Registrant #1 Nuseidy Rodriguez	Full Name of Registrant #1 Lindsay A. Smith	4851 Mission Street, San Francisco, CA 94112 Full Name of Registrant #1 Vanessa Meghan Yuen
This business is conducted by <b>An Individual</b> .	Address of Registrant # 1 7800 El Camino Real, Apt. 3128, Colma, CA 94014	Address of Registrant # 1 4300 Fruitvale Avenue, Oakland, CA 94602	Address of Registrant # 1 360 Higate Drive, Daly City, CA 94015
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on <b>NOT APPLICABLE.</b>	This business is conducted by <b>An Individual</b> . The registrant(s) commenced to transact business under the fictitious business name(s) listed above on <b>1/14/2019</b>	This business is conducted by <b>An Individual.</b> The registrant(s) commenced to transact business under the fictitious business name(s) listed above on <b>12/27/2018.</b>	This business is conducted by <b>An Individual</b> . The registrant(s) commenced to transact business under the fictitious business name(s) listed above on <b>9/12/2018</b>
Signed: Chiaki Tanaka	Signed: Nuseidy Rodriguez	Signed: Lindsay Smith	Signed: Vanessa M. Yuen
This statement was filed with the County Clerk of San Francisco County on $01/24/2019$ .	This statement was filed with the County Clerk of San Francisco County on 1/14/2019	This statement was filed with the County Clerk of San Francisco County on <b>12/27/2018.</b>	This statement was filed with the County Clerk of San Francisco County on <b>12/18/2018</b>
Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law	Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law	Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law	Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law
Filed: Sonya Yi Deputy County Clerk 01/24/2019	Filed: Sonya Yi Deputy County Clerk 1/14/2019	Filed: Fallon Lim Deputy County Clerk 12/27/2019	Filed: Sonya Yi Deputy County Clerk 12/18/2018
01/31/2019 + 02/07/2019 + 02/14/2019 + 2/21/2019	01/17/2019 + 01/24/2019 + 01/31/2019 + 02/07/2019	01/10/2019 + 01/17/2019 + 01/24/2019 + 01/31/2019	01/17/2019 + 01/24/2019 + 01/31/2019 + 02/07/2019
FICTITIOUS BUSINESS NAME STATEMENT File No. A-0384833-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0384549-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0384701-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0384715-00
Fictitious Business Name(s): Device Context Address	Fictitious Business Name(s): Gregory Martin Art Services/Gremart	Fictitious Business Name(s): Palisade Consultants Address	Fictitious Business Name(s): William Luk Construction Co.
18 Bartol Street #1134, San Francisco, CA 94133 Full Name of Registrant #1	Address 500 3rd Street, #252, San Francisco, CA 94107	189 Downey Street, San Francisco, CA 94117 Full Name of Registrant #1	Address 1827 Newhall Street, San Francisco, CA 94124
David Martin Address of Registrant # 1 18 Parts 1 Constant # 1	Full Name of Registrant #1 Gregory Eugene Martin	Janet M. Harris Address of Registrant # 1	Full Name of Registrant #1 William Waichi Luk
<b>18 Bartol Street #1134, San Francisco, CA 94133</b> This business is conducted by <b>An Individual.</b>	Address of Registrant # 1 500 3rd Street, #252, San Francisco, CA 94107	189 Downey Street, San Francisco, CA 94117	Address of Registrant # 1 1827 Newhall Street, San Francisco, CA 94124
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on <b>08/13/2013</b> Signed: <b>David Martin</b>	This business is conducted by <b>An Individual</b> . The registrant(s) commenced to transact business under the fictitious business name(s) listed above on <b>1/03/2019</b>	This business is conducted by <b>An Individual</b> . The registrant(s) commenced to transact business under the fictitious business name(s) listed above on <b>1/3/2019</b>	This business is conducted by <b>An Individual</b> . The registrant(s) commenced to transact business under the fictitious
This statement was filed with the County Clerk of San Francisco	Signed: Gregory Martin	Signed: Janet M. Harris	business name(s) listed above on 1/11/2019
County on <b>01/17/2019</b>	This statement was filed with the County Clerk of San Francisco	This statement was filed with the County Clerk of San Francisco	Signed: William Waichi Luk
Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of	County on 1/03/2019.	County on 1/10/2019	This statement was filed with the County Clerk of San Francisco County on 1/11/2019
tistelf authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law Filed: Sonya Yi	Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law	Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law	Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal. State or Common Law
Deputy County Clerk 01/17/2019	Filed: Sonya Yi Deputy County Clerk	Filed: Maribel Jaldon Deputy County Clerk	Filed: Homyrah Alocozy
01/24/2019 + 01/31/2019 + 02/07/2019 + 02/14/2019	01/03/2019	1/10/2019	Deputy County Clerk 1/11/2019
	01/10/2019 + 01/17/2019 + 01/24/2019 + 01/31/2019	01/17/2019 + 01/24/2019 + 01/31/2019 + 02/07/2019	01/17/2019 + 01/24/2019 + 01/31/2019 + 02/07/2019

# Public Legal Notices



CALIFORNIA STATE LOTTERY Request for Proposal #50079 Hispanic Advertising Services

The California State Lottery (Lottery) has issued Request for Proposal (RFP) #50079 to obtain the services of an agency to provide Hispanic Advertising Services.

