

SMALL BUSINESS EXCHANGE

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34 YEARS

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5 Commercial Construction Trends to Watch in 2019

[Article was originally posted on
www.constructconnect.com/]

By Kendall Jones,

All in all, 2018 was a good year for the commercial construction industry. Construction spending was up and there were 280,000 jobs added last year. The latest report on workplace fatalities with data from 2017 shows that construction worker deaths declined for the first time since 2011. 2018 was also a record year for venture funding in construction tech startups.

On the other hand, we also continue to see construction firms dealing with labor shortages across the country and rising construction materials caused by the threat and reality of tariffs and trade wars and we went another year without a new infrastructure spending plan.

So, what should we look forward to in 2019 in commercial construction? Here are five trends we are keeping an eye on as the year unfolds.

Slower Growth

Construction spending notched its 7th consecutive year of growth in 2018 with total construction spending expected to be around \$1,313.3 billion, a 5.4% increase from 2017. Construction spending is expected to grow in 2019, but at a smaller rate than the previous year.

ConstructConnect's Fall 2018 U.S. Put-In-Place Construction Forecasts has total construction spending increasing at just 4.2% to \$1,368.7 billion in 2019. Total residential spending should reach \$582.7 billion. This is a 3.5% growth over 2018 which saw spending increase by 5.9% from 2017.

Total nonresidential construction is forecast to grow 4.8% to \$786.0 billion in 2019, down slightly from the 5.0% growth in 2018. Architectural billings for nonresidential construction were positive all last year according to the American Institute of Architects. Billings are a strong indicator of future construction activity



Photo credit constructionreviewonline.com

with construction spending following architecture billings by 9 to 12 months.

The possibility of another economic downturn in 2019 or 2020 could negatively impact the construction industry but is not expected to be anywhere near as drastic as the last recession. Increased labor costs and tariffs on construction materials are causing construction costs to continue to climb, which could also slow construction spending growth this year.

Construction Tech Funding & Adoption

2018 was a banner year for investment funding in construction startups. According to Crunchbase, through the first three quarters of 2018 construction tech startups raised \$1.27 billion in venture funding. That's 124% higher than the \$563.5 million raised during all of 2017.

There were also a few notable acquisitions of construction tech startups in 2018. Autodesk shelled out \$1.5 billion to acquire Building-Connected and PlanGrid over the last couple of months in addition to buying Assemble Systems earlier in the year. Trimble acquired Viewpoint for a whopping \$1.2 billion in April and e-Builder for \$500 million last February.

These acquisitions and investments are betting big that technology is the future of construction and we're starting to see that play out on the construction site.

Adoption and implementation of construction tech is really starting to take off and will only increase as firms realize the benefits that technology has to offer. The construction industry is the largest and fastest growing user of commercial drones. Bricklaying and rebar tying robots have made their way onto construction sites. Construction tech like wearables, mobile solutions, exoskeletons, augmented and virtual reality, and autonomous vehicles and heavy equipment are also starting to pop up on more construction sites.

While we may not see the record number of venture funding in 2019 that we saw last year, there should still be heavy investment in construction tech startups as they seek to disrupt and advance the industry. We'll also continue to see more firms adopting technology to improve productiv-

ity and deliver projects on time and within budget while eliminating waste and delays.

Labor Woes & Material Costs

According to the Bureau of Labor Statistics (BLS), the construction industry added 280,000 jobs in 2018 and the unemployment rate dropped below 4.0% a handful of times before creeping back up to 5.1% in December. While those numbers are good, the number of job openings in construction in November 2018 was 278,000, after hitting a high of 323,000 openings in October, which was about the total number of jobs added for the entire year.

The labor shortage is still being felt around the country as firms try to hire and retain enough workers to keep up with demand for construction. The Associated General Contractors of America just released the results of their latest survey on construction hiring revealing that 79% of firms expect to add headcount in 2019. Despite the desire to add more workers, 78% of firms report having a difficult time finding workers to fill salaried and hourly craft positions.

Data from the BLS shows that average hourly wages in construction were up only 3.86% for all employees in 2018 and nonsupervisory employees saw earnings increase only 4.24% last year. In addition to increasing wages, construction

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Business Toolkit

What to Do to Properly Close out a Project

[Article was originally posted on www.acuity.com]

By John Lack,

There are many phases to a construction project, and one of those is closing out the job. Closing out the job properly is a big part of successfully completing the entire project. In my experience, finishing well speaks volumes to the customer and helps set the stage for possible future projects.

Closing out a job can look different for each job. The project specifications often spell out what is expected and the required documentation that will need to be submitted to the owner upon completion. I like to start looking at the early stages of closeout during the punch list phase.

The punch list phase occurs when the project is somewhat close to completion. There may be several punch list phases on larger projects. The owner or owner’s rep will walk through the project with the contractor and form a punch list that includes items that need to be addressed before the owner takes possession. That list is devel-

oped by the general contractor and sent to the owner as well as any subcontractors that need to address their portion of the work.

Once work is done and the owner has approved the completion, the contractor will provide the owner with final documentation pertaining to the project. Again, the project specifications may list what documentation is required. Below are some examples:

1. As-built drawings. Sometimes the actual work performed differs from the original drawings. For example, the drawings may show the proposed location of the incoming water service to the building. If water service had to be installed in a different location, as-built drawings will show that new location.
2. Application for payment and certificates of payment. Finalizing payments to the contractor and subcontractors should be reviewed and understood in the contract documents. Certain forms and a waiver of liens may be required for the protection of the owner once final payment is dispersed.

3. Construction cost segregation form. Sometimes the contractor and subcontractors must provide itemized labor and material breakdowns for select items. This allows the owner to formulate an accurate depreciation schedule. The owner often provides the form if it is needed.
4. Contractor and subcontractor contact information. Create a list of all contractors who worked on the project, including the company name, segment of work, address, phone number, email, and contact name. I would create a list and put it into a frame to hang on the wall in the office of the building for easy access for employees.
5. Material suppliers. A list of material suppliers with contact information can help the owner when trying to match existing materials during a future remodel or addition. Warranties, instructions, and service manuals. Providing all warranties, instructions, and service manuals to the owner is important for service and maintenance. This

should include plumbing fixtures, electrical fixtures, HVAC units, doors and hardware, cabinetry, and anything that came with a warranty or service manual.

6. Occupancy permit. Some building department documents need to be in the possession of the owner. Framing the occupancy permit to hang on the wall of a public building is common.

Assembling a binder or folder for the owner that includes all needed documentation in an orderly fashion can be a professional way to close out the project. Making the effort to walk through the project with the owner shortly before your one-year warranty expires can show great service and pride in your work.

This article was written by Acuity Insurance’s Construction Specialist, John Lack. For more construction business tips visit: acuity.com/contractor-focus.



Smart Ways TO WORK

by Odette Pollar

Managing the Bits and Pieces of Your Life

Is free time scarce to nonexistent in your life? When is the last time you took an entire weekend off to relax? Are you constantly tacking extra jobs onto an already busy schedule? Is your life more complex than it was a few years ago? Do juggling work activities, volunteer community efforts and family obligations clamor for your attention unendingly?

Faced with more stimuli, greater responsibilities and more choices--whether that is which cereal to eat or which college to attend -- the ability to keep it all in mind begins to fail. You may find yourself afflicted with CRS-- “Can’t Remember

Stuff.” This strikes at inopportune times, like when you leave your desk with a question for a colleague and forget it between the five steps that separate your cubicles.

The pressures of handling the many demands on business, home and family life are real and can be overwhelming. Even your children have more to do and remember with jammed calendars reminiscent of a campaign schedule two weeks before the election. Here is what can happen. Your doctor prescribed an antibiotic for an ear infection. You use the medicine for a couple days, and then forget about the prescription until you discover it months later in the back of your medicine cabinet. You worry that your home computer will crash, knowing that it has been almost a month since you have done any backups. You need to keep track of your car mileage for business expense purposes but somehow end up trying to resurrect the totals from memory. These are some of the bits and pieces or odds and ends of life that somehow slip through the cracks. To prevent this from happening, design your own safety nets.

1. Schedule certain activities for particular times of the week: pay bills on Monday night, run backups on Friday at the end of the day. As a reminder, schedule them on your calendar.
2. Develop the habit of checking your calendar while you sip your first cup of coffee each day.
3. Identify the most difficult task you have to do for the day and do it first.
4. Keep whatever you use often at arm’s reach. After use, rearrange things so they are ready for your next work session.
5. Store an auto mileage log on your dashboard and tie a pen to the log book
6. Link things that are difficult to remember with a strongly established habit. If you have to take your medication first thing in the morning, store the tablets with your toothpaste and toothbrush. If you have a number of pills to take each day and have trouble remembering their sequence, after you take the pills turn the bottle upside down. When all the bottles are upside down, you have taken all the pills you need for the day.
7. Learn to record the amount of a check in your check register first. Then write the check.
8. Divide incoming mail into categories: Bills to pay, letters to answer, things to read, kids’ activities. Go through them once a week.
9. Keep reading materials in a place where you are actually likely to read them.
10. Identify one place in your home for your children and spouse to place important papers, so that looking for an item does not require a search throughout the house.
11. When they have large projects to do, help them break them into short segments and let them do a segment a day or a segment each week.
12. For more effective communication, schedule regular short status meetings once or twice a week for family members. Hold the family meetings even if everyone is not available. This prevents meetings from being postponed until the rare moment when everyone is in.

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Access to Capital

Ready to Grow Your Business?

Everything You Need to Know About Nonprofit Business Loans

[Article was originally posted on www.forafinancial.com/

Although nonprofit organizations don't seek profits, they still need money to remain operational. In fact, some nonprofit organizations take out business loans to fund programs and cover other costs. Business loans can provide access to vital capital but come with costs, including interest rates and fees.

Nonprofit organizations share many of the same characteristics as for-profit businesses. Your nonprofit organization will likely need to pay for equipment (i.e. computers), office space, and employee salaries. Still, like any business, your nonprofit must generate revenue, perhaps through donations or collecting fees for services.

Also, like a business, your nonprofit's success or failure often comes down to execution. How effective are the services that you're providing? How prudently are you managing your cash flow? Taking out a loan can have a big impact on your organization's operations, providing funds that you can invest in your services, while also creating financial obligations.

While loans are a great option, many nonprofits face difficulties securing them, and there are some notable downsides that come with them. In this post, we'll review everything you need to know about applying for and receiving a nonprofit business loan, so that you can determine if it's right for your organization.

Who Provides Nonprofit Business Loans?

Unfortunately, nonprofit business loans can be hard to obtain, as few lenders offer them. From a lender's perspective, lending to a nonprofit is just as risky, if not riskier, as lending to a business. To consider your nonprofit, the lender will need to examine your organization's revenues, fundraising plans, costs, and other financial data.

Many nonprofits rely on government grants and large donations. Unfortunately, these revenue streams can dry up quickly as donors' priorities change. This increases the liability for lenders, which may result in higher interest rates or increased application rejections.

Further, many nonprofits can't simply sell more products or services like a business could. In fact, increasing your services could result in

higher costs while not raising revenues. Often, the only way nonprofits can increase revenues is through fundraising drives or applying for grants. For these reasons, some lenders won't lend to nonprofits or may charge higher interest rates if they do.

Where and How to Apply for a Nonprofit Loan

The application process will vary from lender to lender. However, you will almost certainly have to provide detailed and accurate financial information outlining your revenues, spending, and assets. Due to this, you should compile this documentation before applying for a nonprofit loan.

The Small Business Administration (SBA) offers informational resources to help nonprofits and other organizations identify potential lenders. You should look for lenders with experience lending to nonprofits. They may be more likely to accept your application and will have a better understanding of your organization's needs.

Consider the Liabilities

Your nonprofit organization will be liable for any loan taken out in its name. You may have to sub-

mit collateral, which could be possessed if you fail to make payments. This could disrupt your operations and put your nonprofit's future at risk.

Repayment plans will also result in financial burdens, eating into your cash flow, which could create liquidity problems. You should only take out money that you genuinely need and should closely consider the impact repayment will have on your finances.

Before applying for a loan, it's important to read all of the fine print. You should know the repayment terms, interest rates, and fees. Keep in mind that while longer repayment terms carry lower monthly payments, they often cost more in the long run as interest accrues.

Conclusion: Nonprofit Loans Aren't Your Only Option

If your nonprofit needs additional financing, a loan might be the answer. However, it's important to consider the terms of nonprofit business loans and how repayment will affect your organization. It's advisable to first seek out a grant or to raise money before taking out a loan. If such

■ Continued on page 6



California Sub-Bid Request Ad

Request For Qualified DBE
Subcontractors, Consultants and Suppliers For:

Caltrans Contract 04-4G8404
Replace Capell Creek Bridge
In Napa County

Bid Date: Wednesday January 23, 2019 at 2:00 PM

Requesting quotes for but not limited to:

Clearing/Tree Removal, Construction Area Signs, Temporary Signals, Traffic Striping, Landscaping/Erosion Control, Rebar, Active Treatment System, Metal Beam Guard Rail, Bridge Demolition, Paving and Grading, Furnish and Erect Precast Girders, Isolation Casing, Temporary Bridge, PTFE Bearings, Drainage, Concrete, Furnish & Install Miscellaneous Metal, Fencing, Furnish & Install Bridge Rail, CIDH/Tiebacks, Trucking, Materials & Supplies.

CEC is willing to breakout any portion of work to encourage DBE participation.

Plans and specs are available for viewing at our Pleasanton office.

They may also be viewed and downloaded from the Caltrans Website:

<http://www.dot.ca.gov/des/oe/weekly-ads/all-adv-projects.php>

100 % Payment & Performance Bonds will be required from a single, treasury-listed surety subject to our approval. CEC will pay bond premiums up to 1.5%. Subcontractors awarded on any project will be on CEC's standard form for subcontract without any modifications. Please call for assistance in bonding, insurance, lines of credit, technical info, equipment and supplies or if any other assistance is needed.