The Lottery is inviting responses from qualified agencies to provide advertising and marketing services for the California Hispanic consumer market that will maximize contributions to public education. The Lottery is seeking a strategic Hispanic agency partner (Agency) capable of helping it to successfully motivate the Hispanic consumer in an innovative and effective way.

The solicitation is open to all agencies that meet the minimum qualifications at the time proposals are due.

The RFP is available to download exclusively on the Lottery website at <u>www.calottery.com</u> under "Vendor." **The Lottery will not distribute paper copies of the RFP.**"

SFO

CNS-3216546#

#### COMMENCEMENT OF THE REQUEST FOR PROPOSALS PROCESS FOR THE AUTOMATED EQUIPMENT RENTAL LEASE AT SAN FRANCISCO INTERNATIONAL AIRPORT

The Airport Commission has commenced the Request for Proposals ("RFP") process for the Automated Equipment Rental Lease. This Lease is for the operation of Automated Equipment Rental service at San Francisco International Airport. The Proposal Bond Amount for this lease is \$1,000.00.

An Informational Conference will be held on Wednesday, February 6, 2019 at 10:00 a.m. at the SFO Business Center, 575 No. McDonnell Road, 3rd Floor - Finance Conference Room at San Francisco International Airport. This is a time when Staff will discuss desired concept, minimum qualification requirements, address any questions relating to the Lease and receive comments from participants. Small, local and disadvantaged businesses are encouraged to participate.

Please see <u>https://www.flysfo.com/business-at-sfo/</u> <u>current-opportunities</u> for additional information or call Tomasi Toki, Principal Property Manager, Revenue Development and Management Department, (650) 821-4500 or via email at <u>tomasi.toki@flysfo.com</u>. **CNS-3215874#** 



Office, Warehouse, and Land Available for Lease. Call or email for vacancies

> Jeffrey A. Bauer Senior Leasing Manager Port of San Francisco Pier 1 San Francisco, CA 94111 Website: www.sfport.com

Direct (415) 274-0514 Main (415) 274-0400 Efax (415) 544-1714 Email jeff.bauer@sfport.com CNS-3212409#



### 10 impressive U.S. megaprojects

Continued from page 7



#### 9. Hudson Yards – New York

Cost: \$20 billion

#### Details:

• Described as New York's largest urban development since Rockefeller Center, Hudson Yards is a \$20 billion megaproject on Manhattan's West Side.

• The 28-acre site will create a new neighborhood of residential and office skyscrapers, schools, hospitals, retail spaces, parks, cultural venues, and public art.

• It was planned by Kohn Pedersen Fox (KPF).



10. California High-Speed Rail – California

### Cost: \$64 billion Details:

• It's the most expensive railway in the country, at \$89 million per mile.

 It's designed to transport passengers from San Francisco to Los Angeles in just two hours and 40 minutes.

• Construction kicked off in 2015, and the finish of the first phase should have passengers moving in 2025, with subsequent portions opening in 2029.

#### OAKLAND UNIFIED SCHOOL DISTRICT

#### NOTICE TO BIDDERS

1. Notice is hereby given that the governing board ("Board") of the Oakland Unified School District ("District") will receive sealed bids for the following project, Bid No. 15120, ("Project" or "Contract"):

#### Elmhurst Middle School – Gym Boiler Replacement Project 1800 98th Avenue, Oakland, CA 94603

#### 2. The Project consists of:

Scope of work includes remove and replace existing steam boiler system for heating and domestic hot water heating; provide new rooftop heating and ventilating units and provide new room furnaces. Modify existing controls and existing fire alarm system.

#### 3. Engineer's Estimate: \$850,000.

4. Project Manager for this project is **Bria Crawford**, she can be reached at (510) 535-7064.

5. To bid on this Project, the Bidder is required to possess one or more of the following State of California contractors' license(s):

#### Class A – Engineering Contractor and/or B – General Building Contractor

The Bidder's license(s) must remain active and in good standing throughout the term of the Contract.

6. To bid on this Project, the Bidder is required to be registered as a public works contractor with the Department of Industrial Relations pursuant to the Labor Code. The Bidder's registration must remain active throughout the term of the Contract.

7. Contract Documents will be available on or after <u>Tuesday, January 29, 2019</u>, for review at East Bay Blue Print, located at 1745 14th Avenue, Oakland, CA 94606. All requests should be addressed Attention: Sandy Petty. Plans can be ordered by:

Ph: 510-261-2990 Fax: 510-261-6077 Email: ebbp@ eastbayblueprint.com, Attn: Sandy. Online using the Plan Command System at www.eastbayblueprint.com or plans can be delivered to a place of business, at requester's own expense.