California Engineering Contractors, Inc.

20 Happy Valley Road, Pleasanton, CA 94566
Phone (925) 461-1500 Fax (925) 461-0510

Email: estimator@cecmain.com
Estimator-Jeff Hollfelder

AN EQUAL OPPORTUNITY EMPLOYER



MARICOPA, ARIZONA SUB-BID REQUEST AD

Project: Price Freeway (SR 101L) Baseline Rd - SR 202L (Santan)
Project # 055 H6873 01C

OWNER: ADOT - DBE Construction Goal 14.33% // ADOT - DBE Design Goal 9.51%

BID DATE: JANUARY 25TH, 2019 • BID TIME: 2:00 P.M.

****Please respond by 5:00 p.m., JANUARY 16TH, 2019****

Coffman Specialties, Inc. (CSI) is requesting quotes from all qualified subcontractors and suppliers for the following items of work, including but not limited to:

- | | |
|--|---|
| • TRUCKING | • METAL BEAM GUARD RAIL (MBGR) / FENCING |
| • IMPORT BORROW | • CONCRETE SAWCUT & SEALING |
| • AGGREGATE BASE | • DISPOSAL OF SOILS, PAVEMENTS & DEBRIS |
| • EQUIPMENT RENTAL | • CONCRETE / MINOR CONCRETE |
| • LEAD COMPLIANCE PLAN / ADL WORK | • ASPHALT / ASPHALT PAVING / ASPHALT DIKE |
| • SWPPP / WPC | • COLD PLANING / PULVERIZING |
| • SURVEY | • CLEAR & GRUB |
| • QUALITY CONTROL | • ELECTRICAL |
| • CONSTRUCTION AREA & ROADSIDE SIGNS | • LANDSCAPING |
| • PAVEMENT MARKING / STRIPING | • ROCK SLOPE PROTECTION |
| • TRAFFIC CONTROL | • STORMDRAIN / UNDERGROUND UTILITIES |
| • WATER TRUCK | • AGGREGATE SUPPLY |
| • EARTHWORK / GRADING / ROADWAY EXCAVATION | • DEMOLITION / BRIDGE REMOVAL |
| • EROSION CONTROL | • CONCRETE BARRIER |
| • STREET SWEEPING | • TEMPORARY CONCRETE BARRIER |

Coffman Specialties, Inc. is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required, and will pay up to 1.5% for the cost of the bond. Waiver of Subrogation will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit/Equipment/Materials and/or supplies. ****Subcontractors must provide a current contractor's license number and AZ UTRACS current registration number with their quote.**

Plans and specs are available at no cost to interested firms. Please contact our office @ (858) 536-3100, email us: estimating@coffmanspecialties.com or you can visit our San Diego Office. We are an EOE & seriously intend to negotiate with qualified firms.

**Please send quotes via email to estimating@coffmanspecialties.com or via fax to (858) 586-0164

If you have any questions or need further information, please contact Gus Rios or Mitch Gamache @ (858) 536-3100



COFFMAN SPECIALTIES, INC.
GENERAL AND ENGINEERING CONTRACTORS

9685 Via Excelencia, Ste 200 • San Diego, CA 92126

Phone: (858) 536-3100 • Bid Fax: (858) 586-0164

e-mail inquiries to: estimating@coffmanspecialties.com



California Sub-Bid Request Ads

CAHILL CONTRACTORS LLC requests bids from Certified SBE, LBE, MBE, WBE Subcontractors and Suppliers for ALL trades EXCEPT:

Driven Piles / Elevators / Mechanical / Electrical / Plumbing / Fire Sprinklers / Solar Hot Water / Tower Crane / Personnel Hoist

MISSION BAY BLOCK 6W - REMAINING TRADES
691 China Basin Street,
San Francisco, CA 94158

This is an OCII project with construction workforce and prevailing wage requirements.

BID DATE: 1/29/19 @ 2 PM

Voluntary Pre-bid Meeting: 1/8/19 @ 3 PM,
Mission Creek Senior Community
225 Berry Street, San Francisco, CA 94158

BID DOCUMENTS:

Please contact Colby for access to documents on BuildingConnected.

CONTACT:

Colby Smith at estimating@cahill-sf.com.
(415) 677-0611.



Kiewit Infrastructure West Co.
4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina • norcal.bids@kiewit.com
Fax: 707-439-7301

Requests sub-bids from qualified California Unified Certification Program (CUCP) certified Disadvantaged Business Enterprise (DBE), Subcontractors, Consultants, and/or Suppliers seeking to participate in the Construction on State Highway in Napa County about 15 Miles East of Rutherford from 1.1 Miles East of Knoxville Road to 0.3 Mile West of Capell Valley Crest Project.

<http://www.dot.ca.gov/obco/index.html>

Subcontractors and Suppliers for the following project:

Capell Creek Bridge Project

Contract No. 04-4G8404|

Federal-Aid Project: ACSB1ST-P128 (062)E
Owner: Caltrans

Bid Date: January 23, 2019 at 2:00 P.M.

Disadvantaged Business Enterprises (DBEs)

wanted for the following scopes, including, but not limited to:

Aggregates, Active Treatment System, Bridge Removal, CIDH Piling, Clear and Grub, Cold Plane AC Pavement, Concrete Pumping, Concrete Reinforcement, Concrete Supply, Concrete Structural & Precast, Concrete Washout, Concrete Stain, Demolition, Earthwork, Erosion Control, Fencing, Guardrail System, K-rail, , HMA Dike, HMA Paving, Hydro-seeding, Joint Seal, Landscaping, Minor Concrete, Misc. Metals, Pavement Markings & Striping, Paving Fabric, Pipe & Valve Supply, Polyester Concrete Overlay, Precast Concrete, Prepare Bridge Deck Surface, Rock Slope Protection, Signage, Traffic Control, SWPPP, Survey, Hazardous Material Abatement, Trucking & Hauling, Sweeping, Water Trucks.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested certified, DBE suppliers and subcontractors.

Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

Subcontractor and Supplier Scopes are due
January 18, 2019 and Quotes

NO LATER THAN January 22, 2019 at 5 PM.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company and to be able to receive bidding information, view plans and specifications.

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers.

Davis-Bacon Act Applies
Buy America Requirements Apply
An Equal Opportunity Employer
CA Lic. 433176
DIR # 1000001147

DESILVA GATES
CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: **ERIC ALLRED**
Website: www.desilvagates.com
An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

**CALTRANS ROUTE 50 –
CONSTRUCTION ON STATE HIGHWAY IN
SACRAMENTO COUNTY FROM
HOWE AVENUE OVERCROSSING TO
0.65 MILE EAST OF 65TH STREET**
Contract No. 03-1F1904,
Federal Aid Project No. ACNH-P050(148)E
Disadvantaged Business Enterprise Goal
Assigned is 17%

OWNER

**STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION**
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

BID DATE: JANUARY 29, 2019 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, CLEARING AND GRUBBING/DEMOLITION, CONSTRUCTION AREA SIGNS, CRASH CUSHION, ELECTRICAL, EMULSION SUPPLIER, EROSION CONTROL, FENCING, IRRIGATION, K-RAIL SUPPLIER, LANDSCAPING, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, ROADSIDE SIGNS, ROADWAY EXCAVATION, ROCK SLOPE PROTECTION SUPPLIER, SAWCUTTING, SIGN STRUCTURE, STRIPING, SWPPP/ WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, TESTING, TRAFFIC CONTROL SYSTEMS, TRAFFIC CONTROL MATERIAL SUPPLIER, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, EROSION CONTROL MATERIAL, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Eric Allred. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/Public-Works.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES
CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: **VICTOR LE**
Website: www.desilvagates.com
An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

**CALTRANS ROUTE 99 –
CONSTRUCTION ON STATE HIGHWAY
IN MADERA COUNTY IN AND NEAR MADERA
FROM AVENUE 12 OVERCROSSING
TO 0.9 MILE NORTH OF AVENUE 17 OVERCROSSING**
Contract No. 06-470904,
Federal Aid Project No. ACSB1NH-P099(635)E
Disadvantaged Business Enterprise Goal
Assigned is 11%

OWNER

**STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION**
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

BID DATE: FEBRUARY 14, 2019 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to: **BIOLOGIST CONSULTANT, CLEARING AND GRUBBING/DEMOLITION, CONCRETE BARRIER, CONSTRUCTION AREA SIGN, ELECTRICAL, EROSION CONTROL, FENCING, LANDSCAPING/IRRIGATION, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, CRCP & JPCP (STRUCTURAL CONCRETE), ROADSIDE SIGNS, RUMBLE STRIP, SIGN STRUCTURE, SOUNDWALL (MASONRY), STRIPING, SWPPP PREP/WATER POLLUTION CONTROL PLAN PREPARE, TEMPORARY EROSION CONTROL, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.**

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Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/Public-Works.html

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(925) 829-9220 / FAX (925) 803-4263
Estimator: **Eric Allred**
Website: www.desilvagates.com
An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

**KIRKER PASS ROAD NORTHBOUND
TRUCK CLIMBING LANE
COUNTY PROJECT NO. 0662-6R4052**
Federal Aid Project No. RPSTPL-5928(123)
Disadvantaged Business Enterprise Goal
Assigned is 16%

OWNER

CONTRA COSTA COUNTY
255 Glacier Drive, Martinez, CA 94533
BID DATE: JANUARY 22, 2019 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC Dike, Clearing and Grubbing/Demolition, Cold Plane, Concrete Barrier, Construction Area Signs, Construction Site Management, CPM Scheduling Consultant, Crash Cushion, Emulsion supplier, Erosion Control, Fencing, Hydroseeding, K-Rail Supplier, Lead Compliance Plan, Metal Beam Guardrail, Minor Concrete, Minor Concrete Structure, Precast Manhole Supplier, Rebar, Roadside Signs, Roadway Excavation, Rock Slope Protection Supplier, Soil Nail, Striping, Structural Backfill, Structural Excavation, Survey/Staking, SWPPP Prep/Water Pollution Control Plan Prepare, Temporary Erosion Control, Traffic Control System, Traffic Control Material Supplier, Traffic Control/Engineer, Underground, Vegetation Control, Trucking, Water Trucks, Street Sweeping, Class 2 Aggregate Base Material, Class 4 Aggregate Base Material, Hot Mix Asphalt (Type A) Material, Rubberized HMA (Open Grade) Material, Concrete Retaining Wall.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.cccounty.us/pwprojects.

Fax your bid to (925) 803-4263 to the attention of Estimator a Eric Allred. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/Public-Works.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity/affirmative action employer.

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California Sub-Bid Request Ads

ATKINSON CONSTRUCTION

Requests
Sub-bids from All Qualified & Certified **DBE** Subcontractors/Suppliers
for:

**Caltrans Contract 08-0Q75U4
Construction on State Hwy 60
in San Bernardino and Riverside Counties
from Euclid Avenue Undercrossing in Ontario
to Route 60/91/215 Separation in Riverside**

Bids Thursday, February 7, 2019 per Addendum 2

Description of Work, Services & Supply (but not limited to): Asphalt, Aggregate Base, Aggregate Subbase, Alternative Inline Terminal System, Base Bond Breaker, Clear and Grub, Concrete Barrier (various types), Construction Area Signs, Demo, Drainage, Earthwork, Electrical, Erosion Control, Excavation, Fence, Flatwork, Furnish and Install Sign Structure (Truss), Grind Existing Concrete Pavement, Individual Slab Replacement (RSC), Joint Seals, Jointed Plain Concrete Pavement (including RSC), Landscape, Lean Concrete Base, Lean Concrete Base Rapid Setting, Maintenance of Traffic, MBGR, Minor Concrete (Curb / PCC Dike, various types / Stamped Concrete / Curb, Sidewalk and Curb Ramp / Vegetation Control), Midwest Guardrail System (Wood Post), Miscellaneous Iron and Steel, Maintenance of Traffic, Noise Monitoring, OHSS, Pavement, Pavement Marking / Traffic Stripe, Pavement Supply, PCCP Paving, Pipe Supply (18" Slotted Corrugated Steel Pipe - .064" thick), QA/QC, Rapid Strength Concrete Base, Road Barrier, Roadway, Roadway Excavation, Rock Blanket, Seal, Sign, Survey, Temporary Crash Cushion Module, Temporary Railing (Type K), Temporary Traffic Screen, Traffic Control System, Transition Railing (Type WB-31), Trucking.

REFER TO PROJECT SPECS FOR COMPLETE BID ITEM LIST.

ENGINEER'S ESTIMATE is \$140,000,000

14% DBE Project Goal

*******Lower Tier DBE participation is greatly encouraged*******

Guy F. Atkinson

License # 1004388

18201 Von Karman Ave, 8th Floor, Irvine, CA 92612

socal.esteeming@atkn.com | Phone: 949-382-7145 | Fax: 949-553-0252

Guy F. Atkinson is a union contractor and an Equal Opportunity Employer. Atkinson is signatory to the Carpenters, Cement Masons, Laborers and Operating Engineers Unions. 100% Performance & Payment Bonds from an approved surety company will be required for subcontractors with contract value greater than \$100,000. Atkinson will pay the cost of bonds up to 2.0%. We will assist in obtaining necessary equipment, supplies, materials or related services. We will split items of work (see project specs for full list of bid items) and provide assistance in obtaining bonding, lines of credit and insurance where needed. Prices must stay firm through subcontract and purchase order execution. Subcontractors will be expected to sign Atkinson's standard subcontract and to comply with our company's standard insurance requirements which include a waiver of subrogation. Please provide your contractor's license #, DBE cert # and DIR # with your quote. Atkinson requests that subs and vendors register and prequalify in our online system at <https://www.atknextranet.com> prior to bidding.

TO DOWNLOAD PLANS, SPECS, THE INFO HANDOUT, ANY ADDENDA, ETC and VIEW Q&A:

Please go to the Caltrans Contracts web site

<http://www.dot.ca.gov/des/oe/weekly-ads/oe-project.php?q=08-0Q75U4>

**Or contact Atkinson TO VIEW AND DOWNLOAD ALL BID DOCUMENTS
through our online service, BuildingConnected.**

Please contact Atkinson with any questions or for help with your bid.