Payment for plan sets must be made with East Bay Blue Print and are **NON-REFUNDABLE** 

In addition, Contract Documents are available for bidders' review at the following builders' exchanges:

Builder's Exchange of Alameda County McGraw Hill Construction Data San Francisco Builder's Exchange Reed Construction Market Data Contra Costa Builder's Exchange Marin Builder's Exchange

8. Sealed bids will be received until 2:00 p.m., on Tuesday, March 5, 2019, at the District Office, located at 900 High Street, Front Desk, Oakland, California, at or after which time the bids will be opened and publicly read aloud. Any bid that is submitted after this time shall be nonresponsive and returned to the bidder. Any claim by a bidder of error in its bid must be made in compliance with section 5100 et seq. of the Public Contract Code.

Pursuant to Public Contract Code section 20111.5, and the District's Prequalification for Prospective Certified Local/Small Local Resident bidders, only prequalified bidders will be eligible to submit a bid for this Project. Any bid submitted by a bidder who is not prequalified shall be non-responsive and returned unopened to the bidder. Both First-Tier Subcontractors and Prime Contractors must <u>submit prequalification questionnaire on or before Feb. 22nd</u>. The list of Prequalified Contractors will be posted <u>on the OUSD's website by Feb 28th</u>. 9. All bids shall be on the form provided by the District. Each bid must conform and be responsive to all pertinent Contract Documents, including, but not limited to, the Instructions to Bidders.

10. A bid bond by an admitted surety insurer on the form provided by the District, cash, or a cashier's check or a certified check, drawn to the order of the Oakland Unified School District, in the amount of ten percent (10%) of the total bid price, shall accompany the Bid Form and Proposal, as a guarantee that the Bidder will, within seven (7) calendar days after the date of the Notice of Award, enter into a contract with the District for the performance of the services as stipulated in the bid.

11. A <u>mandatory</u> pre-bid conference and site visit will be held on <u>Wednesday, February 13, 2019 at 2:30</u> <u>p.m. at Front Entrance of Elmhurst</u>. All participants are required to sign in at the front Entrance of the Building. The site visit is expected to take approximately [1] hour. Failure to attend or tardiness will render bid ineligible.

12. The successful Bidder shall be required to furnish a 100% Performance Bond and a 100% Payment Bond if it is awarded the Contract for the Work.

13. The successful Bidder may substitute securities for any monies withheld by the District to ensure performance under the Contract, in accordance with the provisions of section 22300 of the Public Contract Code.

14. The successful bidder will be required to certify that it either meets the Disabled Veteran Business Enterprise ("DVBE") goal of three percent (3%) participation or made a good faith effort to solicit DVBE participation in this Contract if it is awarded the Contract for the Work.

15. The Contractor and all Subcontractors under the Contractor shall pay all workers on all Work performed pursuant to this Contract not less than the general prevailing rate of per diem wages and the general prevailing rate for holiday and overtime work as determined by the Director of the Department of Industrial Relations, State of California, for the type of work performed and the locality in which the work is to be performed within the boundaries of the District, pursuant to section 1770 et seq. of the California Labor Code. Prevailing wage rates are also available from the District or on the Internet at: <a href="http://www.dir.ca.gov">http://www.dir.ca.gov</a>>.

16. This Project is subject to labor compliance monitoring and enforcement by the Department of Industrial Relations pursuant to Labor Code section 1771.4 and subject to the requirements of Title 8 of the California Code of Regulations. The Contractor and all Subcontractors under the Contractor shall furnish electronic certified payroll records directly to the Labor Commissioner weekly and within ten (10) days of any request by the District or the Labor Commissioner. The successful Bidder shall comply with all requirements of Division 2, Part 7, Chapter 1, Articles 1-5 of the Labor Code.

17. The District has entered into a Project Labor Agreement that is applicable to this Project. For questions or assistance concerning the Project Labor Agreement, contact Maribel Alejandre, (510) 835-7603 X 21, Davillier-Sloan, Inc. 1630 12th Street, Oakland, California, 94607.

18. The District shall award the Contract, if it awards it at all, to the lowest responsive responsible bidder based on:

#### A. The base bid amount only.

19. The Board reserves the right to reject any and all bids and/or waive any irregularity in any bid received. If the District awards the Contract, the security of unsuccessful bidder(s) shall be returned within sixty (60) days from the time the award is made. Unless otherwise required by law, no bidder may withdraw its bid for ninety (90) days after the date of the bid opening.

# **DO YOU KNOW ABOUT THE 3-FOR-1 AD OFFER IN THE SMALL BUSINESS EXCHANGE?**

# SPECIAL OF FER SBE increases the value of a single ad ... by 3!

We will make it worth your while using our value-added services!

# **3 ADS FOR ONE PRICE**

- 1 paid in the SBE weekly newspaper and you receive
- 1 in the Friday daily e-Newsletter
- 1 on the website (running until bid date). (Proof of Publication will be included for all)



# Email ad copy to Nabil Vo at nvo@sbeinc.com

- California DGS

**SBE IS CERTIFIED BY:** 

- California UCP

#### - New Orleans RTA (Louisiana UCP)

- New York UCP

Adjudicated newspaper of general circulation in the City and County of San Francisco (Gov. C. 6023) Outreach periodical contract with the San Francisco OCA (Resolution No. 26 7-17))



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Photo by Scott Webb on Unsplash