SKANSKA • TRAYLOR • SHEA

Skanska-Traylor-Shea JV of 5055 Wilshire Blvd, Suite 700, Los Angeles, CA requests sub-bid quotes from all interested firms, including certified DBE's for Steel Framing at Plenum and Entrance, Metal Ceiling, Architecturally Exposed Structural Steel, Misc. Metals and Metal Decking on the **Westside Subway Extension Section 1** project. Owner: LACMTA (Metro). Contract No. C1045.

Plans & Specs can be viewed at our office Monday - Friday 8am to 4pm (call for appointment) or downloaded free using the links listed below:

- **076WS Steel Framing at Plenum and Entrance**, Bid Date December 18, 2018 at 2:00pm.
Plans and Specs: <https://skanskausa.sharefile.com/i/16cf63e7b5274125b>
- **078WS Metal Ceiling**, Bid Date January 11, 2019 at 2:00pm
Plans and Specs: <https://skanskausa.sharefile.com/i/196fcd2bb31e4ab1b>
- **074WS Architecturally Exposed Structural Steel** Bid Date January 11, 2019 at 2:00pm
Plans and Specs: <https://skanskausa.sharefile.com/i/1d670e87c47249ae8>
- **073WS Misc. Metals** Bid Date January 11, 2019 at 2:00pm
Plans and Specs: <https://skanskausa.sharefile.com/i/13dfb7de82364621a>
- **075WS Metal Decking** Bid Date January 18, 2019 at 2:00pm
Plans and Specs: <https://skanskausa.sharefile.com/i/196fcd2bb31e4ab1b>

Should you have any questions or desire to quote on this project, please contact Teresa Maxwell, DBE Manager at 213.598.2237 or teresa.maxwell@skanska.com. Assistance in bonding, insurance, lines of credit or obtaining equipment, supplies and materials is available upon request. This advertisement is in response to Metro's DBE program. Skanska-Traylor-Shea JV intends to conduct itself in good faith with DBE firms regarding participation on this project. More info about this project is available at www.skanska-traylor-shea.com. Skanska-Traylor-Shea JV is an EEO/AA/Vet/Disability Employer.



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jason Martin

REQUEST FOR DBE
SUBCONTRACTORS AND SUPPLIERS FOR:

Add Auxiliary Lane
Hwy 50 Sacramento
Caltrans #03-1F1904

BID DATE: January 29, 2019 @ 2:00 PM

We are soliciting quotes for (including but not limited to):

Trucking, Temporary and Permanent Erosion Control Measures, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Type III Barricade, Plastic Traffic Drums, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis, Clearing & Grubbing, Chain Link Fence, Temporary Fencing, Sweeping, ADL Burial Location Report, Treated Wood Waste, Roadway Excavation (Type R-1 Aerially Deposited Lead), Geosynthetic Reinforcement, Planting & Irrigation, AC Dike, Tack Coat, CIDH Concrete Pile, Structural Concrete, Sign Structure, Underground, Rock Slope Protection, Minor Concrete, Misc. Iron & Steel, Delineator, Pavement Marker, Roadside Signs, Midwest Guardrail System, Transition Railing, Alternative In-Line Terminal System, Striping & Marking, Electrical and Construction Materials

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.

REQUESTING DVBE COMPANIES
FOR THE FOLLOWING PROJECT:

**PROJECT:
SONORA ELEMENTARY SCHOOL –
PORTABLE CLASSROOM REPLACEMENT**

**OWNER:
SONORA SCHOOL DISTRICT**

**LOCATION:
830 GREENLEY ROAD, SONORA, CA 95370**

**BID DATE:
JANUARY 31, 2019 @ 2:00 p.m.**

**Bids should be sent to:
esteeming@carterkelly.com
and faxed to 530-621-2344**

**CARTER-KELLY, INC.
P.O. BOX 1477 • PLACERVILLE, CA 95667
PHONE: 530-621-0950 • FAX: 530-621-2344
CONTACT: JIM CARTER**

Carter-Kelly, Inc. is proud to be an EEO and requests quotations from Disabled Veterans, Small Business, Minority and Woman Owned businesses.

**Any questions please call
Robyn Kelly 530-621-0950 or
email: robynk@carterkelly.com**



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jean Sicard

REQUEST FOR DBE
SUBCONTRACTORS AND SUPPLIERS FOR:

**Contra Costa County Public Works Dept.
255 Glacier Drive, Martinez, CA**

Project: Kirker Pass Road Northbound

Truck Climbing Lane

Project No.: 0662-6R4052

Federal Aid No.: RPSTPL-5928(123)

Working Days: 220

Engineer's Est.: \$14,190,000

BID DATE: January 22, 2019 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Erosion Control Measures, Construction Staking, Filler Fabric, Contractor Quality Control Plan, Lead Compliance Plan, Field Office, Develop Water Supply, Construction Area Signs, Traffic Control System, Type III Barricade, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis, Temporary Fencing, Sweeping, Temporary Concrete Washout, Health & Safety Plan, Clearing & Grubbing, Roadway Excavation (Type 1 Aerially Deposited Lead), Structure Excavation, Structure Backfill, Impervious Backfill Material, Geosynthetic Reinforcement, Gravel Bag Check Dam, Imported Soil (Bioretention Swale), Bonded Fiber Matrix, Hydroseed, Compost, Turf Reinforcement Mat, AC Dike, Tack Coat, Cold Plane AC, Structure Concrete, Drainage Inlet, Drainage Manhole, Minor Concrete, Minor Concrete (Backfill), Architectural Treatment, Fractured Rib Texture, Bar Reinforcing Steel, Shotcrete, Underground, Rock Slope Protection, Minor Concrete (Gutter), Prepare & Stain Concrete, Delineator, Roadside Signs, Midwest Guardrail System, Vegetation Control (Minor Concrete), Transition Railing, Cable Railing, Alternative In-Line Terminal System, Crash Cushion, Quadguard II System (1 Bay), Concrete Barrier, Striping & Marking, Ground Anchors, Soil Nails, Fencing, Concrete Barriers, Retaining Walls and Construction Materials

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE participation. Plans & Specs are available for viewing at our office or at the Contra Costa County Public Works Dept. 255 Glacier Dr., Martinez, CA (925) 313-2000, and are available online at www.cccounty.us/pwprojects.

Visit **www.sbeinc.com** to
download the latest
SBE Newspaper and SBE E-Newsletter



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California Sub-Bid Request Ads

GOLDEN GATE CONSTRUCTORS

11555 Dublin Boulevard
Dublin, CA 94568-2909
Phone: (925) 829-9220
Estimator: JACK SHEWMAKER
Website: www.desilvagates.com

Golden Gate Constructors (GGC) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS ROUTE 1 - CONSTRUCTION ON STATE HIGHWAY IN THE CITY AND COUNTY OF SAN FRANCISCO FROM SAN MATEO COUNTY LINE TO HOLLOWAY AVENUE AND FROM LINCOLN WAY TO RUCKMAN AVENUE UNDERCROSSING,

Contract No. 04-4K1104
Federal Aid Project No. ACSB1NH-P001(654)E
Disadvantaged Business Enterprise Goal Assigned is 16%

OWNER:

STATE OF CALIFORNIA –
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

BID DATE: JANUARY 30, 2019 @ 2:00 P.M.

We hereby encourage responsible participation of certified Disadvantaged Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

AC DIKE, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONCRETE BARRIER, CONSTRUCTION AREA SIGNS, ELECTRICAL, FABRIC/GEOSYNTHETIC PAVEMENT INTERLAYER, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, PCC GRINDING, PCC PAVING, ROADSIDE SIGNS, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TRAFFIC CONTROL SYSTEMS, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is [ftp%25desilvagates.com](ftp://ftp%25desilvagates.com) and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Jack Shewmaker. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). GGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. GGC is an Equal Opportunity/Affirmative Action Employer.

G2 INSURANCE SERVICES, LLC
requests bids from Certified LBE
Subcontractors and Suppliers for the following:

- Administrative Services
- Crisis Management and
Emergency Response Services

This is for upcoming City and County of San Francisco projects involving insurance and risk management.

Please contact Al Fine,
Director of Risk Management, for details.

CONTACT:

Al Fine
afine@G2insurance.com
(415) 426-6688
License #0H81923



PROJECT NAME: Presidio Tunnel Tops
BID DATE: February 15th, 2019 at 5:00 PM

Swinerton is requesting quotations from certified SDB's and SWB's.

This Trade Package has a 9% SDB/SWB goal.

Building Construction Estimate is: \$85M

Scopes: Earthwork (Early Soil Package)

Pre-Bid Meeting: February 4th, 2019 at 10 a.m., Building 603, Mason Street, The Presidio of San Francisco

Project Description:

The Presidio Tunnel Tops, located in the Presidio of San Francisco, is a project to create 14 new acres of national park land over the recently completed Doyle Drive tunnels between Lincoln and Mason street. In addition to landscaped open areas, the project will include about 4 acres that will become an expanded youth education center. One historic building will be renovated and turned into classrooms, and two new buildings will be constructed. One existing (non-historic) building will be renovated and The Outpost, a nature play and learning landscape, will be constructed.

Assume this trade package starts April of 2019; overall project to start October 2019

PLANS & SPECIFICATIONS:

Contact Elizabeth Messana for on-line access to digital files

WE REQUEST BIDS FROM ALL SUBS

Contact: Elizabeth Messana

Tel: (415) 517-6358

EMAIL TO: emessana@swinerton.com

Please submit your bid to

Elizabeth Messana via SmartBid or by email.

We reserve the right to require all subcontractors to furnish 100% performance and payment bonds from a U.S. Treasury-listed surety. Premium cost to be included as a separate item. At our discretion, a bid bond and/or letter of bondability from a U.S. Treasury-listed surety may be required within 48 hours of demand. Swinerton Builders is an equal opportunity employer requesting subcontractor bids from all interested firms including disadvantaged, minority, women, veterans and emerging small business enterprises. Assistance in helping subcontractors obtaining bonds, lines of credit and/or insurance will be provided. Please contact Charles "Rick" Moore, Vice President Director Community Relations at 415-421-2980 if you have any questions. All bids received to be per Swinerton Builders subcontract terms and conditions without modification. Swinerton Builders uses wrap up insurance for all its projects. If there are no instructions with the bid to the contrary, then you shall include all insurance costs in your bid. Swinerton Builders Standard Subcontract and insurance requirements are available for review at <https://www.swinerton.com/subcontractors/subcontractor-sample-agreements>

"Swinerton is an Equal Employment Opportunity, Minority, Women, Disability, and Veteran Employer"

Request for Quotes from Certified DBE Subcontractors and Suppliers

Project: Route 60 Euclid, Ontario, CA

Contract No. 08-0Q75U4

Owner: Department of Transportation (CALTRANS)

BID SUBMITTAL DATE: February 7, 2019 at 2:00 PM

Federal-Aid Project ACSB1NH-P060(155)E

Request for quotes from Certified DBE's Subcontractors and Suppliers for the following, but not limited

to scopes of work: Aggregate Supply, Asphalt Dike, Asphalt Paving, CIDH (Sign Foundation), Clear & Grub, Cold Plane AC, Concrete Barrier, Concrete Supply, Construction Area Signs, Drill and Bond Dowel, Electrical, Fence, Grind Existing Pavement, Guardrail, Joint Seal, Minor Concrete, Miscellaneous Iron & Steel, Noise Monitoring, Overhead Signs, PCC Supplies, Pipe Supply, Pre/Post Construction Survey, Railing, Roadside Sign, Rock Blanket, Saw and Seal PCC, Spall Repair, Striping.

PLEASE SUBMIT QUOTES BY FAX TO (909) 597-8635 OR EMAIL TO SoCalBids@FlatironCorp.com

Plans and specifications are available, at no cost from Caltrans website: <http://www.dot.ca.gov/des/oe/weekly-ads/specs-ntb.php?c=08-0Q75U4>. Additionally, plans and specifications are available at Flatiron's San Marcos, CA and Chino Hills, CA offices. Please call to make an appointment to view plans and specifications.

This project has a 14% DBE Goal. In addition to request for participation from Certified DBE subcontractors and suppliers, Flatiron requests non-DBE subcontractors to provide lower-tier DBE subcontractor and/or supplier participation. Bidders are required to indicate lower-tier DBE participation as it will be evaluated as part of their quote.

Flatiron analyzes and considers each DBE quote, including those that are broken down into economically feasible units to facilitate bidding. Assistance in obtaining bonding, lines of credit, insurance, equipment, supplies and materials is available upon request. Additionally, please contact us if you require technical assistance.

Quotations must be valid for same duration as specified by Owner for contract award.

Subcontractors are required to possess and maintain a current contractor's license and must also be registered with the Department of Industrial Relations (DIR) as required by Public Contract Code Section 1725.5. Subcontractors will be required to execute Flatiron's Standard Subcontract Terms and Conditions and insurance requirements. A copy of our Standard Subcontract Terms and Conditions is available in electronic format upon request.

Bond Requirements: Notwithstanding any contrary language in a bid to Flatiron or any prior course of dealing between Flatiron and a bidder, and unless waived in writing by Flatiron, Flatiron reserves the right to require each bidder to provide payment and performance bonds assuring bidder's obligations to Flatiron in the amount of 100 percent of the bid to Flatiron. Flatiron will reimburse the bond premium at actual cost not to exceed 3%. The surety on the bonds must be a California admitted surety. **WE ARE AN EQUAL OPPORTUNITY EMPLOYER.**

Flatiron West, Inc.

1770 La Costa Meadows Drive, San Marcos, CA 92078

Phone (909) 597-8413 / FAX (909) 597-8635

Email: SoCalBids@flatironcorp.com

Point of Contact: Veronica Garcia, Estimating Admin.



DIVERSITY OUTREACH

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Everything You Need to Know About Nonprofit Business Loans

Continued from page 3

funding is not available, then you could consider nonprofit business financing.

Editorial Note: Any opinions, analyses, reviews or recommendations expressed in this article are those of the author's alone, and have not been

reviewed, approved, or otherwise endorsed by any of these entities.

SOURCE:

<https://www.forafinancial.com/blog/working-capital/nonprofit-business-loans/>

Ware Malcomb Ceo Lawrence R. Armstrong To Exhibit Artwork At Art Palm Beach January 16-20

Ware Malcomb, an award-winning international design firm, today announced its Chief Executive Officer, Lawrence R. Armstrong, who is also an accomplished artist, will be exhibiting his artwork at the ArtPalmBeach Contemporary Art Fair.

Now in its 22nd year, the ArtPalmBeach Contemporary Art Fair takes place January 16-20, 2019 at the Palm Beach County Convention Center located at 650 Okeechobee Boulevard in West Palm Beach, Fla.

Armstrong will be exhibiting layered metal pieces from his Layered Vision series. He will be presenting his work in Booth 440 at the fair on Wednesday, January 16 from 6pm to 10pm, and on Thursday, January 17 through Sunday, January 20 from 12pm to 7pm. Armstrong is represented at ArtPalmBeach by Joseph Gallery of Fort Lauderdale, Fla.

“In my work as both an architect and an artist, it is a great source of inspiration to see the unique contemporary art and design that is showcased every year at ArtPalmBeach,” said Lawrence R. Armstrong, Chief Executive Officer of Ware Malcomb. “I’m grateful to be a part of it, and to have the opportunity to present my work at this prestigious fair.”

Armstrong recently exhibited his artwork at the Sculpture Objects Functional Art and Design (SOFA) Fair in Chicago, the premier gallery-

presented art fair dedicated to three-dimensional art and design. His recent shows also included the Galleria 360 EmozionArte show in Florence, Italy, the Spectrum Miami Art Show, and the Artblend Summer Exhibit in Fort Lauderdale.

More information on Armstrong’s personal work as an artist can be found at www.lraart.com.

About Ware Malcomb (waremalcomb.com)

Established in 1972, Ware Malcomb is an international design firm providing planning, architecture, interior design, branding and civil engineering services to commercial real estate and corporate clients. With 22 office locations throughout the United States, Canada, Mexico and Panama, the firm specializes in the design of commercial office, corporate, industrial, science & technology, healthcare, retail, auto, public/educational facilities and renovation projects. Ware Malcomb is recognized as an Inc. 5000 fastest-growing private company and a Hot Firm and Best Firm to Work For by Zweig Group. The firm is also ranked among the top 20 architecture/engineering firms in Engineering News-Record’s Top 500 Design Firms and the top 30 interior design firms in Interior Design magazine’s Top 100 Giants. For more information, visit waremalcomb.com/news and view Ware Malcomb’s Design Highlights video at youtube.com/waremalcomb.

SOURCE: waremalcomb.com



5 Commercial Construction Trends to Watch in 2019

■ Continued from page 1

firms still have a long way to go in attracting and retaining the next generation of workers as they try to add more skilled workers to their payrolls.

Another big item to keep an eye on is the price of construction materials. Prices for construction materials were already on the rise before the threat of tariffs and trade wars became a reality. A failure to address tariffs on items like steel and aluminum in the United States-Mexico-Canada Agreement which replaces NAFTA still needs to be worked out and the deal still needs to be approved by Congress.

A 25% tariff on \$200 billion worth of goods imported from China that includes materials like steel, aluminum, plywood, and floor and wall tiles has been temporarily put on hold while negotiations continue could still become a reality if an agreement isn’t reached by March 2.

These tariffs could also drive prices for domestic building materials higher as demand increases and the availability of domestic aluminum and steel struggle to keep up.

Offsite Construction

Remember that \$1.24 billion investment in construction startups we mentioned earlier? A big chunk of that, \$865 million, came from SoftBank’s investment in offsite construction firm Katerra. Katerra bills itself as a one-stop shop

handling everything from design and material sourcing and supply to prefabrication and onsite construction of a project.

Prescient Construction, which uses proprietary software and a patented manufacturing process to design and build structures ranging from hotels to apartment buildings to student housing, secured \$50 million in funding in 2018 following a funding round in 2017 that netted them \$40 million.

When executed correctly, offsite construction has the potential to improve productivity, reduce costs, and shorten construction times. Construction in a controlled environment also means you can accomplish more with fewer skilled workers and improve construction safety by eliminating a lot of the hazards common on conventional construction sites.

Look for offsite construction to continue making inroads in 2019 as more developers and general contractors turn to the technology to meet increased demand for certain types of projects.

Infrastructure Funding?

Will 2019 be the year that we get a major, comprehensive infrastructure spending plan to repair the deficiencies and make improvements to the nation’s crumbling infrastructure that the American Society of Civil Engineers gave an overall grade of D+ to back in 2017? The answer is a hard maybe.

Newly installed Speaker of the House Nancy Pelosi (D-Calif.) has said that infrastructure spending would be a major policy agenda in 2019 and one of President Trump’s key campaign promises was to deliver a \$1.5 trillion infrastructure spending plan. This seems like an easy win-win for both parties on a fairly bipartisan issue that would stimulate the economy with a strong multiplier effect.

The problem is that we are in the midst of the longest partial government shutdown on record with no signs that an end is coming in the immediate future as President Trump and Democrats clash over funding for a border wall. Right now, it seems unlikely that Trump will sign any legislation passed by the House and Senate until he gets the \$5.7 billion he wants to build a wall between the U.S. and Mexico.

The other issue with coming to an agreement for infrastructure spending will come down to funding. Raising the gas tax and relying heavily on private investment are two ways that have been floated in the past, but no current plan has been put forward yet on how to pay for it all.

SOURCE:

<https://www.constructconnect.com/blog/operating-insights/5-commercial-construction-trends-watch-2019/>

Managing the Bits and Pieces of Your Life

■ Continued from page 2

13. Arrange shopping, appointments and stops as logically as possible. This saves time, stress and money by planning ahead. Resist the impulse to make a quick trip across town to fulfill that need for instant gratification. Can it wait until tomorrow when you will be in the vicinity for another purpose?
14. Use small chunks of time for weeding out a single file, add or delete names from your address book, or update your frequent flyer mileage log.
15. Have one master calendar for the activities of your family. Give each member of the family a different color pen to use. Post it where everybody can reach it and everybody can read it. This helps makes logistics and organization easier.
16. If you do the same activity twice a year or more frequently, it probably deserves a checklist. Why have to rethink the steps again or try to remember the items to pack?

Odette Pollar is a nationally known speaker, author, and consultant. President of the management consulting firm, Smart Ways to Work based in Oakland, CA, her most recent book is *Surviving Information Overload*. Email to share your comments, questions and suggestions: odette@SmartWaysToWork.com.

Visit us at:
www.smartwaystowork.com
call: 1-800-599-8463.



Fictitious Business Name Statements

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0384415-00

Fictitious Business Name(s):
Aurora Advisory
Address
126 Texas Street, San Francisco, CA 94107
Full Name of Registrant #1
Yichen Tang
Address of Registrant # 1
126 Texas Street, San Francisco, CA 94107

This business is conducted by **An Individual.**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **11/19/2018**

Signed: **Yichen Tang**

This statement was filed with the County Clerk of San Francisco County on **12/20/2018.**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Maribel Jaldon**
Deputy County Clerk
12/20/2018

12/27/2018 + 01/03/2019 + 01/10/2019 + 01/17/2019

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0384588-00

Fictitious Business Name(s):
Bana Construction Inc.
Address
1880 Golden Gate Avenue, San Francisco, CA 94115
Full Name of Registrant #1
Bana Construction Inc. (CA)
Address of Registrant #1
1880 Golden Gate Avenue, San Francisco, CA 94115

This business is conducted by **A Corporation.**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **2/7/1995**

Signed: **Lana Tan**

This statement was filed with the County Clerk of San Francisco County on **1/03/2019.**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Mariedyne L. Argente**
Deputy County Clerk
01/04/2019

01/10/2019 + 01/17/2019 + 01/24/2019 + 01/31/2019

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0384498-00

Fictitious Business Name(s):
Dinosaur Productions
Address
2370 19th Avenue, San Francisco, CA 94116
Full Name of Registrant #1
Jeremy Santiago
Address of Registrant #1
2370 19th Avenue, San Francisco, CA 94116
Full Name of Registrant #2
Jairus Cambe
Address of Registrant #2
1819 43rd Avenue, San Francisco, CA 94122

This business is conducted by **A General Partnership.**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **11/15/2017.**

Signed: **Jeremy Santiago**

This statement was filed with the County Clerk of San Francisco County on **12/28/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Sonya Yi**
Deputy County Clerk
12/28/2018

01/03/2019 + 01/10/2019 + 01/17/2019 + 01/24/2019

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0384751-00

Fictitious Business Name(s):
Green Clean Way
Address
7800 El Camino Real, Apt. 3128, Colma, CA 94014
Full Name of Registrant #1
Nuseidy Rodriguez
Address of Registrant # 1
7800 El Camino Real, Apt. 3128, Colma, CA 94014

This business is conducted by **An Individual.**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **1/14/2019**

Signed: **Nuseidy Rodriguez**

This statement was filed with the County Clerk of San Francisco County on **1/14/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Sonya Yi**
Deputy County Clerk
1/14/2019

01/17/2019 + 01/24/2019 + 01/31/2019 + 02/07/2019

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0384549-00

Fictitious Business Name(s):
Gregory Martin Art Services/Gremart
Address
500 3rd Street, #252, San Francisco, CA 94107
Full Name of Registrant #1
Gregory Eugene Martin
Address of Registrant # 1
500 3rd Street, #252, San Francisco, CA 94107

This business is conducted by **An Individual.**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **1/03/2019**

Signed: **Gregory Martin**

This statement was filed with the County Clerk of San Francisco County on **1/03/2019.**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Sonya Yi**
Deputy County Clerk
01/03/2019

01/10/2019 + 01/17/2019 + 01/24/2019 + 01/31/2019

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0384306-00

Fictitious Business Name(s):
Innovative Travel Technologies LLC
Address
2309 Noriega Street #888, San Francisco, CA 94122
Full Name of Registrant #1
Innovative Travel Technologies LLC (CA)
Address of Registrant # 1
2309 Noriega Street #888, San Francisco, CA 94122

This business is conducted by **A Limited Liability Company.**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **11/09/2018**

Signed: **Eduard Lungu**

This statement was filed with the County Clerk of San Francisco County on **12/11/2018.**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Susanna Chin**
Deputy County Clerk
12/11/2018

01/10/2019 + 01/17/2019 + 01/24/2019 + 01/31/2019

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0384479-00

Fictitious Business Name(s):
Music For San Francisco
Address
345 Judah Street, San Francisco, CA 94122
Full Name of Registrant #1
Lindsay A. Smith
Address of Registrant # 1
4300 Fruitvale Avenue, Oakland, CA 94602

This business is conducted by **An Individual.**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **12/27/2018.**

Signed: **Lindsay Smith**

This statement was filed with the County Clerk of San Francisco County on **12/27/2018.**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fallon Lim**
Deputy County Clerk
12/27/2019

01/10/2019 + 01/17/2019 + 01/24/2019 + 01/31/2019

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0384701-00

Fictitious Business Name(s):
Palisade Consultants
Address
189 Downey Street, San Francisco, CA 94117
Full Name of Registrant #1
Janet M. Harris
Address of Registrant # 1
189 Downey Street, San Francisco, CA 94117

This business is conducted by **An Individual.**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **1/3/2019**

Signed: **Janet M. Harris**

This statement was filed with the County Clerk of San Francisco County on **1/10/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Maribel Jaldon**
Deputy County Clerk
1/10/2019

01/17/2019 + 01/24/2019 + 01/31/2019 + 02/07/2019

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0384715-00

Fictitious Business Name(s):
William Luk Construction Co.
Address
1827 Newhall Street, San Francisco, CA 94124
Full Name of Registrant #1
William Waichi Luk
Address of Registrant # 1
1827 Newhall Street, San Francisco, CA 94124

This business is conducted by **An Individual.**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **1/11/2019**

Signed: **William Waichi Luk**

This statement was filed with the County Clerk of San Francisco County on **1/11/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Homyrah Alocozy**
Deputy County Clerk
1/11/2019

01/17/2019 + 01/24/2019 + 01/31/2019 + 02/07/2019

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0384386-00

Fictitious Business Name(s):
The Sacred Annex
Address
4851 Mission Street, San Francisco, CA 94112
Full Name of Registrant #1
Vanessa Meghan Yuen
Address of Registrant # 1
360 Higate Drive, Daly City, CA 94015

This business is conducted by **An Individual.**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **9/12/2018**

Signed: **Vanessa M. Yuen**

This statement was filed with the County Clerk of San Francisco County on **12/18/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Sonya Yi**
Deputy County Clerk
12/18/2018

01/17/2019 + 01/24/2019 + 01/31/2019 + 02/07/2019

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR
CHANGE OF NAME
CASE NO. CNC 18-554498

PETITIONER OR ATTORNEY
Anna Shtengelova
91 Coleridge Street, San Francisco, CA 94110

TO ALL INTERESTED PERSONS:
1. Petitioner **Anna Shtengelova**
for a decree changing names as follows:
Anna Shtengelova changed to **Anna Kin**

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING


Date: **April 9, 2019** Time: **9:00 AM**
Room: **514** Dept: **514**

3. A copy of this Order to Show Cause shall be published in **Small Business Exchange**, at least once each week for four successive weeks prior to the date set for hearing on the petition in the **Small Business Exchange** newspaper of general circulation, printed in this county.

**SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102**

ROSSALY DE LA VEGA, Clerk
DATED - 12/27/2018

01/03/2019 + 01/10/2019 + 01/17/2019 + 01/24/2019



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CNS-3212409#